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#### THE IOWA COUNTY MAGAZINE

#### **FY 2017 ISAC Annual Report**

November 2017 \* Volume 46, Number 11

The lowa County magazine: The official magazine of the lowa State Association of Counties 5500 Westown Parkway, Suite 190 West Des Moines, IA 50266 515.244.7181 FAX 515.244.6397 www.iowacounties.org
Rachel Bennett, EDITOR

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#### **ISAC's Mission:**

To promote effective and responsible county government for the people of Iowa.

#### ISAC's Vision:

To be the principal, authoritative source of representation, information and services for and about county government in lowa.

ISAC members are elected and appointed county officials from all 99 counties. *The lowa County* (ISSN 0892-3795, USPS 0002-150) is published monthly by the lowa State Association of Counties, 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266. Periodicals postage paid at Des Moines, IA 50318. POSTMASTER: Send address changes to <a href="mailto:rbennett@iowacounties.org">rbennett@iowacounties.org</a>. Subscriptions: \$25 per year.



# FROM THE ISAC PRESIDENT

As I complete my year as ISAC President, I reflect back on a year of great things.

New experiences, new adventures, joy in my heart and tears in my eyes.

I have seen counties struggle, flourish, and celebrate.

Everywhere I have been, I have been promoting the challenges, wonders, and hopes of our counties.

You are an amazing group of people; your resilience, dedication and heart are prevalent in all that you do. I am truly blessed to be surrounded by all of you!

I have enjoyed serving for you this past year and I hope, in some small way, that I have helped to further the knowledge of what county government is and does for everyone. It has been an honor to represent you; I know you will continue to represent your county in lowa with the same honor and respect.

# Peggy Rice ISAC President Humboldt County Auditor price@humboldtcountyia.org

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NRM-12873M9-NX (12/15)

# Board of Directors

What They Do? Duties of the ISAC Board of Directors include:

- electing officers from the members of the Board
- serving as a liaison between ISAC and their affiliate
- developing and monitoring strategic plans
- deciding among priorities and setting policy
- recommending ISAC's budget to members
- ensuring adequate financial resources
  - selecting and supporting the Executive Director
- enhancing the organization's public standing
- recruiting new members
- assessing board performance

Who They Are? Each of ISAC's 16 affiliates has one seat on ISAC's

Board of Directors - except for supervisors, who have three. Three additional past presidents and NACo Board members round out the members of the Board. The ISAC Executive Committee serves a calendar year term.

Where Can I Find Out More? The ISAC website includes past minutes, agendas and more. Find them under the About tab.



Front Row | ISAC Executive Board

Supervisor . 3rd Vice President Burlin Matthews . Clay County Sheriff . 1st Vice President Lonny Pulkrabek . Johnson County Auditor . ISAC President Peggy Rice . Humboldt County Treasurer . 2nd Vice President Eric Stierman . Dubuque County

#### **Back Row**

IT . Joel Rohne . Worth County
Environmental Health . Joe Neary . Palo Alto County
Auditor . Melvyn Houser . Pottawattamie County | NACo
Planning and Zoning . Tim Huey . Scott County
Auditor . Grant Veeder . Black Hawk County | NACo
Supervisor . Mark Sybesma . Sioux County
Conservation . Matt Cosgrove . Webster County

#### Middle Row

Assessor . Jean Keller . Bremer County
Recorder . Marilyn Dopheide . Carroll County
Community Services . Shane Walter . Sioux County
Supervisor . Carl Mattes . Humboldt County
Public Health . Kathy Babcock . Chickasaw County
Engineer . Brad Skinner . Montgomery County
Attorney . Wayne Reisetter . Dallas County
Recorder . Joan McCalmant . Linn County | Past President

#### Not Pictured

Emergency Management . **AJ Mumm** . Polk County Veterans Affairs . **Elizabeth Ledvina** . Tama County

#### ISAC **FINANCIAL HIGHLIGHTS**

INCOME BREAKDOWN FY 2017			
Dues	22%		
Administration	18%		
ICTS	18%		
Royalties	17%		
Meetings	16%		
CM&MHDS	7%		
Publications	2%		
Interest	0%		

EXPE	NSE BREAK FY 2017	DOWN
Personnel	70%	
Operating	17%	
Meetings	11%	
Publications	2%	
Fixed assets	0%	

	FY 2016
Dues	23%
ICTS	22%
Meetings	17%
Royalties	16%
Program Admin	13%
CM&MHDS	8%
Publications	1%
Interest	0%

	FY 2016	
Personnel Operating Meetings Fixed assets Publications	65% 17% 11% 6% 1%	

#### ISAC **FINANCIAL HIGHLIGHTS**

Transitional reinsurance fee

**INCREASE (DECREASE) IN FUNDS HELD** 

**INCREASE (DECREASE) IN NET ASSETS** 

**NET ASSETS, BEGINNING OF YEAR** 

**TOTAL EXPENSES** 

**INCREASE IN FUNDS HELD** 

NET ASSETS, END OF YEAR

		ACTIVITIES	ACTIVITIES	
CURRENT ASSETS				
Cash and cash equivalents		\$33,240	\$2,181,607	\$2,214,847
Investments		\$1,253,744	\$20,940,546	\$22,194,290
Accounts receivable		\$133,968	\$95,753	\$229,721
Prepaid expenses		\$62,101		\$62,101
Interest receivable		\$2,079	\$106,265	\$108,344
Property/Equipment (net of accumulated of	denreciation)	\$253,585	-	\$253,585
r roperty, Equipment (net or decumulated t	TOTAL ASSETS	\$1,738,717	\$23,324,171	\$25,062,888
LIABILITIES AND NET POSITION	IOIALASSEIS	Ų1,730,717	,	723,002,000
Accounts payable and accrued liabilities		\$54,855	\$129,013	\$183,868
• •		\$54,655		
Due to Wellmark, Inc.		-	\$496,073	\$496,073
Claims insured but not reported		-	\$3,776,095	\$3,776,095
Unearned revenue		\$114,531	\$894,976	\$1,009,507
Compensated absences		\$74,472	-	\$74,472
Funds held for benefit of members			\$18,028,014	\$18,028,014
	TOTAL LIABILITIES	\$243,858	\$23,324,171	\$23,568,029
	ASSETS - UNRESTRICTED	\$1,494,859	-	\$1,494,859
TOTAL LIAB	BILITIES AND NET ASSETS	\$1,738,717	\$23,324,171	\$25,062,888
	ASSOCIATION	ASSOCIATION	PROGRAM	TOTAL
	<b>ACTIVITIES - BUDGET</b>	<b>ACTIVITIES - ACTUAL</b>	ACTIVITIES	101/12
REVENUE			71011111120	
Conferences and meetings	\$492,820	\$423,391		\$423,391
Dues	\$564,800	\$598,100	_	\$598,100
Royalties		· ·	<u>-</u>	
Investment income	\$404,002 \$7,000	\$474,746 \$8,583	- (¢2.952)	\$474,746 \$5,731
			(\$2,852)	
Publications	\$43,500	\$47,183	-	\$47,183
Administration fees	\$1,386,717	\$1,177,087	-	\$1,177,087
County premiums	-	-	\$27,703,934	\$27,703,934
Miscellaneous	42 000 000	\$10,041	-	\$10,041
TOTAL REVENUE	\$2,898,839	\$2,739,131	\$27,701,082	\$30,440,213
EXPENSES	4	4		
Salaries and fringe benefits	\$2,124,626	\$1,907,006	-	\$1,907,006
Conferences and meetings	\$228,300	\$227,542	-	\$227,542
Board of Directors meeting expenses	\$50,000	\$60,957	-	\$60,957
Other board authorized fund	\$2,000	\$2,800	-	\$2,800
NACo conference	\$20,000	\$21,607	-	\$21,607
Staff travel, training, prof memberships	\$55,000	\$58,369	-	\$58,369
Public relations	\$500	\$135	-	\$135
Consulting/Professional services	\$93,450	\$109,735	-	\$109,735
General operating	\$356,132	\$360,900	-	\$360,900
Publications	\$37,500	\$42,625	-	\$42,625
Miscellaneous	\$39,250	\$5,637	\$12,770	\$18,407
Claims and premiums paid	-	-	\$26,038,475	\$26,038,475
Change in claims paid but not reported	-	-	\$136,292	\$136,292
Administration	-	_	\$290,890	\$290,890
Wellness program	-	_	\$486,412	\$486,412
County technologies clearinghouse	\$5,000	\$2,483	·	\$2,483
Affordable Care Act fees	-		\$11,131	\$11,131
Transitional reinerments for			¢122.407	6122.407

\$2,820,157

(\$81,026)

(\$81,026)

\$1,575,885

\$1,494,859

\$3,033,758

(\$134,919)

(\$134,919)

**ASSOCIATION** 

**ACTIVITIES** 

**PROGRAM** 

**ACTIVITIES** 

**TOTAL** 

\$133,407

\$27,109,377

\$591,705

\$591,705

\$133,407

\$29,929,534

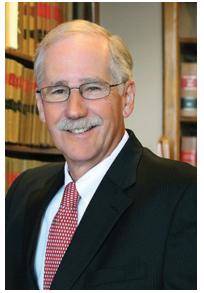
\$510,679

\$591,705

(\$81,026)

\$1,575,885

\$1,494,859



# FROM THE ISAC EXECUTIVE DIRECTOR

As we transition from one fiscal year to the next, we like to take an opportunity to report to you as members some of the activities that we have pursued on your behalf. This issue of the Iowa County magazine is our attempt to do just that. I hope you will take some time to review the information that is included in this issue. And, if you have any questions, please contact me or others on the association staff. We do our best to provide you with high quality service.

You will find on this page an allocation of our staff resources. We are consummate record keepers when it comes to tracking our time and how that time is allocated amongst the various functions we perform. Why do we do this? As part of our mission, we manage many activities on behalf of our members and our affiliates. To accurately allocate the cost of performing those function, we track hours by program and service area. This allows us to appropriately determine the cost of those functions and charge for those services. Our goal is to adequately cover the direct and indirect cost of providing member services – and doing it at a price that is beneficial to the recipients of the service.

Immediately following this page, you will find a listing of association staff and their titles. I think they do an amazing job for you as members of the association, and I hope you find them a valuable resource. Please reach out to them if you believe they can be of assistance to you.

Also in this issue are the financial highlights for several of the programs that we manage. These financial highlights include information prepared as part of our annual financial audits. Brad Holtan and Molly Hill, members of the fiscal management team, do an amazing job of maintaining our financial accounts. The financial accounting and reporting of the financial condition of the programs we manage allow the various boards we serve to have a clear and concise understanding of their respective financial positions. As a result, our independent financial auditors have consistently given high marks to our team for the job they perform.

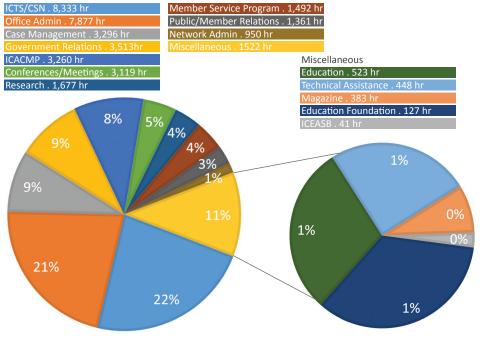
Finally, in addition to the financial highlights, we have provided descriptions of services and some performance metrics related to those programs. It is important to us as managers of the association activities and to our Board of Directors that we strive to provide the highest quality service possible.

In conclusion, we want to thank you as members for your participation in the association and for making it a great organization through your efforts. We believe in what each of you does each day, and we want our performance to reflect positively on you in every way possible.

#### William R. Peterson

ISAC Executive Director bpeterson@iowacounties.org

#### ISAC STAFF TIME ALLOCATION



The ISAC staff works hard for its members. We strive to protect your interests and to make your jobs as public servants as easy as possible. To guide our efforts in achieving that goal, staff have adopted five core values. They are to:

- Be member focused
- Seek personal and business excellence
- Respect others
- Work as a team
- Be personally honest and ethical

Contact us at 515.244.7181 or using the first initial and last name followed by @iowacounties.org.

We're always here and happy to help!

Where Can I Find Out More? The ISAC website includes a brief description of the duties of each staff member. Find us under the About tab.

8 The Iowa County - Annual Report Edition

# ISAC **STAFF**



William R. Peterson **Executive Director** 



Kristi Harshbarger General Counsel (Oversight on behalf of the ISAC Board of Directors)





**Beth Manley** Compliance Officer



Jamie Cashman Government **Relations Manager** 

#### **GOVERNMENT RELATIONS**



**Lucas Beenken Public Policy** Specialist



**Rachel Bennett Member Relations** Manager

#### **MEMBER RELATIONS**



**Jacy Bartling** Administrative Assistant



**Katie Cook** Office Coordinator



**Kelsey Sebern Event Coordinator** 



**Robin Harlow** Innovation and Research Manager



**Brad Holtan** Finance and Administration Manager



**Molly Hill** Staff Accountant



**FINANCE AND PROGRAM SERVICES** 



Andrea Jansen **ICACMP Program** Manager



**Tammy Norman** IPAC Program Manager



**Molly Steffen** ICACMP Customer **Support Coordinator** 

Jeanine Scott Manager

#### **TECHNOLOGY**

**Ashley Clark** 

**IT Support Coordinator** 



**Corey Fowler IT Support Coordinator** 





**Bailey Krebs** IT Technician



**Chris Schwebach** Software Developer



**Adam Woerdehoff** Network Administrator



Joel Woodsmall IT Intern



**Dylan Young** Senior Software Developer

# PROVIDE EDUCATION

"ISAC has given me the tools to be an effective leader."

"I gained a lot of knowledge that I can take back to my county and use immediately!"

"That was a GREAT conference. One of the best I've attended."

**ISAC MEETINGS AND EVENTS** served over **4,200** attendees in FY 2017. Conferences and workshops sponsored by ISAC are held throughout the year. Two member-wide, annual conferences (one in March and one in November) are offered for networking, education and affiliate meetings. Special conferences, workshops and seminars are offered throughout the year on timely issues affecting county officials - both in-person and online.

Where Can I Find Out More? The ISAC website under the Meetings and Events tab.

# SAC ISAC

# GROUP HEALTH pate in Health

**22** counties participate in the ISAC Group Health Program and are actively involved

**SAVE MONEY** 

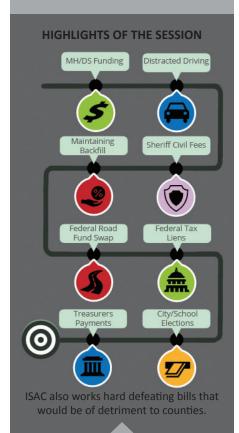
in the Wellness Program. The Wellness Program incentives have saved county budgets **\$1.45 million** in premiums, and its effects have saved countless more in the health of their employees.

### GIVE SCHOLARSHIPS

The Annual Golf Scholarship Fundraiser and Trivia Night allowed for \$25,000 to be awarded to the children of county employees.



# IMPACT LEGISLATION



The ISAC Government Relations Team and the Legislative Policy Committee (LPC) work together to produce a package of legislative objectives and policy statements. The LPC is made up of representatives from each of ISAC's affiliates. Throughout the year the team is working for you!

- Online tracking tool
- ISAC Update
- Legislative Comment Form
- County Day at the Capitol
- Summary of Legislation
- Webinars

### YOUR VOICE AT THE CAPITOL

### DELIVER BENEFITS

**TABLEAU RESEARCH TOOLS** provide interactive visualizations that allow you to gain further insight into the data contained in ISAC's County Financial Overview. These dashboards present data in a new way and add tools that allow the user to compare like counties, regions and much more.

Where Can I Find Out More? The ISAC website under the Member Resources tab includes a link to the tools and a tutorial on how to use the tools.

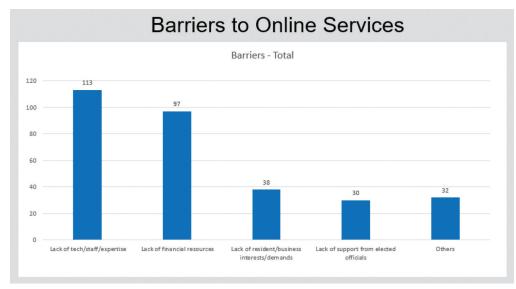
# Expenditures Service Level ROADS & TRANSPORTATION Duty Transport Sof Total Revenues Total

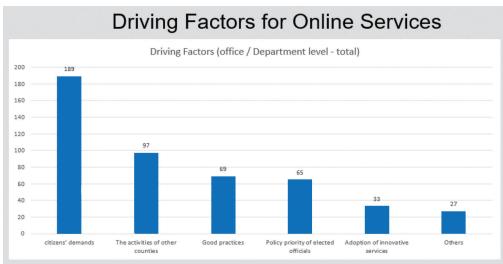
#### **SAVE MONEY**

#### HIPAA *ASSISTANCE*

**15** counties and **5** MH/DS regions participate in the ISAC HIPAA Program and gain benefits by pool-

ing their money to receive services that wouldn't otherwise be affordable. HIPAA Program members have taken advantage of countless benefits for a small annual fee. Over 18 hours, the equivalent of over \$5,000 of outside counsel, and far more ISAC staff time have been spent researching and answering HIPAA questions.



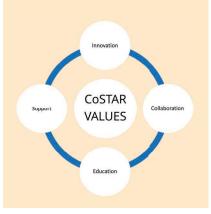


e-Government Survey The County Strategic Technology Advisory Resource (CoSTAR) in conjunction with the University of Nebraska-Omaha completed the e-Government survey. Highlights from 315 respondents are included in the charts below.

Work will continue as CoSTAR moves forward with specific activities to highlight and support innovative approaches to county government.

# CoSTAR RESOURCE

Where Can I Find Out More? The ISAC website under the Programs tab.



### **ICACMP**

# **FINANCIAL**

ш	ICL	GI	HTS
•		U	

CURREINT ASSETS
Cash and cash equivalents
Investments
Grant receivables
Accounts receiveble

CLIDDENIT ACCETC

Accounts receivable Prepaid expenses TOTAL CURRENT ASSETS **NET CAPITAL ASSETS TOTAL ASSETS** 

#### LIABILITIES AND NET POSITION

Due to Iowa State Association of Counties Accounts payable Compensated absences

Unearned revenue TOTAL CURRENT LIABILITIES **NET POSITION** 

#### **OPERATING REVENUE**

Member dues Software maintenance fees Grant revenue

Salaries and related benefits Software maintenance Office operating expenses

Membership user fees

#### **OPERATING EXPENSES**

Professional fees Depreciation Meeting expenses Travel expenses Bad debt expense Miscellaneous

**OPERATING INCOME (LOSS)** 

**TOTAL OPERATING REVENUE** 

**TOTAL OPERATING EXPENSES** 

**TOTAL NON-OPERATING REVENUES CHANGE IN UNRESTRICTED NET POSITION UNRESTRICTED NET POSITION (beginning of year) UNRESTRICTED NET POSITION (end of year)** 

ISAC began the management of the Iowa County Attorney's Case Management Project (ICAMP) in July 2016. The mission of the project is to improve the efficiency of the prosecutor's office in Iowa. This is accomplished through: the Prolaw legal case management software; data exchanges with various criminal justice components across the state; a charging table that contains up-to-date statutes for all Iowa criminal code statutes; and member support. There are currently 52 counties that participate and an average of five new counties are added each year. Where Can I Find Out More? The ISAC website under the Programs tab.

FY 2017	FY 2016	
¢254.062	¢204.200	
\$254,862	\$304,309	
\$201,901 \$8,049	\$150,947 \$8,049	
\$15,641	\$40,247	
\$2,174	\$2,174	
\$482,627	\$505,694	
\$14,660	\$23,721	
\$497,287	\$529,415	
Q437,207	<b>4323,413</b>	
\$18,546	\$7,742	
\$66,955	\$123,427	
\$5,880	\$11,488	
\$263,817	\$208,371	
\$335,198	\$351,028	
\$89,455	\$136,301	
. ,	, ,	
\$241,875	\$232,647	
\$54,061	\$50,993	
-	\$8,049	
\$8,752	\$9,720	
\$304,688	\$301,409	
\$201,039	\$128,211	
\$62,162	\$71,702	
\$18,820	\$15,703	
\$42,183	\$26,262	
\$9,061	\$11,173	
\$2,110	\$3,205	
\$9,789	\$15,213	
\$5,740	\$8,125	
\$1,798	\$3,338	
\$352,702	\$282,932	
(\$48,014)	\$18,477	
\$1,168	\$1,033	
(\$46,846)	\$19,510	
\$136,301	\$116,791	
\$89,455	\$136,301	

### **CM&MHDS**

FINANCIAL
HIGHLIGHTS

Case Management & Mental Health Disability Services (CM&MHDS) is a 28E agreement that has been in flux over the past several years due to the changing landscape of the MH/DS redesign, moving from a County based system to a regional system. This includes the transition of management from lowa Medicaid Enterprise to the Managed Care Organizations. The CM&MHDS Board of Directors voted on a resolution of dissolution to the CM&MHDS 28E agreement effective June 30, 2017. The program could not sustain fiscal viability due to the decrease in membersip.

HIGHLIGHTS	FY 2017	FY 2016
CURRENT ASSETS		
Cash and cash equivalents	\$223,994	\$166,074
Certificates of Deposit	\$250,842	\$350,624
Accounts receivable	\$17,960	\$46,951
TOTAL CURRENT ASSETS	\$492,796	\$563,649
NET CAPITAL ASSETS	\$9,180	\$11,467
TOTAL ASSETS	\$602,489	\$693,904
LIABILITIES AND NET POSITION		
Due to Iowa State Association of Counties	\$11,399	\$17,208
Accounts payable	\$26,779	\$262
Compensated absences	\$7,721	\$7,077
TOTAL CURRENT LIABILITIES	\$45,899	\$24,547
NET POSITION	\$556,590	\$669,357
OPERATING REVENUE		
Member services	\$135,533	\$231,626
Registration fees	\$23,786	\$21,735
Non-operating	\$2,125	\$8,078
TOTAL OPERATING REVENUE	\$151,444	\$261,439
OPERATING EXPENSES		
Salaries and fringe benefits	\$183,728	\$163,185
Professional fees	\$29,585	\$30,926
Staff travel and training	\$1,175	\$1,637
Conference expenses	\$18,611	\$17,491
Board of Directors meeting expenses	\$2,248	\$3,169
Office operating expenses	\$17,676	\$22,173
Depreciation	\$2,286	\$2,373
Amortization	\$18,275	\$18,275
Miscellaneous	\$627	\$531
TOTAL OPERATING EXPENSES	\$274,211	\$259,760
OPERATING LOSS	(\$114,892)	(\$6,399)
TOTAL NON-OPERATING REVENUES	\$2,125	\$8,078
CHANGE IN UNRESTRICTED NET POSITION	(\$112,767)	\$1,679
UNRESTRICTED NET POSITION (beginning of year)	\$669,357	\$667,678
UNRESTRICTED NET POSITION (end of year)	\$556,590	\$669,357

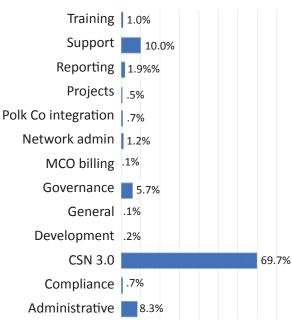
# INFORMATION TECHNOLOGY



ISAC Information Technology is growing and becoming an increasing part of what we do and can offer our members in meeting technology needs. Iowa Counties Technology Services (ICTS) and the Community Services Network (CSN), which is under its governance structure, also had productive years.

Where Can I Find Out More? The ISAC website under the Programs tab.

#### **ISAC IT Staff Time Allocation**



#### **ICTS ADVISORY BOARD**

Chair - Carl Mattes **Humboldt County Supervisor** Vice Chair - Melvyn Houser Pottawattamie County Auditor Deborah L. Seymore-Guard Johnson County Community Services **Jill Eaton** Marshall County Community Services Michelle Fields **Greene County IT** Marge Pitts Clay County Auditor Justin Schieffer Carroll County Case Management Suzanne Watson Southwest Iowa Mental Health Region CEO Sarah Berndt Southest Iowa Link Region

**Ex-Officio** 

Bill Peterson, ISAC Executive Director

Staff

Jeaning Scott JT Manager

Jeanine Scott, IT Manager

### CSN 3.0 TIMELINE



#### High Level Design

December 2014 - May 2015



#### Specification Gathering

May 2015 - October 2015 (Operations sub-commitee)



#### Specification Sign-off

November 2015 (Advisory Committee)



#### Hardware Installation and Configuration

January 2016 - March 2016



#### Pre-Development

April 2016 - June 2016



#### Development

June 2016 - April 2017



#### Training

May 2017 (Four statewide locations)



#### Rollout

July 2017

#### **ICTS FINANCIAL HIGHLIGHTS**

	FY 2017	FY 2016
0.155517-466577		
CURRENT ASSETS	¢122.007	¢49.202
Cash and cash equivalents Investments	\$133,097 \$95,251	\$48,203
Certificates of deposit	\$95,251	\$234,624 \$719,844
Dues receivable	\$1,120	3719,844
Accounts receivable	\$2,415	\$2,442
Prepaid expenses	\$7,143	\$1,350
TOTAL CURRENT ASSETS	\$1,187,285	\$1,006,463
NET CAPITAL ASSETS (LESS DEPRECIATION AND AMORTIZATION)	\$78,954	\$94,545
OTHER ASSETS (NET OF AMORTIZATION OF CSN SOFTWARE)	\$1,177,550	\$888,036
TOTAL ASSETS	\$2,443,789	\$1,989,044
LIABILITIES AND NET POSITION		
Due to Iowa State Association of Counties	\$46,333	\$32,376
Accounts payable	\$29,985	\$484
Compensated absences	\$20,368	\$18,838
Unearned revenue	\$20,425	· <u>-</u>
TOTAL CURRENT LIABILITIES	\$117,111	\$51,698
NET POSITION - UNRESTRICTED	\$2,326,678	\$1,937,346
OPERATING REVENUE		
Membership dues	\$931,215	\$927,235
Administration fee revenue	\$28,427	\$33,873
TOTAL OPERATING REVENUE	\$959,642	\$961,108
	φοσο <b>γ</b> ο 1 <u>-</u>	7552,255
OPERATING EXPENSES		
Professional services	\$20,348	\$60,015
Administrative expenses	\$46,778	\$38,054
Board and committee expenses	\$7,953	\$8,316
CSN software maintenance	\$2,491	\$30
Staff salaries	\$202,621	\$409,655
Consulting fees	\$78,500	\$19,600
Depreciation and amortization	\$119,566	\$133,530
Office expense	\$67,740	\$74,440
Travel	\$7,240 \$33,404	\$9,209
Miscellaneous	\$23,191	\$5,360 \$759.114
TOTAL OPERATING EXPENSES	\$576,428 \$282.214	\$758,114
OPERATING INCOME NON-OPERATING REVENUES	\$383,214 \$6,118	\$202,994 \$4,705
INCREASE IN UNRESTRICTED NET POSITION	\$389,332	\$4,705
UNRESTRICTED NET POSITION  UNRESTRICTED NET POSITION (BEGINNING OF YEAR)	\$369,332 \$1,937,346	\$1,729,742
UNRESTRICTED NET POSITION (BEGINNING OF YEAR)	\$2,326,678	\$1,729,742
CHARLES INCIDED INCIDENT (LIND OF TEAR)	<i><b>72,320,070</b></i>	γ±,557,540

# ENDORSED AND PREFERRED VENDORS

ISAC Endorsed Vendors are key business partners that share a common goal of providing quality services to our members. Preferred Vendors pay an annual fee to be positioned to build and deepen relationships with ISAC members.

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Find endorsed and preferred vendor advertisements throughout the magazine. They include contact information for each organization.

### MEETING/EVENT CALENDAR

2017

#### **NOVEMBER**

16-17 ISAC Board of Directors Meeting (ISAC Office)

#### **DECEMBER**

3-6 ISSDA Winter School (Holiday Inn Airport, Des Moines)

5-7 ICEA Annual Conference (Scheman Building, Ames)

### MEETING/EVENT CALENDAR 2018

#### **JANUARY**

17-18 ISAC University

(Sheraton, West Des Moines)

19 ISAC Board of Directors Meeting (ISAC Office)

#### **FEBRUARY**

Supervisors Statewide Meeting (Embassy Suites Des Moines Downtown)

9 ISAC Board of Directors Meeting (ISAC Office)

#### **MARCH**

3-7 NACo Legislative Conference (Washington, D.C.)

14 County Day at the Capitol (Iowa State Capitol, Des Moines)

15-16 ISAC Spring Conference (Veterans Memorial Community Choice Credit Union Convention Center, Des Moines)

#### **APRIL**

10-11 Iowa Governor's Conference on Public Health (Airport Holiday Inn, Des Moines

15-18 ISSDA Civil School

(Holiday Inn Airport, Des Moines)

26 ISAC Board of Directors Meeting (ISAC Office)

#### **MAY**

16-18 Treasurers Conference (Burlington)

23-25 NACo WIR Conference (Sun Valley, Idaho)

#### JUNE

6 ISAC Scholarship Golf Fundraiser (Toad Valley Golf Course, Pleasant Hill)

10-14 Iowa County Attorneys Spring Conference (Okoboji)

12-15 ITAG Conference

(Sheraton, West Des Moines)

20-22 Recorders Summer School (Gateway Hotel and Conference Center, Ames)

27 ISAC Board of Directors Meeting (ISAC Office)

#### JULY

13-16 NACo Annual Conference (Nashville, Tennessee)

25-27 Auditors Annual Conference (Iowa City)

#### **AUGUST**

21 ISAC LPC Retreat (Veterans Memorial Community Choice Credit Union Convention Center, Des Moines)

22-24 ISAC Annual Conference (Veterans Memorial Community Choice Credit Union Convention Center, Des Moines)

#### **SEPTEMBER**

16-19 ISSDA Jail School (Airport Holiday Inn, Des Moines)

#### **OCTOBER**

3-5 ISAC Board of Directors Retreat (Johnson County)

21-24 Assessors Fall Conference (Airport Holiday Inn)

#### **NOVEMBER**

15-16 ISAC Board of Directors Meeting (ISAC Office)

#### **DECEMBER**

2-5 ISSDA Winter School (Holiday Inn Des Moines Airport)



#### Gayle Boeke

Program Manager

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