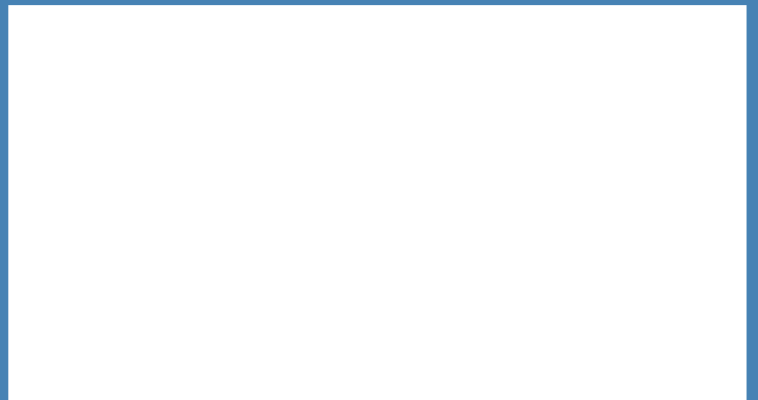


The Iowa County Magazine



February 2026
2026 ISAC Board of
Directors Sworn In



YOU'RE ALMOST DONE WITH A
LANDSCAPING PROJECT. YOU'VE ONLY
GOT **5 YARDS OF ROCK** TO PUT IN 3 BEDS.
BUT THE NEWBIE **ACCIDENTALLY TORE A**
HYDRAULIC HOSE, LEAVING YOU WITH 5
YARDS OF ROCK TO SHOVEL BY HAND.
THAT'S WHEN YOU **CALL YOUR ZIEGLER**
REP. HE LINES UP YOUR REPAIR BY 2 PM
SO YOU CAN **COMPLETE THE**
PROJECT ON TIME.

ZIEGLER 

THE

GET-THE-JOB-DONE

DEALER

GET IT DONE AT ZIEGLERCAT.COM

The Iowa County

February 2026 * Volume 55, Number 2

The Iowa County: The official magazine of the
Iowa State Association of Counties
5500 Westown Parkway, Suite 190
West Des Moines, IA 50266
515.244.7181 FAX 515.244.6397
www.iowacounties.org
Rachel Bennett, EDITOR
Courtney Biere, PRODUCTION AND LAYOUT

Copyright © 2026 Iowa State Association of Counties

2026 ISAC Board of Directors Sworn In on January 21	4
New ISAC Team Member <i>Eric Guth</i>	5
Strength in the AREA <i>Greg Piklapp</i>	6-7
ISAC 99-County Tour Photo Album	8
2026 ISAC Spring Conference	9
FEMA: 4 Tips to Prepare for Winter Weather Risks	10-11
National Civility Summit for Local Government	12
Iowa Government Finance Initiative Webinar	12
2026 Calendar of Events	14



ISAC's Mission:

To promote effective and responsible county government
for the people of Iowa.

ISAC's Vision:

To be the principal, authoritative source of representation,
information and services for and about county government
in Iowa.

ISAC OFFICERS

PRESIDENT Linda Zuercher, Clayton County Treasurer
1ST VICE PRESIDENT Mary Ward, Cass County Recorder
2ND VICE PRESIDENT David Muhlbauer, Crawford County Supervisor
3RD VICE PRESIDENT Brad Kunkel, Johnson County Sheriff

ISAC DIRECTORS

Carissa Sisson, Franklin County Assessor
Amanda Waske, Ringgold County Auditor
Lori Elam, Scott County Community Services
Mike Miner, Mitchell County Conservation
Rachel Zimmermann Smith, Johnson County Attorney
Doug Reed, Pottawattamie County Emergency Management
Wade Weiss, Greene County Engineer
Sandy Bubke, Monona County Environmental Health
Micah Van Maanen, Sioux County Information Technology
Ed Raber, Dubuque County Planning and Zoning
Suzanne Hegarty, Dallas County Public Health
Lonnie Mayberry, Mills County Supervisor
Jayson Vande Hoef, Osceola County Supervisor
Patrick Sweeney, Polk County Veterans Affairs
Barry Anderson, Clay County Supervisor (*Past President*)
Brian Gardner, Linn County Sheriff (*Past President*)
Carla Becker, Delaware County Auditor (*Past President*)
Richard Crouch, Mills County Supervisor
(*NACo Board Representative and Past President*)

ISAC STAFF

Andrea N. J. Woodard - Executive Director
Lucas Beenken - Senior Policy Advisor
Rachel Bennett - Director of Member Relations
Courtney Biere - Administrative Coordinator
Jake Brunkhorst - Software Developer
Jamie Cashman - Director of Government Relations
Ashley Clark - IT Resources and Project Manager
Katie Cook - Engagement Manager
Eric Guth - Technology Services Program Manager
Andrew De Haan - Director of IT
Molly Hill - Controller
Brad Holtan - Director of Finance and Programs
Nick Johnson - ICACMP Program Support Specialist
Brandi Kanselaar - IT Software and Systems Analyst
Gayle Keiser - ICACMP Program Support Specialist
Beth Manley - General Counsel
Tammy Norman - IPAC Program Manager
Lynsey Pierce - Assistant Attorney
Brock Ridders - Software Developer
Jacy Ripperger - Marketing Manager
Joel Rohne - IT Strategy Manager
Kelsey Sebern - Event Manager
Rachel Schaapveld - ICACMP Program Support Specialist
Molly Steffen - Operations Manager
Jessica Trobaugh - ICACMP Project Manager
Dylan Young - IT DevOps Manager

**** The views and opinions expressed in articles authored by anyone
other than ISAC staff are those of the authors and do not necessarily
reflect the official policy or position of ISAC.**

ISAC members are elected and appointed county officials from all 99
counties. The Iowa County (ISSN 0892-3795, USPS 0002-150) is published
monthly by the Iowa State Association of Counties, 5500 Westown
Parkway, Suite 190, West Des Moines, IA 50266. Periodicals postage
paid at Des Moines, IA 50318. POSTMASTER: Send address changes to
rbennett@iowacounties.org. Subscriptions: \$25 per year.

2026 ISAC Board of Directors Sworn In on January 21

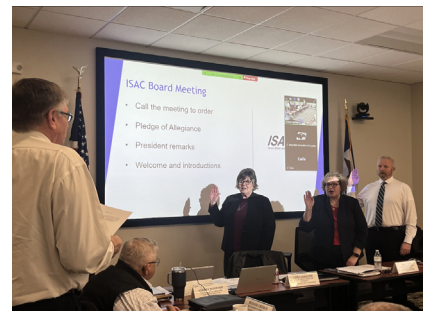


ISAC Officers

President Linda Zuercher, *Clayton County Treasurer*
1st Vice President Mary Ward, *Cass County Recorder*
2nd Vice President David Muhlbauer, *Crawford County Supervisor*
3rd Vice President Brad Kunkel, *Johnson County Sheriff*

ISAC Directors

Carissa Sisson, *Franklin County Assessor*
Amanda Waske, *Ringgold County Auditor*
Lori Elam, *Scott County Community Services* ***NEW***
Mike Miner, *Mitchell County Conservation*
Rachel Zimmermann Smith, *Johnson County Attorney*
Doug Reed, *Pottawattamie County Emergency Management* ***NEW***
Wade Weiss, *Greene County Engineer*
Sandy Bubke, *Monona County Environmental Health*
Micah Van Maanen, *Sioux County Information Technology*
Ed Raber, *Dubuque County Planning and Zoning* ***NEW***
Suzanne Hegarty, *Dallas County Public Health* ***NEW***
Lonnie Mayberry, *Mills County Supervisor*
Jayson Vande Hoef, *Osceola County Supervisor*
Patrick Sweeney, *Polk County Veterans Affairs*
Barry Anderson, *Clay County Supervisor* (Past President)
Brian Gardner, *Linn County Sheriff* (Past President)
Carla Becker, *Delaware County Auditor* (Past President)
Richard Crouch, *Mills County Supervisor* (NACo Board Representative and Past President)



New ISAC Team Member

Hello! I'm Eric, and I'm thrilled to return to the county world, joining ISAC as Technology Services Program Manager. I live in Forest City, Iowa, where my wife, Ashley, and I are raising our four energetic boys, ages three through twelve. Outside of work, I enjoy taking the boys fishing, playing computer games, tinkering with my home lab, gardening, playing drums, and running sound for church and community events.

My goal at ISAC is simple: help counties use technology more effectively and safely. I believe strongly in a people-first approach to technology. It's important to answer the "why" behind technology decisions and to do everything possible to ensure technology interactions are empowering rather than overwhelming.

At ISAC, I am working primarily with IT Strategy Manager Joel Rohne and Director of IT Andrew De Haan, with the goal of offering additional technology services to counties. I'm currently involved in the ERP software project, and I'm also working with Joel to get connected with counties that have unmet technology needs and explore ways ISAC can provide meaningful support.

I've had an interest in computers ever since my dad first bought an IBM 8088 to keep track of the farm records back in the early 90s. I have always been fascinated with computers and electronics—I'm the guy who wants to push every button and turn every knob just to find out what it does.

I earned my bachelor's degree in communications from Waldorf University (though it was still called Waldorf College when I attended). Soon after graduating, I became the college's Webmaster, managing its website and learning first hand what it takes to build websites and web applications. After working at the college, I started a small business offering website development and event videography to local clients. I eventually returned to Waldorf accepting a role as a Technical Support Specialist in the computer department, where I enjoyed assisting others with technology issues.

Two years later, I applied for the IT Director position at Winnebago County after seeing the position advertised for several months. Although I initially doubted I was qualified, I was pleasantly surprised to land an interview—and the job! During the following eight and a half years, I immersed myself in learning everything I could, not only about county technology systems and best practices, but also about the function of each county department, and how all the pieces fit together into the grand scheme of local government.

During this time, I enjoyed participating in ISAC functions including attending spring/fall schools when I could, and serving as a member of CoSTAR. I became an active member of ICIT and eventually served as its president for a year. The support and camaraderie of these groups, as well as the employees of Winnebago County, made a lasting impression on me.

After nearly a decade at Winnebago County, I was ready for a new challenge, and I accepted a role at a healthcare-focused, government-adjacent nonprofit in Colorado. I lead numerous IT projects and initiatives there, including the rollout of a state-wide telehealth platform, cloud migrations, SOC2 and HIPAA audits, and endless technology and security updates. It was also during this time that I, with support from my employer, fulfilled a personal goal of earning my CISSP certification (Certified Information Systems Security Professional).

When I left Winnebago County, I always hoped I would get the opportunity to come back to the county space in some way. ISAC is well positioned to serve as a hub for county technology support. I am very happy to see the progress that has been made in recent years and can't wait to see what we will build together in the future!



Eric Guth
ISAC Technology Services
Program Manager
eguth@iowacounties.org

Strength in the AREA

How Rural Communities Gain by Joining the Ames Regional Economic Alliance (AREA)

Rural economic development has always required creativity and partnership. Today, those qualities matter more than ever. Employers are growing and rural broadband investment makes telecommuting easier, families are seeking strong communities to call home, and local governments are working hard to ensure that rural Iowa remains a place of possibility.



Greg Piklapp
Director, Economic Development and
Business Advocacy
Ames Regional Economic Alliance
greg@amesalliance.com

Communities across Story, Boone, Hamilton, and Greene counties are embracing a shared vision for rural vitality—one rooted in collaboration, innovation, and a commitment to strengthening the foundations that make the [Ames Regional Economic Alliance \(AREA\)](#) region thrive.

One of the most significant developments this past year is Greene County's decision to formally join the Ames Regional Economic Alliance. The Greene County Development Corporation (GCDC) Board recognized that regional collaboration is essential for long-term competitiveness. Local leaders have described the partnership as "transformative," signaling a new era of regional unity and a natural decision along the Highway 30 corridor. It's a powerful example of how rural counties can amplify their impact by working together.

A Bigger Voice in a Bigger Room

Rural communities across central Iowa are discovering a powerful truth: economic growth accelerates when small towns connect to something larger than themselves. The Ames Regional Economic Alliance has become that connector — a regional engine uniting Story, Boone, Hamilton, and Greene counties under a shared vision for prosperity.

Promoting a rural community alone can feel like a single person shouting positive news into an Iowa cornfield. Limited budgets and small staff make it difficult to reach the audiences that matter in the 21st century. AREA's regional marketing efforts — including the [Live Work Play in Ames](#) talent attraction campaign — extend that reach dramatically. And make no mistake, economic development extends to workforce, housing, and new business construction, but also in supporting our educational partners, our area farmers, and even our tourism attractions.



Economic Development Expertise Without the Overhead

Many rural communities, and even counties, don't have full-time, experienced economic development staff due to a variety of reasons, ranging from retirements to staff leaving for better opportunities in urban areas. The cost can be prohibitive on local rural investors to build and maintain organizations while pitching economic development projects. Another key component is consistent quality responses are a must when dealing with economic development professionals. Potential employers have little time to teach communities and part time rural staff how potential site location systems work when you factor in their own company timetables and pressures— and AREA fills that gap.

My role in Greene County is to run the Greene County Development Corporation (GCDC) as Executive Director and pull onto my 19 coworkers in AREA for additional project support. This provides the deep bench of experience and stability successful economic development requires in 2026. AREA also provides additional support in business attraction, a potential business prospect is not just tapping Greene County for their market needs but the entire region by locating in Jefferson or Scranton, or Grand Junction as examples.

Strength in the AREA

Local elected officials at both the county and city levels were crucial to the support of this new partnership. Not only for the financial contributions both the Greene County Board of Supervisors and the City of Jefferson commits to GCDC but also as the key partners needed in new economic development programming.

In the past six months four key projects have highlighted that immensely:

- 1) GCDC partnership with the City of Jefferson on a new traffic study for the Highway 30 corridor to target both areas for future development and planning areas needing attention from the outdated study done ten years ago.
- 2) GCDC is working with the Greene County Board of Supervisors and other county officials to help create new policy on rural unincorporated economic development relating to data center inquiries. To protect residents and local resources, while still creating new jobs and growth.
- 3) GCDC partnership with the City of Scranton to help on a drainage issue that was impeding the expansion plans of a local employer.
- 4) New collaboration: BYOB - Build Your Own Business is a new quarterly event focused on bringing new, existing, and local entrepreneurs together to learn, connect, and grow in Greene County. Each session will cover a different topic that supports small businesses at every stage, whether you're just getting started or looking to build on what you already have.

Members gain access to professional expertise that helps them compete for investment and plan for longterm growth. This level of support allows rural leaders to make informed decisions without stretching already-thin local resources on their own staffs.

Greene County: A Bold Step Toward Regional Collaboration in 2026

In the new partnership with the Greene County Development Corporation, AREA supports all Greene County communities while providing expertise to local private business partners and elected leaders.

Jefferson, the largest city in Greene County and the county seat, was recently honored with a 2025 Great American Main Street Awards, which recognizes communities for “preservation-based commercial district revitalization.” Manufacturing and biofuel success stories are located in Jefferson, Scranton, Churdan, Paton, and Grand Junction. Greene County is also home to Wild Rose Casino, a 10-mile portion of the Raccoon River Valley Trail, and the historic Mahanay Bell Tower. These are all resources that make Greene County highly marketable and bring invaluable resources to the AREA region as a whole.

Ag Market Pressures Create Opportunities

Workforce: Layoffs and shortages both can hit rural employers harder than most, especially in agricultural downturns that are currently impacting Iowa markets. AREA helps bridge that gap by connecting rural businesses to a broader labor pool and to regional partners such as Iowa State University, Des Moines Area Community College, Iowa Central Community College, and multiple workforce training programs.

Networking: Membership in AREA connects rural businesses and community leaders to a network of more than 750 organizations. These relationships spark collaborations, supply-chain partnerships, and new business opportunities that rarely emerge in isolation.

Advocacy: From broadband expansion to housing development, rural communities face unique challenges. AREA's advocacy ensures those issues are part of the regional agenda. When the Alliance speaks to policymakers, it speaks for the entire region — including its smallest towns. This unified voice carries weight, helping secure resources and influence legislation that supports rural growth.

Continued on page 9.

ISAC 99-County Tour Photo Album



- 21 counties visited from July 2025-December 2025
- 9 counties scheduled so far in 2026
- 30 of 99 counties visited or scheduled

2026 ISAC Spring Conference



March 12-13, 2026 | Des Moines

Join us March 12-13 for the 2026 ISAC Spring Conference taking place at the Veteran's Memorial Community Choice Credit Union Convention Center. Registration is now available on the [ISAC Member Portal](#) and will remain open until 4:00 pm on Thursday, February 26. During the conference is the annual business meeting where the ISAC budget is approved by the membership and the ISAC scholarship award winners are recognized. The conference will also feature a keynote panel, networking opportunities, and time to meet with your affiliate.

Please plan to join us from 5:00 pm - 7:00 pm on Wednesday, March 11, at the Hilton Downtown for a Legislative Reception. We hope to see you there!

Registration

Registration is through the new [ISAC Member Portal](#). If you have not already created a new account, you will need to do so prior to registering for the event. Should you need assistance, please refer to this [short demo recording](#) or contact [ISAC Support](#). Once you are in the Member Portal, navigate to the Events tab, Browse Upcoming Events, and click on the 2026 ISAC Spring Conference. From there, you will be taken to the event page where you can register and find additional information/resources. If you run into any issues or have questions, please contact us at support@iowacounties.org or call 515.244.7181.

Strength in the AREA

A Rising Tide That Lifts Us All

AREA operates on a simple principle: regional prosperity is shared prosperity. When the City of Ames grows, rural communities benefit. When rural communities thrive, the region becomes stronger, more resilient, and more attractive to employers.

Membership in AREA gives rural communities the tools, connections, and visibility they need to compete in a rapidly changing economy — without sacrificing the character and identity that make them special.

The year ahead promises continued progress across AREA. Whether it's expanding childcare, building new homes, strengthening the workforce, or supporting local businesses, the region is united by a shared commitment to rural vitality.

The challenges are real—but so is the momentum. With collaboration as our foundation and innovation as our guide, the communities of Story, Boone, Hamilton, and Greene Counties are poised to make this year one of meaningful growth and lasting impact.

FEMA: 4 Tips to Prepare for Winter Weather Risks

While heat waves are on the increase and garner well-deserved attention from the media, a recent study by the Centers for Disease Control and Prevention (CDC) found that far more deaths occur due to exposure to the cold. In fact, [an analysis by the CDC](#) of U.S. temperature-related deaths between 2006 and 2010 showed that 63% were attributable to cold exposure. Cold weather brings other risks, like home fires and travel risks – especially if you travel by car. That’s why we want everyone to be #WinterReady so they can stay safe during the winter months.

Understanding the hazards and risks associated with cold weather and winter storms is the first step to make sure you’re #WinterReady. Like preparing for other natural hazards, you should have emergency supplies at home, at work, and in the car. You should also understand how to prevent home heating fires and carbon monoxide poisoning. Here are some ways you can prepare for winter weather challenges.

1) What to Wear During Extremely Cold Weather

When traveling in extremely cold weather, preparation is key to staying safe and warm. Before heading out, take steps to ensure you’re ready for the conditions and know how to protect yourself from the risks associated with extreme cold, such as frostbite or hypothermia.

Before You Travel:

- **Dress Properly:** Wear a warm coat and dress in layers to regulate your body heat. Make sure to cover exposed skin, especially your nose, ears, fingers, and toes, as these areas are most vulnerable to frostbite. Hats and scarves help retain body heat, and mittens are more effective than gloves for keeping your hands warm.
- **Footwear:** Choose shoes or boots with sturdy, non-slip soles to prevent falls on icy or snowy surfaces.
- **Additional Supplies:** Bring blankets, extra clothing, or hand warmers for extra heat, if needed.

While Traveling or Out and About:

- **Stay Warm:** Limit the time you spend outside in extreme cold. If you must be outdoors, take breaks in warm, sheltered areas to avoid prolonged exposure low temperatures.
- **Watch for Frostbite and Hypothermia:** Be aware of frostbite signs, such as numbness, white or grayish-yellow skin, or skin that feels unusually firm. Hypothermia symptoms include shivering, slurred speech, confusion and exhaustion. If you notice these signs, seek warmth immediately.
- **Stay Dry:** Wet clothing increases heat loss, so avoid wearing items soaked by snow, rain or sweat. If your clothing becomes wet, change into dry layers as soon as possible.

2) Home Heating Fires

Home heating is the second-leading cause of fires, and winter is when most household fires occur. Fifty percent of carbon monoxide incidents reported to local fire departments occur between November and February, peaking in December.

Taking the precautions below can prevent emergencies and ensure a warm and safe living environment:

- **Keep anything that can burn at least 3 feet from heat sources**, including fireplaces, wood stoves, radiators, portable heaters, or candles.
- **Install and test smoke alarms and carbon monoxide detectors** with battery backups.
- **Clean dust or other build-up in heat sources.**
- **Always plug space heaters directly into an outlet**, and make sure the cord isn’t damaged or frayed.
- **Maintain heating equipment and chimneys** by having them cleaned and inspected each year by a professional.

Visit the U.S. Fire Administration [Home Fires webpage](#) to learn more about how to prepare for and prevent home fires.

FEMA: 4 Tips to Prepare for Winter Weather Risks

3) Power Outages

Winter storms may bring power outages that can disrupt communications, utilities, and complicate medical needs. If the power goes out:

- **Do not use a gas stove or oven to heat your home.** Doing so can put you at risk for carbon monoxide poisoning.
- **Keep freezers and refrigerators closed.** Throw away any food that has been exposed to temperatures 40 degrees or higher for two hours or more, or that has an unusual odor, color, or texture.
- **Have alternate plans for medications or medical devices** if they require refrigeration or depend on power.
- **Disconnect appliances and electronics** to avoid damage from electrical surges.
- **Check with your local or state officials to locate the nearest community location with power** if you can't safely heat your home.

Find more power outage tips at [Power Outages | Ready.com](#).

4) Generator Safety

Portable generators can be useful but can cause injuries and death if not used safely. If you're using a generator, remember these tips:

- **Never use generators indoors.** ONLY use them outside, in well-ventilated areas away from doors, windows and vents. Make sure your generator exhaust is pointed away from your home and is at least 20 feet from your house and/or garage before using.
- **Do not use a generator in a wet area.** This practice may lead to shocks or electrocution.
- **Do not fuel your generator while it is running.** Spilling gas on a hot engine can cause a fire.

Visit FEMA's [Winter Ready webpage](#) to learn more ways you can prepare for winter weather and limit risks by starting today!



National Civility Summit for Local Government - Free to Attend!



NATIONAL CIVILITY SUMMIT FOR LOCAL GOVERNMENT

Adaptability in a Changing Environment: Tools for Leadership and Civility

Register Today

Wednesday, February 11, 2026

Virtual Event: 1:00 – 4:00 PM CT

Hosted by:



The Robert D. and
Billie Ray Center

In Association With
The Ron and Jane Olson
Institute for Public Democracy



**GREATER DES MOINES
PARTNERSHIP**



Scan the QR code to
register for the 2026
National Civility Summit



Iowa Government Finance Initiative Webinar

Iowa State University Extension and Outreach, Community and Economic Development will be hosting a webinar on February 18 titled Understanding Your Community's Fiscal Condition: Tools for Smarter Local Decision-Making. This webinar will introduce a suite of practical, Iowa-specific educational resources and tools developed through the [Iowa Government Finance Initiative \(IGFI\)](#) to help city and county leaders move from data awareness to informed fiscal decision-making.

Participants will explore how to use IGFI Fiscal Condition Reports for [cities](#) and [counties](#), [General Fund revenue and expenditure reports for cities](#), and the [Dollar Bill Tool](#) and [Dollar Bill Planning Tool](#) to better understand where public dollars come from, how they are spent, and what those patterns mean for short- and long-term community sustainability. Designed for elected officials, appointed leaders, and practitioners, this webinar is designed to share the array of publications and tools offered through ISU Extension and Outreach, Community and Economic Development.

- Wednesday, February 18, 2026, 11:00 am - 12:30 pm.
- Cost: Free
- Registration link: <https://go.iastate.edu/RQK18U>

Hosted by: Iowa State University Extension and Outreach, Community and Economic Development

Co-Presenters: Biswa Das (bdas@iastate.edu), Erin Mullenix (erin1@iastate.edu), and Julie Robison (robison@iastate.edu)

This innovative, online leadership development program—created in partnership with the National Association of Counties (NACo) and General Colin Powell—is designed specifically for county officials and staff. The curriculum provides best practices in leadership, organizational development and change management, negotiation and collaboration, effective business communication, and how to deliver increased value from high performance county management.

- Leveraging positive leadership strategies and mindset for positive outcomes
- Building high-trust for high-performance teams
- Leading effectively through change and uncertainty
- Strengthening communication and collaboration across departments
- Enhancing accountability and results

The program is fully facilitated online, creating a very convenient format and accommodating your busy schedule; participants can complete the program on their own schedule while connecting with peers nationwide in an engaging, interactive environment.

2026	Cohort #1	Cohort #2	Cohort #3	Cohort #4
High Performance Leadership Academy (10 weeks)	1/5/2026	4/6/2026	7/13/2026	10/5/2026
Cyber Leadership Academy (10 weeks)	1/5/2026		7/13/2026	
Leading on Purpose Leadership Academy (8 weeks)	1/12/2026	4/27/2026	7/27/2026	10/19/2026
Artificial Intelligence Leadership Academy (6 weeks)	2/2/2026	5/11/2026	7/27/2026	11/2/2026



“Many frontline managers are exactly the people we cannot afford to lose. The NACo High Performance County Leadership Academy helps to retain these vital employees and helps enable them to be better leaders.”

Matt Chase, Executive Director, NACo

We hope you’ll take advantage of this opportunity to invest in your professional growth and join your colleagues in this nationally recognized leadership program. More than two-thirds of counties across the country use this program to help make existing leaders better and emerging leaders ready to address the pressing issues of our day—and we hope you’ll be part of the next cohort.

If you have questions or would like to connect with past participants from our state, please contact Managing Director Luke Afeman at lukea@pdaleadership.com.

2026 Calendar

February 2026

- 19 ISAC Board of Directors Meeting
(ISAC Office)
- 21-24 NACo Legislative Conference
(Washington, D.C.)
- 24-27 ISSDA Spring Jail School
(Holiday Inn Des Moines Airport)

March 2026

- 11 ISAC Legislative Reception
(Hilton Des Moines Downtown)
- 12-13 ISAC Spring Conference
(Veterans Memorial Community Choice Credit
Union Convention Center, Des Moines)

April 2026

- 1 SEAT Continuing Education
(Crossroads Event Center, Fort Dodge)
- 8 SEAT Continuing Education
(Hilton Garden Inn, Cedar Rapids)
- 8-9 Public Health Conference of Iowa
(Holiday Inn Des Moines Airport)
- 28-5/1 ISSDA Spring Civil School
(Holiday Inn Des Moines Airport)

May 2026

- 5-8 NACo Western Interstate Region Conference
(Maui County, Hawaii)
- 6-8 IEMA Annual Conference
(Camp Okoboji, Wahpeton)
- 12-15 Treasurers May School
(Isle of Capri Hotel & Conference Center, Bettendorf)
- 20-22 CoZo Spring Conference
(Central College, Pella)
- 31-6/5 Veterans Affairs National Conference
(Reno, NV)

June 2026

- 1-5 ITAG Conference
(Prairie Meadows, Altoona)
- 7-11 ICAA Spring Conference
(Okoboji, IA)
- 17 ISAC Scholarship Golf Fundraiser
(Toad Valley Golf Course, Pleasant Hill)
- 18 ISAC Board of Directors Meeting
(ISAC Office)
- 23-26 ISACA Summer Conference
(Okoboji, IA)
- 24-26 ICRA Summer School
(Hilton Garden Inn, Council Bluffs)

July 2026

- 8 ICEA Golf Outing
(Veenker Memorial Golf Course, Ames)
- 9 ICEA Mid-Year Meeting
(Gateway Hotel, Ames)
- 15-17 ICA Summer Seminar
(Hotel Fort Des Moines)
- 17-20 NACo Annual Conference and Exposition
(Orleans Parish, New Orleans, LA)

August 2026

- 9-14 NCRAAO Conference
(Dickinson, ND)
- 19-21 ISAC Annual Conference
(Veterans Memorial Community Choice Credit
Union Convention Center, Des Moines)

If you have any questions about the meetings listed above or would like to add an affiliate meeting to the ISAC calendar, please contact Kelsey Sebern at ksebern@iowacounties.org.

2026 ISAC Preferred Vendors

Endorsed Elite Preferred Vendors

County Risk Management Services, Inc.
representing IMWCA
Assured Partners

Elite Preferred Vendors

Community State Bank
Murphy Tractor and Equipment Co.

Endorsed Platinum Preferred Vendor

Iowa Public Agency Investment Trust
(IPAIT)

Platinum Preferred Vendors

Ahlers & Cooney, P.C.
APEX Clean Energy
D.A. Davidson Companies
Delta Dental
Heartland Business Systems

Henry M. Adkins and Son
ICOG
MidAmerican Energy
Northland Securities, Inc.
Schneider Geospatial
Tyler Technologies

Gold Preferred Vendor

Cost Advisory Services, Inc.
Cott Systems
CTC Disaster Response
Dorsey & Whitney LLP
ISG
Neapolitan Labs
Piper Sandler
Purple Wave Auction, Inc.
Speer Financial, Inc.
UMB Bank
U.S. Imaging, Inc.
Vanguard Appraisals, Inc.

Ziegler CAT

Silver Preferred Vendors

MercyOne

Endorsed Preferred Vendors

ICAP
National Association of Counties
(NACo)
Nationwide Retirement Solutions
Professional Development Academy



IOWA ASSOCIATION
OF COUNCILS OF GOVERNMENTS

Bringing leaders and communities together to promote economic growth, improve public sector services, and solve regional issues.

www.iowacog.com

DORSEY
DORSEY + WHITNEY LLP

LEGAL ADVICE FROM THE GROUND UP

Dorsey is proud to provide legal services to ISAC and Iowa counties, including financing, economic development, public health, privacy laws, and litigation.



dorsey.com

PIPER | SANDLER

Experts in Iowa Public Finance

Capital Planning, Project Financing, Debt Financing, Advisory Services

No. 1

In Iowa by number of transactions in 2023*

No. 1

In Iowa by par amount & number of transactions for the past five years*

CONTACTS

Travis Squires | +1 515 247-2354
Tim Oswald | +1 515 247-2358
Garrett Pochop | +1 515 247-2359
Matthew Gillaspie | +1 515 247-2353
Will Braverman | +1 515 247-2344

pipersandler.com

Since 1895. Member SIPC and NYSE. ©2024 Piper Sandler & Co. 2/24
*Source: Thomson Reuters, Refinitiv, as of 2/1/24.



From finance and HR to property tax and document imaging, we deliver powerful software to 50 counties across the state.

tylertech.com/erp



Renewable energy projects by Apex Clean Energy are helping rural Iowa counties and their communities renew their economic base, while providing a reliable and affordable energy source.

One project at a time!



HELPING IOWA COMMUNITIES THRIVE.

We're proud to support ISAC and offer our expertise to help communities and counties find the right finance solutions that align with their goals.



NorthlandSecurities.com | 800-851-2920

150 S. 5th Street, Suite 3300 | Minneapolis, MN 55402

Division of Northland Securities

Member FINRA & SIPC/Registered with SEC & MSRB

RC 24-483B Muni 24-275 1024

6903 Vista Drive | West Des Moines, IA 50266 | 515-657-4675

www.northlandsecurities.com

PUBLIC FINANCE SERVICES

- Competitive Bond Sales
- Debt Refinancing
- Property Tax Impact Analysis
- Tax Increment Financing
- Financial Management Plan
- Bond Underwriting
- Bank Private Placement
- Referendum Assistance
- Capital Improvement Plans
- Equipment Financing

For your smile. For your health. For your community.

When you choose Delta Dental of Iowa you get more than great dental and vision insurance. You make a difference for others because we invest in Iowa communities.



Learn more at
SharingHealthySmiles.com



*Invenergy-developed Contrail Wind
Energy Center, located in Taylor and
Page Counties, Iowa*



Building a new grandstand
for the next county fair.

Paving 20 miles of roads,
20 years ahead of schedule.

Lowering property taxes
while other counties raise them.

Real counties, real impacts. For 20 years, Invenergy's projects have been helping dozens of counties across Iowa achieve their goals. Learn more at invenergy.com.

Invenergy



COST ADVISORY SERVICES, INC.

An Iowa Company
Serving Iowa Counties



**FOR COST ALLOCATION SERVICES AND
FINANCIAL MANAGEMENT SERVICES**

Jeff Lorenz (515)-238-7989

Roger Stirlor (515) 250-2687

Danielle Kleinschmidt (515) 250-8439

Vanguard Appraisals, Inc.

For All Your Assessment Services



- Consultation
- Appraisals
- Software
- Web Sites

1-800-736-8625

www.camavision.com

US ★ Imaging

Rhonda Olson
Northern Account Manager

400 S. Franklin Street
Saginaw, MI 48607

Cell: (989) 928-1559
Fax: (989) 753-7333

e-mail: rolson@us-imaging.com

RSM

Tary
One of the
RSM team

THE POWER OF BEING UNDERSTOOD
ASSURANCE TAX CONSULTING

If what's next comes with butterflies...
take charge of change

rsmus.com

Visit rsmus.com/about-us for more information regarding RSM US LLP and RSM US LLP's subsidiaries.



WIRTGEN GROUP

GET MORE WITH MURPHY



JOHN DEERE

MURPHY
TRACTOR & EQUIPMENT CO.


murphytractor.com | 855-246-9124

THE EASIEST WAY TO SELL USED EQUIPMENT



purple wave AUCTION

BID NOW! purplewave.com



GovEase
Online Tax Auctions Made Easy

- ONLINE BIDDER REGISTRATION SUITE
- SECRETARY OF STATE INTEGRATION
- ONE-ON-ONE BIDDER TRAININGS
- ONLINE AUCTION PAYMENTS

www.govease.com | rperterson@govease.com



Contact Speer today:

Maggie Burger, Sr. Vice President

mburger@speerfinancial.com

319-291-2077

Helping Counties Navigate:

- ◆ Bond Issues
- ◆ Debt Planning
- ◆ TIF Projects
- ◆ Continuing Disclosure
- ◆ Debt Refinancing



MAKE

Speer Financial, Inc.

Your Municipal Advisor TODAY!



One Partner. Endless Opportunities.



Revolutionizing
Work



Modernizing
Applications



Transforming
Infrastructure



Securing
What Matters



Connect with our
team at hbs.net

Henry M. Adkins & Son, Inc.

Serving County Officials and Election Authorities Since 1939



Web: www.adkins-printing.com

Phone: 1-800-633-5503

Fax: (660) 885-4019



Find us on
Facebook

Full Service Election Provider

- ⇒ Unisyn Voting Equipment
- ⇒ Tenex Electronic Poll Books
- ⇒ Tenex Live Results Reporting
- ⇒ Absentee Envelopes
- ⇒ Voter ID Cards
- ⇒ Election Forms
- ⇒ Election Signage
- ⇒ And much more.....



Commercial Printing

- ⇒ Business Cards
- ⇒ Flyers/Brochures
- ⇒ Letterhead
- ⇒ Business Envelopes
- ⇒ Wedding Invitations
- ⇒ Graduation Invitations
- ⇒ Birthday Invitations
- ⇒ And much more.....



**cott
systems**
Since 1888

cottsystems.com

Donald Beussink

Account Executive

c) 319.621.3059

e) dbeussink@cottsystems.com

Recording Software
Digitization of Historical Records
Cloud-Based Solutions
Online Records Access
Microfilm



ISG

ARCHITECTURE
ENGINEERING
ENVIRONMENTAL
PLANNING

ISGInc.com





RELATIONSHIP DRIVEN COMMUNITY FOCUSED



Public Funds Contact:

Crystal Edwards
SVP, Treasury Management
cedwards@bankcsb.com
515.350.3448

Community State Bank | 515.331.3100 | BankCSB.com | Member FDIC.
Altoona | Ankeny | Des Moines | Johnston | Pleasant Hill | Waukee



IPA IT

IOWA PUBLIC AGENCY INVESTMENT TRUST

The IPAIT Advantage

Serving Iowa Counties with
Financial Strategies for Stronger Communities

IPAIT Board Representatives:

Craig Anderson, Supervisor-Plymouth County Sandy Ross, Treasurer-Poweshiek County Dan Zomermaand, Treasurer-Sioux County

Visit www.ipait.org or call toll-free (800) 269-2363

Sponsors:



IOWA
ASSOCIATION OF MUNICIPAL
UTILITIES



IOWA
LEAGUE
OF CITIES



ISACA
Iowa State Association of Counties

Investment Advisor/
Administrator/Marketer:



PMA™

Contacts:



Paul Kruse
Senior Vice President,
Director-Iowa
515.224.2720
pkruise@pmanetwork.com



Caleb Walter
Vice President,
Investment Services
515-224-2721
cwalter@pmanetwork.com



Anita Tracy
Associate Vice President,
Investment Services
(515) 224-2725
atracy@pmanetwork.com

© 2024 PMA Securities, LLC. All rights reserved.

FINANCING SOLUTIONS FOR MUNICIPAL INFRASTRUCTURE



Project Finance: Planning Through Maturity



Scott Stevenson, Managing Director
(515) 471-2721 | SStevenson@dadco.com

Michael Maloney, Managing Director
(515) 471-2723 | MMaloney@dadco.com



D|A|DAVIDSON
FIXED INCOME CAPITAL MARKETS
D.A. Davidson & Co. member SIPC and FINRA

515 East Locust St., Suite 200 | Des Moines, IA | (515) 471-2700 | (800) 642-5082 | dadavidson.com

ISAC GROUP BENEFITS PROGRAM

PARTNERING WITH COUNTIES ACROSS IOWA



Health Program

- Early release of renewal rates
- Experience and wellness discounts
- Multiple networks and plan designs
- 31 member counties



Worksite & Ancillary Program

- Group accident and critical illness plans
- Accident includes AD&D and wellness
- Voluntary Life and Voluntary AD&D
- Group disability products



Dental Program

- Comprehensive plan portfolio
- Voluntary and contributory pricing
- Broad network of providers
- 31 member counties



Complimentary ISAC Benefits

- Wellness program with Accident plan
- Employee Assistance Program
- Consolidated Billing
- COBRA administration



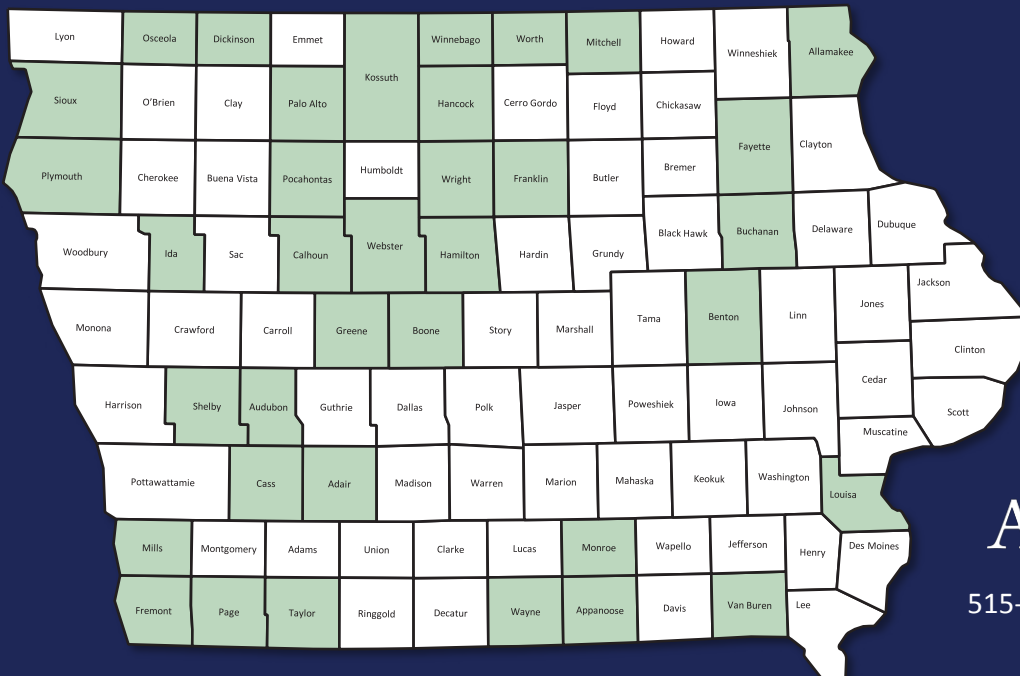
Vision Program

- Multiple carriers and plan options
- Exclusive fully insured county pricing
- Robust provider networks
- 26 member counties



AssuredPartners

- Employee benefit consulting
- Dedicated county service team
- Compliance assistance
- Online benefits enrollment platform



Current ISAC Counties


AssuredPartners

515-493-0802 | assuredpartners.com

Created by You. Governed by You. Here for You.

In the early 1980s, municipalities were feeling unlovable. Standard insurance carriers were declining coverage to counties and cities.

That's why IMWCA was created. Out of that insurance crisis, local governments joined together to get the coverage they needed. Coverage counties continue to rely on today.



IMWCA | Iowa Municipalities Workers'
Compensation Association

We *Love* Iowa Counties!