



The Iowa County November 2016

# FY 2016 ANNUAL REPORT





# THE CAT® 12M3 MAKES THE GRADE



The Cat® 12M3 motor grader and its all-wheel-drive (AWD) counterpart not only meet EPA Tier 4 Final emission standards, but also provide improved fuel efficiency and operator comfort.

## COMFORT AND CONVENIENCE

Electronic joysticks reduce hand and arm movements by 78 percent to help reduce operator fatigue and enhance productivity. The cab features a more comfortable seat with heated and ventilated options, as well as several convenient new storage bins.

## FUEL EFFICIENCY AND EMISSIONS REDUCTION

The 12M3 motor grader meets Tier 4 Final standards using emissions reduction technology that requires no interaction by operators. Selective catalytic reduction (SCR) utilizes diesel exhaust fluid (DEF), which can be conveniently filled from ground level while machines are fueled.

New standard economy mode (ECO) saves fuel — an average of 10 percent — by reducing engine speed, so that machines work in a more efficient range.

M SERIES 3 MOTOR GRADERS	12M3	12M3 AWD
Engine	Cat C9.3 ACERT™	Cat C9.3 ACERT™
Operating Weight (typically equipped)	42,647 lb	44,614 lb
Base Power (First Gear) – Net	179 hp	179 hp
Emissions	Tier 4 Final	Tier 4 Final
Maximum Torque	840 lb ft (VHP Plus)	920 lb ft (AWD on)
Top Speed	29 mph	29 mph

**Contact Ziegler CAT today to learn more about the benefits of adding the fuel-efficient Cat 12M3 motor grader to your fleet.**

**800.342.7002**

Altoona • Atlantic • Fort Dodge • Mason City • Postville • Sheldon • Sioux City

**ZIEGLER CAT**

[www.zieglercat.com](http://www.zieglercat.com)

# THE IOWA COUNTY MAGAZINE

## FY 2016 ISAC Annual Report

*November 2016 \* Volume 45, Number 11*

*The Iowa County magazine:* The official magazine of the  
Iowa State Association of Counties  
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Rachel Bennett, EDITOR

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### **ISAC's Mission:**

To promote effective and responsible county government for the people of Iowa.

### **ISAC's Vision:**

To be the principal, authoritative source of representation, information and services for and about county government in Iowa.

ISAC members are elected and appointed county officials from all 99 counties. *The Iowa County* (ISSN 0892-3795, USPS 0002-150) is published monthly by the Iowa State Association of Counties, 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266.

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Subscriptions: \$25 per year.

**IPAIT COMPLIANCE UPDATE** As a result of the recent changes, known as "money market reform," the Iowa Public Agency Investment Trust (IPAIT) Board of Trustees has carefully considered the impacts of those changes on IPAIT and made decisions for the best way to respond to the changes so the program will continue to help meet the needs of the participants. IPAIT is now assigned a principal stability fund rating of 'AAAm' by S&P Global Ratings and is no longer registered with the SEC as a 2a-7 money market fund. The participants of IPAIT have not, and will not, experience any change in the functioning of the program. The permitted investments remain in compliance with Iowa Code; the objectives of safety of principal, liquidity and yield remain the same; and the IPAIT Board remains in full oversight of the investment trust. In addition, due to a recent Iowa legislative change in rule 12B.10, we encourage all Iowa entities to review their investment policy statements to ensure they remain aligned with Iowa Code. Please contact your IPAIT representative at 800.872.4024 for any assistance in this review process.



## FROM THE ISAC PRESIDENT

The ISAC Board met in Cedar Rapids on September 22 – 23, 2016. As we watched record rainfalls hit northeastern Iowa, we participated in a strategic planning exercise with Jeff Schott from the Institute of Public Affairs at the University of Iowa.

We briefly discussed ISAC's successes and then began work on some new organizational values for the future. What are organizational values? They are "deeply held qualities or traits that are the expected norms of behavior for the organization and serve as the framework for the culture of the organization." In essence, we weren't just setting goals, but setting expectations and creating a culture of success for ISAC.

The vision statement for ISAC is to be the principal, authoritative source of representation, information and services for and about counties. Our organizational values that we agreed upon are as follows:

- To represent the legislative interests of counties and influence decision-makers advocating for issues, policies and matters of interest to counties.
- To establish and maintain effective relationships with county governments.
- To establish and maintain effective relationships, programs and activities with affiliate organizations.
- To provide for informed constituencies.
- To promote innovative approaches to service delivery.
- To provide the atmosphere and "forums" for new ideas.
- To provide for a fiscally sound organization.
- To provide a clearinghouse for data on counties.
- To provide economies of scale for counties.
- To establish coalitions of interest.
- To provide required and desired services to constituencies of county government.
- To provide quality, well-attended conferences and other training and educational opportunities for county officials.
- To promote participation in NACo activities and programs.

The ISAC board took this project very seriously, and had some very healthy discussions on the vitality and future of ISAC. Survey responses from ISAC members were carefully deliberated and included in the planning process. It is our intent to use the ideas cultivated in this strategic planning session to continue the good work ISAC has consistently provided in the past and to aim even higher in the future in our work for all Iowa counties. A list of the discussed future on-going commitments and significant new initiatives are below.

**Joan McCalmant**  
ISAC President  
Linn County Recorder  
[joan.mccalmant@linncounty.org](mailto:joan.mccalmant@linncounty.org)

### ON-GOING COMMITMENTS

- Continuation and expansion of video education and promotion
- Expansion of IT services and staffing
  - Development of CSN 3.0
  - ICACMP
- Expansion of research and data analysis capabilities
- HIPAA Services
- Redefine CoSTAR

### SIGNIFICANT NEW INITIATIVES

- Media outreach
- Coordinate increased communication between counties interested in shared services to achieve greater efficiency and cost savings
- Expansion of ISAC marketing efforts
- Create a unified ISAC brand and message
- Increase online training opportunities and support affiliates with online training
- Provide additional professional development programs for affiliates

*\*\*These items are listed in priority order as voted on by board members.*



# ISAC Board of Directors

**What They Do?** Duties of the ISAC Board of Directors include:

- electing officers from the members of the Board
- serving as a liaison between ISAC and their affiliate
- developing and monitoring strategic plans
- deciding among priorities and setting policy
- recommending ISAC's budget to members
- ensuring adequate financial resources
- selecting and supporting the Executive Director
- enhancing the organization's public standing
- recruiting new members
- assessing board performance

**Who They Are?** Each of ISAC's 16 affiliates has one seat on ISAC's

Board of Directors - except for supervisors, who have three. Three additional past presidents and NACo Board members round out the members of the Board. The ISAC Executive Committee serves a calendar year term.

**Where Can I Find Out More?** The ISAC website includes past minutes, agendas and more. Find them under the About tab.



## Front Row | ISAC Executive Board

Auditor . **1st Vice President Peggy Rice** . Humboldt County  
Recorder . **ISAC President Joan McCalmant** . Linn County  
Sheriff . **2nd Vice President Lonny Pulkrabek** . Johnson County  
Treasurer . **3rd Vice President Eric Stierman** . Dubuque County














## Back Row

Supervisor . **Melvyn Houser** . Pottawattamie County | NACo  
Auditor . **Grant Veeder** . Black Hawk County | NACo  
Environmental Health . **Joe Neary** . Palo Alto County  
Supervisor . **Wayne Clinton** . Story County  
Attorney . **Darin Raymond** . Plymouth County  
Planning and Zoning . **Tim Huey** . Scott County  
IT . **Joel Rohne** . Worth County

## Middle Row

Emergency Management . **AJ Mumm** . Polk County  
Conservation . **Matt Cosgrove** . Webster County  
Public Health . **Kathy Babcock** . Chickasaw County  
Veterans Affairs . **Elizabeth Ledvina** . Tama County  
Assessor . **Deb McWhirter** . Butler County  
Supervisor . **Burlin Matthews** . Clay County  
Supervisor . **Cara Marker-Morgan** . Fremont County  
Community Services . **Shane Walter** . Sioux County  
Engineer . **Danny Waid** . Hamilton County

# ISAC FINANCIAL HIGHLIGHTS

INCOME BREAKDOWN FY 2016			EXPENSE BREAKDOWN FY 2016		
Dues	23%		Personnel	65%	
ICTS	22%		Operating	17%	
Meetings	17%		Meetings	11%	
Royalties	16%		Fixed assets	6%	
Program admin	13%		Publications	1%	
CM&MHDS	8%				
Publications	1%				
Interest	0%				
FY 2015			FY 2015		
Dues	23%		Personnel	68%	
ICTS	18%		Operating	17%	
Meetings	17%		Meetings	11%	
Program Admin	15%		Fixed assets	2%	
Royalties	15%		Publications	2%	
CM&MHDS	10%				
Publications	2%				
Interest	0%				

# ISAC FINANCIAL HIGHLIGHTS

## CURRENT ASSETS

	ASSOCIATION ACTIVITIES	PROGRAM ACTIVITIES	TOTAL
Cash and cash equivalents	\$19,210	\$2,116,118	\$2,135,328
Investments	\$1,295,167	\$19,731,888	\$21,027,055
Accounts receivable	\$123,567	\$114,924	\$238,491
Due from Wellmark, Inc.	-	\$193,250	\$139,250
Prepaid expenses	\$65,704	-	\$65,704
Interest receivable	\$2,115	\$82,305	\$84,420
Property/Equipment (net of accumulated depreciation)	\$287,859	-	\$287,859
Investment in limited liability companies	\$6,003	-	\$6,003
<b>TOTAL ASSETS</b>	<b>\$1,799,625</b>	<b>\$22,238,485</b>	<b>\$24,038,110</b>

## LIABILITIES AND NET POSITION

	ASSOCIATION ACTIVITIES	PROGRAM ACTIVITIES	TOTAL
Accounts payable and accrued liabilities	\$78,413	\$164,102	\$242,515
Claims insured but not reported	-	\$3,639,803	\$3,639,803
Unearned revenue	\$70,803	\$998,272	\$1,069,075
Compensated absences	\$74,524	-	\$74,524
Funds held for benefit of members	-	\$17,436,308	\$17,436,308
<b>TOTAL LIABILITIES</b>	<b>\$223,740</b>	<b>\$22,238,485</b>	<b>\$22,462,225</b>
<b>NET ASSETS - UNRESTRICTED</b>	<b>\$1,575,885</b>	<b>-</b>	<b>\$1,575,885</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$1,799,625</b>	<b>\$22,238,485</b>	<b>\$24,038,110</b>

## REVENUE

	ASSOCIATION ACTIVITIES - BUDGET	ASSOCIATION ACTIVITIES - ACTUAL	PROGRAM ACTIVITIES	TOTAL
Conferences and meetings	\$440,020	\$453,510	-	\$453,510
Dues	\$545,125	\$592,000	-	\$592,000
Royalties	\$351,500	\$424,025	-	\$424,025
Investment income	\$7,000	\$6,393	\$263,153	\$269,546
Publications	\$39,750	\$40,375	-	\$40,375
Administration fees	\$1,266,900	\$1,092,534	-	\$1,092,534
County premiums	-	-	\$27,128,842	\$27,128,842
Miscellaneous	-	\$10,802	-	\$10,802
<b>TOTAL REVENUE</b>	<b>\$2,650,295</b>	<b>\$2,619,639</b>	<b>\$27,391,995</b>	<b>\$30,011,634</b>

## EXPENSES

	ASSOCIATION ACTIVITIES - BUDGET	ASSOCIATION ACTIVITIES - ACTUAL	PROGRAM ACTIVITIES	TOTAL
Salaries and fringe benefits	\$1,971,425	\$1,760,816	-	\$1,760,816
Conferences and meetings	\$193,000	\$226,962	-	\$226,962
Board of Directors meeting expenses	\$50,000	\$52,244	-	\$52,244
Other board authorized fund	\$12,000	\$1,800	-	\$1,800
NACo conference	\$20,000	\$12,087	-	\$12,087
Staff travel, training, prof memberships	\$60,000	\$55,940	-	\$55,940
Public relations	\$500	\$10,351	-	\$10,351
Consulting/Professional services	\$73,500	\$82,631	-	\$82,631
General operating	\$335,094	\$374,957	-	\$374,957
Publications	\$36,500	\$37,568	-	\$37,568
Miscellaneous	\$12,750	\$8,222	\$11,515	\$19,737
Claims and premiums paid	-	-	\$25,897,364	\$25,897,364
Change in claims paid but not reported	-	-	(\$151,786)	(\$151,786)
Administration	-	-	\$296,446	\$296,446
Wellness program	-	-	\$522,689	\$522,689
County technologies clearinghouse	\$10,000	\$2,566	-	\$2,566
Affordable Care Act fees	-	-	\$10,722	\$10,722
Transitional reinsurance fee	-	-	\$221,364	\$221,364
<b>TOTAL EXPENSES</b>	<b>\$2,774,769</b>	<b>\$2,626,144</b>	<b>\$26,808,314</b>	<b>\$29,434,458</b>
<b>INCREASE (DECREASE) IN FUNDS HELD</b>	<b>(\$124,474)</b>	<b>(\$6,505)</b>	<b>\$583,681</b>	<b>\$577,176</b>
<b>INCREASE IN FUNDS HELD</b>	<b>-</b>	<b>-</b>	<b>\$583,681</b>	<b>\$583,681</b>
<b>INCREASE (DECREASE) IN NET ASSETS</b>	<b>(\$124,474)</b>	<b>(\$6,505)</b>	<b>-</b>	<b>(\$6,505)</b>
<b>NET ASSETS, BEGINNING OF YEAR</b>		<b>\$1,582,390</b>	<b>-</b>	<b>\$1,582,390</b>
<b>NET ASSETS, END OF YEAR</b>		<b>\$1,575,885</b>	<b>-</b>	<b>\$1,575,885</b>



## FROM THE ISAC EXECUTIVE DIRECTOR

**REFLECTIONS** “Life can only be understood backwards; but it must be lived forwards.” Soren Kierkegaard, a Danish Christian philosopher and theologian, considered to be a founder of Existentialist thought and Absurdist traditions.

*Definitions of Reflection:* 1. “...the throwing back by a body or surface of light, heat or sound without absorbing it.” 2. “.... thought, thinking, consideration, contemplation, deliberation, meditation,”

*Existentialism* is the belief that through a combination of awareness, free will and personal responsibility, one can construct their own meaning within a world that intrinsically has none.

*Absurdism* is a philosophy based upon the belief that the universe is irrational and meaningless and that the search for order brings the individual into conflict with the universe.

When you turned to this page, you probably imagined you would find a straightforward report on what ISAC has been doing this past year. I actually started out thinking the very same thing - but as so often happens in life, we find ourselves on an unexpected path – sometimes by choice, sometimes not.

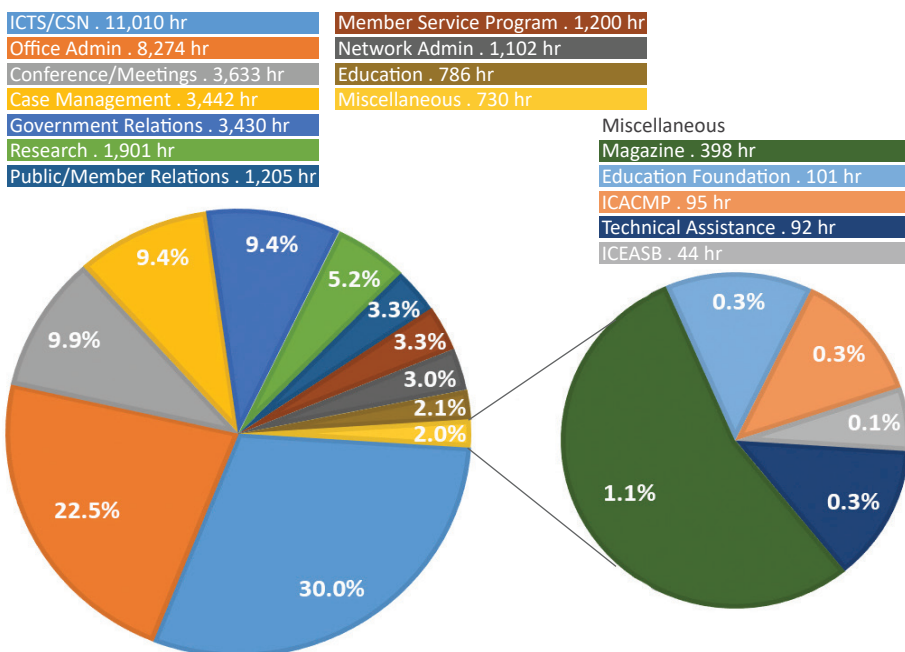
I have over the years referred to a book called “The Necessity of Empty Places” by Paul Gruchow. The author suggests that we need “empty spaces” (imagine a place where your smartphone has no connectivity and the battery is dead) as a refuge to escape the daily distractions of life. Our mind relieved of sensory bombardment becomes freed and open for reflection and self-evaluation. Gruchow found space for reflection in places such as Nebraska’s Sandhills or Wyoming’s Bighorn Mountains. While I like his philosophy, most of us aren’t able to wander the Bighorns without putting ourselves in danger of getting lost. However, we can find time and space for reflection and self-evaluation in other ways.

Still wondering about how I headed down this path? My article is titled “Reflections.” I did what everyone does to find a definition - I Googled it. The first result was the above quote by Kierkegaard. Here is where I was diverted onto this path. Kierkegaard was described as a philosopher and founder of “Existentialist thought and Absurdist traditions.” You just know what happened! I had to follow the path of knowledge to learn about “Existentialist thought and Absurdist traditions.” Before I knew it, I was knee deep in nihilism. It was then that I remembered; my editor had given me a budget of only 425 words, and according to word count, I was already way over budget. I had to get back on the right track.

So let me go back to – reflections. This magazine issue is a reflection of what you (collectively) as ISAC members achieved. It is a look over your shoulder at the recorded history of your association. Reflection also offers the opportunity for self-evaluation. Does your association’s stated purposes (as defined in our articles and by-laws) match up with the association’s achievements? You will have to be the judge. I do want you to know this, as your association goes forward to achieve our purposes, the Board and staff will have incorporated what we have learned from the past

**William R. Peterson**  
ISAC Executive Director  
[bpeterson@iowacounties.org](mailto:bpeterson@iowacounties.org)

### ISAC STAFF TIME ALLOCATION



The ISAC staff works hard for its members. We strive to protect your interests and to make your jobs as public servants as easy as possible. To guide our efforts in achieving that goal, staff have adopted five core values. They are to:

- Be member focused
- Seek personal and business excellence
- Respect others
- Work as a team
- Be personally honest and ethical

Contact us at 515.244.7181 or using the first initial and last name followed by @iowacounties.org.

We’re always here and happy to help!

**Where Can I Find Out More?** The ISAC website includes a brief description of the duties of each staff member. Find us under the About tab.



# ISAC STAFF



**William R. Peterson**  
Executive Director



**Kristi Harshbarger**  
General Counsel  
(Oversight on behalf of the  
ISAC Board of Directors)

## LEGAL



**Beth Manley**  
Compliance  
Officer

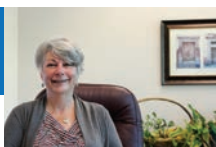


**Jamie Cashman**  
Government  
Relations Manager

## GOVERNMENT RELATIONS



**Lucas Beenken**  
Public Policy  
Specialist



**Deb Eckerman Slack**  
Case Management  
Services Manager

## CM&MHDS



**Molly Steffen**  
Case Management  
Specialist



**Jonathan Covalt**  
Network  
Administrator



**Robin Harlow**  
Innovation and  
Research Manager



**Brad Holtan**  
Finance and Admin-  
istration Manager

## FINANCE AND ADMINISTRATION



**Rachel Bennett**  
Communications  
and Marketing  
Manager



**Katie Cook**  
Receptionist/Admin-  
istrative Assistant



**Molly Hill**  
Staff Accountant



**Tammy Norman**  
Office Manager



**Kelsey Sebern**  
Meeting/Event  
Administrator



**Jeanine Scott**  
Technology  
Manager

## TECHNOLOGY



**Andrea Jansen**  
IT Program  
Manager



**J Cervetti**  
IT Specialist 1



**Laz Schreck**  
Project Manager/  
Data Analyst



**JD Ricklefs**  
Senior Software  
Developer/Data Analyst



**Chris Schwebach**  
Software  
Developer



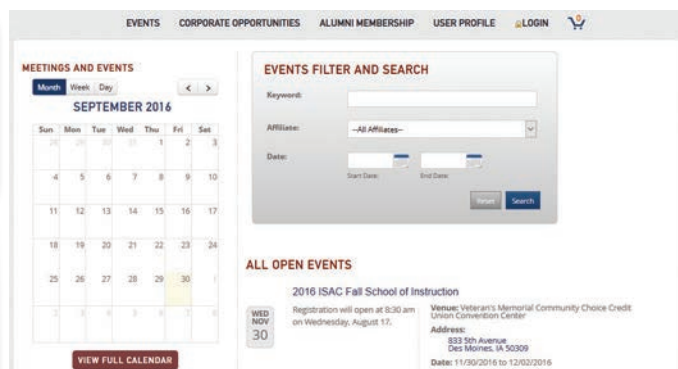
**Dylan Young**  
Senior Software  
Developer

# PROVIDE EDUCATION

"ISAC has given me the tools to be an effective leader."

"I gained a lot of knowledge that I can take back to my county and use immediately!"

"That was a GREAT conference. One of the best I've attended."



**ISAC MEETINGS AND EVENTS** served nearly **4,000** attendees in FY 2016. The Fall School moved to Cedar Rapids for one year, the annual conferences both featured new conference apps, and webinars continued to increase in attendance.

Much of the year was spent on the creation of a new event management site. ISAC IT and administrative staff worked together to build a custom system with features that will bring more ease of use to our attendees.

**Where Can I Find Out More?** The ISAC website under the Meetings and Events tab.

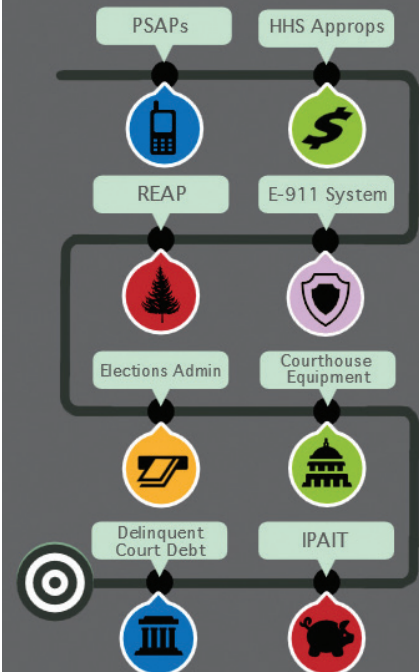
# GIVE SCHOLARSHIPS

The Annual Golf Scholarship Fundraiser and the new Trivia Night allowed for **\$25,000** to be awarded to the children of county employees.



## IMPACT LEGISLATION

### HIGHLIGHTS OF THE SESSION



ISAC also works hard defeating bills that would be of detriment to counties.

The ISAC Government Relations Team and the Legislative Policy Committee (LPC) work together to produce a package of legislative objectives and policy statements. The LPC is made up of representatives from each of ISAC's affiliates. Throughout the year the team is working for you!

- Online tracking tool
- ISAC Update
- Legislative Comment Form
- County Day at the Capitol
- Summary of Legislation
- Webinars

**YOUR VOICE  
AT THE CAPITOL**

# DELIVER BENEFITS



**VIDEOS** provide a new and exciting medium to get the word out about the services that counties provide. Check out the newest, our “Voting In Iowa” series. ISAC videos have received over **8,000** hits on its YouTube channel.

**Where Can I Find Out More?** The ISAC website under the About tab and click on communications. Also check us out on Facebook and Twitter.

# SAVE MONEY

## HIPAA ASSISTANCE

**18** counties and **8** MH/DS regions participate in the ISAC HIPAA Program and gain benefits by pooling their money to receive services that wouldn’t otherwise be affordable. HIPAA Program members have taken advantage of countless benefits for a small annual fee. **61** hours, the equivalent of over **\$18,000** of outside counsel, and far more ISAC staff time have been spent researching and answering HIPAA questions.

## GROUP HEALTH and WELLNESS

**22** counties participate in the ISAC Group Health Program and are actively involved in the Wellness Program. The Wellness Program incentives have saved county budgets nearly **\$1.1 million** in premiums, and it’s effects have saved countless more in the health of their employees.

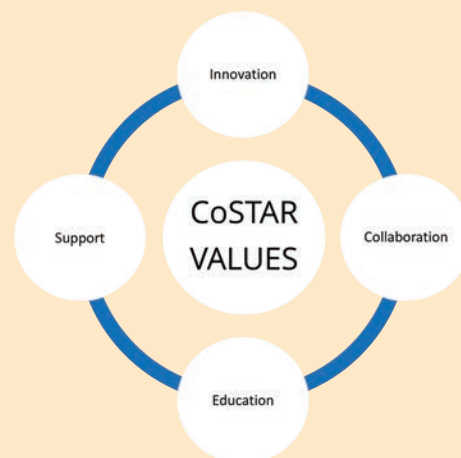
## CoSTAR RESOURCE

The County Strategic Technology Advisory Resource (CoSTAR) undertook a review and update of its 2008 strategic plan. Along with a new mission and values come new goals and objectives.

Mission: Be the technology resource for the counties of Iowa and their partners.  
Values: Innovation . Collaboration . Education . Support  
Goals each with objectives: 1. Encourage Innovation and adoption; 2. Develop standardized methods; 3. Facilitate effective communication; 4. Develop and provide services for counties

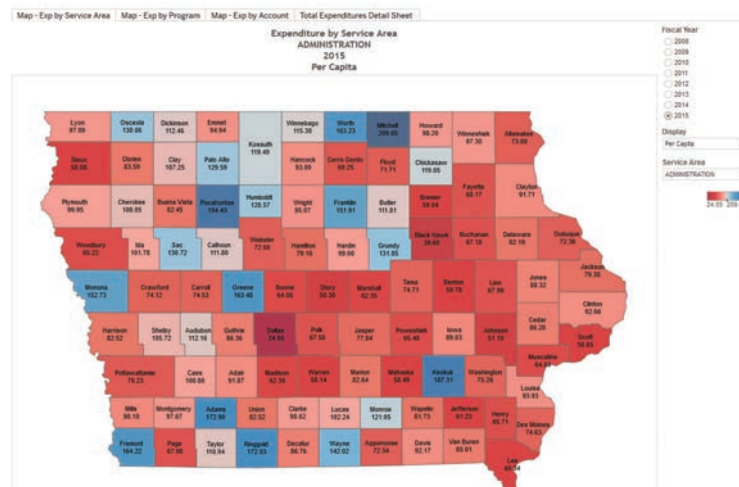
Work will continue as CoSTAR moves forward with specific activities to highlight and support innovative approaches to county government.

**Where Can I Find Out More?** The ISAC website under the Programs tab.



**TABLEAU RESEARCH TOOLS** provide interactive visualizations that allow you to gain further insight into the data contained in ISAC’s County Financial Overview. These dashboards present data in a new way and add tools that allow the user to compare like counties, regions and much more. Available dashboards include: All Expenditures and All Revenues - both maps and graphs, Rates, Valuations and Levies; Taxing Authorities; and Taxable Values.

**Where Can I Find Out More?** The ISAC website under the Member Resources tab includes a link to the tools and a tutorial on how to use the tools.

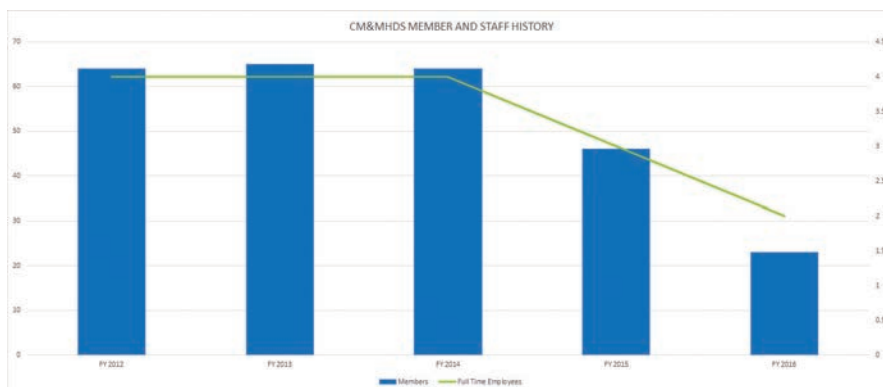




# CM&MHDS

Case Management & Mental Health Disability Services (CM&MHDS) is a 28E agreement that has been in flux over the past several years due to the changing landscape of the MH/DS redesign, moving from a County based system to a regional system. This includes the transition of management from Iowa Medicaid Enterprise to the Managed Care Organizations. CM&MHDS now offers great flexibility in the services offered and allows not just county case management entities to become members but also regional agencies and agencies that provide other case management services.

**Where Can I Find Out More?** The ISAC website under the Programs tab.



**CM&MHDS MISSION** to help member counties comply with all applicable state and federal rules and regulations through the provision of technical assistance, training, and advocacy

## CM&MHDS BOARD OF DIRECTORS

### Executive Board

Chair - Jack Willey, Jackson  
1st Vice - Chuck Rieken, Cass  
2nd Vice - Richard Crouch, Mills

### Board Members

Dawn Smith, Cedar  
Ellen Gaffney, Buchanan

### ISAC Board Representative

Cara Marker-Morgan

### ISAC Staff

Deb Eckerman Slack, Manager  
Molly Steffen, Specialist

Highlighted by the Annual Conference:  
Paving the Road to Success,  
CM&MHDS meetings and conferences served nearly **240** members in FY 2016.



**81**  
SUPPORT VISITS

**122**  
DAYS SPENT  
ON-SITE

CM&MHDS staff perform on-site support.

# CM&MHDS FINANCIAL HIGHLIGHTS

## CURRENT ASSETS

Cash and cash equivalents	\$166,074	\$138,698
Certificates of Deposit	\$350,624	\$350,627
Accounts receivable	\$46,951	\$58,198
Prepaid expenses	-	\$1,332
<b>TOTAL CURRENT ASSETS</b>	<b>\$563,649</b>	<b>\$548,855</b>
<b>NET CAPITAL ASSETS</b>	<b>\$11,467</b>	<b>\$12,632</b>
<b>TOTAL ASSETS</b>	<b>\$693,904</b>	<b>\$698,550</b>

## LIABILITIES AND NET POSITION

Due to Iowa State Association of Counties	\$17,208	\$16,695
Accounts payable	\$262	\$8,314
Compensated absences	\$7,077	\$5,863
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$24,547</b>	<b>\$30,872</b>
<b>NET POSITION</b>	<b>\$669,357</b>	<b>\$667,678</b>

## OPERATING REVENUE

Member services	\$231,626	\$311,857
Registration fees	\$21,735	\$36,570
Non-operating	\$8,078	\$3,837
<b>TOTAL OPERATING REVENUE</b>	<b>\$261,439</b>	<b>\$352,264</b>

## OPERATING EXPENSES

Salaries and fringe benefits	\$161,185	\$210,349
Professional fees	\$30,926	\$28,967
Staff travel and training	\$1,637	\$5,675
Conference expenses	\$17,491	\$29,354
Board of Directors meeting expenses	\$3,169	\$9,322
Office operating expenses	\$22,173	\$27,598
Software maintenance	-	\$96,000
Depreciation	\$2,373	\$3,225
Amortization	\$18,275	\$18,275
Miscellaneous	\$531	\$1,397
<b>TOTAL OPERATING EXPENSES</b>	<b>\$259,760</b>	<b>\$430,162</b>

<b>OPERATING LOSS</b>	<b>(\$6,399)</b>	<b>(\$81,735)</b>
<b>TOTAL NON-OPERATING REVENUES</b>	<b>\$8,078</b>	<b>\$3,837</b>
<b>CHANGE IN UNRESTRICTED NET POSITION</b>	<b>\$1,679</b>	<b>(\$77,898)</b>

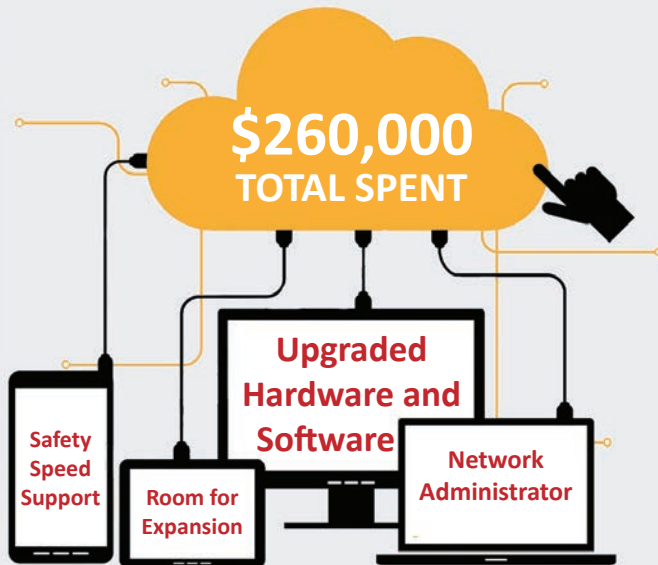
<b>UNRESTRICTED NET POSITION (beginning of year)</b>	<b>\$667,678</b>	<b>\$745,576</b>
<b>UNRESTRICTED NET POSITION (end of year)</b>	<b>\$669,357</b>	<b>\$667,678</b>

# INFORMATION TECHNOLOGY

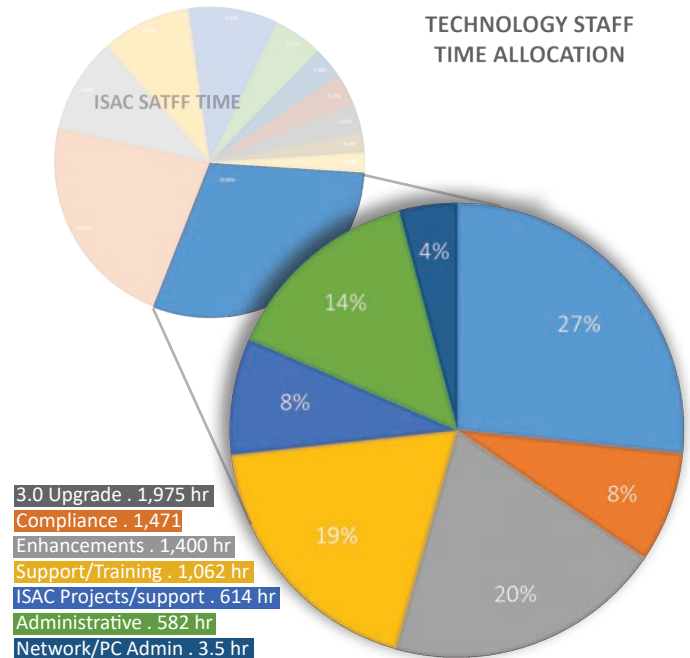
ISAC Information Technology is growing and becoming an increasing part of what we do and can offer our members in meeting technology needs. Iowa Counties Technology Services (ICTS) and the Community Services Network (CSN), which is under its governance structure, also had productive years.

**Where Can I Find Out More?** The ISAC website under the Programs tab.

## ISAC NETWORK OVERHAUL



TECHNOLOGY STAFF  
TIME ALLOCATION



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### Ex-Officios

Brandi Kanselaar, Boone/Madison Community Services  
Bill Peterson, ISAC Executive Director

### Staff

Jeanine Scott, IT Manager

## PROJECTS ONGOING AND UPCOMING



### Iowa Medicaid Modernization

Billing solution created for new requirements



### Provider Portal

New site launched for community services providers



### Mental Health Advocates

Advocates were added to the list of CSN users



### CSN Redesign

Complete system redesign in development



### Iowa County Attorneys Case Management Project

ICTS will provide support of ICACMP



### Iowa County Treasurers Egovernment Alliance

ICTS will provide hosting services for ICTEA



# ICTS FINANCIAL HIGHLIGHTS

## CURRENT ASSETS

Cash and cash equivalents  
Investments  
Certificates of deposit  
Dues receivable  
Accounts receivable  
Prepaid expenses

### TOTAL CURRENT ASSETS

NET CAPITAL ASSETS (LESS DEPRECIATION AND AMORTIZATION)

OTHER ASSETS (NET OF AMORTIZATION OF CSN SOFTWARE)

### TOTAL ASSETS

## LIABILITIES AND NET POSITION

Due to Iowa State Association of Counties  
Accounts payable  
Compensated absences

### TOTAL CURRENT LIABILITIES

### NET POSITION - UNRESTRICTED

## OPERATING REVENUE

Membership dues  
Administration fee revenue

### TOTAL OPERATING REVENUE

## OPERATING EXPENSES

Professional services  
Administrative expenses  
Board and committee expenses  
CSN software maintenance  
Staff salaries  
Consulting fees  
Depreciation and amortization  
Office expense  
Travel  
Miscellaneous

### TOTAL OPERATING EXPENSES

### OPERATING INCOME

### NON-OPERATING REVENUES

### INCREASE IN UNRESTRICTED NET POSITION

UNRESTRICTED NET POSITION (BEGINNING OF YEAR)

UNRESTRICTED NET POSITION (END OF YEAR)

	FY 2016	FY 2015
	\$48,203	\$177,348
	\$234,624	\$6,921
	\$719,844	\$494,749
	-	\$334,064
	\$2,442	\$10,727
	\$1,350	\$6,188
TOTAL CURRENT ASSETS	\$1,006,463	\$1,029,997
NET CAPITAL ASSETS (LESS DEPRECIATION AND AMORTIZATION)	\$94,545	\$41,416
OTHER ASSETS (NET OF AMORTIZATION OF CSN SOFTWARE)	\$888,036	\$731,827
TOTAL ASSETS	\$1,989,044	\$1,803,240
	\$32,376	\$45,758
	\$484	\$11,231
	\$18,838	\$16,509
TOTAL CURRENT LIABILITIES	\$51,698	\$73,498
NET POSITION - UNRESTRICTED	\$1,937,346	\$1,729,742
	\$927,235	\$1,125,315
	\$33,873	\$142,690
TOTAL OPERATING REVENUE	\$961,108	\$1,268,005
	\$60,015	\$38,192
	\$38,054	\$15,875
	\$8,316	\$18,584
	\$30	\$12,266
	\$409,655	\$441,922
	\$19,600	\$68,850
	\$133,530	\$111,371
	\$74,440	\$48,496
	\$9,209	\$9,981
	\$5,265	\$3,875
TOTAL OPERATING EXPENSES	\$758,114	\$769,412
OPERATING INCOME	\$202,994	\$498,593
NON-OPERATING REVENUES	\$4,610	\$2,518
INCREASE IN UNRESTRICTED NET POSITION	\$207,604	\$501,111
UNRESTRICTED NET POSITION (BEGINNING OF YEAR)	\$1,729,742	\$1,228,631
UNRESTRICTED NET POSITION (END OF YEAR)	\$1,937,346	\$1,729,742

# ENDORSED AND PREFERRED VENDORS

ISAC Endorsed Vendors are key business partners that share a common goal of providing quality services to our members. Preferred Vendors pay an annual fee to be positioned to build and deepen relationships with ISAC members.

**Where Can I Find Out More?** The ISAC website under the About tab.

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The Sidwell Company

Find endorsed and preferred vendor advertisements throughout the magazine. They include contact information for each organization.

## MEETING/EVENT CALENDAR 2016

### DECEMBER

- 4-7 ISSDA Winter School  
(Holiday Inn Airport, Des Moines)
- 6-8 ICEA Annual Conference  
(Scheman Building, Ames)
- 14 ISAC Board of Directors Meeting  
(ISAC Office)

## MEETING/EVENT CALENDAR 2017

### JANUARY

- 18-19 New County Officer's School  
(Holiday Inn Airport, Des Moines)
- 20 ISAC Board of Directors Meeting  
(ISAC Office)

### FEBRUARY

- 2 Supervisors Statewide Meeting  
(Embassy Suites Des Moines Downtown)
- 9 ISAC Board of Directors Meeting  
(ISAC Office)
- 25-1 NACo Legislative Conference  
(Washington, D.C.)

### MARCH

- 8 County Day at the Capitol  
(Iowa State Capitol, Des Moines)
- 9-10 ISAC Legislative Conference  
(Des Moines Marriott Downtown)

### APRIL

- 7 ISAC Board of Directors Meeting  
(ISAC Office)
- 13 ISAC HIPAA Program Training  
(Courtyard by Marriott - Ankeny)
- 23-26 ISSDA Civil School  
(Holiday Inn Airport, Des Moines)
- 26-27 Smart Connections Conference  
(Holiday Inn Airport, Des Moines)

### JUNE

- 15 ISAC Board of Directors Meeting  
(ISAC Office)

### JULY

- 21-24 NACo Annual Conference  
(Columbus, Ohio)

### AUGUST

- 22 ISAC LPC Retreat  
(Veterans Memorial Community Choice Credit Union Convention Center, Des Moines)
- 23-25 ISAC Annual Conference  
(Veterans Memorial Community Choice Credit Union Convention Center, Des Moines)

### SEPTEMBER

- 14 ISAC LPC Meeting  
(ISAC Office)
- 17-20 ISSDA Jail School  
(Holiday Inn Airport, Des Moines)
- 27-29 ISAC Board of Directors Retreat  
(Humboldt County)

### NOVEMBER

- 16-17 ISAC Board of Directors Meeting  
(ISAC Office)

### DECEMBER

- 3-6 ISSDA Winter School  
(Holiday Inn Airport, Des Moines)

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