



IOWA STATE ASSOCIATION  
OF  
**COUNTY AUDITORS**

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**2022 ISACA Real Estate/TIF Workshop**

**November 17 & 18, 2022**

**Hilton Garden Inn, West Des Moines**

**Agenda**

**Thursday, November 17<sup>th</sup>**

8:00 a.m. - 9:00 a.m.	Breakfast & Registration
9:00 a.m. – 10:30 a.m.	When do we do what? A review of the real estate cycle Carla Becker & Amanda Waske
10:30 a.m. – 10:45 a.m.	Break
10:45 a.m. – 12:00 p.m.	Credits & Exemptions Jon Wolfe, Iowa Department of Revenue
12:00 p.m. – 1:00 p.m.	Lunch
1:00 p.m. – 2:45 p.m.	An Intro to Real Estate – Documents, Transfers & Auditor Responsibilities Jenna Sabroske, Ahlers & Cooney
2:45 p.m. – 3:00 p.m.	Break
3:00 p.m. – 4:00 p.m.	Round Table Discussion

**Friday, November 18<sup>th</sup>**

8:00 a.m. – 9:00 a.m.	Breakfast & Registration
9:00 a.m. – 10:30 a.m.	What is a TIF & Planning for One Michael Maloney, DA Davidson
10:30 a.m. – 10:45 a.m.	Break
10:45 a.m. – 12:00 p.m.	Implementing a TIF John Danos, Dorsey & Whitney
12:00 p.m. – 1:00 p.m.	Lunch
1:00 p.m. – 3:00 p.m.	TIF Reconciliation Ted Nellessen, Department of Management