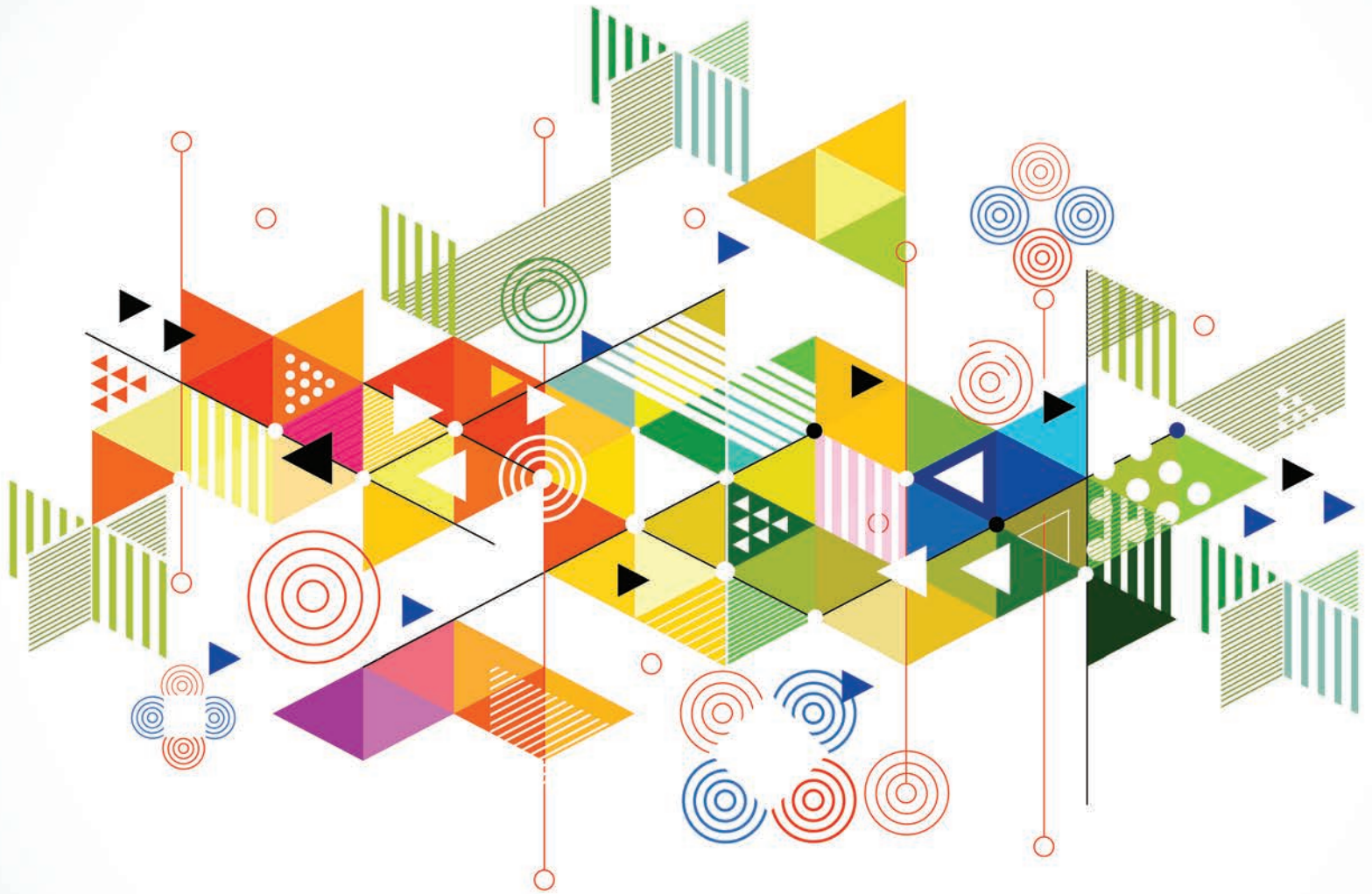


The Iowa County
November 2021



Iowa State Association of Counties

FY 2021 Annual Report

THE ROAD TO SUCCESS



CAT® COLD PLANERS

With a combination of high efficiency and ease of operation, Cat Cold Planers are built to get the job done. Efficient and powerful performance with simplified controls and integrated technology help you finish the job faster with the milling precision you need.

MODEL	OPERATING WEIGHT	MILLING WIDTH	HORSEPOWER	MAXIMUM MILLING DEPTH
PM620	73,480 lbs.	79.1"	630 hp	13"
PM622	74,737 lbs.	88"	630 hp	13"
PM820	79,653 lbs.	79.1"	800.6 hp	13"
PM822	80,910 lbs.	88"	800.6 hp	13"
PM825	82,673 lbs.	98.6"	800.6 hp	13"

VIEW ALL PAVING MACHINES:

www.zieglercat.com/paving

ZIEGLER 

THE IOWA COUNTY MAGAZINE

FY 2021 ISAC Annual Report

November 2021 * Volume 50, Number 11

The Iowa County magazine: The official magazine of the
Iowa State Association of Counties
5500 Westown Parkway, Suite 190
West Des Moines, IA 50266
515.244.7181 FAX 515.244.6397
www.iowacounties.org
Rachel Bennett, EDITOR

From the ISAC Executive Director . Bill Peterson	4-5
ISAC Board of Directors	6
ISAC Staff	7
ISAC Financials	8-9
ISAC Highlights	10-11
Iowa County Attorneys Case Management Project (ICACMP) Financials	12
ICACMP Highlights	13
ISAC Information Technology Highlights	14
Iowa County Technology Services (ICTS) Financials	15
Iowa Precinct Atlas Consortium (IPAC) Financials	16
IPAC Highlights	17
Endorsed and Preferred Vendors	18
Calendar of Upcoming Events	19



ISAC's Mission:

To promote effective and responsible county government for the people of Iowa.

ISAC's Vision:

To be the principal, authoritative source of representation, information and services for and about county government in Iowa.

ISAC members are elected and appointed county officials from all 99 counties. *The Iowa County* (ISSN 0892-3795, USPS 0002-150) is published monthly by the Iowa State Association of Counties, 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266. Periodicals postage paid at Des Moines, IA 50318. POSTMASTER: Send address changes to rbennett@iowacounties.org. Subscriptions: \$25 per year.



FROM THE ISAC EXECUTIVE DIRECTOR

William R. Peterson

ISAC Executive Director

bpeterson@iowacounties.org

ISAC Board and Staff Meet the Challenge

The past 18 months have presented many challenges to all of us. While many of those challenges are clear and obvious, such as the health impacts of COVID-19 and how it has affected business operations and our personal lives, some are less clear. I think one of those challenges was how to evaluate the information that poured in from multiple sources and whether that information was credible. I am not pointing toward any particular person or source, but my point is that having credible information is critical to good decision-making. I believe in spite of this challenge, the ISAC Board and staff did a great job of making decisions during FY 2021. This challenge arose in many areas, but I want to focus on two and how they impacted our membership.

While ISAC provides many different types of services, the collection and dissemination of information to our members is among one of the most important activities. Immediately after the first public health emergency declarations nationally and in Iowa, ISAC began to collect and share information with ISAC members. We asked leaders at both the national and state level to share information with members so they would be able to make the best operational decisions for their counties. I think we did the best we could given the circumstances. We used virtual meetings, emails, the ISAC website, Basecamp, and phone calls to share the information we believed to be credible with our members. This was an evolving process as knowledge about the virus and how to respond was constantly changing. I believe we were clear about what we knew and what we didn't know.

Decision-making about the conduct of ISAC in-person conferences and events was also a challenge. One of the earliest was whether to have the ISAC Scholarship Golf Fundraiser scheduled in July 2020 – it was cancelled. A bigger challenge was whether to have the ISAC Annual Conference in August 2020. The ISAC Member Relations team had to plan for two different types of events, in-person and virtual. Planning for our annual conference takes several months and having to plan two different types of events made that even more difficult. Decisions related to the conference were subject to the current state of the public health emergency – could you have an in-person event, what would be the restrictions in place on the dates of the event. As event and legal staff planned for these many contingencies, the ISAC Board was engaged in the decision-making. I think staff did a great job providing the ISAC Board with the information they needed to decide on the annual conference. The final decision to cancel the conference and provide a limited virtual conference on leadership for our members was a difficult one. Ultimately, the ISAC Board decided the health and safety of our membership was more important than the negative financial impact of cancelling the event.

As we progressed from the summer into the fall of 2020, the ISAC Board again was faced with making decisions for upcoming events. The ISAC Member Relations team was planning for the 2021 New County Officers School and the 2021 Spring Conference. Again, because of uncertainty about the status of public health restrictions, dual options were planned for both events. As it turned out, the ISAC Board decided on virtual options for both the New County Officers School and 2021 Spring Conference. I think both events were well received by our members. The Board and staff recognized the need for a willingness to adapt to ever changing circumstances. In every case, the ISAC Board acted on the most credible information that could be provided to them. I think they did excellent work.

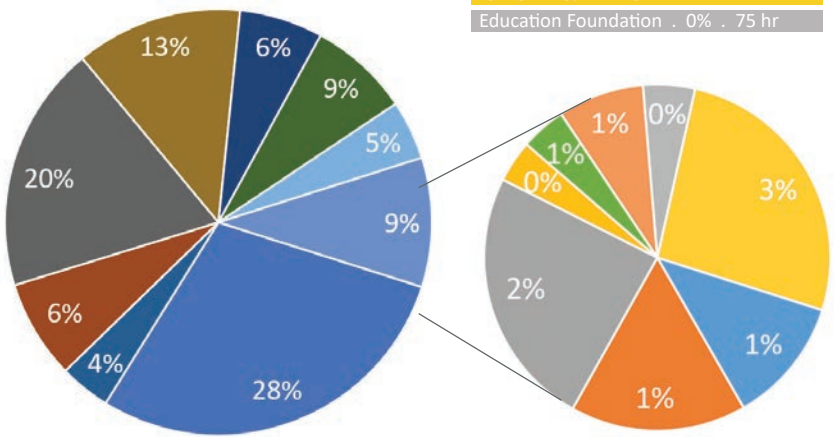
During the past year the ISAC offices have been closed to the public, but that shouldn't be interpreted as ISAC operations were not open for business. While it is true that many ISAC staff have and continue to work remotely, there is a revolving contingent of staff that are in our offices throughout the workweek. I want to also point out that staff have been providing our various services in counties across the state.

I am hoping that you will take time to review all the various activities reported in this annual report. There is an amazing list of accomplishments by various ISAC teams – Government Relations, Member Relations, IT, Finance and Program Services, and Legal. It was a challenging year, but the staff stepped up and met the challenge. They were able to do that with the support of a dedicated group of county officials serving on the ISAC Board of Directors. Make sure you let them know that you appreciate their efforts.

Finally, it goes without saying that ISAC wouldn't do what we do if it wasn't for you. What each of you does in your county and community is really important. The work you do for your county and the people who live there is inspirational to us. We recognize that what you do is difficult and oftentimes underappreciated – it is why we work hard to assist you in every way we can. Thank you for your service, it makes a difference!

ISAC STAFF TIME ALLOCATION

Office Admin . 28% . 12,142 hr	Miscellaneous . 9%
ICTS/CSN . 20% . 8,546 hr	Public/Member Relations . 3% . 1,269 hr
ICACMP . 13% . 5,812 hr	Affiliates . 2% . 692 hr
Government Relations . 9% . 4,135 hr	Member Service Program . 1% . 454 hr
IPAC/SEAT . 6% . 2,826 hr	Magazine . 1% . 364 hr
Legal . 6% . 2,656 hr	Education . 1% . 301 hr
Conferences/Meetings . 5% . 2,370 hr	COVID - 19 Pandemic . 1% . 240 hr
ISAC Network Admin . 4% . 1,552 hr	ICEASB . 0% . 149 hr
	Education Foundation . 0% . 75 hr



The ISAC staff works hard for its members. We strive to protect your interests and to make your jobs as public servants as easy as possible. To guide our efforts in achieving that goal, staff have adopted five core values. They are to:

- Be member focused
- Seek personal and business excellence
- Respect others
- Work as a team
- Be personally honest and ethical

Contact us at 515.244.7181 or by email using the first initial and last name followed by @iowacounties.org.

We're always here and happy to help!

Where Can I Find Out More? Page 7. The ISAC website - find us under the About tab.

ISAC Board of Directors

What They Do? Duties of the ISAC Board of Directors include:

- electing officers from the members of the Board
- serving as a liaison between ISAC and their affiliate
- developing and monitoring strategic plans
- deciding among priorities and setting policy
- recommending ISAC's budget to members
- ensuring adequate financial resources
- selecting and supporting the Executive Director
- enhancing the organization's public standing
- recruiting new members
- assessing board performance

Who They Are? Each of ISAC's 16 affiliates has one seat on ISAC's

Board of Directors - except for supervisors, who have three. Three additional past presidents and NACo Board members round out the members of the Board. The ISAC Executive Committee serves a calendar year term.

Where Can I Find Out More? The ISAC website includes past minutes, agendas and more. Find them under the About tab.



ISAC Executive Board

Auditor . **ISAC President Carla Becker** . Delaware County
Supervisor . **1st Vice President Richard Crouch** . Mills County
Sheriff . **2nd Vice President Brian Gardner** . Linn County
Recorder . **3rd Vice President Kris Colby** . Winnebago County

ISAC Board of Directors

Assessor . **Jean Keller** . Bremer County
Community Services . **Jennifer Robbins** . Wapello County
Conservation . **Matt Cosgrove** . Webster County
County Attorney . **John Werden** . Carroll County
Emergency Management . **AJ Mumm** . Polk County
Engineer . **Brad Skinner** . Appanoose County

Environmental Health . **Shane Walter** . Sioux County
IT . **Joel Rohne** . Worth County
Planning and Zoning . **Brian McDonough** . Polk County
Public Health . **Kevin Grieme** . Woodbury County
Supervisor . **Barry Anderson** . Clay County
Supervisor . **Dawn Smith** . Cedar County
Treasurer . **Linda Zuercher** . Clayton County
Veterans Affairs . **Elizabeth Ledvina** . Tama County
Supervisor . **Burlin Matthews** . Clay County | Past President
Recorder . **Joan McCalmant** . Linn County | Past President
Auditor . **Melvyn Houser** . Pottawattamie County | NACo
Auditor . **Grant Veeder** . Black Hawk County | NACo

ISAC STAFF



William R. Peterson
Executive Director



Kristi Harshbarger
General Counsel
(Oversight on behalf of the
ISAC Board of Directors)

LEGAL



Beth Manley
Compliance
Officer



Jamie Cashman
Government
Relations Manager

GOVERNMENT RELATIONS



Lucas Beenken
Public Policy
Specialist



Rachel Bennett
Member Relations
Manager

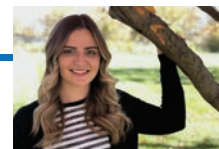
MEMBER RELATIONS



Courtney Biere
Office
Coordinator



Katie Cook
Member Support
Coordinator



Jacy Ripperger
Marketing
Coordinator



Kelsey Sebern
Event
Coordinator



Dylan Young
IT Manager/
Senior Software Dev

INFORMATION TECHNOLOGY



Nick Ballard
Software
Developer I



Ashley Clark
IT Project
Coordinator



Tyler Connelly
Network
Administrator



Brandi Kanselaar
CSN Program
Coordinator



Chris Schwebach
Software
Developer



Brad Holtan
Finance and Program
Services Manager

FINANCE AND PROGRAM SERVICES



Molly Hill
Staff
Accountant



Tammy Norman
IPAC Program
Manager



Brock Rikkers
Software Support
Specialist

















Molly Steffen
Customer Support
Coordinator



Jessica Trobaugh
ICACMP Program
Manager

Iowa State Association of Counties FINANCIAL HIGHLIGHTS

INCOME BREAKDOWN				
		FY 2021	FY 2020	FY 2019
	ICTS	24%	20%	18%
	Dues	20%	18%	19%
	Royalties	15%	16%	16%
	Administration	15%	13%	14%
	ICACMP	13%	11%	11%
	IPAC	7%	6%	5%
	Meetings	5%	14%	15%
	Publications	1%	1%	1%
	Interest	0%	1%	1%
EXPENSE BREAKDOWN				
		FY 2021	FY 2020	FY 2019
	Personnel	79%	65%	63%
	Operating	14%	21%	24%
	Meetings	3%	10%	9%
	Fixed assets	2%	3%	3%
	Publications	2%	1%	1%

Iowa State Association of Counties FINANCIAL HIGHLIGHTS

FY 2021

CURRENT ASSETS

Cash and cash equivalents	
Investments	
Accounts receivable	
Due from Wellmark, Inc.	
Prepaid expenses	
Interest receivable	
Property/Equipment (net of accumulated depreciation)	
TOTAL ASSETS	

LIABILITIES AND NET POSITION

Accounts payable and accrued liabilities	
Due to Wellmark, Inc.	
Due to Delta Dental	
Claims incurred but not reported	
Unearned revenue	
Compensated absences	
Funds held for benefit of members	
TOTAL LIABILITIES	
NET ASSETS - WITHOUT DONOR RESTRICTIONS	
TOTAL LIABILITIES AND NET ASSETS	

ASSOCIATION ACTIVITIES	PROGRAM ACTIVITIES	TOTAL
\$626,251	\$4,049,108	\$4,675,359
\$1,618,481	\$28,757,786	\$30,376,267
\$175,989	\$281,033	\$457,022
-	\$508,224	\$508,224
\$44,136	\$13,405	\$57,541
\$67	\$124,345	\$124,412
\$144,298	-	\$144,298
\$2,609,222	\$33,733,901	\$36,343,123
\$100,533	\$392,648	\$493,181
-	\$307,176	\$307,176
-	\$31,840	\$31,840
-	\$4,851,696	\$4,851,696
\$276,336	\$900,877	\$1,177,213
\$180,125	-	\$180,125
-	\$27,249,664	\$27,249,664
\$556,994	\$33,733,901	\$34,290,895
\$2,052,228	-	\$2,052,228
\$2,609,222	\$33,733,901	\$36,343,123

REVENUE

Conferences and meetings	\$481,410
Dues	\$624,600
Royalties	\$505,000
Investment income (loss)	\$30,000
Publications	\$55,450
Administration fees	\$2,032,667
County premiums	-
Miscellaneous	\$4,000
TOTAL REVENUE	\$3,733,127

EXPENSES

Salaries and fringe benefits	\$2,537,497
Conferences and meetings	\$276,900
Board of Directors meeting expenses	\$60,000
Other board authorized fund	\$3,000
NACo conference	\$23,000
Staff travel, training, prof memberships	\$60,300
Consulting/Professional services	\$220,913
General operating	\$393,638
Publications	\$47,000
Miscellaneous	\$62,231
Claims and premiums paid	-
Change in claims incurred but not reported	-
Administration	-
Wellness program	-
Affordable Care Act fees	\$3,684,479
TOTAL EXPENSES	\$48,648

INCREASE IN NET ASSETS

INCREASE (DECREASE) IN FUNDS HELD

NET ASSETS, BEGINNING OF YEAR

NET ASSETS, END OF YEAR

ASSOCIATION ACTIVITIES - BUDGET	ASSOCIATION ACTIVITIES - ACTUAL	PROGRAM ACTIVITIES	TOTAL
\$481,410	\$144,050	-	\$144,050
\$624,600	\$619,550	-	\$619,550
\$505,000	\$461,312	-	\$461,312
\$30,000	\$1,063	(\$120,195)	\$(119,132)
\$55,450	\$36,445	-	\$36,445
\$2,032,667	\$1,742,483	-	\$1,742,483
-	-	\$33,084,707	\$33,084,707
\$4,000	\$23,352	\$3,419	\$26,771
\$3,733,127	\$3,028,255	\$32,967,931	\$35,996,186
\$2,537,497	\$2,146,672	-	\$2,146,672
\$276,900	\$64,008	-	\$64,008
\$60,000	\$3,957	-	\$3,957
\$3,000	\$7,475	-	\$7,475
\$23,000	\$1,380	-	\$1,380
\$60,300	\$13,688	-	\$13,688
\$220,913	\$244,652	\$1,477,973	\$1,722,625
\$393,638	\$364,639	-	\$364,639
\$47,000	\$44,032	-	\$44,032
\$62,231	\$2,446	\$310	\$2,756
-	-	\$30,831,461	\$30,831,461
-	-	\$242,883	\$242,883
-	-	\$320,904	\$320,904
-	-	\$400,704	\$400,704
-	-	\$14,537	\$14,537
\$3,684,479	\$2,892,949	\$33,288,772	\$37,659,694
\$48,648	\$135,306	-	-
	-	(\$320,841)	-
	\$1,916,922	\$27,570,505	-
	\$2,052,228	\$27,249,664	-

PROVIDE EDUCATION

"ISAC has given me the tools to be an effective leader."

"I gained a lot of knowledge that I can take back to my county and use immediately!"

"That was a GREAT conference. One of the best I've attended."

Where Can I Find Out More? The ISAC website under the Meetings and Events tab.

SAVE MONEY GROUP HEALTH and WELLNESS

27 counties participate in the ISAC Group Health Program and **28** are actively involved in the Wellness Program. The Wellness Program incentives have saved county budgets **\$1.38 million** in premiums, and its effects have saved countless more in the health of their employees.

GIVE AWARDS

The 2020 ISAC Excellence in Action Awards went to the Dickinson County Pollinator Paradise and the Scott County Algaewheel Treatment Plant. Although the Annual Golf Scholarship Fundraiser was canceled, **\$12,000** was awarded as college scholarships to the children of county employees in March 2021. A 2020 ISAC Golden Eagle was not named.

ISAC MEETINGS AND EVENTS served nearly **4,000** attendees in FY 2021 through a combination of in-person, hybrid, and online events. The ISAC member relations team offered an online library of materials and recorded presentations for the 2021 New County Officers school that is able to be accessed at any time by all registrants. They also made it possible for preferred vendors and exhibitors to maintain interaction with Iowa county officials through innovative solutions, including a virtual exhibit hall, an expanded issue of the magazine, webinar opportunities, an online vendor directory, and much more.

LEGAL ASSISTANCE

The ISAC legal team is a valuable and easily accessible resource on the ever-changing and wide-ranging legal issues that counties face. Recently, they have completed several sample documents at the request of members, including but not limited to:

- Sample Resolution for Emergency Medical Services (EMS) as an Essential Service
- Sample Forms for SF 342 Record Redaction
- Sample 28E Agreement for shared MH/DS Region and County staff
- Sample contract for ARPA dollars to be used with non-profit agencies

IMPACT LEGISLATION

The ISAC Government Relations Team and the Legislative Policy Committee (LPC) work together to produce a package of legislative objectives and policy statements. The LPC is made up of representatives from each of ISAC's affiliates. Throughout the year the team is working for you!

- Online tracking tool
- ISAC Update
- Legislative Comment Form
- County Day at the Capitol
- Webinars
- American Rescue Plan Act Assistance
- MUCH MORE!

2021 ISAC LEGISLATIVE PRIORITIES

Mental Health and Disability
Services

Commercial and Industrial
Property Tax Backfill

Iowa's Natural Resources, Outdoor
Recreation, and Water Quality and
Quantity


Emergency Medical Services

YOUR VOICE AT THE CAPITOL

DELIVER BENEFITS

American Rescue Plan Act (ARPA) and CARES Act Resources for Iowa Counties As federal legislation was passed that included billions of dollars for local governments, ISAC staff provided related support to its members. Through constant communication, state and federal advocacy, and countless virtual meetings, telephone calls, and webinars, ISAC staff assisted its members to secure and navigate the funding. **Where Can I Find Out More?** Click on the ARPA graphic on the ISAC website homepage.

AMERICAN RESCUE PLAN ACT



RESOURCES

FOR IOWA COUNTY LEADERS

www.iowacounties.org

ISAC

Advocacy

Basecamp site

Conference calls

Day-long educational seminar

Emails

FAQs

Guidance

Resource sharing

Surveys

Technical assistance

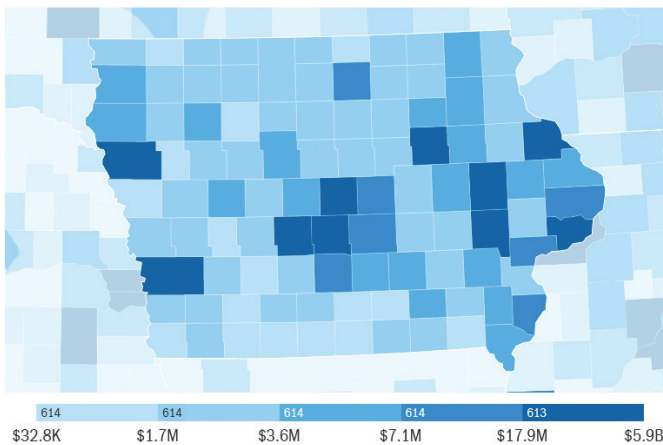
Webinars

Workgroup meetings

AND MUCH MORE!



COUNTY-BY-COUNTY ALLOCATIONS STATE AND LOCAL CORONAVIRUS FISCAL RECOVERY FUND



Source: The U.S. Department of the Treasury, NACo.org

FUNDING FOR COUNTIES

CARES ACT

\$80 million dollars

\$40 million directly to all 99 counties

\$30 million to MH/DS regions

\$10 million not received by cities

ARPA

\$612 million dollars

directly to all 99 counties

Iowa County Attorney's Case Management Program

FINANCIAL HIGHLIGHTS

CURRENT ASSETS

Cash and cash equivalents	\$347,674	\$489,042
Investments	\$337,406	\$240,240
Grant receivables	-	-
Accounts receivable	\$55,310	\$1,145
Prepaid expenses	\$866	\$866
TOTAL CURRENT ASSETS	\$741,256	\$731,293
NET CAPITAL ASSETS	\$14,972	\$12,896
TOTAL ASSETS	\$756,228	\$744,189

LIABILITIES AND NET POSITION

Due to Iowa State Association of Counties	\$37,795	\$32,132
Accounts payable	\$81,236	-
Unearned revenue	\$277,242	\$240,720
Other liabilities	\$84,116	\$208,938
TOTAL CURRENT LIABILITIES	\$480,389	\$481,790
NET POSITION	\$275,839	\$262,399

OPERATING REVENUE

Member dues	\$411,662	\$397,825
Software maintenance fees	\$63,618	\$63,075
Registration fees	-	\$4,700
Other operating revenue	-	\$50
TOTAL OPERATING REVENUE	\$475,280	\$465,650

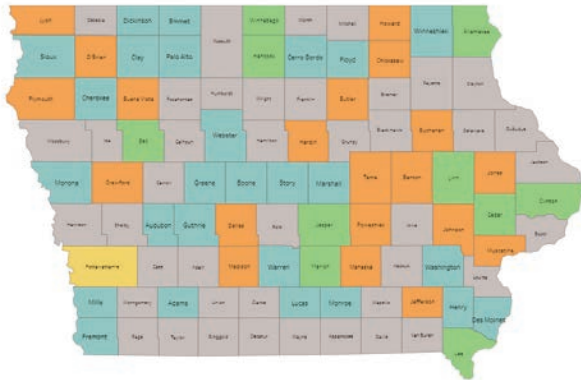
OPERATING EXPENSES

Software maintenance	\$68,466	\$71,643
Office expenses	\$4,939	\$5,472
Administrative expenses	\$355,807	\$376,147
Professional fees	\$15,691	\$16,417
Depreciation	\$4,674	\$7,263
Meeting expenses	\$420	\$7,566
Travel expenses	\$7,010	\$4,865
Insurance	\$2,934	\$3,973
Bad debt expense	-	\$15,440
Miscellaneous	\$2,215	\$1,842
TOTAL OPERATING EXPENSES	\$462,156	\$510,628

OPERATING INCOME (LOSS)	\$13,124	(\$44,978)
TOTAL NON-OPERATING REVENUES	\$316	\$4,680
CHANGE IN UNRESTRICTED NET POSITION	\$13,440	(\$40,298)
UNRESTRICTED NET POSITION (beginning of year)	\$262,399	\$302,697
UNRESTRICTED NET POSITION (end of year)	\$275,839	\$262,399

ICACMP

ISAC manages the Iowa County Attorney's Case Management Project (ICACMP). The mission of the project is to improve the efficiency of the prosecutor's offices in Iowa by supporting the case management software they use. There are currently 56 counties and the Attorney General's office participating in the project. **Where Can I Find Out More?** The ISAC website under the Programs tab or contact jtrobaugh@iowacounties.org.



- Current PbK County
- Scheduled to move to PbK
- Prolaw County
- Judicial Dialog County
- Non-Project County

ACCOMPLISHMENTS



CLOUD-BASED

Successfully transitioned 19 counties to PbK bringing the total to 26 with 11 more scheduled for 2022.



UPGRADES

A newer version of Prolaw was installed in three counties.



TRAINING

Over 30 training guides and training videos for both PbK and Prolaw.

ICACMP BOARD OF DIRECTORS

Chair - Andrew Van Der Maaten
Winnebago County

Vice Chair - Ryan Baldridge
Webster County

2nd Vice Chair - Matthew Wilber
Pottawattamie County

Ronda Burnes
Tama County

Bev Clark
Sioux County

Nick Johnson
Mills County

Gayle Keiser
Linn County

Andrew Ritland
Mahaska County

Matthew Schultz
Madison County

Staff

Jessica Trobaugh
ICACMP Program Manager

Brock Ridders
IT Support Specialist

Molly Steffen
Customer Support Coordinator

CASE MANAGEMENT SOFTWARE OPTIONS

PROSECUTOR BY KARPEL PbK

Easy template and customized reports

Law enforcement add-on portal

Customized to meet Iowa's criminal justice processes

Cloud-based allows 24/7 access anywhere with internet

E-Discovery sends all discovery as links directly from case file in PbK

PROLAW

Customized to meet Iowa's criminal justice processes

Shared file access for all users at any time

Allows for transition to paperless offices

Includes all available data exchanges

Server-based product hosted within the county

DATA EXCHANGES WITH JUSTICE PARTNERS

Gone are the days of duplication of work and double entry!



Charge Code Exchange

- Real-time updates in Prolaw and PbK
- One central location allows increased efficiency and accuracy



Complaint/Court Notice Exchange

- Two options for filing of new complaints
 1. Directly to county attorney for review
 2. Directly to the clerk of court
- Case information automatically populates into case file



Hearing Order Exchange

- New hearings dates automatically added to schedule
- Completed hearings automatically marked complete

INFORMATION TECHNOLOGY

FY 2021 Completed Projects

only larger projects are listed
date of release . the benefitting program

Reimbursement
Enhancements

10.20
CSN

HIPAA Date in
User Profile

7.21
CSN

Provider Billing

10.20
CSN

Support Ticket
Notifications

7.21
CSN

Specialized Funding
Tracking

10.20
CSN

Signature on
Vouchers

7.21
CSN

Level of Support
(LOS)

7.21
CSN

Keyword Search for
DSM/ICD

7.21
CSN

ETP Functionality

7.21
CSN

Years of Education for
Funding Request

7.21
CSN

Client Planning Tool

7.21
CSN

CJIS Data Exchange

11.21
CSN

Precint Atlas 5.8.8

8.21
IPAC

ICTS OPERATIONS SUBCOMMITTEE

Danelle Bruce | SW Iowa MH/DS
Sarah Berndt | SEIL
Liz Cox | Polk
Julie Davison | East Central Region
Karen Dowell | CSS
Sue Duhn | Sioux Rivers
Kathy Egbert | CROSS

Katie Fischer | CROSS
Louise Galbraith | Rolling Hills
Lisa Kempf | Heart of Iowa
Melissa Loehr | NWICC
Cheri Sexton | Eastern Iowa
Betsy Stursma | CICS
Karen Wilcoxson | South Central

ISAC Information Technology is growing and becoming an increasing part of what we do and can offer our members in meeting technology needs. Iowa Counties Technology Services (ICTS) and the Community Services Network (CSN), which is under its governance structure, had productive years.

Where Can I Find Out More? The ISAC website under the Programs tab.

ISAC IT Staff Time Allocation By Program and Category

CSN
80%

Administration	45.5%
Development	19.5%
Legal	4.3%
Data Integrity	3.9%
Network Admin	3.4%
Reports	1.5%
Training	1.2%
Support	1.1%

ISAC
16%

Network Admin	13.7%
Development	0.6%
IT	0.9%
IT Administration	0.4%

IPAC
3%

Development	1.9%
Network Admin	0.7%
Admin and Support	0.2%

ICACMP
1%

Network Admin	1.1%
---------------	------

ICTS ADVISORY BOARD

Chair - Melvyn Houser
Pottawattamie County Auditor

Sarah Berndt
Southeast Iowa Link Region

Sue Duhn
Dickinson County Community Services

Kathy Egbert
County Rural Offices of Social Services Region

Eric Guth
Winnebago County IT

Dewey Hildebrandt
Bremer County Supervisor

Libby Reekers
Tama County Community Services

Jennifer Robbins
South Central Behavioral Health Region CEO

Dawn Smith
Cedar County Supervisor

Ex-Officio Bill Peterson, ISAC Executive Director

Iowa Counties Technology Services

FINANCIAL HIGHLIGHTS

CURRENT ASSETS

Cash and cash equivalents	
Investments	
Accounts receivable	
Prepaid expenses	
TOTAL CURRENT ASSETS	
NET CAPITAL ASSETS (NET OF ACCUMULATED DEPRECIATION)	
TOTAL ASSETS	

FY 2021

FY 2020

\$196,578	\$79,340
\$1,806,706	\$1,947,465
\$26	\$8,168
\$12,800	\$6,474
\$2,016,110	\$2,041,447
\$610,815	\$691,812
\$2,626,925	\$2,733,259

LIABILITIES AND NET POSITION

Due to Iowa State Association of Counties	
Unearned revenue	
TOTAL CURRENT LIABILITIES	
NET POSITION - UNRESTRICTED	

\$64,602	\$71,548
\$43,038	\$151,240
\$107,640	\$222,788
\$2,519,285	\$2,510,471

OPERATING REVENUE

Membership dues	
TOTAL OPERATING REVENUE	

\$890,066	\$888,700
\$890,066	\$888,700

OPERATING EXPENSES

Professional services	
Administrative expenses	
Board and committee expenses	
CSN software maintenance	
Depreciation and amortization	
Office expense	
Travel	
Miscellaneous	
TOTAL OPERATING EXPENSES	
OPERATING INCOME (LOSS)	
NON-OPERATING REVENUES	
INCREASE IN UNRESTRICTED NET POSITION	
UNRESTRICTED NET POSITION (BEGINNING OF YEAR)	
UNRESTRICTED NET POSITION (END OF YEAR)	

\$68,884	\$71,907
\$521,570	\$498,331
-	\$200
\$5,520	\$5,520
\$267,917	\$416,402
\$18,407	\$16,709
\$66	\$7,636
\$132	\$127
\$882,496	\$1,016,832
\$7,570	(\$128,132)
\$1,244	\$29,217
\$8,814	(\$98,915)
\$2,510,471	\$2,609,386
\$2,519,285	\$2,510,471

Iowa Precinct Atlas Consortium

FINANCIAL HIGHLIGHTS

CURRENT ASSETS

Cash and cash equivalents
Prepaid Expenses
Investments

TOTAL ASSETS

LIABILITIES AND NET POSITION

Due to Iowa State Association of Counties
Accounts payable
Funds held for others
Unearned revenue

TOTAL CURRENT LIABILITIES

NET POSITION - UNRESTRICTED (LOSS)

OPERATING REVENUE

Membership dues
Miscellaneous revenue

TOTAL OPERATING REVENUE

OPERATING EXPENSES

Software maintenance
Office expense
Administrative expenses
Travel expenses

TOTAL OPERATING EXPENSES

OPERATING INCOME (LOSS)

NON-OPERATING REVENUES

CHANGE IN UNRESTRICTED NET POSITION (LOSS)

UNRESTRICTED NET POSITION (BEGINNING OF YEAR)

UNRESTRICTED NET POSITION (END OF YEAR)

FY 2021

\$294,501
\$2,888
\$95,135
\$392,524

\$11,902
\$7,500
\$8,154
\$155,488
\$183,044
\$209,480

\$340,964
\$379
\$341,343

\$15,720
\$363
\$210,568
\$667
\$227,318
\$114,025
\$187
\$114,212
\$95,268
\$209,480

FY 2020

\$27,668
-
\$95,119
\$122,787

\$14,786
-
\$12,354
\$379
\$27,519
\$95,268

\$338,643
\$4,250
\$342,893

\$717
\$801
\$202,799
\$7,126
\$211,443
\$131,450
\$232
\$131,682
(\$36,414)
\$95,268

IPAC

The Iowa Precinct Atlas Consortium (IPAC) is an e-pollbook tool that is owned and governed by it's 86 member counties. IPAC's goal is to provide an efficient and compliant election process for the voters of Iowa. IPAC is currently operational in 86 counties at the discretion of the county auditor. IPAC contracts with the Iowa State Association of Counties (ISAC) to manage the program. **Where Can I Find Out More?** The ISAC website under the Programs tab.

IPAC BOARD OF DIRECTORS

President - Carla Becker
Delaware County Auditor

Vice President - Vacant

Secretary - Sandy Hysell
Union County Auditor

Treasurer/Fiscal Agent - Travis Weipert
Johnson County Auditor

At-Large - Amanda Harlan
Monroe County Auditor

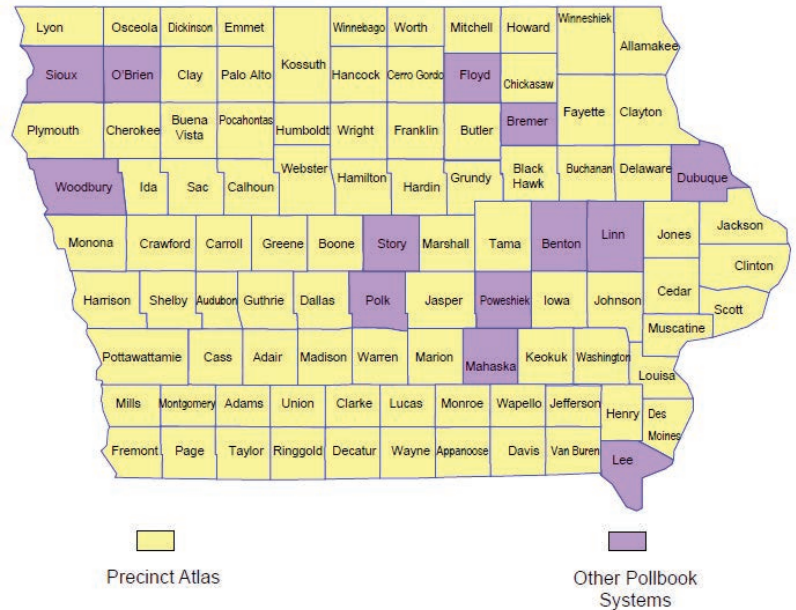
At-Large - Julia Helm
Dallas County Auditor

Futures Committee Chair - Karen Showalter
Black Hawk County Auditor's Office

Immediate Past President - Dennis Parrott
Jasper County Auditor

Ex-Officio - Tammy Norman
IPAC Program Manager

IPAC MEMBER COUNTIES



IPAC FUTURES COMMITTEE

Chair - Karen Showalter, Black Hawk County

Carla Becker, Delaware County

Kristi Everett, Pottawattamie County

Jennifer Garms, Clayton County

Kevin Norris, Story County

Josh Rozendaal, Black Hawk County

Adam Wedmore, Cerro Gordo County

Travis Weipert, Johnson County

Danielle Weller, Wapello County

Ex-Officio - Tammy Norman, ISAC

Staff

Tammy Norman, IPAC Program Manager
Brock Ridders, Software Support Specialist
Chris Schwebach, Software Developer II
Molly Steffen, Customer Support Coordinator

IPAC Software Rewrite

The IPAC Board, Futures Committee, membership, and ISAC staff are working together to rewrite the IPAC software with a contracted firm.

TIMELINE

2020

Brainstorming/Planning

- Requirements and feasibility analysis - COMPLETED
- Survey IPAC membership - COMPLETED

2021

Design

- Determination of scope - COMPLETED
- Creation of workflows, database structure, mockups - IN PROCESS

2022

Development, Integration, and Testing

- Coding
- Internal and external testing

2023

Implementation/Deployment

- Training for membership and PEOs
- Scheduled deployment

2024 and on

Operations and Maintenance

- Maintain and enhance as needed

ENDORSED AND PREFERRED VENDORS

ISAC Endorsed Vendors are key business partners that share a common goal of providing quality services to our members. Preferred Vendors pay an annual fee to be positioned to build and deepen relationships with ISAC members.

Where Can I Find Out More? The ISAC website under the About tab.

ENDORSED ELITE PREFERRED VENDOR

**COUNTY RISK
MANAGEMENT SERVICES, INC.**

representing



www.icapiowa.org

www.imwca.org

ENDORSED PLATINUM PREFERRED VENDOR



www.ipait.org

ENDORSED GOLD PREFERRED VENDOR



www.nowaitinside.com

ENDORSED ELITE PREFERRED VENDOR



Group Benefit Partners

www.gbp-ins.com

Endorsed Preferred Vendors

National Association of Counties (NACo)
Nationwide Retirement Solutions
Omnia Partners
Professional Development Academy

ELITE PREFERRED VENDOR

IP Pathways

PLATINUM PREFERRED VENDOR

Community State Bank
D.A. Davidson Companies
Henry M. Adkins and Son
Hopkins & Huebner, P.C.
MidAmerican Energy
Northland Securities, Inc.
Schneider Geospatial

GOLD PREFERRED VENDORS

Ahlers & Cooney, P.C.
Cost Advisory Services, Inc.
Cott Systems, Inc.
Delta Dental
Dorsey & Whitney LLP
InfoTech, Inc.
ISG
Neapolitan Labs
Purple Wave Auction, Inc.
Speer Financial, Inc.
Tyler Technologies

Vanguard Appraisals, Inc.
Wellmark Blue Cross Blue Shield of Iowa
Wells Fargo
Ziegler CAT

SILVER PREFERRED VENDORS

FirstNet
Iowa Roadside Management
Murphy Tower Service
Sidwell

MEETING/EVENT CALENDAR 2021

NOVEMBER

- 10 ISAC Board of Directors Meeting
(Virtual)

DECEMBER

- 14-17 ISSDA Winter School
(Holiday Inn Des Moines Airport)
15-17 ICEA Conference
(Veterans Memorial Community Choice Credit Union
Convention Center, Des Moines)

MEETING/EVENT CALENDAR 2022

JANUARY

- 19-20 ISAC University
(Sheraton, West Des Moines)
21 ISAC Board of Directors Meeting
(ISAC Office)

FEBRUARY

- 2 ISAC Executive Committee Meeting
(ISAC Office)
9 ISAC Board of Directors Meeting
(ISAC Office)
10 Statewide Supervisors Meeting
(Embassy Suites Des Moines Downtown)
12-16 NACo Legislative Conference
(Washington Hilton, Washington, D.C.)

MARCH

- 9 ISAC County Day at the Capitol
(Iowa State Capitol Building)
10-11 ISAC Spring Conference
(Veterans Memorial Community Choice Credit Union
Convention Center, Des Moines)

APRIL

- 10-13 ISSDA Civil School
(Holiday Inn Airport, Des Moines)
28 ISAC Board of Directors Meeting
(ISAC Office)

MAY

- 3-5 Public Health Conference of Iowa
(Hybrid - Scheman Conference Center, Ames)
18-20 Western Interstate Region (WIR) Conference
Anchorage, Alaska

JUNE

- 21-24 ISACA Summer Conference
(Hotel Julien, Dubuque)
29 ISAC Board of Directors Meeting
(ISAC Office)

JULY

- 21-24 NACo Annual Conference
(Adams County/Aurora, Colorado)

AUGUST

- 24-26 ISAC Annual Conference
(Veterans Memorial Community Choice Credit
Union Convention Center, Des Moines)

SEPTEMBER

- 18-21 ISSDA Fall Jail School
(Airport Holiday Inn, Des Moines)
YTBD ISAC Board of Directors Retreat
(Mills County)

OCTOBER

- 9-12 Assessors Fall School
(Airport Holiday Inn, Des Moines)

NOVEMBER

- 17 ISAC Board of Directors Meeting
(ISAC Office)

DECEMBER

- 4-7 ISSDA Winter School
(Holiday Inn Des Moines Airport)
14-16 ICEA Conference
(Veterans Memorial Community Choice Credit
Union Convention Center, Des Moines)

ISAC University 2022

Full agenda and list of speakers online.

Don't Miss it!

January 19-20 | Sheraton West Des Moines
Register at www.iowacounties.org!

Please join us January 19-20, 2022 for ISAC University, an exciting two-day conference that will give you essential information and training on how to effectively lead and manage. This conference will provide unique content that is packed with powerful success strategies and tactics for improving your leadership skills. The conference will encourage you to examine and evaluate your current leadership practices, launch new initiatives, and share ideas. It's the role of a leader to help drive and direct the accomplishments within your county. The agenda provides a diverse mix of keynote and seminar presentations that will give you tools you can immediately use when you return home. Find out more at www.iowacounties.org.

THANK YOU!



Thank you to our generous sponsors of the ISAC Friends of the Education Foundation program. The ISAC Education Foundation is proud to offer scholarships to the children of county officials and county employees.

**WELLS
FARGO**

**COUNTY RISK
MANAGEMENT SERVICES, INC.**

representing

ICAP

IMWCA



Group Benefit Partners

US★Imaging

Interested in supporting the ISAC Education Foundation?
Contact Jacy Ripperger at jripperger@iowacounties.org



Ahlers & Cooney, P.C.
100 Court Avenue, Suite 600 | Des Moines, IA 50309
www.ahlerslaw.com | info@ahlerslaw.com | 515-243-7611

For over 130 years, Ahlers & Cooney has represented Iowa's cities, counties, municipal utilities and other public bodies.

Comprehensive services include:

- Public Improvement Contracting
- Economic Development
- Public Financing
- Lease Financing Transactions
- Environmental Compliance
- Land Use/Community Development
- Employment Law
- Internal Investigations
- Labor Negotiations
- Litigation
- Board Governance
- Special Assessments



Greene County Career Academy
Photo Courtesy of Alex Michl, OPN Architects



IOWA PUBLIC AGENCY INVESTMENT TRUST

The IPAIT Advantage

Comprehensive Investment Solutions
designed for Safety, Liquidity and Yield

IPAIT Board Representatives:
Craig Anderson - Plymouth County Supervisor Jarret Heil - Marshall County Treasurer Dan Zomermaand - Sioux County Treasurer

Contact Paul Kruse: (515) 554-1555 | toll-free (800) 269-2363 | pkruise@pmanetwork.com

Sponsors:



Investment Advisor/
Administrator/Marketer:



©2020 PMA Securities, LLC. All rights reserved. Visit www.ipait.org



A Cornerstone for Revitalization + Resiliency

Connecting communities to water resources and recreation.



Healthy Eyes. Healthy Smile.

Healthy You!



deltadentalia.com

Simplify Your Cash Management & Focus On Managing Your Budget

Building your trust by effectively managing your entire banking relationship.

csb
community state bank

Member
FDIC bankcsb.com

The Community State Bank Treasury Management Team offers the solutions you need to increase the efficiency of your day-to-day operations and maximize your profitability.

- Liquidity Management
- Receivables Management
- Payables Management
- Risk & Fraud Management
- Information Reporting
- Merchant Processing Solutions
- Business Credit Card Services

Expertise in:

- Association Financial Services
- Government & Public Funds



Crystal Edwards
VP Portfolio Management Officer
515-350-3448
cedwards@bankcsb.com



Mark Rathbun
SVP Business Development
515-249-4236
mrathbun@bankcsb.com

HOPKINS & HUEBNER, P.C.
ATTORNEYS AT LAW
Des Moines - Adel - Quad Cities

Experienced legal counsel for Iowa's counties, cities, and other local government entities.

877-ASK-ATTY
877-275-2889

www.hhlawpc.com

CONNECTED COMMUNITIES
ARE DATA-DRIVEN COMMUNITIES



Utilize real-time data to drive important decisions for Iowa counties. Learn what's possible at tylertech.com/erp.



WE ARE A PROUD SUPPORTER OF ISAC AND IOWA COUNTIES.

Dorsey's attorneys provide specialized legal services to Iowa counties, including financing, economic development, public health, privacy laws and litigation.

Dorsey & Whitney LLP
801 Grand, Suite #4100
Des Moines, IA 50309
(515) 283-1000



dorsey.com

purplewave.com

GOVERNMENT AUCTIONS



- We market your equipment online and in your community.
 - We sell your equipment to the highest bidder
- 866.608.9283 | www.purplewave.com

infotech

Struggling with FHWA compliance?

Learn more at
infotechinc.com/appia

Appia® helps teams meet state and federal reporting requirements with reports, change orders, certifications, and more tracked and stored in a secure online database.

INNOVATIVE RECORDS MANAGEMENT FOR OVER 130 YEARS



Donald Beussink, Account Executive

c) 319.621.3059 | e) dbeussink@cottsystems.com

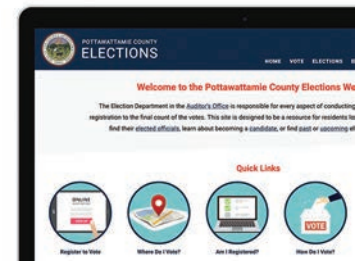
cottsystems.com



Website Development
for Iowa Counties

Brian McMillin, President
brian@neapolitanlabs.com
(515) 999-5221

neapolitanlabs.com



Vanguard Appraisals, Inc.

For All Your Assessment Services



- Consultation
- Appraisals
- Software
- Web Sites

1-800-736-8625

www.camavision.com

AN IOWA COMPANY
SERVING
IOWA COUNTIES



**FOR COST ALLOCATION SERVICES AND
FINANCIAL MANAGEMENT SERVICES**

Contact Jeff Lorenz (515)-238-7989
or Roger Stirler (515) 250-2687



6903 Vista Drive
West Des Moines, IA 50266
www.northlandsecurities.com
515-657-4675
Member FINRA and SIPC
Registered with SEC and MSRB

**HELPING
IOWA COUNTIES
MANAGE DEBT AND
PLAN FOR THEIR
FINANCIAL FUTURE
IN CHANGING TIMES**

- *Competitive Bond Sales*
- *Debt Refinancing*
- *Property Tax Impact Analysis*
- *Tax Increment Financing*
- *Financial Management Plans*
- *Bond Underwriting*
- *Continuing Disclosure*
- *Bank Private Placement*
- *Referendum Assistance*
- *Capital Improvement Plans*
- *Equipment Financing*

NORTHLAND'S IOWA TEAM

- *Commitment to integrity*
- *Creative solutions to complex issues*
- *Engaged team approach*
- *Customized financial planning models*
- *Staff with depth and experience*



Heidi Kuhl
Director
hkuhl@northlandsecurities.com
515-657-4684

Jeff Heil
Managing Director
jheil@northlandsecurities.com
641-750-5720



Chip Schultz
Managing Director
cschultz@northlandsecurities.com
515-657-4688



RC 20-403; Muni 20-274 10/20

Henry M. Adkins and Son, Inc. (Adkins) was founded in 1939 by Henry Merritt Adkins and has maintained representation in the county government field for over 75 years. In 2011, Adkins became a business partner with Unisyn Voting Solutions, selling and supporting Unisyn voting system products. Our staff has over 100 years of experience in conducting elections and providing quality products and exemplary service to our clients.



- **Full Service Election Provider**
- **Unisyn Voting Solutions voting equipment**
- **Tenex Electronic Poll Books**
- **Tenex Election Night Reporting**
- **EasyVote Election Management Software**



Keeping People Safe One Appointment at a Time

NO WAIT INSIDE

David Waxberg, Account Manager

dwaxberg@nowaitinside.com

517-214-4510

www.nowaitinside.com

Financing Solutions for Municipal Infrastructure



Project Finance: Planning Through Maturity



Scott Stevenson, Managing Director
(515) 471-2721 | SStevenson@dadco.com

Michael Maloney, Senior Vice President
(515) 471-2723 | MMaloney@dadco.com

Nathan Summers, Vice President
(515) 471-2722 | NSummers@dadco.com

Full Service Platform:

- Placement Agent
- Underwriter
- Municipal Advisory



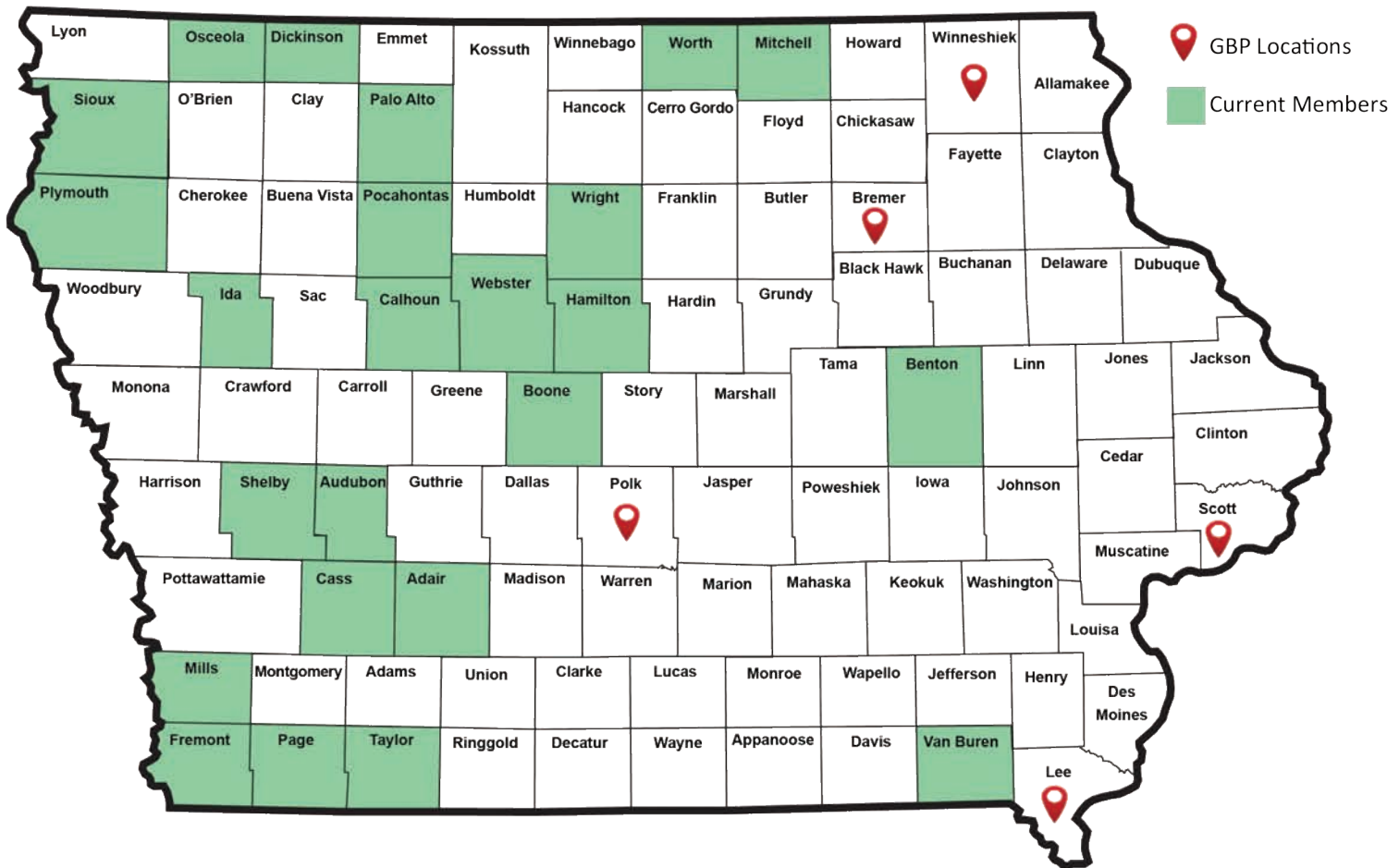
D | A | DAVIDSON

FIXED INCOME CAPITAL MARKETS

D.A. Davidson & Co. member SIPC and FINRA

515 East Locust St., Suite 200 | Des Moines, IA | (515) 471-2700 | (800) 642-5082 | dadavidson.com

ISAC Group Benefits Program



Partnering with Counties across Iowa

- Medical, Dental & Vision Programs
- Online enrollment platform
- Consolidated billing provided
- GBP service & support
- Wellness Program with incentives
- Employee Assistance Program
- HR & Compliance resources
- Third Party Administrator services

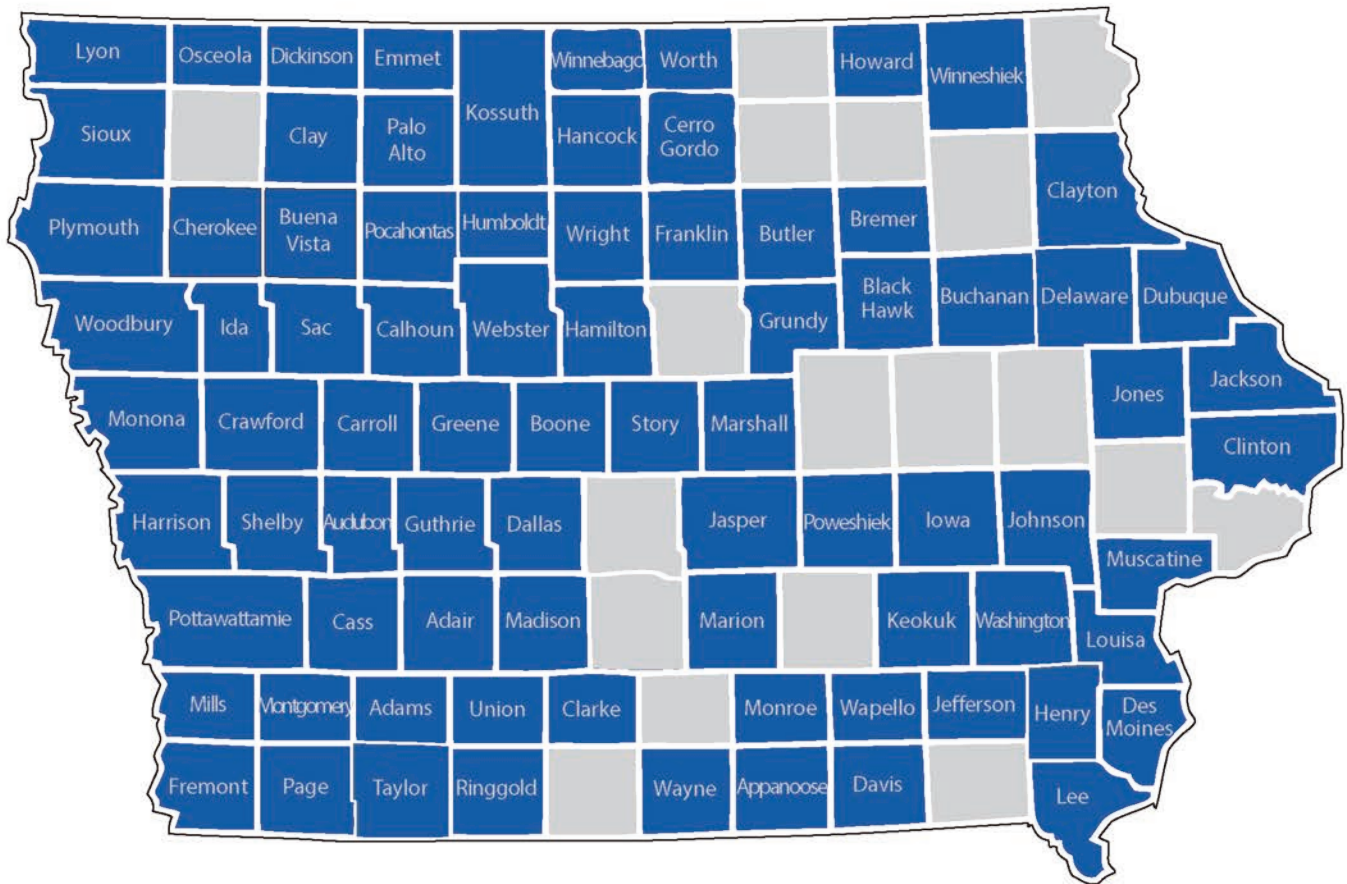


Group Benefit Partners

www.gbp-ins.com | 12337 Stratford Drive, Clive, IA 50325 | 515-493-0802

As we celebrate these milestone anniversaries,
we want to say a big “Thank you!” to all our members!

THANK YOU!



COUNTY RISK MANAGEMENT SERVICES, INC.

representing



crmsia.com | icapiowa.com | imwca.org