Minutes Iowa State Association of Counties ISAC Board of Directors Meeting ISAC Offices, 5500 Westown Parkway, Suite 190, West Des Moines, Iowa 50266 Phone 515.244.7181

Members present: Melvyn Houser, Joan McCalmant, Peggy Rice, Eric Stierman, Danny Waid, Joel Rohne, Matt Cosgrove, Wayne Clinton, Russell Wood, Cara Marker-Morgan, Wayne Walter, Deb McWhirter, Grant Veeder, Kathy Babcock, AJ Mumm

Members absent: Darin Raymond, Linda Langston, Lonny Pulkrabek, Tim Huey, Joe Neary, Elizabeth Ledvina

Guests present: Shane Walter, Burlin Matthews, Lacie Litton, Amy Gould, Gary McCalmant, Burt Burrows, Matt Ring

Staff: Bill Peterson, Kristi Harshbarger, Brad Holtan, Beth Manley, Kelsey Sebern, Kristin Comstock, Jamie Cashman, Lucas Beenken

Wednesday, December 15, 2015

ISAC President Melvyn Houser called the meeting to order at 9:30 am and led the Board in the Pledge of Allegiance. Introductions were given.

Approval of Minutes

Moved by Deb McWhirter, seconded by Wayne Clinton to approve the minutes of the October 15-16, 2015 ISAC Board of Directors meeting. The motion passed unanimously.

Moved by Peggy Rice, seconded by Matt Cosgrove to approve the minutes of the November 5, 2015 ISAC Litigation Committee conference call. The motion passed unanimously.

Moved by Joan McCalmant, second by Peggy Rice to approve the minutes of the November 13, 2015 ISAC Executive Board conference call. The motion passed unanimously.

Moved by Grant Veeder, second by Kathy Babcock to approve the minutes of the November 18-19, 2015 ISAC General Sessions. The motion passed unanimously.

Melvyn recessed the ISAC Board of Directors meeting at 9:30 am and reconvened the meeting at 10:15 am following the conclusion of the ICTS Board meeting.

County Financial Overview

Lucas Beenken provided the Board with information on County Financial Overview and the move in the last couple of years to put out new information as it comes in during the year and to make that information more interactive using Tableau. The Board asked questions about how data was collected and processed.

Nationwide Retirement Solutions Presentation

Bill introduced Burt Burrows and Matt Ring, Nationwide Retirement Solutions. ISAC endorses the NACo Deferred Compensation program, which is managed by Nationwide. Matt is the local contact for the program here in Des Moines and Burt is the regional manager out of Denver.

Nationwide Retirement Solutions is a subsidiary of Nationwide, but it is not the property/casualty arm of the company. Nationwide, through a bid process, has had a contract for the last 30 years with NACo for the

retirement plan program. A county does not have to be a member of NACo to participate in the plan. Burt presented the quarterly report for the Iowa counties that are in the program. These are 457 plans, which are the public version of 401(k) that work as a supplement for retirement. Matt also discussed the Nationwide Freedom Pro+ option to eliminate fees if your county has more than 100 employees or \$1 million in plan assets.

ISAC Group Health Program Presentation

Bill introduced Amy Gould and Lacie Litton with Wellmark. Lacie gave an overview of the items that impacted rate setting for this year. Claims per member increased in the last year by 12.1%. Pharmacy claims increased per member by 9.7%, largely due to insulin which has increased substantially across the industry. Lacie shared some possible impacts from the Cadillac Tax in the Affordable Care Act, although no final regulations have been released.

Bill reviewed the statistics and projections for the plan. Bill explained that the Board would need to approve the following recommendations: base rates (recommended increase 10.39% overall revenue); addition of 2 plans (11C and 12D to assist with Cadillac tax); discount proposal with loss of discount limited to 5% per year; proposal to pay PCORI and Transitional Reinsurance Fees through FY 2017; and 2016 Wellness Program funding.

The Board asked questions and discussed the value of the wellness plan and the difficulty in measuring its benefits. Amy presented a few of the results of the Wellness Program over time. Average premium reduction from wellness plan participation is 5% for 2016. Twenty counties received the benefit in 2016. Changes include additional ways to capture preventative exams and to cap the rewards at \$200 (it was \$250 last year).

Moved by Grant Veeder, seconded by Eric Stierman to adopt the recommendations as presented for the 2017 ISAC Group Health Program. The motion passed unanimously.

Legislative Update

Jamie updated the Board on the work ISAC has been doing related to the ISAC Objectives and Priorities. Jamie shared that the revenue estimating committee released state estimates last week that showed lower state revenue increases of only 4%. The downturn in agricultural economy and avian flu has had some impact. Education and Managed Care will likely be big debates in the next session.

Melvyn proposed the adoption of a resolution honoring the longevity of Governor Branstad's service as Governor to Iowa.

Moved by Wayne Clinton, seconded by Grant Veeder to approve honoring the longevity of Governor Brandstad's service as Governor to Iowa. The motion passed unanimously.

NACo Reports

Melvyn reported that Grant, Linda Langston, Bill Peterson and he attended the NACo Safe & Secure Counties Symposium and NACo Board of Directors meeting in Colorado Springs, CO. Melvyn shared some highlights from the meetings. Bill discussed one of the mobile workshops at the meeting at Peterson Airforce Base that keeps track of space debris in order to monitor satellites. Grant also shared information about a presentation that emphasized the importance of cyber security and that we need more people educated in this area. Bill also shared information regarding the NACo Legislative Conference.

Management/Financial Report

Brad presented the financial report dated November 30, 2015. He highlighted fall school registrations, exhibit booth revenue, and total fall school revenue.

Moved by AJ Mumm, seconded by Peggy Rice to approve the financial report as presented. The motion passed unanimously.

Kristi gave an update on legal matters.

Brad presented the audit proposal from McGowen Hurst Clark & Smith for the next four years.

Moved by Russell Wood, seconded by Joel Rohne to accept the audit proposal from McGowen Hurst Clark & Smith P.C. The motion passed unanimously.

Bill informed the Board that Cara volunteered to be the ISAC representative on the CM&MHDS Board.

Moved by Grant Veeder, seconded by Wayne Clinton to appoint Cara Marker-Morgan as the ISAC representative on the CM&MHDS Board.

Meeting Reports

Kelsey Sebern shared the post-fall school survey. The most prominent complaint was the food and beverage. Double Tree is refunding some money because they felt as though some of the complaints were based on quality. The second prominent complaint was the shuttle. Trivia night, the app and the keynote speakers were popular. The app had 461 users, 80% which were active users. The app was accessed 33,000 times.

Kristin Comstock reported that Trivia Night raised around \$5,500 for the ISAC Education Foundation.

Kelsey shared the ISAC University agenda.

Kelsey presented the proposed agenda for ISAC Spring School.

Moved by Wayne Clinton, seconded by Grant Veeder to approve the agenda for the 2016 ISAC Spring School of Instruction. The motion passed unanimously.

President Houser adjourned the Board at 3:00 pm following board members sharing issues, concerns, ideas, achievements, etc. with other board members.