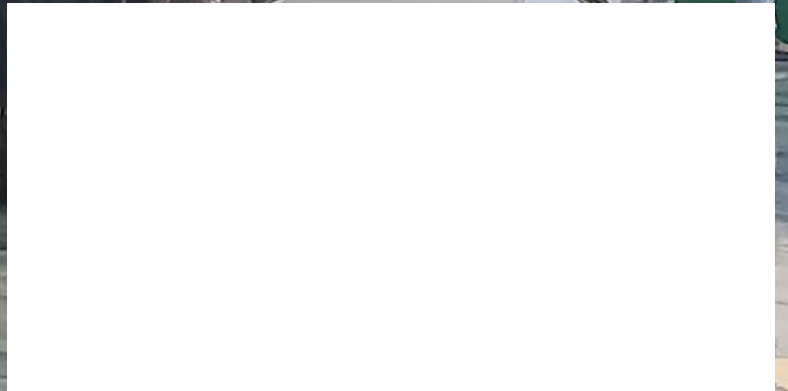


The Iowa County Magazine



September 2024
ISAC Scholarship Application
Webster County Conservation



YOU'RE ALMOST DONE WITH A
LANDSCAPING PROJECT. YOU'VE ONLY
GOT **5 YARDS OF ROCK** TO PUT IN 3 BEDS.
BUT THE NEWBIE **ACCIDENTALLY TORE A**
HYDRAULIC HOSE, LEAVING YOU WITH 5
YARDS OF ROCK TO SHOVEL BY HAND.
THAT'S WHEN YOU **CALL YOUR ZIEGLER**
REP. HE LINES UP YOUR REPAIR BY 2 PM
SO YOU CAN **COMPLETE THE**
PROJECT ON TIME.

ZIEGLER 

THE

GET-THE-JOB-DONE

DEALER

GET IT DONE AT ZIEGLERCAT.COM

The Iowa County

September 2024 * Volume 53, Number 9

The Iowa County: The official magazine of the
Iowa State Association of Counties
5500 Westown Parkway, Suite 190
West Des Moines, IA 50266
515.244.7181 FAX 515.244.6397
www.iowacounties.org
Rachel Bennett, EDITOR
Courtney Biere, PRODUCTION AND LAYOUT

Copyright © 2024 Iowa State Association of Counties

2024 NACo Annual Conference <i>Richard Crouch</i>	4
2024 ISAC Excellence in Action Award <i>Lucas Beenken</i>	5-6
ISAC Preferred Vendor of the Month: Murphy Tractor & Equipment, Co. <i>Chad Spencer</i>	7
2025 ISAC Scholarship Application	8-9
Matt Cosgrove River's Edge Discovery Center	10
Iowa Land Records: Preserving the Past, Modernizing for the Future <i>Kristen Delaney-Cole</i>	11-12
Calendar of Events	13



ISAC's Mission:

To promote effective and responsible county government
for the people of Iowa.

ISAC's Vision:

To be the principal, authoritative source of representation,
information and services for and about county government
in Iowa.

ISAC OFFICERS

PRESIDENT Barry Anderson, Clay County Supervisor
1ST VICE PRESIDENT John Werden, Carroll County Attorney
2ND VICE PRESIDENT Linda Zuercher, Clayton County Treasurer
3RD VICE PRESIDENT Mark Campbell, Webster County Supervisor

ISAC DIRECTORS

Carissa Sisson, Franklin County Assessor
Eric Van Lancker, Clinton County Auditor
Russell Wood, Franklin County Community Services
Mike Miner, Mitchell County Conservation
AJ Mumm, Polk County Emergency Management
Wade Weiss, Greene County Engineer
Sandy Bubke, Monona County Environmental Health
Micah Van Maanen, Sioux County Information Technology
Josh Busard, Johnson County Planning and Zoning
Kevin Grieme, Woodbury County Public Health
Mary Ward, Cass County Recorder
Brad Kunkel, Johnson County Sheriff
David Muhlbauer, Crawford County Supervisor
Patrick Sweeney, Polk County Veterans Affairs
Carla Becker, Delaware County Auditor (*Past President*)
Brian Gardner, Linn County Sheriff (*Past President*)
Melvyn Houser, Pottawattamie County Auditor (*Past President*)
Richard Crouch - Mills County Supervisor
(*NACo Board Representative and Past President*)
Grant Veeder - Black Hawk County Auditor (*NACo Board*)

ISAC STAFF

Andrea N.J. Woodard - Executive Director
Lucas Beenken - Public Policy Specialist
Rachel Bennett - Member Relations Manager
Courtney Biere - Office Support Coordinator
Jamie Cashman - Government Relations Manager
Ashley Clark - IT Project Coordinator
Katie Cook - Member Support Coordinator
Andrew De Haan - IT Director
Kristi Harshbarger - General Counsel
Molly Hill - Staff Accountant
Brad Holtan - Finance and Program Services Manager
Nick Johnson - ICACMP Program Support Specialist
Brandi Kanselaar - CSN Project Coordinator
Beth Manley - Compliance Officer
Tammy Norman - IPAC Program Manager
Brock Ridders - Software Support Specialist
Jacy Ripperger - Marketing Coordinator
Joel Rohne - Technology Service Bureau Program Manager
Kelsey Sebern - Event Coordinator
Molly Steffen - Program Support Coordinator
Jessica Trobaugh - ICACMP Project Manager/Trainer
Dylan Young - Senior Software Developer

**** The views and opinions expressed in articles authored by
anyone other than ISAC staff are those of the authors and do
not necessarily reflect the official policy or position of ISAC.**

ISAC members are elected and appointed county officials from
all 99 counties. *The Iowa County* (ISSN 0892-3795, USPS 0002-150)
is published monthly by the Iowa State Association of Counties,
5500 Westown Parkway, Suite 190, West Des Moines, IA 50266.
Periodicals postage paid at Des Moines, IA 50318. POSTMASTER:
Send address changes to rbennett@iowacounties.org.
Subscriptions: \$25 per year.

2024 NACo Annual Conference

Recently, I returned from attending the 2024 NACo Annual Conference and Exposition in Tampa, Florida, as an ISAC Representative on the NACo Board. I was joined by other county officials and professionals from across the United States to discuss challenges we are all facing in rural and urban areas.

I began the Conference with an Agriculture and Rural Affairs Steering Committee meeting discussing such topics as parks and rural recreation. Biking and walking trails have become an attraction to rural America, drawing in further interest to tourism.

Continued discussion led to solar and agricultural preservation. Renewable energy has been a controversial topic across the nation. Representatives of various jurisdictions gave input on challenges they are facing concerning placement of renewable energy sources. Much talk centered around who had the final say in what zoning districts this would be most suited for. We learned about best practices and how our communities could mitigate the issues. Agricultural mitigation could balance out the best policies and procedures using local ordinances. A strong comprehensive plan, which identifies uses of the land for future development and preservation, takes into consideration views from the local community, such as residents, commercial business owners, school representatives, etc. The local ordinances could support the same. This practice would map out the direction of the jurisdiction to alleviate potential problems.

Another discussion centered around foreign ownership of United States agriculture land. As explained in the session, certain parts of United States agriculture land are important to foreign countries. Although foreign-owned agricultural land is still relatively low, the rapid increase in Chinese holdings has sparked debates about potential national security and local community risks. The session also discussed the impact of local economies. Mr. Harrison Pittman, Director of the National Agriculture Law Center, presented an informative session.

Other large topics of discussion were the challenges of increased population to the rural communities from cities and the need for added daycare, and broadband and fiber being a continued need across the nation. Additional Americans working from home in rural areas has pushed for this growth. The strain on the smaller communities has pushed for more grants to support them. Also, mental health discussions are continuing to grow to a level that we are struggling to stay caught up with. It affects all facets of life and does not discriminate. It is important that leaders continue to face the challenges head on and to address it as needed, reducing the stigma attached to mental health so that people can ask for help. This feeds into the opioid epidemic. Potential solutions to help with this have been presented, such as the Dettera Drug Deactivation Kits that can be obtained through a pharmacy or ordered online.

It was an amazing conference with a plethora of information shared. I enjoyed learning about challenges and potential solutions that have been practiced outside of Iowa. There were many topics shared that I did not cover in this report, but I look forward to using the information I have acquired to apply locally.



Richard Crouch
Mills County Supervisor
rcrouch@millscountyiowa.gov

2024 ISAC Excellence in Action Award

The ISAC Excellence in Action Award Program is a competitive awards program that seeks to recognize innovative county government employees, programs, and projects.

The selection committee is comprised of a representative from each ISAC affiliate, and nominations are judged on the following seven attributes: innovation and creativity; leadership; replication; cost savings; increased efficiency; cooperation with others; and perseverance.

This year the committee wishes to recognize and congratulate the Shelby County Unified Law Enforcement project and two projects within the Linn County GIS Division: the Community Services Resource Hub and the Property Tax Collections and Distribution Hub.

Shelby County Unified Law Enforcement

Staffing and operating law enforcement agencies across Iowa has become increasingly difficult with limited resources, especially in smaller population counties and cities. This was the case for the Harlan Police Department in Shelby County, as it faced challenges with recruiting and retaining quality officers, keeping up with the labor market, adjusting to increasing costs across the department, and meeting the needs of the community. Last year the City of Harlan and Shelby County revisited previous discussions about consolidating the Harlan Police Department into the Shelby County Sheriff's Office through a 28E agreement and moved forward a few months later.

Since implementing the unified law enforcement services contract, the consolidated agency has seen notable improvements in several key areas. A single command staff and streamlined workflow have resulted in higher quality and more time-efficient investigations. A larger department with more competitive compensation, flexibility of shifts and hours, and specialized positions has led to more successful recruitment efforts including applicant pools four to five times larger than the city alone was able to attract previously. The larger department with a single command structure also lends itself to greater oversight, the public knowing who will respond when they call for service, quicker response times, and greater community presence including within the school district. And finally, training is more efficient, specialized, and cost-effective with the unified force.

In the short time since unification, the Shelby County Sheriff's Office has heard from at least 15 counties and cities interested in their endeavor. As local law enforcement agencies continue to face challenges with limited resources, recruitment and retention, and ensuring public safety throughout their service areas, the Shelby County Sheriff's Office Unified Law Enforcement program serves as a replicable model for innovation and efficiency.

Linn County Geographic Information System (GIS) Division

Using technology and creativity to better present important and informative data and resources to county staff, stakeholders, and the public is a cornerstone of the Linn County GIS Division. The division uses location-based data to create visual maps and reports conveying information in an interesting and enlightening way. The two projects



Lucas Beenken

ISAC Public Policy Specialist
lbeenken@iowacounties.org



2024 ISAC Excellence in Action Award

highlighted below were developed to support and improve the administration of services in Linn County while also being valuable resources for the public to use.

Community Services Resource Hub

The Linn County Community Services Resource Hub provides residents and others with a searchable interface to help find local resources and services like basic needs, childcare, food assistance, and more. GIS Specialist Peter Konrad worked with the Linn County Community Services Department to develop an innovative and interactive tool to replace an antiquated system of published annual resource sheets. Behind the scenes, community services department staff and local service provider partners can submit and update changes to resource offerings and availability on an ongoing basis. This not only ensures information available to the public is up-to-date and relevant, but it also saves county staff a lot of time and work by streamlining the process. On the public-facing side, users are able to search or browse community resources by location or proximity, organization, category, services provided, and more. Mr. Konrad's product allows residents and others to efficiently identify, understand, and access available community resources in an enhanced and cost-effective way.

COMMUNITY RESOURCES

Linn County Community Services - Core Services organizes and participates in many community-focused human services activities and collaborations. This includes the Community Resources Hub, which is updated regularly and provides an interactive map of a broad spectrum of resources across Linn County. We rely on community partners to provide the most accurate and up-to-date information to benefit those in need. These resources may also be viewed as PDFs in 22 categories.

Community Resources Online Hub

Use the button below to visit the Linn County Community Resources Online Hub. You can search by need or location to see what resources are available.



Community Resources Online Hub

Resource Sheets

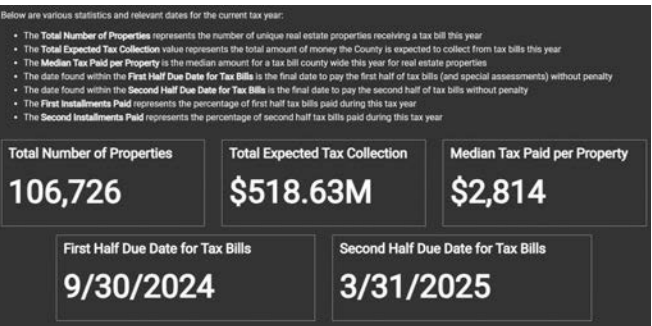
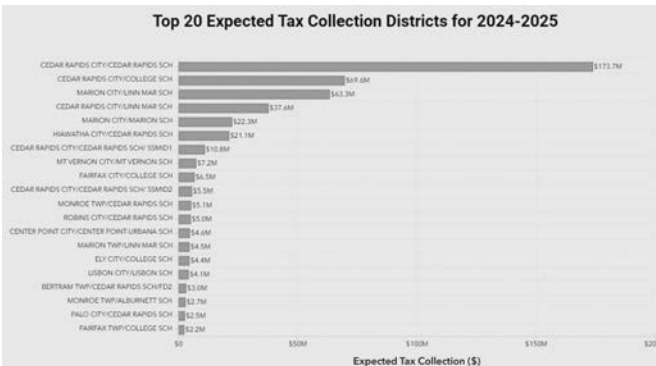
Affordable Housing (PDF)	Family & Youth (PDF)	Older Adults (PDF)
Basic Needs (PDF)	Financial Assistance (PDF)	Older Adults (large font PDF)
Child Care (PDF)	Food (PDF)	Parent Education (PDF)
Dental Care (PDF)	Government (PDF)	Refugee & Immigrant (PDF)
Disability (PDF)	Health (PDF)	Sexual Health (PDF)
Education (PDF)	Legal (PDF)	Substance Misuse (PDF)
Emergency Shelter & Transitional Housing (PDF)	LGBTQ (PDF)	Transportation (PDF)
Employment (PDF)	Mental Health & Counseling (PDF)	Veteran (PDF)

Updating Resources

If you are an agency representative and need to update or modify your information, please follow these instructions (PDF).

Property Tax Collections and Distribution Hub

The Linn County Property Tax Collections and Distribution Hub provides residents and others with interactive and searchable data so they might better understand the property tax collection process and where the dollars go. GIS Analyst Matt Boyle worked with the Linn County Treasurer's Office to develop a dynamic hub site with maps, statistics, graphs, and charts to provide tax information in an interesting and visually appealing way. Users can see tax collections in the aggregate and the disbursement to the various local taxing jurisdictions. Mr. Boyle's product also allows users to explore current and historical property tax information for each individual property in the county. Administratively, data automation procedures were put in place to keep the information as timely and accurate as possible. This has proven valuable not only to the public, but to county and other local officials. The development of this property tax hub and the automation functions have led to greater efficiency by reducing data entry and research time in Linn County. This tool is a cost-effective addition to the tax data system that is beneficial to county professionals and provides greater transparency for the public.



ISAC Preferred Vendor of the Month: Murphy Tractor

Murphy Tractor & Equipment Co. proudly supports ISAC. With locations in Sioux City, Fort Dodge, Waterloo, and Des Moines, we are rooted in the communities we serve. I have the privilege of working with 11 counties in Southwest Iowa from our Omaha location.

Murphy Tractor is proud to be the Midwest's premier John Deere Construction Equipment Dealer. We offer a wide range of products and services that lead the industry. Our partnerships with customers in the governmental sector, private contractors, other end users, and leading vendors in our industry are key to our success. At the heart of our operations is our unwavering commitment to our customers, ensuring they always receive the best service and products.

For almost six decades, John Deere motor graders have been building a reputation for outstanding control and effortless grading precision. Deere's consistent advancement in machine technology has improved road surfaces, operator safety, and productivity, among other areas of technology and manufacturing. With Automation Suite, it's push-button easy to set yourself apart from the competition.

Grade-control technology is a game changer for maximizing productivity. With a diverse range of grade-control solutions, it can significantly reduce labor needs, improve accuracy, expedite tasks, and save on material costs compared to manual operations. SmartGrade Motor Graders, fully integrated and calibrated from the factory, are ready to work, offering exceptional balance, improved performance specs, and maximum capability. In-cylinder position sensing ensures the machine stays on grade, regardless of blade pitch, articulation angle, or circle offset.

Real-time machine data and alerts help maximize productivity and efficiency. Using JDLink, your local Murphy Tractor team can help you make informed decisions in real-time. Advanced yet rugged communication products and services that give you efficient logistics, reduced maintenance, data management, and cost control.



Murphy Tractor & Equipment Co. Inc. is one of John Deere's largest North American construction equipment dealer organizations. The organization has 29 locations throughout Iowa, Kansas, Missouri, Nebraska, and Ohio. Staffed by over 650 employees, each branch has a full complement of service technicians, field service capabilities, equipment, and parts inventories. As one of John Deere's largest North American construction equipment dealers, Murphy Tractor is committed to being the first choice of product and support supplier for customers in the markets that use the products we represent.



Chad Spencer

Territory Sales Representative
Murphy Tractor & Equipment Co.
www.murphytractor.com





2025 ISAC SCHOLARSHIP APPLICATION

ISAC Scholarships

are awarded annually to children and dependents of Iowa county officials and employees. Scholarships will be awarded during the 2025 ISAC Spring Conference in March.

Scan the QR code below or visit the following URL to access the application: <https://forms.gle/TNFhdkNKfUfEkSQV8>.

The deadline for submissions is November 29, 2024.

SCAN





2025 ISAC Scholarship Application

Criteria, Eligibility, and Process

- 1) Eligibility to apply is limited to children or dependents of current county officials or employees. This does not include city employees, employees of county extension offices, or individuals who are themselves county employees. Final eligibility will be determined by the ISAC Executive Director.
- 2) At least one \$1,000 scholarship shall be awarded annually.
- 3) The candidates must be seniors in high school.
- 4) This is a one-year scholarship and can be received only once by an individual.
- 5) The scholarship can be awarded to anyone who will be a full-time student of any accredited continuing education program (including, but not limited to community colleges, trade schools, and public or private colleges)
- 6) The scholarship monies will be paid directly to the college's financial aid office; one half is to be applied for the first semester, and the second half is to be applied for the second semester.
- 7) The candidates must provide personal reference statements from three individuals other than family members, complete an application, and participate in an in-person interview.
- 8) The criteria used in awarding scholarships will be scholastic achievement, financial need, participation in extracurricular/community activities, and overall character.
- 9) The Scholarship Committee shall award all scholarships and the decision of the Selection Committee shall be final.
- 10) The Scholarship Committee shall consist of seven members, to be appointed by the ISAC President. The Selection Committee shall consist of one representative from each ISAC district, plus one member of the ISAC Board of Directors.
- 11) ISAC reserves the right to verify any information provided in any application.
- 12) Scholarships will be awarded at the ISAC Spring Conference in March.
- 13) Scholarship winners have two years to use their award. During those two years, they may apply to the Scholarship Committee for an extension of the time limit. The Scholarship Committee shall make a recommendation to the ISAC Board of Directors on whether to allow the extension of the time limit.
- 14) It is a requirement of the finalists for this scholarship to participate in an in-personal interview (early February) with the Selection Committee or you may be disqualified for the award.
- 15) Applications must be submitted online at this URL: <https://forms.gle/Z59yaagp3fQEhusm9>.
- 16) References and transcripts must be submitted via mail or email:
ISAC Education Foundation, 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266-8202 or kcook@iowacounties.org.

Applications must be submitted by November 29, 2024.

Matt Cosgrove River's Edge Discovery Center

Webster County is excited to announce the opening of the Matt Cosgrove River's Edge Discovery Center at the confluence of the Des Moines River and Soldier Creek in the Central River District of Fort Dodge. The Discovery Center is a 14,000 square foot environmental education center focused on Iowa's water resources. The River's Edge Discovery Center provides not only a place for learning and discovery, but interactive play that teaches children (and adults) to be careful stewards of the natural world around us. The central theme for the facility is ***"Immerse yourself in the living story of Iowa's water - the lifeblood that shapes our communities and our landscapes - while discovering our responsibilities to protect it for the future."*** The Discovery Center features a variety of hands-on, interactive exhibits that appeal to a broad audience and all ages.

The River's Edge Discovery Center is part of a multi-year, multi-faceted planning process by Webster County, Webster County Conservation, the City of Fort Dodge, and other stakeholders. The project is part of the Central River District Plan to create: a regional hub for land and water recreation; serve as a catalyst for revitalization of the historic Central River District neighborhood in Fort Dodge; improve water quality and flood resiliency; provide interactive educational opportunities on riverine habitat; enhance quality of life for our communities; and support economic development and ecotourism goals.

The concept of an environmental education facility has been part of the conservation board's vision for the past 30 years. The biggest challenge has been funding a project of this scale. The \$9 million project was funded through a variety of public and private sources including a \$4 million Destination Iowa Grant, a Water Quality Initiative Project Grant, Great Places Grant, a Webster County "quality of life" bond, and \$550,000 from a private fundraising campaign.



The construction of the Discovery Center is the first phase of a multi-phase redevelopment of the Des Moines Riverfront in Fort Dodge. The next phase of development is scheduled to begin this fall with the construction of a natural playscape, trails, fishing jetties, fish habitat, and public art. In 2025, the City of Fort Dodge will be implementing plans for a Central River District Park and Pavilion. Additional improvements include interpretive signage, water trail access improvements, additional interior exhibits, a skate park, and trail connections.

The long-term goal for the Discovery Center is to provide a basic understanding and appreciation for Iowa's water and natural resources. The facility is a part of the conservation board's overall mission to improve the quality of life for the citizens and visitors of Webster County and ultimately connect people with the land. The Discovery Center will serve as the "hub" for outdoor recreation in the region and the catalyst project for the redevelopment of the riverfront in Fort Dodge.



The Webster County Board of Supervisors and conservation board surprised Cosgrove at the July 12, 2024, ribbon cutting and grand opening by announcing that the Discovery Center would be named in his honor for his vision and effort that has spanned nearly three decades to bring this dream to reality.

Matt Cosgrove served on the ISAC Board of Directors from 2014-2022 and on the ISAC Legislative Policy Committee from 2010-2022.

Iowa Land Records: Preserving the Past, Modernizing for the Future

Established in January 2005, Iowa Land Records (ILR) is approaching its 20th anniversary, marking a significant milestone in its mission to provide accessible land records. As one of the first statewide electronic land record systems in the United States, ILR has set a precedent for transparency and efficiency, offering free access to over 23 million records of property transactions, deeds, mortgages, and other essential documents. Individuals and businesses can use ILR to verify property ownership, trace land history, and access vital documents needed for real estate transactions. These records not only aid in legal proceedings but also facilitate economic activity by providing reliable information to buyers, sellers, lenders, and developers.

IOWA LAND RECORDS

Kristen Delaney-Cole

Communications & Marketing
Coordinator, Iowa Land Records
www.iowalandrecords.org

However, as ILR nears its 20th year of service, it faces challenges that necessitate modernization to keep pace with current demands and industry practices.

Proposed Modernization Policy

Recording fees have remained unchanged since 1985, despite its pioneering migration to electronic submission services and access to digital land records. As the real estate industry evolves, so do the expectations for efficiency, security, and accessibility in record management. Modern record systems require advanced technology to protect against cyber threats, ensure data integrity, and provide seamless user experiences. Updating recording fees is essential to meet these challenges head-on and continue serving the community effectively. Currently, the Iowa County Recorders Association (ICRA) and ILR are exploring a proposed fee increase that would modernize the recording system in Iowa.

The inflation-adjusted rate per page for 2024 indicates a fee of \$14.75, compared to the current base recording fee of \$5. The new fee proposal aims to introduce the first increase in 40 years while remaining substantially below the rate of inflation. Discussions with stakeholders and legislators are underway to explore this reasonable fee increase. Notably, surveys conducted by ICRA and ILR have shown support from users and stakeholders for a fee increase, provided that services are enhanced.

By modernizing the fee structure, ILR can ensure that the revenues generated are sufficient to cover the costs of cutting-edge technology and robust security measures. This will not only protect the integrity of the land records but also enhance the overall efficiency of the recording process. Such reforms aim to benefit the real estate industry by providing faster, more reliable access to essential information, ultimately fostering a healthier market environment.

The Benefits of Modernization

The modernization of ILR offers a range of benefits that will enhance its service and functionality, making it more efficient and reliable for users. Here's a summary of the improvements:

- **Enhanced Technology and Training in County Offices**
 - Preservation and maintenance of documents
 - Certifications and training associated with the duties and responsibilities of the county recorder
- **Better Standards for Document Preparation**
 - Standard 10 point font
 - Updated formatting and indexing standards
 - More data consistency

Iowa Land Records: Preserving the Past, Modernizing for the Future

- **Implementation of Key Projects for New and Better Services**
 - Establishing a statewide property notification system
 - Indexing more data (Parcel Identification Number and associated references)
 - Accessing more property information in other online systems
 - Filling gaps in property location information
 - Improving search tools
 - Increasing online access to historic surveys and plats
 - Improving “Back the Blue” information shielding

Furthermore, a modernized ILR can adapt more readily to future changes in the industry, such as the integration of blockchain technology or the increasing demand for digital transactions. It positions Iowa as a leader in land record management, setting a standard for others to follow.

Looking to the Future

As ILR approaches its 20th anniversary in January 2025, it is a perfect time to reflect on its achievements and plan for the future. The proposed fee adjustment and modernization efforts will ensure that ILR remains at the forefront of land record management, providing exemplary service to Iowa’s residents and real estate industry.

By supporting these reforms, Iowa can ensure that its land record system remains a vital resource, safeguarding property rights and supporting economic growth for the next 20 years and beyond.

For questions, please contact Iowa Land Records Policy Coordinator, Census Lo-liyong, at clo-liyong@clris.com.



IOWALANDRECORDS.ORG/CAS/LOGIN

2024-2025 Calendar

September 2024

- 17-20 ISSDA Fall Jail School
(Holiday Inn Des Moines Airport)
24 Leadership Seminar
(West Des Moines Marriott)

October 2024

- 2-4 ISAC Board of Directors Retreat
(Clay County)
6-9 Assessors Fall School
(Holiday Inn Des Moines Airport)

November 2024

- 13 ISAC Board of Directors Meeting
(ISAC Office)

December 2024

- 3-6 ISSDA Winter School
(Holiday Inn Des Moines Airport)
4-6 78th Annual Iowa County Engineers Conference
(Veterans Memorial Community Choice Credit
Union Convention Center, Des Moines)

January 2025

- 15-16 New County Officer's School
(The Meadows Event and Conference Center)
30 Statewide Supervisors Meeting
(Embassy Suites Des Moines Downtown)

March 2025

- 13-14 ISAC Spring Conference
(Veterans Memorial Community Choice
Credit Union Convention Center, Des Moines)

If you have any questions about the meetings listed above or would like to add an affiliate meeting to the ISAC calendar, please contact Kelsey Sebern at ksebern@iowacounties.org.

2024 ISAC Preferred Vendors

Endorsed Elite Preferred Vendors

County Risk Management Services, Inc.
representing ICAP and IMWCA
Assured Partners

Elite Preferred Vendors

IP Pathways
Murphy Tractor and Equipment Co.
Summit Carbon Solutions

Endorsed Platinum Preferred Vendor

Iowa Public Agency Investment Trust
(IPAIT)

Platinum Preferred Vendors

Ahlers & Cooney, P.C.
Community State Bank
D.A. Davidson Companies
Delta Dental

Heartland Business Systems
Henry M. Adkins and Son
MidAmerican Energy
Neapolitan Labs
Northland Securities, Inc.
Schneider Geospatial
Tyler Technologies

Gold Preferred Vendor

Cost Advisory Services, Inc.
Cott Systems
CTC Disaster Response
Dorsey & Whitney LLP
GSS Midwest
ISG
Kofile
Murphy Tower Service
Piper Sandler
Purple Wave Auction, Inc.
Speer Financial, Inc.

The Center for Infrastructure and
Economic Development

U.S. Imaging, Inc.
Vanguard Appraisals, Inc.
Wellmark Blue Cross Blue Shield of Iowa
Ziegler CAT

Silver Preferred Vendors

Advanced Correctional Healthcare
ITC Midwest
MercyOne
Sidwell
UMB Bank

Endorsed Preferred Vendors

National Association of Counties
(NACo)
Nationwide Retirement Solutions
Professional Development Academy

cott
systems
Since 1888

cottsystems.com

Donald Beussink
Account Executive
c) 319.621.3059

e) dbeussink@cottsystems.com

Recording Software
Digitization of Historical Records
Cloud-Based Solutions
Online Records Access
Microfilm

OIB ONLINE
INDEX
BOOKS™
powered by **cott**



Putting you first - in everything we do.

At Community State Bank, we're all in when it comes to helping you and the greater Des Moines community thrive. That's why we put employees, customers and communities first - in everything we do.

Find out how CSB will put you first.



community state bank

515.331.3100 | BankCSB.com



AHLERS COONEY
ATTORNEYS

Ahlers & Cooney, P.C.

100 Court Avenue, Suite 600 | Des Moines, IA 50309

www.ahlerslaw.com | info@ahlerslaw.com | 515-243-7611

For over 135 years, Ahlers & Cooney has represented Iowa's cities, counties, municipal utilities and other public bodies.

Comprehensive services include:

- Public Improvement Contracting
- Economic Development
- Lease Financing Transactions
- Environmental Compliance
- Land Use/Community Development
- Eminent Domain
- General Municipal Services
- Public Financing
- Employment Law
- Internal Investigations
- Labor Negotiations
- Litigation
- Special Assessments
- Utility Issues



Greene County Career Academy

Photo Courtesy of Alex Michl, OPN Architects

ISG

ARCHITECTURE
ENGINEERING
ENVIRONMENTAL
PLANNING

ISGInc.com





NEAPOLITAN LABS IS OFFICIALLY IOWA'S #1 COUNTY WEBSITE PROVIDER

WHAT OUR CLIENTS ARE SAYING

“Working with Neapolitan Labs was easy, rewarding, and ultimately led to a wonderful website and employee portal.



David Bayer
Chief Information Officer, Pottawattamie County

“Neapolitan Labs truly understands county government and how it works. They implemented features that have made my job easier and more efficient.



Rebecca Bissell
Auditor, Adams County

WORK WITH US

hello@neapolitanlabs.com

515.999.5221

neapolitanlabs.com



COUNTIES • ELECTIONS • PUBLIC HEALTH • SHERIFF • DIGITAL RECORDS • APPOINTMENTS • TEXT NOTIFICATIONS

AN IOWA COMPANY
SERVING
IOWA COUNTIES



**FOR COST ALLOCATION SERVICES AND
FINANCIAL MANAGEMENT SERVICES**

Contact Jeff Lorenz (515)-238-7989
or Roger Stirler (515) 250-2687

Vanguard Appraisals, Inc.

For All Your Assessment Services

- Consultation
- Appraisals
- Software
- Web Sites

1-800-736-8625

www.camavision.com

US ★ Imaging

Rhonda Olson
Northern Account Manager

400 S. Franklin Street
Saginaw, MI 48607

Cell: (989) 928-1559
Fax: (989) 753-7333

e-mail: rolson@us-imaging.com



CENTER
for Infrastructure & Economic
Development

**Renewable Energy Resource for
Local Leaders**

www.centerforlocalpolicy.org



WIRTGEN GROUP

GET MORE WITH MURPHY



JOHN DEERE

MURPHY
TRACTOR & EQUIPMENT CO.

murphytractor.com | 855-246-9124

THE EASIEST WAY TO SELL USED EQUIPMENT



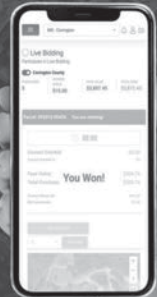
purple wave AUCTION


BID NOW! purplewave.com

GovEase
Online Tax Auctions Made Easy

- BIDDER REGISTRATION SUITE
- AUCTION DEPOSITS & PAYMENTS
- SOFTWARE INTEGRATION
- ENGLISH-SPANISH TRANSLATION

www.govease.com | dmyers@govease.com







Contact Speer today:
Maggie Burger, Sr. Vice President
mburger@speerfinancial.com

Helping Counties Navigate:


- ◆ Bond Issues
- ◆ Debt Planning
- ◆ TIF Projects
- ◆ Continuing Disclosure
- ◆ Debt Refinancing




MAKE
Speer Financial, Inc.
Your Municipal Advisor TODAY!




One Partner. Endless Opportunities.




Revolutionizing Work




Modernizing Applications



Transforming Infrastructure



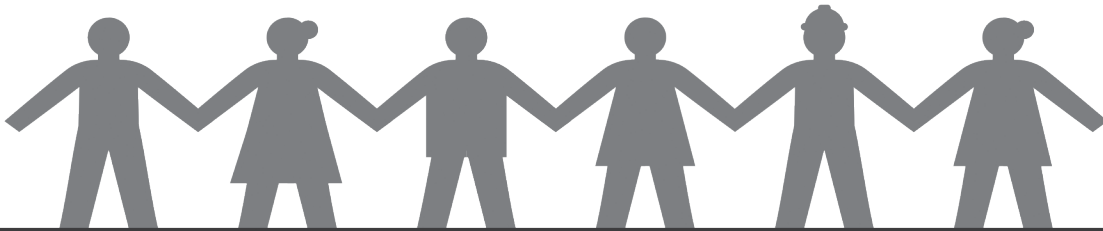
Securing What Matters



Connect with our team at hbs.net

For your smile. For your health. For your community.

When you choose Delta Dental of Iowa you get more than great dental and vision insurance. You make a difference for others because we invest in Iowa communities.



Learn more at
SharingHealthySmiles.com



PIPER | SANDLER

Experts in Iowa Public Finance

Capital Planning, Project Financing, Debt Financing, Advisory Services

No. 1

In Iowa by number of transactions in 2023*

No. 1

In Iowa by par amount & number of transactions for the past five years*

CONTACTS

Travis Squires | +1 515 247-2354
Tim Oswald | +1 515 247-2358
Garrett Pochop | +1 515 247-2359
Matthew Gillaspie | +1 515 247-2353
Will Braverman | +1 515 247-2344

pipersandler.com

Since 1895. Member SIPC and NYSE. ©2024 Piper Sandler & Co. 2/24
*Source: Thomson Reuters, Refinitiv, as of 2/1/24.

DORSEY
DORSEY • WHITNEY LLP

LEGAL ADVICE FROM THE GROUND UP

Dorsey is proud to provide legal services to ISAC and Iowa counties, including financing, economic development, public health, privacy laws, and litigation.



dorsey.com



From finance and HR to property tax and document imaging, we deliver powerful software to 50 counties across the state.

tylertech.com/erp



MURPHY
TOWER SERVICE

Enabling communication
wherever you go.



515.989.9225

murphytower.com



YOUR TRUSTED TECHNOLOGY PARTNER SERVING IOWA COUNTIES FOR YEARS TO COME



Cloud



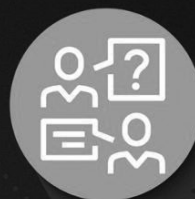
**Managed
Services**



Security



**Infrastructure
Solutions**



Consulting

IP
PATHWAYS™

IPAIT

IOWA PUBLIC AGENCY INVESTMENT TRUST

The IPAIT Advantage

Serving Iowa Counties with
Financial Strategies for Stronger Communities

IPAIT Board Representatives:

Craig Anderson, Supervisor-Plymouth County

Sandy Ross, Treasurer-Poweshiek County

Dan Zomermaand, Treasurer-Sioux County

Visit www.ipait.org or call toll-free (800) 269-2363

Sponsors:



Contacts:



Paul Kruse
Senior Vice President,
Director-Iowa
515.224.2720
pkruse@pmanetwork.com



Caleb Walter
Vice President,
Investment Services
515-224-2721
cwalter@pmanetwork.com



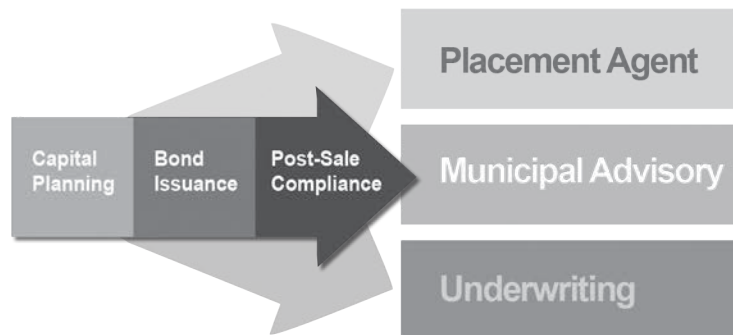
Anita Tracy
Associate Vice President,
Investment Services
(515) 224-2725
atracy@pmanetwork.com

© 2024 PMA Securities, LLC. All rights reserved.

FINANCING SOLUTIONS FOR MUNICIPAL INFRASTRUCTURE



Project Finance: Planning Through Maturity



Scott Stevenson, Managing Director
(515) 471-2721 | SStevenson@dadco.com

Michael Maloney, Managing Director
(515) 471-2723 | MMaloney@dadco.com



D|A|DAVIDSON
FIXED INCOME CAPITAL MARKETS
D.A. Davidson & Co. member SIPC and FINRA

515 East Locust St., Suite 200 | Des Moines, IA | (515) 471-2700 | (800) 642-5082 | dadavidson.com



6903 Vista Drive
West Des Moines, IA 50266
www.northlandsecurities.com
515-657-4675
Member FINRA and SIPC
Registered with SEC and MSRB



- *Competitive Bond Sales*
- *Bond Underwriting*
- *Debt Refinancing*
- *Property Tax Impact Analysis*
- *Tax Increment Financing*
- *Financial Management Plans*
- *Utility Rate Studies*
- *Debt Capacity Analysis*
- *Referendum Assistance*
- *Capital Improvement Plans*
- *Goal Setting Workshops*
- *Property Tax Impact Analysis*

NORTHLAND'S IOWA TEAM

- *Commitment to integrity*
- *Creative solutions to complex issues*
- *Engaged team approach*
- *Customized financial planning models*
- *Staff with depth and experience*



Heidi Kuhl
Director
hkuhl@northlandsecurities.com
515-657-4684

Jeff Heil
Managing Director
jheil@northlandsecurities.com
641-750-5720



Chip Schultz
Managing Director
cschultz@northlandsecurities.com
515-657-4688



NSI 800-851-2920 | RC 23-387 Muni 23-279 1223

Henry M. Adkins & Son, Inc.

Serving County Officials and Election Authorities Since 1939



Web: www.adkins-printing.com
Phone: 1-800-633-5503
Fax: (660) 885-4019



Full Service Election Provider

- ⇒ Unisyn Voting Equipment
- ⇒ Tenex Electronic Poll Books
- ⇒ Tenex Live Results Reporting
- ⇒ Absentee Envelopes
- ⇒ Voter ID Cards
- ⇒ Election Forms
- ⇒ Election Signage
- ⇒ And much more.....



Commercial Printing

- ⇒ Business Cards
- ⇒ Flyers/Brochures
- ⇒ Letterhead
- ⇒ Business Envelopes
- ⇒ Wedding Invitations
- ⇒ Graduation Invitations
- ⇒ Birthday Invitations
- ⇒ And much more.....





**SUMMIT CARBON
SOLUTIONS**

Partnering to Build Stronger Communities

Partnering with 25 biorefineries in Iowa.

**Paying an average of \$1,094,000 per
county across the project in annual
property taxes once operational.**

**This money directly benefits schools,
townships, health services, and the
county general fund.**



ISAC GROUP BENEFITS PROGRAM

PARTNERING WITH COUNTIES ACROSS IOWA



Health Program

- Early release of renewal rates
- Experience and wellness discounts
- Multiple networks and plan designs
- 28 member counties



Worksite & Ancillary Program

- Group accident and critical illness plans
- Accident includes AD&D and wellness
- Voluntary Life and Voluntary AD&D
- Group disability products



Dental Program

- Comprehensive plan portfolio
- Voluntary and contributory pricing
- Broad network of providers
- 29 member counties



Complimentary ISAC Benefits

- Wellness program with Accident plan
- Employee Assistance Program
- COBRA administration
- Consolidated Billing



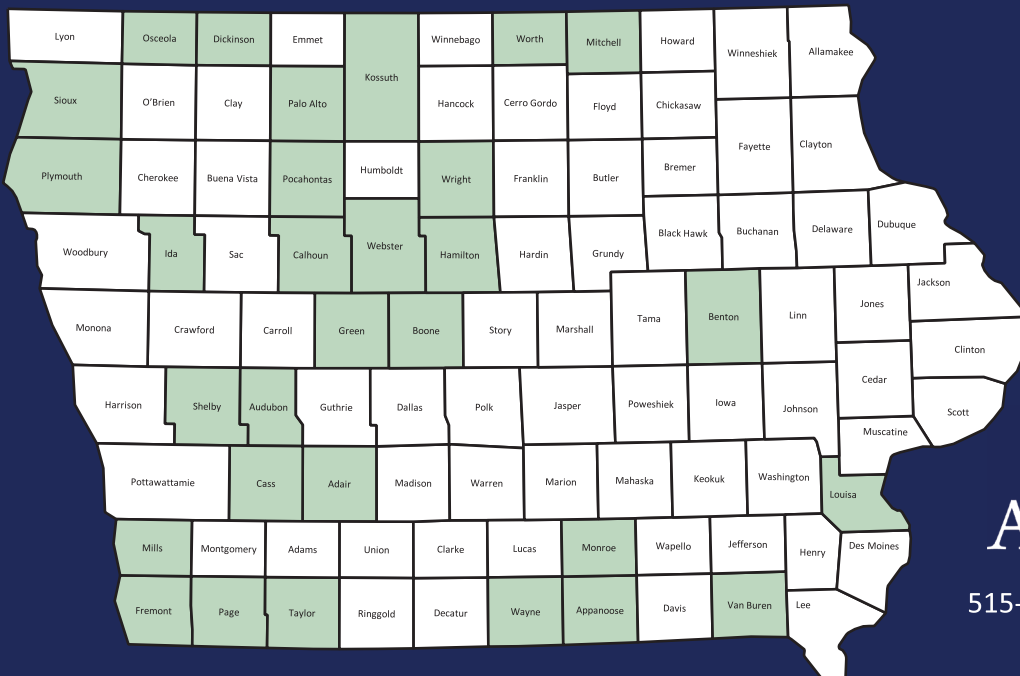
Vision Program

- Multiple carriers and plan options
- Exclusive fully insured county pricing
- Robust provider networks
- 23 member counties



AssuredPartners

- Employee benefit consulting
- Dedicated county service team
- Compliance assistance
- Online benefits enrollment platform



Current Members


AssuredPartners

515-493-0802 | assuredpartners.com

\$1000 GRANT FOR RISK MANAGEMENT ITEMS

Have you applied for the ICAP Safety Grant?

Members apply each year. Details at www.icapiowa.com.

CRMS
COUNTY RISK MANAGEMENT SERVICES
representing

ICAP IMWCA

CRMS: Property, casualty & workers' compensation coverage for counties in Iowa.

crmsia.com | icapiowa.com | imwca.org



A WHOLE LIBRARY OF E-RESOURCES

LEARN Online Training,
Model Programs & More
Available Free to Members

CRMS
COUNTY RISK MANAGEMENT SERVICES
representing

ICAP IMWCA

crmsia.com | icapiowa.com | imwca.org

With programs endorsed by ISAC.

Details at www.imwca.org/training