



CAT® COLD PLANERS

With a combination of high efficiency and ease of operation, Cat Cold Planers are built to get the job done. Efficient and powerful performance with simplified controls and integrated technology help you finish the job faster with the milling precision you need.

MODEL	OPERATING WEIGHT	MILLING WIDTH	HORSEPOWER	MAXIMUM MILLING DEPTH
PM620	73,480 lbs.	79.1"	630 hp	13"
PM622	74,737 lbs.	88"	630 hp	13"
PM820	79,653 lbs.	79.1"	800.6 hp	13"
PM822	80,910 lbs.	88"	800.6 hp	13"
PM825	82,673 lbs.	98.6"	800.6 hp	13"

VIEW ALL PAVING MACHINES:

www.zieglercat.com/paving



The Iowa County

June 2022 * Volume 51, Number 6

The Iowa County: The official magazine of the
Iowa State Association of Counties
5500 Westown Parkway, Suite 190
West Des Moines, IA 50266
515.244.7181 FAX 515.244.6397
www.iowacounties.org
Rachel Bennett, EDITOR
Copyright © 2022 Iowa State Association of Counties

Legal Brief - Records Retention Policies Kristi Harshbarger	4-6
2022 ISAC Annual Conference	7
Community Services Network - Making Connections Brandi Kanselaar	8-9
Peer Support Assists with Mental Health IMWCA	10-11
Property Valuations ICAP	12-13
Higher Rates and Treasury Securities Brian Hextell	14-16

17

18

April Board Minutes Summary

Calendar of Events



ISAC's Mission:

To promote effective and responsible county government for the people of lowa.

ISAC's Vision:

To be the principal, authoritative source of representation, information and services for and about county government in lowa.

ISAC OFFICERS

PRESIDENT Richard Crouch, Mills County Supervisor 1ST VICE PRESIDENT Brian Gardner - Linn County Sheriff 2ND VICE PRESIDENT Barry Anderson - Clay County Supervisor 3RD VICE PRESIDENT John Werden - Carroll County Attorney

ISAC DIRECTORS

Carissa Sisson, Franklin County Assessor Ryan Dokter, Sioux County Auditor Danelle Bruce, Mills County Community Services Matt Cosgrove, Webster County Conservation AJ Mumm, Polk County Emergency Management Brad Skinner, Appanoose County Engineer Shane Walter, Sioux County Environmental Health Joel Rohne, Worth County Information Technology Brian McDonough, Polk County Planning and Zoning Kevin Grieme, Woodbury County Public Health Mary Ward, Cass County Recorder Tim Neil, Bremer County Supervisor Linda Zuercher, Clayton County Treasurer Elizabeth Ledvina, Tama County Veterans Affairs Carla Becker, Delaware County Auditor (Past President) Burlin Matthews, Clay County Supervisor (Past President) Joan McCalmant. Linn County Recorder (Past President) Melvyn Houser - Pottawattamie County Auditor (NACo Board Representative) Grant Veeder - Black Hawk County Auditor (NACo Board)

ISAC STAFF

William R. Peterson - Executive Director Lucas Beenken - Public Policy Specialist Rachel Bennett - Member Relations Manager Courtney Biere - Office Support Coordinator Jamie Cashman - Government Relations Manager Ashley Clark - IT Project Coordinator Tyler Connelly - Network Administrator Katie Cook - Member Support Coordinator Kristi Harshbarger - General Counsel Molly Hill - Staff Accountant Brad Holtan - Finance and Program Services Manager Brandi Kanselaar - CSN Poject Coordinator Beth Manley - Compliance Officer Tammy Norman - IPAC Program Manager Brock Rikkers - Software Support Specialist Jacy Ripperger - Marketing Coordinator Chris Schwebach - Software Developer II Kelsey Sebern - Event Coordinator Molly Steffen - Program Support Coordinator Jessica Trobaugh - ICACMP Project Manager/Trainer Elijah Turnow - Law Clerk Dylan Young - IT Manager/Senior Software Developer

** The views and opinions expressed in articles authored by anyone other than ISAC staff are those of the authors and do not necessarily reflect the official policy or position of ISAC.

ISAC members are elected and appointed county officials from all 99 counties. *The Iowa County* (ISSN 0892-3795, USPS 0002-150) is published monthly by the Iowa State Association of Counties, 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266. Periodicals postage paid at Des Moines, IA 50318. POSTMASTER: Send address changes to rbennett@iowacounties.org. Subscriptions: \$25 per year.

Legal Brief - Records Retention Policies

We receive a fair number of questions on records retention policies, and unfortunately, it is a difficult task for your legal team to answer. We love it when we can give you clear parameters and answers, but unfortunately, records retention is rarely one of those topics. Beth Manley, our compliance officer, and myself spent our Wednesdays in May talking to sheriffs and sheriffs' staff about this issue, and would like to share some of that information here. While this topic does not lend itself well to a sample because it is going to be so specific to your county/department circumstances, there are some points that can be considered to help you through the process.

Where to start?

- Does your county have a retention policy?
 - Does it/should it apply to your office?
 - o If so, how will it need modified or updated?



Kristi Harshbarger ISAC General Counsel kharshbarger@iowacounties.org

Whether or not a countywide retention policy makes sense, depends on several fact-specific considerations. The analysis is similar to deciding if it makes sense to have a countywide employee handbook, which means a big pro to having a countywide policy is that it allows for the streamlined administration of the policy. One of the biggest cons is that each department/office likely has different records that may need to be treated differently for administrative or legal reasons, and thus, a countywide policy can get cumbersome.

Who to involve?

- County attorney;
- Board of supervisors;
- Other county departments you interact with that may store your records (this is if you are creating a
 department-specific policy if it is a countywide policy, representatives from each department/office
 are likely needed);
- County IT staff;
- Staff in your department that store/create records; and
- Third party vendors that store/create your records.

What records do you have?

This is likely the biggest challenge. Someone needs to go through all the records you have (remembering that most laws related to records define records very broadly) and categorize/index them if they aren't already. You also likely need to know if you have originals and any duplicative copies floating around in your department or other departments in the county. If you do, you will also want to consider who is the custodian of the record – will they be alerted to requests for those documents, and how will the retention of documents with multiple copies be managed? Are multiple copies actually needed, or is there a way multiple department/offices can all access a centralized version of the record?

A resource is the categories of records listed in the Record Retention Manual on ISAC's website, <u>www.iowacounties.org</u>. Please note this this document remains in draft form because not all affiliates completed or submitted information. Additionally, your county may have different records or store records in different formats.

Legal Brief - Records Retention Policies

What retention laws apply to the records you have?

This is an area you will definitely want to involve your county attorney, but don't be too hard on them if they can't give you specific guidance on most of your records. As I have mentioned, record retention laws are sparse and scattered throughout state and federal law. Some retention laws are obvious in that they require records to be maintained for certain number of years, but you will also want to think about if there are laws that require you to keep originals and/or store the records in a specific secure manner. For example, lowa Code §331.554 requires county treasurers to keep the originals of warrants. HIPAA has detailed security requirements regarding what it means to securely store personal health information.

Iowa Code Chapter 22 does not actually have any record retention requirements, but if you have the records, then you will need to consider how to retrieve them upon request. Thus, this is another benefit of having a retention policy – it streamlines and simplifies your processes to respond to a records request.

A few other general rules on records retention (This is by no means an exhaustive list!):

- lowa Code §331.323(2)(d) allows the board of supervisors to "[a]uthorize a county officer to destroy
 records in the officer's possession that have been on file for more than 10 years, and are not required
 to be kept as permanent records."
- Evidentiary rules in Iowa Code §622.30(2) discuss retaining records of county officers for 10 years. "If any business, institution, member of a profession or calling, or any department or agency of government, in the regular course of business or activity has kept or recorded any memorandum, writing, entry print, representation or combination thereof, of any act, transaction, occurrence or event and in the regular course of business has caused any or all of the same to be recorded, copied, or reproduced by any photographic, photostatic, microfilm, microcard, miniature photographic, electronic imaging, electronic data processing, or other process which accurately reproduces or forms a durable medium for accurately and legibly reproducing an unaltered image or reproduction of the original, the original may be destroyed in the regular course of business unless held in a custodial or fiduciary capacity or unless its preservation is required by law, except if the originals are records, reports, or other papers of a county officer they shall not be destroyed until they have been preserved for 10 years."
- HIPAA Beth can give you an entire presentation on this topic, but a good starting place is to determine
 if your county has done a hybrid designation, and if so, whether or not HIPAA applies to your office/
 department.
- Federal Code 29 CFR 825.500 requires certain FMLA documents to be retained for no less than three years.
- Federal Code 29 CFR 1602.31 requires political jurisdictions to keep personnel and employment records for two years from the date it was created or personnel action was taken, whichever is later. This also includes a requirement to keep personnel records related to discrimination charges until litigation is terminated.

Best Practices:

Once you have narrowed down the records that do not have specific legal retention requirements applicable to them, it becomes a matter of best practice. This is a great place to talk to your counterparts in other counties to see what they do for record retention. Think about how long you are currently keeping records and why. Consider the retention times set by third-party vendors and if you need to look at doing something different. You should also involve your IT staff at this point to consider logistics of electronic storage and involve your county attorney to help you determine the length of time records might be needed for purposes of any future litigation/liability.

Legal Brief - Records Retention Policies

Things to consider (State of Iowa uses these factors):

- Administrative Value;
- Legal Value;
- Fiscal Value; and
- Historical Value.

Other questions to ask when determining your best practices include:

- What sort of storage space do you have? Both physical and electronic (stored locally or on the cloud)
- How will records be destroyed?
- Who is in charge of retaining, maintaining, and destroying the records?
- Who will handle record requests (important for prompt and timely responses)?
- Who will be in charge of reviewing/updating the policy?

Developing or updating a records retention policy can feel like a daunting task, but taking the time to consider the above questions in light of your county or department's specific records and circumstances can save the county effort and resources in the future.

IT Services Meeting Local Needs





Information Technology



Cybersecurity



Contracts & Procurement



Government.services@iowa.gov



COLO.lowa.gov



August 24-26 | 2022

Veteran's Memorial Community Choice Credit Union Convention Center | Des Moines

The ISAC Annual Conference is our biggest event of the year! We bring together county officials and employees from every county in Iowa for this two and a half day educational conference. Registration for this event opens on Wednesday, June 1. Hotel registration will open at 8:30 am on Wednesday, June 8, on the housing bureau website.

Also, don't forget to join us in cheering on the Iowa Cubs at this year's County Night at the Ballpark!

County Night at the Ballpark Principal Park | August 25 5:30 pm - 11:00 pm

Don't miss this year's conference-wide event! County Night at the Ballpark is being held beginning at 5:30 pm on Wednesday, August 25, at Principal Park in conjunction with the ISAC Annual Conference. Registration is \$10, and preregistration for this event is required. A limited number of tickets are available, so register as soon as possible!



Free Shuttle | 5:15 pm - 11:00 pm

Two shuttles will run on continuous loops between the Hilton, Marriott, and Principal Park. The drop off/pick up location will be clearly marked with signage.

Picnic | 5:30 pm

All you can eat hamburgers, hot dogs, chips, potato salad, and soft drinks are included with your \$10 registration. **NEW LOCATION - The picnic will be located on the party deck in right field.**

Game Time | 6:38

I-Cubs vs. St. Paul Saints - registration includes a reserved ticket in Section 4.

Community Services Network - Making Connections

The County Community Services Network (CSN) was officially launched in January of 2010. Since then, under the direction of the lowa County Technology Services (ICTS) Board, ICTS Advisory, and the Operations Committee, CSN has evolved from a financial-based system tracking brain health (mental health) information, to a client-focused system that now includes entities such as substance abuse, general assistance, and veteran's assistance. It's well known that these agencies can be simultaneously serving the same person in the community, so it's important that the more information an agency can get on a person, the better they will be able to serve them.

Along with county or Mental Health and Disability Services (MH/DS) region-based agencies, there are several provider agencies that are involved in serving the community as well. In 2017, CSN was able to integrate these provider agencies into CSN so they could: view or add client records; collaborate with the service funder and each other; create funding requests; and even directly bill a county or MH/DS region entity. CSN follows all HIPAA and Iowa laws. Provider agencies can add vital and up-to-date information to a client record that the care team can see, and therefore, will be able to serve the client in the best way possible.

An example of how providers can collaborate with each other is through one of the CSN modules called Service Collaboration. Story County uses this module in a very progressive way. If a client needs rent assistance, the client goes into the general assistance office, and that office will notify the other appropriate agencies of the client's request. Instead of one agency taking on the full amount of the request, each agency can "pledge" an amount until the full amount of the request is reached. By doing this in CSN through the Service Collaboration module, the client does not have to travel around to the different agencies which saves them from using



Brandi Kanselaar ISAC CSN Program Coordinator bkanselaar@iowacounties.org

Active Entities in CSN (As of April 2022)		
Entity Type	# Of Entities	
Correctional Facilities	285	
County Community Services	99	
General Assistance	65	
Mental Health Advocates	36	
MHDS Regions	14	
Providers	12,720	
Substance Use Entities	53	
Veterans Assistance	13	
Total Active Entities	13,290	

further resources, such as money or time they may not have. For the providers, all the information, historical or otherwise, is in one location.

"Through the service collaboration tool, we have been able to partner with two other agencies allowing residents of Story County to complete one application for assistance with the Story County Community Services office. A request for assistance is then entered into CSN through the service collaboration tool and agencies can pledge their assistance. This has created efficiencies in delivering services and improved communication among the collaborating partners." – Story County Community Services

In 2019, the Justice Involved Services module was launched in CSN. This module made it possible to track arrests for a client, along with screenings, assessments, referrals, treatment connections, and even risk factors. Correctional Facilities were added to CSN to help with entering or viewing the data in order to see if the arrested client has a care team they could contact. Since then, ICTS was able to work with the Judicial Branch and a data exchange was created between CSN and the Criminal Justice Information System (CJIS). The CJIS data exchange will input arrest data into CSN automatically when it can find a client match and when charges are simple misdemeanor and above.

Community Services Network - Making Connections

This data exchange eliminates much of the manual data entry from users. However, the most important part is that this data exchange has the potential to connect clients to treatment and supports as service coordinators can reach out to these clients when they may not have known about them in the past.

"The JIS module in CSN has helped us collect data and create service plans all in one system. Having access to this system has given my staff the ability to not only make recommendations to staff in the judicial system; but it's an excellent way to assist the individuals' served in tracking their own progress, appointments, and treatment goals.

Our goal to reduce recidivism is so much more attainable by JIS system and CSN." – Darci Alt, CEO of Heart of Iowa Region

Since the launch of CSN, Polk County has been the only county not fully using CSN because they had their own system, called Polk MIS, for many years. However, Polk County reached out two years ago and expressed interest in fully using CSN as of July 1, 2022. For the past two years, ICTS has been working on three identified gaps between Polk MIS and CSN. The first gap, Level of Service, was launched July of 2021. The second gap, Outcomes, was launched in April 2022. And the third and final gap, Financials, is currently in development and will be launched by July 2022 meeting the project deadline. Polk County integrating into CSN will mean all 99 counties are now connected. This makes it easier on the clients as their CSN record showing history can be accessed if the client moves anywhere in the state. It can be traumatic if a client has to tell their story every time they move to a new area.

Arrests in CSN (Since July 2019)		
	# Of	
Region	Arrests	
Care Connections of Northern Iowa	169	
Central Iowa Community Services (CICS)	2,137	
County Rural Offices of Social Services	1,270	
County Social Services (CSS)	1,411	
Eastern Iowa MHDS	3,922	
Heart of Iowa Community Services	1,431	
MHDS of East Central Region	2,091	
Polk County Behavioral Health	868	
Rolling Hills Community Services	911	
Sioux Rivers Region	237	
South Central Behavioral Health	1,380	
Southeast Iowa Link	1,469	
Southern Hills Regional Mental Health	64	
Southwest Iowa MHDS	970	
Arrests Not Claimed by A Region	2,659	
Total Arrests in CSN	20,989	

With a system this complex, user support and training are

important. For user support, CSN has designated users called Expert Users. Expert Users have a broad understanding of CSN, with expertise in certain niches. Expert Users have been trained and must pass a test to earn the title. Expert Users are the first line of user support, so CSN users are getting help from other CSN users. This has been successful and has allowed ISAC IT staff to focus on maintenance and development of CSN. Expert Users also help with testing new functionality in CSN before it's launched live in the system.

For CSN training, any user can request training in a particular area of CSN, or an overall training for new users. ISAC IT also holds webinars each quarter on new functionality. In addition to these trainings and webinars, users can watch videos, tutorials, vlogs, or recorded webinars on the CSN YouTube channel.

The future of CSN will hopefully bring more types of connections. Long-term goals are to reach out to appropriate parties and potentially investigate if CSN can connect with Medicaid, MCOs, and the EDMS System in Iowa.

ISAC IT staff would like to thank CSN Users, CSN Expert Users, providers, CJIS, and Polk County staff for their time and work spent on these modules and integrations of CSN. CSN is such a great system because of you!

Peer Support Assists with Mental Health

The last two years have shown us the importance of employee wellness. Employers should not be surprised by the notion of employee mental health. It is just as essential to ensure that employees take care of themselves, mentally as well as physically. The chart below showcases how mental health can affect your employee's well-being, just like any physical illness impacts their physical health.

In our article in the February issue, we discussed the importance of having an Employee Assistance Program (EAP) and the benefits it could provide your employee. This time, we will discuss a peer support program and how it can provide another way to help with mental health.



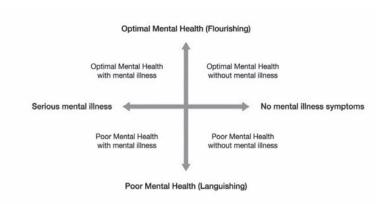
Iowa Municipalities Workers' Compensation Association (IMWCA) www.imwca.org

Peer support is defined as the "process of giving and receiving encouragement and assistance to achieve long-term recovery." Peer supporters "offer emotional support, share knowledge, teach skills, provide practical assistance, and connect people with resources, opportunities, communities of support, and other people." (Mead, 2003; Solomon, 2004) Peer support is when work colleagues are able to share experiences to give and receive support.

Peer support workers usually have faced some adversity similar to the employees they are helping and have been properly trained on functioning as peer support.

Benefits of peer support include:

- Building and maintaining relationships
- Feelings of being loved, cared for, and respected
- Improve/safeguard mental health
- Ease burnout
- Increase teamwork



First responder departments often utilize peer support, but it can apply to all organizations and departments. Check with your sheriff or emergency management agency if they have a program or resources to help. Establishing your peer support program in a thought-out, systematic plan is important. If a program is not currently established, here are steps to create your own (adapted from the International Association of Fire Chiefs):

- **1. Assess** Determine where peer support is needed. Peers could cover different departments if similar in nature.
- **2. Lead** Establish who will lead this project and build the support network.
- 3. Partner Find a behavioral health professional to partner with and seek input from other programs.
- **4. Guidelines** Create the criteria and seek out people that match this criterion.
- 5. Train Provide training to your team; there are different options to develop these individuals through local and national professional associations. Consult with your employer's EAP; they may have training resources.
- 6. Network Local and national associations will help you create a referral network.

After the team is created, it is important to realize that this is not a static program. In order for it to be sustained, it must be continually reviewed, developed, and maintained. It is also very important to evaluate the program and its impact, positives and items to improve.

Peer Support Assists with Mental Health

Employees are hired as they are needed to perform work. Most counties are not overstaffed and need employees to function at a high level. To have them function at a high level, they need to be physically and mentally fit. A peer mentor program will help with your employee's mental fitness.

For more information:

- Peer Support Foundation https://www.peersupportfoundation.org/
- Iowa Peer Workforce Collaborative https://www.iowapeersupporttraining.org/trainings/
- Connections, Inc. https://connectionseap.com/ (EAP program for IMWCA first responder members)

The Iowa Municipalities Workers' Compensation Association (IMWCA) may be reached at 515.244.7282 or imwcainfo@iowaleague.org.

Created in 1981 in response to the increasing cost and unavailability of workers' compensation coverage for municipal employees, this self-funded risk pooling program is administered by the League and owned and controlled by and for the benefit of Iowa's cities, counties, and their respective 28E entities. IMWCA is a program endorsed by ISAC.



Property Valuations

In March of this year, it was reported that U.S. inflation had hit a 40-year high. This probably comes as no surprise to anyone, given it has been in the news for months, but it's worth noting that the costs of food, gasoline, and automobiles have soared. Millions upon millions of people all over the country are feeling some level of "financial squeeze" as a result. And while many of us are now paying more attention to the costs of the items we regularly use and purchase, there is something we rely on daily that we may be overlooking.



lowa Communities Assurance Pool (ICAP) www.icapiowa.com

I'm referring to insurance coverage, which is something we, as individuals, don't often think about unless we need it. As county officials, you are likely already well aware the costs of doing business have increased dramatically. So, too, have the costs associated with providing coverage for such business.

If you're an ICAP member, you already know our team has spent the last 18 months talking about explosive jury verdicts/settlement amounts and social inflation, the latter of which refers to rising litigation costs and incredible jumps in claim payment amounts. In recent weeks, we've started to communicate with ICAP members about other costs that are likely impacting your entity. Most notable is the increased cost to secure property coverage.

In the current climate, it's essential the costs associated with your property coverage increase because your insurable values must increase. Your county will find itself grossly underinsured if they don't. This is because – like food, gas and automobiles – building, labor, and raw material costs have skyrocketed. A building that was built for \$300,000 five years ago is likely to be worth significantly more than that now. As a result, the costs associated with repairing or replacing that building will be dramatically increased should the property sustain a loss. This could leave the county on the hook for some of the cost of the loss.

Considering severe weather events caused a combined \$145 billion in damages last year (according to data from the National Oceanic and Atmospheric Administration's National Centers for Environmental Information), it's likely many of us will, at some point, have property that sustains a loss. Thus, it is essential we value and cover such property appropriately. In this context, "appropriately" means property should be valued at a limit suitable to provide for repair or full replacement should it prove necessary. This is true for buildings, contents, and all miscellaneous property.

Although covering property can be overwhelming, there are tools available through your local agent and coverage provider that can make the process less painful. Take an inflation guard, for example. This is a mechanism commonly used for property coverage, as it automatically increases building values on an annual basis, generally at a rate of roughly 3%. It goes without saying, given the current climate, such a rate simply isn't enough, especially as often applies to buildings only.

In an attempt to help provide for member counties, ICAP is adding an 8% inflation guard to all entity-owned buildings (meaning building valuations will be adjusted accordingly). Counties must do more still, though, to keep up with current inflationary amount (currently estimated at 16%).

In addition to using an inflation guard, counties can take advantage of a data analysis tool to help ensure adequate limits are in place. This tool works by utilizing building data points (year built, construction code, fire protection class code and number of floors) to help the county calculate current construction values for purposes of listing at replacement cost. The process is typically very quick and easy to work through (carriers should already have

Property Valuations

the required data points on file), and it can have a significant impact on listed building values. If you're an ICAP member, you can request this process be completed on your properties through ICAP Risk Control.

A blanket limit is another tool to help ensure adequate property coverage is in place. With ICAP, a blanket limit is determined by adding the coverage limits of all covered buildings and contents together. The sum - the blanket limit - is available to help compensate for individual building limits that may be inadequate. While a blanket limit can enable coverage for an unexpectedly underinsured/undervalued building, it should be acknowledged the blanket limit is the total amount a provider would pay on any single loss, regardless of the amount of damage incurred.

Items that move around and do not stay in one place (for example, tools and/or heavy machinery) won't be listed as contents for a designated location; instead, they should be included on an "Additional Property" or "Inland Marine" policy. Note such properties are not subject to an inflation guard, despite the fact some equipment prices are up 19% over their costs in 2021. Thus, it is absolutely critical the values of such items (think heavy machinery, lawn mowers, road graders, etc.) are examined and adjusted annually.

Kasi Koehler, ICAP Marketing, talked about this at length earlier this year when she hosted a live webinar to discuss the various means of valuing property. In addition to providing a comprehensive overview of the various methods used to value property, Kasi discussed the real-world applications of each when it comes to an actual loss. Those applications are important to understand, especially given they can mean so much to your county's bottom line.

Knowing exactly how a building or piece of equipment should be valued can be challenging, but you can lean on your local insurance agent to help. With an annual review, your agent can work with county representatives to review all listed property and ensure accurate limits (and adequate blanket coverage) are in place. These limits will not only ensure county-owned property is valued appropriately, they'll also prove the single greatest factor in ensuring your county is adequately provided for in the event of an overall adjustment of loss.



Contact Speer today:

Maggie Burger, Sr. Vice President

mburger@speerfinancial.com

Helping Counties Navigate:

- Bond Issues
- Debt Planning
 - ♦ TIF Projects
- ♦ Continuing Disclosure
 - ♦ Debt Refinancing



MAKE

Speer Financial, Inc.

Your Municipal Advisor TODAY!



Higher Rates and Treasury Securities

Economic and Market Update

In 2022, three main issues have dominated market headlines: the war in Ukraine, persistent inflation, and the Federal Reserve's tightening of monetary policy. These factors have weighed heavily on markets, and we expect them to continue to impact markets for the remainder of this year. These dramatic developments around the globe also remind us that market drivers are frequently unexpected events.

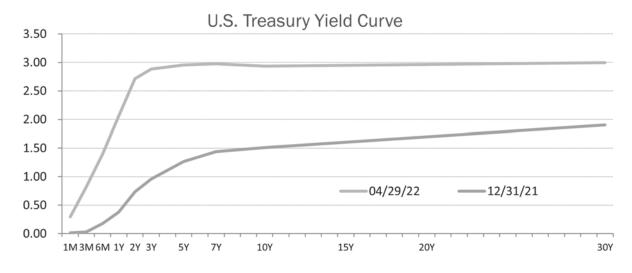
Despite the market volatility, economic fundamentals remain healthy in the U.S. Employment growth is strong with March reports showing a drop in the unemployment rate to 3.6% and an increase in the labor participation rate. While the U.S. reported a decline in Real Gross Domestic Product (GDP) in Q1 2022, underlying components displayed a much stronger picture. Consumer spending accelerated to a 2.7% annual growth rate and business spending surged to 9.2%. However, strong demand and supply shocks have caused major supply chain disruptions, pushing inflation to a 40-year high. The Consumer Price Index (CPI) rose to 8.5% in March.



Brian Hextell Institutional Portfolio Manager, PMA Asset Management, LLC bhextell@pmanetwork.com

The Federal Reserve has begun tightening monetary policy in response to tight labor conditions and persistent inflationary pressures. At their May 4 meeting, the Federal Open Markets Committee (FOMC) announced a 50-basis point increase in the federal funds target range to 0.75-1.00%. In its press release, FOMC stated it is "highly attentive to inflation risks" and added that household spending and business fixed investment remain strong as "job gains have been robust."

It is important to note that markets are forward-looking and bond prices and yields reflect expectations of economic growth, inflation, Federal Reserve actions, and many other factors. Treasury yields increased substantially in the first four months of 2022 as markets priced in an increasingly fast pace of Fed rate hikes, and an earlier start to a more aggressive balance sheet runoff phase. Multiple Fed officials, including Fed Chair Jerome Powell, have talked about the need to take a more hawkish stance to reduce inflation. Due in part to these comments, markets priced in a high probability of additional 50-basis point rate hikes in the June, July, and September FOMC meetings. The chart below displays the sharp rise in U.S. Treasury yields this year, especially for securities with a year or more until maturity.

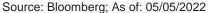


Higher Rates and Treasury Securities

Rising interest rates have provided opportunities for public entities that have the ability to invest longer term. Especially with today's steep yield curve, investors in longer-term securities are earning substantially greater interest income from higher longer-term yields, compared to investors focused only on short-term investments such as money market funds and overnight bank deposits.

With good planning, public entities can increase investment income for their communities through market cycles. A strategy for growing investment income is **building laddered portfolios** with investment maturities at regular intervals. A longer-term portfolio of Treasury securities laddered with maturities of one to five years serves as a helpful example.

U.S. Treasury Securities		
Term	Yield	
1-Year	2.00%	
2-Year	2.73%	
3-Year	2.93%	
4-Year	3.03%	
5-Year	3.05%	





Successful investors remain disciplined about maintaining their investment ladder through rising and falling interest rate environments. This can be easier said than done. Some investors delay investments when rates are rising or hesitate to invest longer in falling rate environments. History shows us that markets are efficient, and it is extremely difficult to time the market. **Investing with a plan adds value through market cycles.** This year's events remind us that the future is unknown. What we can control is investing with a solid investment plan.

The above chart displaying two-year Treasury yields is another way of seeing the strong opportunity present in the market today. Two-year Treasury yields are the highest they have been since 2018 and are higher than almost any time in the past 20 years. This is valuable information because **extending investment maturities allows investors to "lock in" higher yields** to reduce reinvestment rate risk. The sharp rise in market yields creates an attractive opportunity to invest longer term.

Security Prices and Investment Accounting

Investors in marketable securities such as U.S. Treasury securities should be aware of GASB requirements to mark investments to market. Rising interest rates can push security prices lower. This occurs for securities that pay a fixed rate coupon such as U.S. Treasury notes and bonds. When rates rise, the bond's coupon becomes less valuable, and its price falls. The lower price offers a higher yield for investors in the bond. Positively, most securities mature at par. This means that even if a U.S. Treasury note or bond declines in price due to rising rates, the price will move back to par at the time of maturity. In addition, when market rates fall, prices generally rise for bonds with a fixed rate coupon. A higher price must be paid to offset the higher coupon and set the bond's yield equal to market yields. Whether rates are rising or falling, these securities mature at par.

The difference in price between the market value and the cost (or amortized cost) of a security is the unrealized gain or loss. These unrealized gains and losses are only realized if the security is sold prior to maturity. As described

Higher Rates and Treasury Securities

above, bond prices can change daily and are impacted by market interest rates. This is a normal part of the bond market.

Investment Returns

Changing market prices, along with interest income, impact total investment income as well as total returns. The following table displays annualized returns over the past 10 years ending April 30, 2022. You can see the substantial return advantage of investing in one to five year Treasury securities versus one to three month Treasury Bills. Treasury Bills are a proxy for short-term investments such as money market funds and overnight deposits.

Index*	10-Year Annualized Returns
1-3 Month Index ¹	1.18%
1-5 Year Index ²	1.82%

¹ ICE BofA 1-3 Month Treasury Bill Index

Public funds investors should always focus on the Government Finance Officers Association's recommended objectives of safety, liquidity and return. Liquidity is needed to meet short-term operating expenses. For this portion of a public entity's portfolio, short-term investments such as local government investment pools, money market funds, and overnight deposits are effective tools. For public entities with the ability to invest longer, a laddered portfolio of Treasury securities is an excellent way to prioritize safety while enhancing income and returns.

This document was prepared by PMA Asset Management, LLC, an SEC registered investment advisor. It is being provided for informational and/or educational purposes only without regard to any particular user's investment objectives, financial situation or means. The content of this document is not to be construed as a recommendation, solicitation or offer to buy or sell any security, financial product or instrument, or to participate in any particular trading strategy in any jurisdiction in which such an offer or solicitation, or trading strategy would be illegal. Nor does it constitute any legal, tax, accounting or investment advice of services regarding the suitability or profitability of any security or investment. Although the information contained in this document has been obtained from third-party sources believed to be reliable, PMA cannot guarantee the accuracy or completeness of such information. It is understood that PMA is not responsible for any errors or omissions in the content in this document and the information is being provided to you on an "as is" basis without warranties or representations of any kind. © 2022 PMA Asset Management, LLC. All rights reserved. For institutional use only.

² ICE BofA 1-5 Year Treasury & Agency Index

April Board Minutes Summary

Summary of ISAC Board of Directors Minutes – Thursday, April 28, 2022 (via Zoom conference call)

ISAC President Richard Crouch called the meeting to order and led the Board in the Pledge of Allegiance.

The meeting minutes from the February 9, 2022, ISAC Board of Directors meeting were unanimously approved, and the ISAC Spring Conference General Session minutes from March 10, 2022, passed unanimously.

Brad Holtan reviewed highlights of the financial and investment reports dated March 31, 2022. The financial report and investment report were accepted as presented and unanimously approved.

Brad highlighted increased membership and the successful transitioning to Karpel by the Iowa County Attorneys Case Management Project (ICACMP). Karpel trainings are scheduled through May 2023.

Kristi Harshbarger gave an update on legal matters.

Brad and Kristi presented the recommended addendum to the consulting agreement between ISAC and Group Benefit partners related to marketing and administration of the ISAC Group Benefits Program. It includes an increase of \$1 per contract per month effective July 1, 2022. The contract was approved as presented and unanimously approved.

Rachel Bennett reviewed highlights of the NACo 2022 Annual Conference.

Bill Peterson reviewed the process for submitting NACo Presidential and Steering Committee Appointment requests.

Kelsey Sebern reported high registration, full hotel blocks, and great speaker reviews for the 2022 ISAC Spring Conference. Jacy Ripperger detailed the good exhibit booth and sponsorship numbers.

Kelsey reviewed the recommended 2022 ISAC Annual Conference agenda. The agenda was approved as presented and passed unanimously.

President Crouch and Kelsey gave an overview of the ISAC Board Retreat being held in Mills County on August 2-4, 2022.

Jamie Cashman and Lucas Beenken gave an update on the legislative session and the American Rescue Plan Act reporting deadlines and second tranche of funds.

President Crouch adjourned the meeting.



AN IOWA COMPANY SERVING IOWA COUNTIES



FOR COST ALLOCATION SERVICES AND FINANCIAL MANAGEMENT SERVICES

Contact Jeff Lorenz (515)-238-7989 or Roger Stirler (515) 250-2687





2022 Calendar

June 2022

15-17 Recorder's Summer School

(Decorah, Iowa)

21-24 ISACA Summer Conference

(Hotel Julien, Dubuque)

29 ISAC Board of Directors Meeting

(ISAC Office)

July 2022

ISAC Scholarship Golf Fundraiser (Otter Creek Golf Course, Ankeny)

21-24 NACo Annual Conference

(Adams County/Aurora, Colorado)

August 2022

2-4 ISAC Board of Directors Retreat

(Mills County)

24-26 ISAC Annual Conference

(Veterans Memorial Community Choice Credit Union Convention Center, Des Moines)

September 2022

20-23 ISSDA Fall Jail School

(Airport Holiday Inn, Des Moines)

October 2022

9-12 Assessors Fall School

(Airport Holiday Inn, Des Moines)

November 2022

10 ISAC Board of Directors Meeting (Hilton Downtown Des Moines)

Decmeber 2022

13-16 ISSDA Winter School

(Holiday Inn Des Moines Airport)

14-16 ICEA Conference

(Veterans Memorial Community Choice Credit Union Convention Center, Des Moines)

If you have any questions about the meetings listed above or would like to add an affiliate meeting to the ISAC calendar, please contact Kelsey Sebern at ksebern@iowacounties.org.

2022 ISAC Preferred Vendors

Endorsed Elite Preferred Vendors

County Risk Management Services, Inc. representing ICAP and IMWCA Group Benefit Partners

Elite Preferred Vendors

IP Pathways

Summit Carbon Solutions

Endorsed Platinum Preferred Vendor

Iowa Public Agency Investment Trust (IPAIT)

Platinum Preferred Vendors

Ahlers & Cooney, P.C. Community State Bank D.A. Davidson Companies Delta Dental

Henry M. Adkins and Son MidAmerican Energy Northland Securities, Inc. Office of the Chief Information

Officer (OCIO)
Schneider Geospatial

Tyler Technologies

Gold Preferred Vendor

Cost Advisory Services, Inc. Cott Systems Custom Tree Care Dorsey & Whitney LLP ISG Kofile

Neapolitan Labs Purple Wave Auction, Inc. Out Services Group

Sidwell

Speer Financial, Inc.

Wellmark Blue Cross Blue Shield of

Vanguard Appraisals, Inc. Ziegler CAT

Silver Preferred Vendors Advanced Correctional Healthcare ITC Midwest

Endorsed Preferred Vendors

National Association of Counties (NACo)

Nationwide Retirement Solutions

Omnia Partners
Professional Development Academy



Donald Beussink, Account Executive

c) 319.621.3059 | e) dbeussink@cottsystems.com

cottsystems.com



WE ARE A PROUD SUPPORTER OF ISAC AND IOWA COUNTIES.

Dorsey's attorneys provide specialized legal services to Iowa counties, including financing, economic development, public health, privacy laws and litigation.

Dorsey & Whitney LLP 801 Grand, Suite #4100

Des Moines, IA 50309 (515) 283-1000 dorsey.com

e neapolitan labs

Website Development for Iowa Counties

Brian McMillin, President brian@neapolitanlabs.com (515) 999-5221

neapolitanlabs.com





Putting you first in everything we do. At Community State Bank, we're all in when it comes to helping you and the greater Des Moines community thrive. That's why we put employees, customers and communities first in everything we do.

Find out how CSB will put you first.

















6903 Vista Drive West Des Moines, IA 50266 www.northlandsecurities.com 515-657-4675

Member FINRA and SIPC Registered with SEC and MSRB

- Competitive Bond Sales
- Debt Refinancing
- Property Tax Impact Analysis
- Tax Increment Financing
- Financial Management Plans

Northland's

Bond Underwriting

- Continuing Disclosure
- Bank Private Placement
- Referendum Assistance
- Capital Improvement Plans
- Equipment Financing

HELPING
IOWA COUNTIES
MANAGE DEBT AND
PLAN FOR THEIR
FINANCIAL FUTURE
IN CHANGING TIMES

Jeff Heil
Managing Director
jheil@northlandsecurities.com



Heidi Kuhl Director

hkuhl@northlandsecurities.com 515-657-4684

Chip Schultz
Managing Director
cschultz@northlandsecurities.com



IOWA TEAM

- · Commitment to integrity
- · Creative solutions to complex issues
- · Engaged team approach
- · Customized financial planning models
- · Staff with depth and experience

RC 20-403; Muni 20-274 10/20

Henry M. Adkins and Son, Inc. (Adkins) was founded in 1939 by
Henry Merritt Adkins and has maintained representation in the county government
field for over 75 years. In 2011, Adkins became a business partner with Unisyn
Voting Solutions, selling and supporting Unisyn voting system products. Our staff has
over 100 years of experience in conducting elections and providing quality products
and exemplary service to our clients.



- Full Service Election Provider
- Unisyn Voting Solutions voting equipment
- Tenex Electronic Poll Books
- Tenex Election Night Reporting
- EasyVote Election Management Software



- Summit Carbon Solutions will help its ethanol plant partners lower their carbon emissions and compete in fuel markets across the country.
- Opening these new marketplaces will maintain strong land values and commodity prices, while improving the long-term economic outlook for ethanol producers and lowa landowners.
- This project will support local businesses,
 suppliers, and workers to provide a meaningful,
 ongoing boost to the economy of local communities.
- Summit Carbon Solutions will create thousands of high-quality jobs during construction and hundreds of full-time jobs once operational.

Our Partners

Corn LP - Goldfield (IA)

Golden Grain Energy – Mason City (IA)

Green Plains, Inc. - Shenandoah (IA)

Green Plains, Inc. – Superior (IA)

Homeland Energy Solutions – Lawler (IA)

Lincolnway Energy – Nevada (IA)

Little Sioux Corn Processors – Marcus (IA)

Louis Dreyfus – Grand Junction (IA)

Pine Lake Processors – Steamboat Rock (IA)

Plymouth Energy – Merrill (IA)

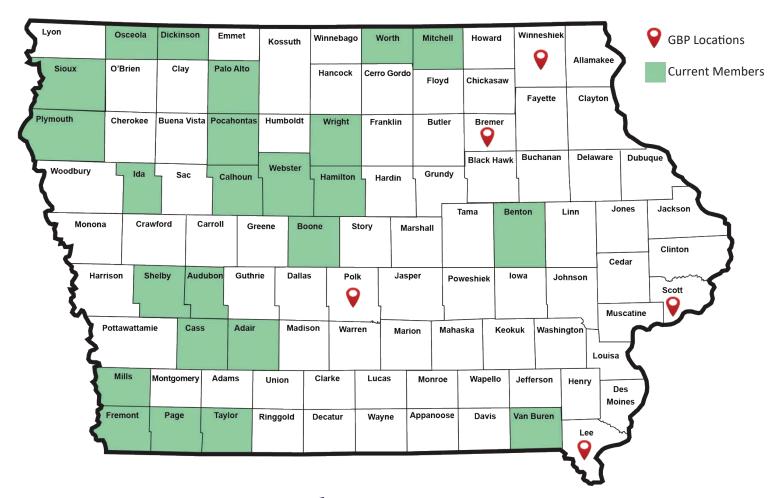
Quad County Corn Processors – Galva (IA)

Siouxland Energy Cooperative – Sioux Center (IA)

To learn more, visit www.SummitCarbonSolutions.com.



ISAC Group Benefits Program



Partnering with Counties across Iowa

- Medical, Dental & Vision Programs
- · Online enrollment platform
- Consolidated billing provided
- GBP service & support

- Wellness Program with incentives
- Employee Assistance Program
- HR & Compliance resources
- Third Party Administrator services



ICAP gave \$1,621,570.10 to members in 2019-2021 through the ICAP Safety Grant. Yes! That says \$1.6 million.

THAT'S A LOT OF BUCKS!

Get Your County's \$1000

for loss control and/or risk management items today! Details at icapiowa.com.

COUNTY RISK MANAGEMENT SERVICES, INC.

representing



IMVCA

Property, casualty & workers' compensation coverage for counties in lowa. crmsia.com | icapiowa.com | imwca.org | With programs endorsed by ISAC.