

The Iowa County

Iowa State Association of Counties



April 2010
ISAC Scholarship
Golf Fundraiser

July 14, 2010
A.H. Blank Golf Course
Des Moines



"Our people have the **FREEDOM** to create **SOLUTIONS** for our clients that satisfy their **constituencies**, their **communities**, their **internal organizations**.

We want to make sure we provide an atmosphere that **WELCOMES** and **encourages** this unique creativity."

MIKE BARKER
CEO
Barker Lemar Engineering Consultants

COMPLIANCE MANAGEMENT PROGRAMS | PLANNING & EDUCATION
INTEGRATED SOLID WASTE: LANDFILLS & TRANSFER STATIONS
CLOSED & COVERED PROGRAMS

BARKER LEMAR
ENGINEERING CONSULTANTS

1801 INDUSTRIAL CIRCLE | WEST DES MOINES, IOWA 50265
515.256.8814 | 800.707.4248 | 515.256.0152 [f] | www.barkerlemar.com




BUDGET WITH CONFIDENCE

Reduce your risk through Life Cycle Costing.

When you require bidders to put Life Cycle Cost data in their proposals, you'll get the information you need to budget accurately, manage expenditures wisely, reduce risk and use limited resources effectively.

To include a Life Cycle Cost requirement in your next RFP (Request for Proposal), talk to Altorfer and visit www.govbidspec.com. The site includes:

- Bid specifications for hundreds of machines, generator sets and work tools
- Life Cycle Cost Bid forms and Scheduled Maintenance Calculation forms
- Forms that you can download, edit, print and attach to your RFP documents

Working with Altorfer, you can invest with confidence, knowing the products and services you procure will deliver an excellent return, today and in the future.

www.althorfer.com

www.govbidspec.com

The National Institute of Governmental Purchasing (NIP), National Association of State Procurement Officials (NASPO) and National Association of Fleet Administrators (NAFA) endorse the use of Life Cycle Costing as a preferred procurement method.



www.althorfer.com

Rock Falls, IL
815-625-8774

Springfield, IL
217-529-5541

Cedar Rapids, IA
319-365-0551

Urbana, IL
217-359-1671

Davenport, IA
563-324-1935

Hannibal, MO
573-221-8600

East Peoria, IL
309-694-1234

Moberly, MO
660-263-8200

© 2010 Caterpillar
All Rights Reserved

CAT, CATERPILLAR, their respective logos, "Caterpillar Yellow" and the "Power Edge" trade dress, as well as corporate and product identity used herein, are trademarks of Caterpillar and may not be used without permission.

The Iowa County

April 2010 * Volume 39, Number 4

The Iowa County: The official magazine of the
Iowa State Association of Counties
501 SW 7th St., Ste. Q Des Moines, IA 50309
(515) 244-7181 FAX (515) 244-6397
www.iowacounties.org
Rachel E. Bicego, EDITOR

Feature ISAC Scholarship Golf Fundraiser	11-14
Capitol Comments Linda Hinton	4-5
Legal Briefs Nate Bonnett	5
Technology Center Chelsea Walden and Tammy Norman	6, 7
Case Management Deb Eckerman Slack	8
ISAC Meetings Stacy Horner	9
ISAC Brief	10-11
NACo News	12-14
Miscellaneous	15-18
Calendar of events	21
About the Cover	7



ISAC members are elected and appointed county officials from all 99 counties. The Iowa County (ISSN 0892-3795, USPS 0002-150) is published monthly by the Iowa State Association of Counties 501 SW 7th St., Ste. Q, Des Moines, IA 50309-4540. Periodicals postage paid at Des Moines, IA 50318. POSTMASTER: Send address changes to The Iowa County, 501 SW 7th St., Ste. Q, Des Moines, IA 50309-4540. Subscriptions: \$25 per year.

ISAC OFFICERS

PRESIDENT

Chuck Rieken - Cass County Supervisor

1ST VICE PRESIDENT

Marjorie Pitts - Clay County Auditor

2ND VICE PRESIDENT

Wayne Walter - Winneshiek County Treasurer

3RD VICE PRESIDENT

Darin Raymond - Plymouth County Attorney

ISAC DIRECTORS

Tim McGee - Lucas County Assessor

Lori Elam - Scott County Community Services

Dan Cohen - Buchanan County Conservation Director

Lori Morrissey - Story County Emergency Mgmt.

Mike McClain - Jones County Engineer

Jon McNamee - Black Hawk County Environmental Health

Wayne Chizek - Marshall County IT/GIS

Terri Henkels - Polk County Public Health

Nancy Parrott - Jasper County Recorder

Mike Balmer - Jasper County Sheriff

Harlan Hansen - Humboldt County Supervisor

Melvyn Houser - Pottawattamie County Supervisor

Anna O'Shea - Dubuque County Zoning

Gary Anderson - Appanoose County Sheriff (Past Pres.)

Grant Veeder - Black Hawk County Auditor (NACo Rep.)

ISAC STAFF

William R. Peterson - Executive Director

Lauren Adams - Financial Administrative Assistant

Rachel E. Bicego - Marketing/Comm. Coordinator

Nathan Bonnett - Legal Counsel

Cindy Chappelle - Case Management Specialist

Hanna De Groot - Public Policy Specialist

Deb Eckerman Slack - Case Management Services Mgr.

Robin Harlow - Technology Project Manager

Linda Hinton - Government Relations Manager

Brad Holtan - Accounting Manager

Stacy Horner - Meeting/Event Administrator

Linda Kemp - Case Management Specialist

Jenna Kunstle - Receptionist/Administrative Assistant

Mary Beth Mellick - Fiscal/Public Policy Specialist

Tammy Norman - Office Manager

Jackie Olson Leech - Case Management Specialist

Chelsea Walden - Program Support Specialist

Sam Watson - Information Technology Specialist

ISAC's Mission:

To promote effective and responsible county government for the people of Iowa.

ISAC's Vision:

To be the principal, authoritative source of representation, information and services for and about county government in Iowa.

ISAC Legislative Webinar

By: **Linda Hinton**

ISAC Government Relations
Manager



“If you are looking for friends when you need them...it’s too late.” Mark Twain

The dust is just beginning to settle after the end of the 2010 Legislative session. ISAC staff is writing bill summaries and analyzing the session’s wins and losses. Even though we are busy with the wrap up of the 83rd General Assembly, it is time to look forward to next year and think about how county officials can be better positioned for the 84th General Assembly.

From the end of one session to the beginning of the next, county officials should be looking for opportunities to interact with their legislators. Post-session “thank yous” for the work your legislators have done are always in order. It is important that legislators understand that you are appreciative of their efforts to address county issues, even when we don’t get everything we want.

This year presents an additional challenge for ISAC and its members since there will be a general election in November. Every seat in the Iowa House of Representatives will be up for election. 25 of the seats in the Iowa Senate are open. In addition, there will be an election for governor.

The summer and fall are good times to seek opportunities to build relationships with both your current legislators and those who seek their seats. Invite both incumbents and candidates to visit with you at the courthouse, show them county government in action, and explain the challenges that counties face.

An election year offers both challenges and opportunities. The earlier we connect with our senators and representatives, the better our chances are for successful results during the legislative session. With new candidates, this means getting to know them early on in their candidacy. Those interest groups who have made their case to legislators in the interim are far ahead of those who wait until the session begins. Those individuals who make connections with candidates prior to their winning a seat, are far ahead of those who wait until they are elected.

It is the time of year for each county and each affiliate to look at their process for interacting with their legislators. Does your county or your affiliate have a plan for educating members of the legislature on each side of the aisle and in each chamber? Does your county or your affiliate have a plan for communicating with the Governor? Once the primaries are over in June, the candidates will be set. Does your county or your affiliate have a plan in place for educating new candidates?

When October arrives, have you considered how you might engage the candidates? Should your county hold a candidates’ night to learn about the positions of the respective candidates on issues of importance to local government?

Once the election occurs, every county should be in contact with the winners. Send a congratulatory letter and information packet to those who were elected. Ask the newly elected and reelected legislators to meet with your county officials. ISAC’s legislative priorities will be finalized during the Fall School of Instruction, which will occur on November 17-19, 2010. Share this information with your legislators as soon as it is available.

ISAC staff work hard all year to ensure that county issues get a fair hearing by state legislators, but the best tool in our arsenal is YOU - the county officials who can explain how the specifics of policy decisions made by state government will impact locally.

ISAC depends on its members to be involved both before and during the legislative session and to work to promote ISAC’s legislative priorities and objectives.

Open Seats due to Retirements

- House District 1 Wes Whitead (D-Woodbury)
 - House District 2 Roger Wendt (D-Woodbury)
 - House District 6 Mike May (R-Dickinson)
 - House District 7 Marcie Frevert (D-Palo Alto)
 - House District 8 Dolores Mertz (D-Kossuth)
 - House District 14 Mark Kuhn (D-Floyd)
 - House District 26 Polly Bukta (D-Clinton)
 - House District 51 Rod Roberts (R-Carroll)
 - House District 54 Christopher Rants (R-Woodbury)
 - House District 65 Wayne Ford (D-Polk)
 - House District 73 Jodi Tymeson (R-Madison)
 - House District 74 Kent Sorenson (R-Warren) (running for Senate)
 - House District 84 Elesha Gayman (D-Scott)
 - House District 99 Doug Struyk (R-Pottawattamie)
-
- Senate District 1 Steve Warnstadt (D-Woodbury)
 - Senate District 13 Roger Stewart (D-Jackson)
 - Senate District 27 Ron Wieck (R-Woodbury)

U.S. Supreme Court on Miranda Warnings

By: **Nate Bonnett**

ISAC Legal Counsel



On back-to-back days in late February, the United States Supreme Court released two new opinions that deal with various aspects of custodial interrogation made famous in the case *Miranda v. Arizona*, 384 U.S. 436 (1966). I'm sure you've all had occasion to hear the warning, whether you had a wild streak when you were younger or you're addicted to "Law & Order." It's likely some of you actually issue the warning on a daily basis. At any rate, the decisions in *Florida v. Powell*, 559 U.S. ___ (2010), concerning alternative forms of the *Miranda* warning, and *Maryland v. Shatzer*, 559 U.S. ___ (2010), concerning a "break in custody," swing the pendulum in favor of law enforcement.

In *Powell*, a 7-2 majority Court said that an alternative form of a *Miranda* warning given by Tampa police officers passes muster even though it doesn't specifically state that a suspect has a right to have a lawyer present during interrogation. In 2004, Powell was being questioned in connection with a robbery. The Tampa Police told him "you have the right to talk to a lawyer before answering any of our questions" and "you have the right to use any of these rights at any time you want during this interview." Powell went on to admit he owned a handgun found by police and was charged with weapons possession. He later tried to have his statements suppressed on the grounds that the warning issued did not adequately convey his right to the presence of an attorney during questioning.

Justice Ginsburg, writing for the majority, noted that the warning statements set by *Miranda* were invariable in situations of custodial interrogation, but that the Supreme Court had not dictated the precise formulation that must be used to convey the message. In *Miranda*, the Court simply listed four statements, numbered one through four, that must be made to advise criminal suspects of their rights under the Constitution to avoid compelled self-incrimination. In that case, the statement read "[A suspect] must be warned prior to any questioning that he has the right to the presence of an attorney." Justice Ginsburg said that the two statements, taken together, "reasonably conveyed" the right to have an attorney present at all times and that "nothing in the words used indicated that counsel's presence would be restricted after the questioning commenced."

In *Shatzer*, the Court was asked to clarify the holding in a three-decade old case *Edwards v. Arizona*, 451 U.S. 477 (1981). In *Edwards*, the Court formulated a rule that said once a suspect invokes his right to counsel under *Miranda*, police questioning must cease until counsel is available or the suspect initiates

further communication. If questioning continues, any subsequent admissions by the suspect are deemed to be involuntary and in violation of his Constitutional rights. The justification for this lies in the greater susceptibility to coercion or badgering that a suspect may face while under prolonged custody in a "police-dominated atmosphere."

In 2003, Shatzer was interrogated while incarcerated for an unrelated crime, on allegations that he sexually abused his stepson. Shatzer invoked his right to counsel, the interview was terminated, and the police closed the investigation and returned him to the general prison population. In 2006, Shatzer, who was still incarcerated, was interviewed on the same matter by a new detective after the stepson was able to make more specific allegations. He was issued the *Miranda* warning once again, waived his right to counsel, and made incriminating statements from which he was subsequently charged. Shatzer tried to suppress the statements from the 2006 interview based on the *Edwards* rule. He claimed he invoked his right to counsel in 2003; therefore interrogation without the presence of an attorney was a violation of his rights.

Justice Scalia authored the majority opinion of the Court, in which he laid out a hard and fast rule limiting the scope of *Edwards*. The Court stated that *Edwards* was not controlling if a break in custody of 14 days or greater occurred. The break in custody eliminates the purpose behind the *Edwards* rule to limit the admissibility of coerced statements. The Court thought it appropriate to clearly specify a time limit and thought that 14 days was an adequate break in custody for the suspect to "get re-acclimated to his normal life...and to shake off any residual coercive effect of his prior custody." The fact that Shatzer's normal life involved incarceration in prison did not sway the Court's application of the rule. Scalia said "lawful imprisonment imposed upon conviction of a crime does not create the coercive pressures identified in *Miranda*."

Community Services Network

This column is the second part of the original discussion of the different aspects of the new Community Services Network (CSN).

As the last article discussed, 13 counties began using CSN in January of 2010. CSN was created from the hard work of a CSN Steering Committee that consisted of CPCs from all over the state. Each member of the steering committee brought unique aspects to the project that allowed ISAC to create a system that would fit all different business process flows throughout the counties. The goal was to create a system that was flexible enough to mold to the needs and processes of each county that joined. As CSN begins to spread its wings and take flight, more and more counties will be joining to continue on the quest to greater community services connectivity.

In the last article regarding CSN, client management, provider management, connectivity, and reduced claim entry were the different aspects discussed about the project. We will now be diving into a few other prominent aspects of CSN.

Electronic document storage: How many county offices store client information within file cabinets around the office? Can you even imagine what your office might look like without all those file cabinets? CSN gives the community services members the opportunity to manage their client files electronically. This means that instead of having numerous file cabinets cramming up your office, CSN allows you to view a client's file electronically in a uniform and concise manner. Another wonderful opportunity that CSN provides is the data connectivity between counties. For example, a client comes into your office and says they need services. CSN can help you find out if the individual received services in another county in the past. If they have been served before in another county, with a simple access request to the previous county, you can have that entire client's information at your fingertips and all their previous documentation in a snap.

Client searches: CSN gives users the opportunity to search for clients not only within their own county, but also within other counties. If you search for a person who changes their name frequently, CSN can maintain name changes, nick names and other aliases so that if Joe Smith really goes by the name John Smith, the system will pull up Joe Smith's account in the search results. Some inquiring minds have asked how secure the client information will be if we are giving users the opportunity to search all connected counties for different clients. Access to a client's account is only given to those counties and users who work with the client, such as the county of legal settlement,

By: Chelsea Walden

ISAC Program Support Specialist



county of residence, and their case worker if there is one. A user can not access a client's full account information unless they are physically given access to view it by the county or user that is maintaining that account. Even then, limitations can be made for that user as to how much they can do within the client's account.

Financial budgeting: CSN also provides users with the ability to track what there are paying for based on the general Chart of Accounts coding (aka General Ledger or GL codes) with which auditors and treasurers are familiar. The CSN system automatically populates the amounts into the different GLs that are paid on an invoice by the CPC. The system also has the ability to track the billed amount and billed unit amount on an invoice that is paid and match it against the initial approval of that service request from the county. This allows users to identify if amounts billed to them are correct for the approved service that was initially requested. This feature will help CPCs with billing management and tracking.

Coding uniformity: In the old system (Comis) that CSN is replacing, codes were being manually keyed to identify what services were being approved for clients and from what GL codes the bills were to be paid. CSN offers the ability to select a service from a drop down so the coding is more uniform across all counties and the opportunity to mis-key a code is greatly minimized. The system offers the counties the ability to choose the GL codes that they want to use within their county as long as it is listed in their budget. The system will assist users in making sure that bills are being populated into the correct GLs associated with that CPCs approved budget. Payment of the bills will still be paid out by the auditor; CSN gives the CPC the ability to more closely track their expenses than what was offered by Comis.

24-hour access: CSN is a web based system. This means that if you need to handle a client situation after regular work hours, the system will allow you to view the client's information if you have an internet connection and, of course, access to that client. CSN gives users the ability to access a client's information immediately instead of having to drive to the office to review the client's paper file. All the files for a client can be available at a moment's notice. 24-hour access is very convenient for those who may need to work a few more hours; they can do so from the comfort of their own home, in their pajamas while watching the Hawkeyes, Panthers or Cyclones play, depending on their preference.

iPad

By: Tammy Norman

ISAC Office Manager



Q: I have heard that Apple is coming out with a new device called the iPad. Can you please explain it?

A: The iPad is the latest technology tool that has been created by the techies at Apple. It is due to be released and available online or at Apple retail stores on April 3, 2010. The Wi-Fi 3G-capable version is due for release later in the month. Now that we know the release dates, is it something you will want to rush out and purchase? From the research I have done on the iPad, if you love techie toys and you love Apple, you will want to be the first in line to purchase it. However, for the majority of consumers out there we may want to take a “wait and see” attitude.

Features: The features of the iPad are very similar to the Apple iPod Touch and the iPhone. The features which they share are: each utilizes the same operating system, they use the same apps and they look and feel very similar, just in varying sizes. The iPhone has a model available with a maximum capacity of 32GB while the iPod Touch and the iPad have ones with 64GB. They each have Bluetooth and WiFi capability. Where the iPad features go further is the new feature of iBooks which makes it similar to a Kindle. It offers a wonderful photo app that enables it to become a digital photo frame when docked into a charging station. It's large screen and ability to automatically adjust to however it is held makes web browsing fun and easy. If you currently have an iPod Touch or iPhone most of your apps will

work with the iPad. iWork is an app that will help to make the iPad a lightweight working tool. The iPad like the iPod is not a phone and there is no camera available. You are able to connect it to your digital camera and share photos but unable to take photos or video chat with it. Ultimately, you will be able to browse the Internet, watch videos, play video games, look at photos, read books, update and view your calendar and do some lightweight word processing.

Pricing: The costs of the iPad vary by the storage you require and if you wish to be connected to a 3G network. The pricing begins at \$499 for the 16GB Wi-Fi only version and up to \$829 for the 64GB version which includes Wi-Fi and 3G capability. Keep in mind; you will also have to pay for the monthly wireless data plan if you wish to go with the 3G model. Overall, the pricing is affordable compared to its predecessors when they were first released.

Ultimately, you will want to stop by your local Apple store and check out the iPad, even if you decide one is not for you, it will be entertaining to just look at and admire for its cool factor.

Website Note: If you have a question regarding new technology and would like it addressed in this column, please contact me at 515-244-7181 ext. 315 or via e-mail at tnorman@iowacounties.org. Until next month, keep clicking!



about the cover

Please join us for the 6th annual ISAC Scholarship Golf Fundraiser on Wednesday, July 14. This year's event will be hosted by the Iowa State Association of County Supervisors and will be moving the fundraiser to A.H. Blank Golf Course. The new course will enable us to hold our dinner and raffle drawing in the clubhouse. This year we will also hold the first ever ISAC mini-golf fundraiser. So, even if you aren't a golfer, you will be able to come out and enjoy the full day. Registration and sponsor forms are on pages 11-14 of this magazine. Please share the sponsor forms with local businesses and convey to them the importance of the ISAC Education Foundation. All scholarships go to the children and grandchildren of county officials and employees.

I'm always looking for interesting photos for the cover of the magazine. For consideration, please send your photos to rbicego@iowacounties.org.

The More Things Change...

By: Deb Eckerman Slack

ISAC Case Management
Services Manager



I was having a conversation with my teenagers the other night when it struck me just how much some things change, yet some stay the same. Initially our conversation was centered on how things had changed from when I was their age; as they talked about their cell phones, iPods, computers and internet access, I talked of albums and cassettes, teen phone lines and having to go to the library to find books and materials for research. As I explained what these things were, they looked at me as if I had two heads. (Okay, they often look at me that way-they are teenagers after all and I am, as they are so fond of telling me, “old and decrepit”.) As they looked at me and their eyes began to glaze over, I threw in the “you kids have it so easy” statement. It was about this time that I remembered similar conversations with my parents and was mortified at the thought that it had come to this; I had become my parents. Don’t get me wrong, my parents are great. They raised eight of us and came away from it relatively intact. Being a parent, I now realize is no small task. But I digress-the point is, although almost 30 years had passed and many things had changed, many things had not. This thought quickly led the conversation to things that hadn’t changed since I was a teenager; the excitement of getting your drivers license, wanting to fit in, hanging out with your friends, missing curfew, etc.

In the office the next day, I began to think about how things in the workplace had changed; from mimeographs (some of you will have to Google this) and typewriters to copy machines and computers with amazing capabilities. The concept of change is rather contradictory for humans: we need stability and routine in order to feel secure and have some control over our lives, but on the other hand, we need some change in order to not become stale or bored. This led me to think about all of the changes that have occurred and continue to occur in the world of targeted case management. Then it hit me: Change happens. It is that simple and it is inevitable. It happens in our personal lives, in our work lives, and in the world around us on a daily basis. In light of this revelation, how do we continue to adapt and stay afloat during change? Are there things that we can do for ourselves to ease the stress and anxiety that change can cause?

This thinking led me to the old book, “Who Moved My Cheese” by Spencer Johnson, M.D. It had been years since I had even thought about the book, and quite honestly I don’t believe I ever read it! I had to chuckle when I realized that the first concept in the book is that “Change Happens.” (Obviously I wasn’t the first one to recognize this concept!) The book was a good refresher for putting some things in perspective in regards to change, and I recommend reading it. I also went to the internet and Googled the word “change.” I came up with hundreds of hits. After reading several articles I concluded that they all basically had the same themes. Some recurrent strategies for dealing with change included communicating with others. Communication is always important, but even more so in the face of change. For me, communicating during times of change can clarify and help put perspective on the ensuing change. If nothing else, just sharing my concerns, frustration, anger (or excitement for that matter) is helpful. Other tips include: trying to remain positive in actions and attitudes; looking for opportunities in change; and continuing with other work/routines. I realize that all of this can be easier said than done, and I need to clarify that I am not advocating for you to just sit back and do nothing in light of changes that you feel are detrimental. By all means it is important to advocate for your thoughts, ideas, concerns and compromises. But if the change is inevitable, the sooner you accept and adapt to the change, the sooner you can move forward.

In light of all the changes that may occur in your work processes, the one remaining constant, the one thing that stays the same, is the reason for and the focus of your efforts: the individual that you serve in your role as case manager. You still need to continue to assess what the needs are, find resources and services to assist in meeting those needs, and monitor to see that those resources/services are meeting the assessed needs to ensure health, safety and welfare. So as you scramble to prepare for and keep up with all the changes that are inevitable, remember the more things change, the more they stay the same.

ISAC meetings

ISAC University 2010

Come join us on April 19 and 20 for this exciting conference that will give you down-to-earth training on how to become an effective leader. The conference will provide unique content that is packed with powerful success strategies. The dynamic speakers will give you practical information that you can begin using as soon as you return home.

Location: West Des Moines Marriott (1250 Jordan Creek Parkway, West Des Moines, IA 50266)

Conference Registration: The registration fee for the 2010 ISAC University is only \$150. Your registration includes dinner on Monday evening, lunch on Tuesday afternoon and refreshment breaks both days. Please register at www.iowacounties.org by Friday, April 9, 2010. Space is limited, so register today!

By: Stacy Horner

ISAC Meeting/Event Administrator



Hotel Reservation Information: All reservations for the ISAC room block were to have been received by Monday, March 29, 2010. Rooms are now subject to availability at the standard rate. Please call 800.228.9290 to make a reservation. Check-in is at 3:00 pm, and check-out is at 12:00 pm.

The West Des Moines Marriott provides complimentary on-site parking and wireless high speed Internet in every room, as well as a smoke-free environment. The hotel features a fitness center, indoor pool and whirlpool. The hotel also has an on-site restaurant, CK's Steakhouse, and lounge.

Conference Agenda

Monday, April 19

12:45 pm - 1:00 pm

Welcome Remarks

1:00 pm - 2:00 pm

General Session - "Go to a Place We May Never Have Been: The Essence of Leading Others"

2:00 pm - 3:00 pm

General Session - "Professionalism and Why it's Important"

3:00 pm - 3:15 pm

Refreshment Break

3:15 pm - 4:45 pm

General Session - "Understanding the ABCs of XYZ Generations"

5:30 pm - 7:30 pm

Dinner and Closing Keynote Presentation - "Staying Alive-Mentally"

Tuesday, April 20, 2010

7:30 am - 8:00 am

Morning Refreshments

8:00 am - 10:30 am

Opening Keynote Presentation - "Creating a Positive Customer Service Environment"

10:30 am - 10:45 am

Break

10:45 am - 12:15 pm

General Session - "Leading in Times of Challenge and Change"

12:15 pm - 1:00 pm

Lunch

1:00 pm - 3:00 pm

Closing Keynote Presentation - "Little Victories, Big Results!"

3:00 pm - 3:15 pm

Closing Remarks

*Please find more information including speakers and meals at www.iowacounties.org.

affiliate highlights

ICIT 2010 Mid-Year Technology Conference

The Eighth Annual Iowa Counties Information Technology (ICIT) Mid-Year Conference is quickly getting into shape. Entitled "Keeping Fit with ICIT," the conference will be held at the West Des Moines Marriott from June 16 - 18, 2010.

ICIT welcomes all county and city IT/GIS staff as well as municipal utility staff, technology vendors/exhibitors, and anyone else interested in learning more about technology. Since IT and GIS resources can easily be shared across jurisdictions, this conference is an excellent way to see how others have made intergovernmental cooperation work.



As usual, the ICIT conference committee is working overtime to produce an event that will be both professionally rewarding and enjoyable. A highlight among the many great presentations will be Mind Reader Jon Stetson's "Invest in Your Intuition." Stetson is an intelligent, interactive and uproariously funny speaker who knows what you're thinking. (He really does!)

We are very pleased that we will have representation from the U.S. Department of Homeland Security. Kelvin Coleman, Director of State, Local and Tribal Engagement in Homeland

Security's National Cyber Security Division, will discuss how his division can work with state and local personnel to combat cyber security threats. We are also planning a cyber security technical session, which may feature another Homeland Security speaker or a representative of a private firm. ICIT is still working day and night to bring you the best conference possible!

The two and a half day conference will consist of general sessions and separate tracks covering GIS, IT, web and miscellaneous. Though the program has not been finalized, some of the planned sessions include the following:

- Q&A Session and lunch with CIOs from several State of Iowa departments;
- Your Website Under Attack: How to Protect Your Site From Attacks It May be Facing Every Day;
- JQuery: Write Less Do More;
- Web 2.0: What Have We Learned;
- Cyber Security;
- Avoiding Common GPS Pitfalls;
- Web GIS;
- GIS Websites Using ESRI Sample Flex Viewer; and
- Pictometry Online.

The registration fee entitles you to all these sessions AND two breakfasts, two lunches, and an evening barbeque AND exciting Nintendo Wii team challenges following the barbeque. You think we're kidding? We're not kidding! This will definitely be a conference you won't want to miss! To register or review additional information, visit the ICIT Mid-Year Conference web site <http://icitmidyear.com>.





The Iowa State Association of Counties (ISAC) announces the 6th annual ISAC Scholarship Golf Fundraiser to be held Wednesday, July 14, 2010, at AH Blank Golf Course in Des Moines, Iowa. The Iowa State Association of County Supervisors will host the event to raise money for the ISAC Education Foundation, which awards scholarships to high school seniors who are children of county officials or county employees.

The 18-hole scramble (best-shot) with a shotgun start will begin promptly at 10:00 am. Registration begins at 9:00 am. You may register individually or in a group of up to four people. The \$75 fee includes golf with cart, lunch, beverages, welcome gift, prizes and dinner following golf. This year we are also offering a mini-golf tournament. Registration for the event will begin at 12:30 pm and play will begin at 1:30 pm. The fee is \$30 per mini-golfer. This fee includes lunch, beverages, welcome gifts, prizes and dinner following golf.

Individuals wishing to golf, mini-golf or just attend the dinner (approximately 4:00 pm) should fill out and return the registration form by Friday, June 10, 2010. Payment must accompany your registration and is non-refundable. The course is limited to 144 golfers, and we sold out last year, so register early to reserve your spot! Mini-golf is limited to 40 golfers. If you have any questions please contact Brad Holtan at 515.244.7181 or bholtan@iowacounties.org.

FROM DOWNTOWN:

Take 9th St. 4 miles south to the intersection of SW 9th and County Line Road. Blank Golf Course is located on the Southeast corner of the intersection.

FROM I-35: Take I-35 South to exit 68 (Highway 5). Exit onto Highway 5 (East/South) for about 7 miles to exit 96 (SW 9th St.) Head north on SW 9th for 1 mile to the intersection of SW 9th & County Line Road. Blank Golf Course is located on the northeast corner of the intersection.

FROM I-235: Exit onto 63rd St (Highway 28) and head south for about 7 miles until you reach Highway 5 (East/South). Exit onto Highway 5 for about 2 miles until you reach exit 96 (SW 9th St.) Head north on SW 9th St for 1 mile to the intersection of SW 9th and County Line Road. Blank Golf Course is located on the northeast corner of the intersection.

FROM I-80 HEADING EAST: Take Highway 65/69 (South/West) for about 15 miles. Highway 65/69 eventually turns into Highway 5. Take exit 96 (SW 9th St.) off of Highway 5. Head north on SW 9th St. for 1 mile to the intersection of SW 9th & County Line Road.



We look forward to seeing you on July 14! Remember, registration begins at 9:00 am and golf begins with a shotgun start at 10:00am sharp - please be prompt.



When: **Wednesday, July 14, 2010**
9:00 am – Registration Golf
10:00 am - Golf - four-person scramble (best-shot)
12:30 pm - Registration Mini - Golf
1:30 pm - Mini - Golf
Approximately 4:00 pm – Dinner (immediately following golf)

Where: **AH Blank Golf Course**
SW 9th and County Line Road , Des Moines, Iowa 515.248.6300

Cost: **\$75 (18 holes, shared cart, lunch, beverages, welcome gift, prizes, and dinner)**
\$30 (Mini-Golf, lunch, beverages, welcome gift, prizes, and dinner)
\$20 (dinner only)

- I will play in the ISAC Golf Fundraiser on July 15. My \$75 is enclosed.
- I will play in the ISAC Golf Fundraiser on July 15. I am a qualifying sponsor and my fee is waived.
- I have organized a group to play in the ISAC Golf Fundraiser. Our total entry fee is enclosed.
- I will play Mini-Golf in the ISAC Golf Fundraiser on July 14. My \$30 is enclosed.
- No golf, dinner only – \$20 is enclosed.

Contact Name: _____

County/Company: _____

Address: _____ City/State/Zip: _____

Phone/Fax/Email: _____

If you wish to arrange a group of players, please confirm your group prior to indicating the names on this form. Individuals and groups of less than four will be paired with other players.

1) Name: _____ County/Company: _____
 Phone: _____ Email: _____

2) Name: _____ County/Company: _____
 Phone: _____ Email: _____

3) Name: _____ County/Company: _____
 Phone: _____ Email: _____

4) Name: _____ County/Company: _____
 Phone: _____ Email: _____

Payment MUST accompany registration and is non-refundable. Make checks payable to the ISAC Education Foundation. Entries must be received by June 10, 2010, and are filled on a first come, first served basis. Mail to: ISAC, Attn: Golf Fundraiser, 501 SW 7th Street, Suite Q, Des Moines, IA 50309. If you have any questions, please contact Brad Holtan at 515.244.7181 or bholtan@iowacounties.org.



The Sixth Annual
ISAC Scholarship Golf Fundraiser

Hosted by the Iowa State Association of County Supervisors
AH Blank Golf Course - Des Moines, IA - Wednesday, July 14, 2010



The Iowa State Association of Counties (ISAC) announces the 6th annual ISAC Scholarship Golf Fundraiser to be held Wednesday, July 14, 2010, at AH Blank Golf Course. The 18-hole scramble (best-shot) with a shotgun start will begin promptly at 10:00 am. Registration begins at 9:00 am. The Iowa State Association County Supervisors will host the event to raise money for the ISAC Education Foundation, which awards scholarships to high school seniors who are children of county officials or county employees. In an effort to raise funds, the supervisors ask that you consider supporting the ISAC Education Foundation's scholarship program through the following sponsorship opportunities.

Title Sponsor - \$3,000: *Exclusive* sponsorship; premium signage on tournament banner; chance to briefly address attendees during dinner; listed in dinner program; company brochure (provided by company) distributed to players; four golf registrations; lunch and dinner provided for up to two additional people; listed on ISAC's website and in one issue of ISAC's magazine.

Dinner Sponsor - \$2,000: Premium signage displayed during dinner; listed in dinner program; company brochure (provided by company) distributed to players; two golf registrations; lunch and dinner provided for up to two additional people; listed on ISAC's website and in one issue of ISAC's magazine.

Lunch Sponsor - \$2,000: Premium signage displayed at registration; listed in dinner program; company brochure (provided by company) distributed to players; two golf registrations; lunch and dinner provided for up to two additional people; listed on ISAC's website and in one issue of ISAC's magazine.

Beverage Cart Sponsor - \$1,500: Premium signage displayed on beverage carts on the course; company name listed on beverage tickets; listed in dinner program; company brochure (provided by company) distributed to players; one golf registration; lunch and dinner provided for up to two additional people; listed on ISAC's website and in one issue of ISAC's magazine.

Reception Sponsor - \$1,500: Premium signage displayed during post-golf reception at clubhouse; listed in dinner program; company brochure (provided by company) distributed to players; one golf registration; lunch and dinner provided for up to two additional people; listed on ISAC's website and in one issue of ISAC's magazine.

Hole Sponsor - \$1,000: *Exclusive* hole sponsorship; signage at tee box; logo displayed on cart GPS screens during sponsored hole listed in dinner program; opportunity to display company material at tee box; opportunity to provide non-alcoholic beverages, snacks, or small items to golfers (sponsors should bring their own table, chairs, etc.); one golf registration; lunch and dinner provided for up to two additional people; listed on ISAC's website and in one issue of ISAC's magazine.

Hole/Mini-Golf Sponsor - \$1,250: Includes benefits of hole and mini-golf sponsorships combined. GREAT DEAL!

Hole Co-Sponsor - \$500: Signage at tee box; logo displayed on cart GPS screens during sponsored hole; listed in dinner program; opportunity to display company material at tee box; opportunity to provide non-alcoholic beverages, snacks, or small items to golfers (sponsors should bring their own table, chairs, etc.); listed on ISAC's website and in one issue of ISAC's magazine.

****NEW** Mini-Golf Sponsor - \$500:** Signage on mini-golf course; listed in dinner program; opportunity to display company material at mini-golf course; opportunity to provide non-alcoholic beverages, snacks, or small items to mini-golfers; listed on ISAC's website and in one issue of ISAC's magazine.

Prize Sponsors - Eagle Level - \$300, Birdie Level - \$200, Par Level - \$100: Opportunity to donate cash or prizes for raffle, contest and tournament prizes; listed in dinner program; company name will be mentioned when awarding prizes during dinner; listed on ISAC's website and in one issue of ISAC's magazine; if donation \$1,000 or more then one golf registration and lunch and dinner provided for up to two additional people.

Welcome Gift Sponsor - \$250: Opportunity to donate items for welcome gifts given to golfers (golf balls, towels, shirts, caps, water, snacks, etc.); listed in dinner program; listed on ISAC's website and in one issue of ISAC's magazine. PLEASE CALL ISAC TO CONFIRM THE ITEM YOU WOULD LIKE TO PROVIDE FOR 200 GOLFERS.



The Sixth Annual
ISAC Scholarship Golf Fundraiser



Hosted by the Iowa State Association of County Supervisors
 AH Blank Golf Course - Des Moines, IA - Wednesday, July 14, 2010

When: Wednesday, July 14, 2010
 9:00 am - Registration
 10:00 am - Golf - four-person scramble (best shot)
 Approximately 4:00 pm – Dinner (immediately following golf)

Where: AH Blank Golf Course
 SW 9th and County Line Road, Des Moines, Iowa 515.248.6300
 Directions (or visit www.blankgolfcourse.com):

Company Name: _____

Contact Name: _____

Address: _____ City/State/Zip: _____

Phone/Fax/Email: _____

Sponsorship Opportunities:

___ Title Sponsor - \$3,000 (includes 4 golfers)*

___ Dinner Sponsor - \$2,000 (includes 2 golfers)*

___ Lunch Sponsor - \$2,000 (includes 2 golfers)*

___ Beverage Cart Sponsor - \$1,500 (includes 1 golfer)*

___ Reception Sponsor - \$1,500 (includes 1 golfer)*

___ Hole/Mini-Golf Sponsor - \$1,250 (includes 1 golfer)*

___ Hole Sponsor - \$1,000 (includes 1 golfer)*

___ Hole Co-Sponsor - \$500

___ Mini-Golf Sponsor - \$500

___ Prize Sponsor* - Eagle - \$300, Birdie - \$200, Par - \$100 and/or a prize of _____

___ Welcome Gift Sponsor with the item of _____ (confirm item with ISAC!) for 200 golfers - \$250

Sponsorship Fee: _____ **Signature:** _____

AMOUNT ENCLOSED: _____ **Date:** _____

* If your sponsorship level is \$1,000 or above, please fill out the golfer registration form for the appropriate number of golfers. Feel free to register additional golfers beyond those included with your sponsorship and remit the golfer fee of \$75 for each additional golfer or \$30 per each additional mini-golfer.

Payment **MUST** accompany this contract and is non-refundable. Make checks payable to the *ISAC Education Foundation*. Contracts must be received by June 10, 2010. Mail to: ISAC, Attn: Golf Fundraiser, 501 SW 7th Street, Suite Q, Des Moines, IA 50309. If you have any questions please contact Brad Holtan via phone at 515.244.7181 or email at bholtan@iowacounties.org.

Drugs in our Waterways

By: Michelle Moore and Sandra Fallon

National Environmental Services Center

What can community leaders do to slow the flow?

Every time you wash a product like antibacterial soap down the sink or flush an unfinished prescription down the toilet, these things end up in your community's sewage treatment plant or septic tanks. Not surprising, right? But, did you know that septic systems and sewage treatment systems are not equipped to remove medications and chemicals in personal care products from wastewater? It's true.

Flushing unused medications was a common practice recommended for years, even by health care professionals. It seemed the safest way to dispose of prescription drugs to keep them out of the wrong hands. As for cosmetic and cleaning products—lotions, sunscreens, shampoo, and laundry detergent, to name just a few—we don't think twice about what happens to them when we rinse them away. But all of these medications and products end up in our wastewater flow, and there is increasing evidence that they are polluting water bodies across the country, including our drinking water sources.

These compounds, termed PPCPs, or pharmaceuticals and personal care products (which also include nutritional supplements and veterinary medications), are showing up in streams, rivers, and groundwater, and are suspected in causing disturbing changes to fish that live in these water bodies. In some streams, female fish are outnumbering males, and researchers are finding males with female sex characteristics. Some substances, such as hormone treatments and birth control pills, are thought to be disrupting aquatic animals' hormone systems, which regulate certain cell or organ functions.

Studies indicate that chemicals from PPCPs, even at very small concentrations in the water, may be harmful to aquatic life. With more people using prescription medications everyday, the likelihood of these chemicals becoming an even greater problem is very real. No one knows for certain whether PPCPs in the water are harmful to people. Researchers are exploring whether the cumulative effects of long-term exposure can cause problems for both humans and wildlife.

What can community leaders do to help stem this flow of chemical substances into our waterways? One thing you can do is educate citizens to stop flushing medications down the toilet unless the label specifies it is safe to do so. Enclosing information in each water customer's monthly bill may be an easy and affordable way to do this. Another step is to provide residents with a way to dispose of unwanted medicines through a prescription take-back program, which can be modeled after other community programs such as recycling day or public health clinics. Take-back programs allow people to drop-off

unused portions of medicines at a central location for disposal. This effort usually involves key community groups such as local government, law enforcement, regulatory agencies, pharmacies, hazardous and solid waste authorities, and concerned citizens. The drugs are collected and disposed of in compliance with appropriate environmental and legal requirements. Resources about starting prescription take-back programs are listed at the end of this article.

Until your community establishes a take-back program, an interim but less preferred option is for people to throw drugs into the trash *but only after* preparing them for safe disposal. Safe disposal means to remove drugs from their original containers and add them to something like glue, wet coffee grounds, or used kitty litter to make them unappealing to pets, children, or anyone who might find them. Drugs should then be placed in a watertight container, like a margarine tub, to help conceal their presence and keep them from leaking in the landfill. Liquid medications can be left in their original bottles with flour, salt, or some other dry powder added. All identifying information should be removed from containers by scrubbing off the labels or blacking them out with an indelible marker.

As for personal care products, reducing the amount we use is an important first step in keeping them out of our waters. Being conscientious when buying new items can also make a difference. We can choose products that consist of natural ingredients and are biodegradable or unscented, and avoid those that are labeled as antibacterial (such as hand and bath soaps). Until a better disposal method becomes available, unused portions should be left in their original containers and disposed of in the trash, never by emptying into the sink. To help reduce packaging that ends up in the landfill, people can purchase personal care products in bulk and refill their own containers.

Keep in mind that whether you throw PPCPs down the drain or in the trash, the contaminants will eventually get into the water. Neither disposal option is environmentally sound.

Our communities' future and wellbeing depends on clean and safe water. Whatever our water source is at home—river, lake, or groundwater—we all contribute to PPCP pollution and we can all take steps to decrease it. As with other pollutants we allow to enter our waterways, the cost of removing them through wastewater treatment—if even possible—could total millions of dollars and far exceed the cost of keeping them out in the first place. Local officials' vision and leadership at the local level—to educate the public about proper disposal and to provide prescription take-back programs—is integral in our efforts to slow the flow of these chemicals in our waterways.

Governments Achieve Greatness by Utilizing Technology

We are privileged to live in an age filled with exponential advancement in technology. People use technology on a daily basis to make their lives a little easier. Governments, like individuals, can greatly benefit from the ever-increasing development of technological products and solutions.

In the first article of the Great Government Series (March 2010 issue of *The Iowa County*), I introduced the concept of improved operating results (“IOR”) and the role it plays in the path to achieving greatness. IOR refers to new knowledge, ideas, methods or innovations that have been used by one or more government agencies to increase productivity, reduce costs and improve the efficiency and effectiveness of operations, services and programs. Change is necessary to achieve IOR and the willingness to embrace technological change accelerates IOR.

Every day, great governments are using technology solutions to drive greater operational efficiency and effectiveness, to reduce costs and to protect their citizens and property. Cities, counties, states and school districts across the country are clearly embracing change and demonstrating IOR through the expanding use of technology.

Great governments have incorporated technology to help reduce their energy output, which in turn saves them money. Idaho’s Coeur d’Alene School District has 10,000 students, 1,300 staff members and about 4,000 computer workstations. The school district implemented a power-save system to turn off all computer monitors after five minutes of inactivity, and then to set the computers on standby mode after 90 minutes. This new system permits Coeur D’Alene to be more environmentally conscious and will save the school district an expected \$300,000 over the course of three years.

Data management is often a burdensome, time consuming and expensive task that nearly all government agencies are faced with. However, with new advancements in technology, governments are able to reduce costs and save time. Until 2008, Marin County, California, which is adjacent to San Francisco, managed its property tax system on an old software platform that was expensive to maintain and difficult to integrate with other systems. The county then implemented a Windows-based server to manage its property taxes and was able to reduce costs by 91 percent by eliminating hardware, software and maintenance costs.

By: Steve Hamill

US Communities General Manager

During this difficult economic crisis, many governments are faced with the tremendous need to cut spending. San Diego Mayor Jerry Sanders has been a pioneer in adopting technology solutions to control costs and save money. Sanders was responsible for implementing the city’s new financial management system, which cut between \$2 million to \$3 million from the city’s budget. In addition, Mayor Sanders recently announced that the city will save \$1.5 million a year by outsourcing its information technology support needs.

Government agencies across the country are using innovative technologies to better protect local citizens. A number of city police departments have recently acquired and implemented ShotSpotter, a gunshot detection system that uses audio sensors installed around the city to transmit the location of a recorded gunshot to police officers within the area. Rochester, New York, implemented the ShotSpotter system and was able to reduce gunshot activity by nearly 50 percent. Similarly, the Los Angeles County Sheriff’s Department has attributed a 40 percent reduction in homicide to the ShotSpotter system.

The Port of Miami looked to government technology solutions provider, GTSI, to provide a web-based physical security solution. The project provided a state-of-the-art land and water-based surveillance and protection system. The Port of Miami implemented GTSI’s Technology Lifecycle Management methodology to ensure its technologies, products, and systems are current, enabling them to stay ahead of emerging and unforeseen security threats and challenges.

Throughout the United States, governments are embracing change and demonstrating efficient, effective, fiscally responsible and innovative ways of meeting their constituents’ needs. Using technology is another great example of great governments driving change and achieving IOR.

We view the Great Government Series as a collaborative and living effort. We welcome input from our government leaders and the public. If you have thoughts on great government or would like to share examples of great government in your community, we’d love to hear from you.

Please contact us at greatgovernment@uscommunities.org.

Do you have questions about retirement?

We're here to help

You don't have to be an expert on deferred compensation to get the most out of your plan. That's why we're here. Whether you've been enrolled for years or are just getting started, we'll answer your questions and help you:

- Identify your retirement goals
- Enroll in your employer's plan
- Determine your contribution level
- Determine your investor profile
- Keep track of your plan over time

Remember, it's your plan. Don't hesitate to call if you have any questions. We'll help guide you every step of the way.

Information from Retirement Specialists is for educational purposes only and not intended as investment advice



 **Call me — I'd be happy to answer your questions**

Chad Christensen

(402) 730-6066

christc9@nationwide.com



 **Or call my Direct Access partner, toll-free**

Scott Maiberger

877-677-3678 x43436

maibers@nationwide.com

NRM-0128AQ3

© 2009 Nationwide, One Nationwide Plaza, Columbus OH 43215. All rights reserved. Nationwide, the Nationwide framemark and On Your Side are service marks of Nationwide Mutual Insurance Company.

Retirement Specialists are registered representatives of Nationwide Investment Services Corporation, member FINRA. In MI only, Nationwide Investment Svcs. Corporation.



Making Medicare Make Sense

Q: What is Medicare's online website for beneficiaries to set up a personal account to keep track of Medicare information?

A: MyMedicare.gov is an online way to get personalized Medicare information. Medicare automatically mails instructions and a password for www.Mymedicare.gov to people who are newly eligible. If you've had Medicare for a while, you will need to go to the website, www.MyMedicare.gov and register by selecting "begin the registration process." You will need to enter your Medicare card number. Your Medicare number is located on your red, white and blue Medicare card. You will receive your password by mail in about 14 days, but if you provide your email address when you register, your password will be emailed to you right away. Then you will use your password to access your Mymedicare.gov personal account. You will also be able to change the password that is emailed to you to create your own personal password.

Once online you can do the following on this site:

- Track your health care claims;
- Check your Part B deductible status;
- View your eligibility information;
- Track your usage of preventive services; and
- Find your Medicare health or prescription plan or search for a new one and track your drug costs.

The popular web tool allows you to keep all of your Medicare information in one convenient place. For example, you may want to see when the claims for your health care services are paid by Medicare, or you may want track how much you've spent out-of-pocket towards your \$135 Part B deductible (what you pay each year before Medicare begins to pay its share for some Medicare Part B services).

Using Mymedicare.gov, you, your family or a caregiver can even track which Medicare preventive services you have used each year, and remind you of those services you are eligible for but haven't utilized. For example, Medicare covers preventive services like screening mammograms, prostate cancer screenings, and flu shots and many more screenings and immunizations. On MyMedicare.gov you will get reminders about taking advantage of these benefits.

There's also a tab entitled "My Drug Costs" that organizes and keeps track of all of your prescription drug costs and spending.

Mymedicare.gov now includes:

- A glossary of the terms used by Medicare;
- A Spanish version of mymedicare.gov;
- Easier viewing of your Medicare claims online; and
- A printer friendly format of your claims.

For more information about Medicare, visit our consumer website at www.medicare.gov or call 1.800.Medicare (1.800.633.4227), 24 hours a day, seven days a week. TTY users should call 1.877.486.2048. You can also contact your state Health Insurance Assistance Program, which provides free Medicare counseling and assistance. For this local free help over the phone or in person, call 1.800.Medicare and ask for your state's Health Insurance Assistance Program.

Advertisers Index

Altorfer

Barker Lemar Engineering Consultants

Cost Advisory Services, Inc.

County Risk Management Services, Inc.

Iowa Public Agency Investment Trust (IPAIT)

JEO Consulting Group, Inc.

Kuehl & Payer, Ltd.

Nationwide Retirement Solutions

Public Sector Personnel Consultants

SilverStone Group

Snyder & Associates, Inc.

Speer Financial, Inc.

Please support our advertisers!

If you are interested in advertising in The Iowa County magazine please contact Rachel E. Bicego at 515.244.7181 or rbicego@iowacounties.org. Advertising information is available on ISAC's website, www.iowacounties.org, under corporate opportunities.



**CONSULTING ENGINEERS
LAND SURVEYORS
MANAGEMENT CONSULTANTS**

1725 N. Lake Ave.
Storm Lake, Iowa 50588
Phone 712.732.7745

1609 Hwy. 18 E.
Algona, Iowa 50511
Phone 515.295.2980

423 West Main Street
Sac City, IA 50583
Phone 712.662.7859

Email Address: mrk@kpltd.com

**WATER • WASTEWATER
TRANSPORTATION • BRIDGES
SWIMMING POOLS
DRAINAGE • LAND SURVEYING
EXECUTIVE SEARCHES
MANAGEMENT STUDIES**

**PUBLIC
SECTOR
PERSONNEL
CONSULTANTS**

Staff In Various Major Cities

2643 Beaver Avenue, #351
Des Moines, IA 50310
(888) 522-7772

SPECIALISTS IN CLASSIFICATION AND COMPENSATION

VISIT OUR WEBSITE:

www.compensationconsulting.com

**AN IOWA COMPANY
SERVING
IOWA COUNTIES**



**FOR COST ALLOCATION AND
FINANCIAL MANAGEMENT SERVICES**

**Contact Randall (515-778-9397)
or Jeff (515-238-7989)**



SNYDER & ASSOCIATES
Engineers and Planners

IOWA:

Ankeny (515)964-2020
Atlantic (712)243-6505
Cedar Rapids (319)362-9394
Council Bluffs (712)322-3202

MISSOURI:

Maryville (660)582-8888
St. Joseph (816)364-5222

Municipal Engineering
Bridges
Urban and Regional Planning
Surveying
Environmental Services
Geographic Information Systems
Energy
Water Resources Engineering
Transportation
Land Development
Landscape Architecture
Right-Of-Way Services
Construction Observation
Graphic and Media Services

www.snyder-associates.com

thinking beyond engineering.



Solutions that build as life does.



Solutions that speak to all your employees.



A partner committed to your success

- Flexible solutions to build your unique deferred compensation program
- Service when, where and how you want it
- Education that motivates employees
- Confidence we'll deliver on our promises

Contact us to discuss your deferred compensation needs.

 877-677-3678

 NRSforu.com



Solutions that teach.



Solutions that withstand the test of time.



Nationwide®
On Your Side

©2008, Nationwide Retirement Solutions, One Nationwide Plaza, Columbus, OH 43215. Nationwide®, On Your Side® and the Nationwide framemark are federally registered service marks of Nationwide Mutual Insurance Company. Retirement Specialists are registered representatives of Nationwide Investment Services Corporation, member FINRA. In MI only, Nationwide Investment Svcs., Inc.
NRS-0700A0.2

2010 calendar

April 2010

- 1-30 National County Government Month
- 13-14 IPHA's Governor's Conference on Public Health (Scheman Center, Ames)
- 13 CCMS Administrators Meeting (Courtyard by Marriott, Ankeny)
- 19-20 ISAC University (West Des Moines Marriott)
- 29 ISAC Board of Directors (ISAC Office, Des Moines)

May 2010

- 5 ISAC Legislative Webinar
- 12-14 ISCTA Annual Conference (Clear Lake)
- 13 CCMS Advanced Case Management (Adventureland Inn, Altoona)

June 2010

- 3 CCMS Supervisors Training (Hilton Garden Inn, Urbandale)
- 16-18 ICIT Mid-year Conference (West Des Moines Marriott)
- 16-17 CCMS Fundamentals Training (Holiday Inn Airport, Des Moines)

July 2010

- 13-14 ICEA Mid-year Conference (Gateway Hotel, Ames)
- 14 ISAC Scholarship Golf Fundraiser (AH Blank Golf Course, Des Moines)
- 16-20 NACo Annual Conference (Reno, Nevada)
- 29 ISAC Board of Directors (ISAC Office, Des Moines)

August 2010

- 4-6 ICRA Summer School (Hotel Julien, Dubuque)
- 5-6 Supervisors Executive Board Retreat (Iowa City Sheraton)

September 2010

- 16-17 ISAC Board Meeting and Retreat (Cass County)

October 2010

- 28-29 ISAC Board of Directors Meeting (ISAC Office, Des Moines)

November 2010

- 17-19 ISAC Fall School of Instruction (Coralville Marriott Hotel and Conference Center)

December 2010

- 7-9 ICEA Statewide Annual Conference (Scheman Center, Ames)
- 9 ISAC Board of Directors Meeting (ISAC Office, Des Moines)

Please visit ISAC's online calendar of events at www.iowacounties.org and click on 'Upcoming Events.' A listing of all the meetings scheduled thus far in 2010, agendas and meeting notices can be found on ISAC's website. A majority of ISAC's meetings offer online registration. If you have any questions about the meetings listed above or would like to add an affiliate meeting to the ISAC Calendar, please contact Stacy Horner at 515.244.7181 or shorner@iowacounties.org.

COUNTY RISK MANAGEMENT SERVICES, INC.

representing



Working through local agents to bring Iowa counties
PROPERTY, CASUALTY & WORKERS' COMPENSATION
coverage packages designed specifically for Iowa public entities.

**COUNTY RISK
MANAGEMENT SERVICES, INC.**

800-397-4947 • www.icapiowa.com • www.imwca.org

For additional information on how we can benefit you, please call or ask your local agent to contact us.

Knowledge.

Providing investment management through money market and fixed income vehicles:

Money Market Investments:

- IPAIT Diversified Fund
- IPAIT Direct Government Obligation Fund

Fixed Term Investments:

- CD Placements
- Government/Agency securities

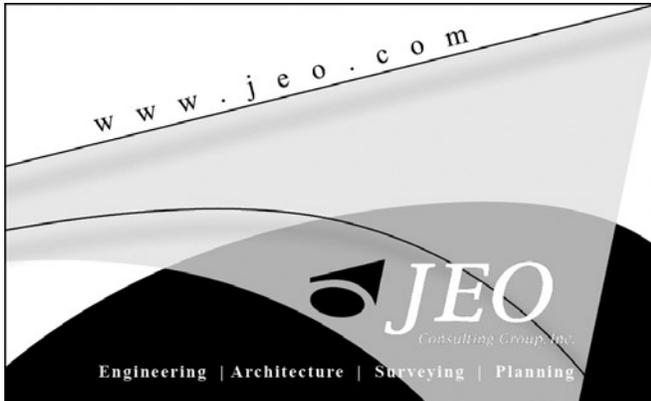
We have made it our business to understand the investment needs of public agencies and have successfully managed public funds since 1987. IPAIT effectively provides useful products and services, and offers peace of mind through:

Safety / Liquidity / Competitive Returns



Iowa Public Agency Investment Trust
Contact Bryant Sheriff, 1-800-872-4024
www.IPAIT.org

ISAC Sponsored. Miles Capital, Investment Advisor.



SPEER FINANCIAL, INC.
PUBLIC FINANCIAL CONSULTANTS SINCE 1954

Lowering Your Borrowing Cost With:

- Independent Financial Advice.
- A Team of Financial Specialists Responsive to Your Schedule.
- Expertise in Credit Techniques and Rating Agency Presentations.
- Innovative Approaches Tailored To Your Tough Financing Problems.
- Preparing Long-Term Financing Plans.
- Aggressive Marketing of Competitive Bond Sales To Generate Many Bids.
- Your Effective Advocates With Underwriters in Negotiated Placements.

**Please Call Vice President
Larry Burger in our Iowa Office**

Suite 608 • 531 Commercial St. • Waterloo, IA 50701
(319) 291-2077 • FAX (319) 291-8628

Suite 4100 • One North LaSalle St. • Chicago, IL 60602
(312) 346-3700 • FAX (312) 346-8833

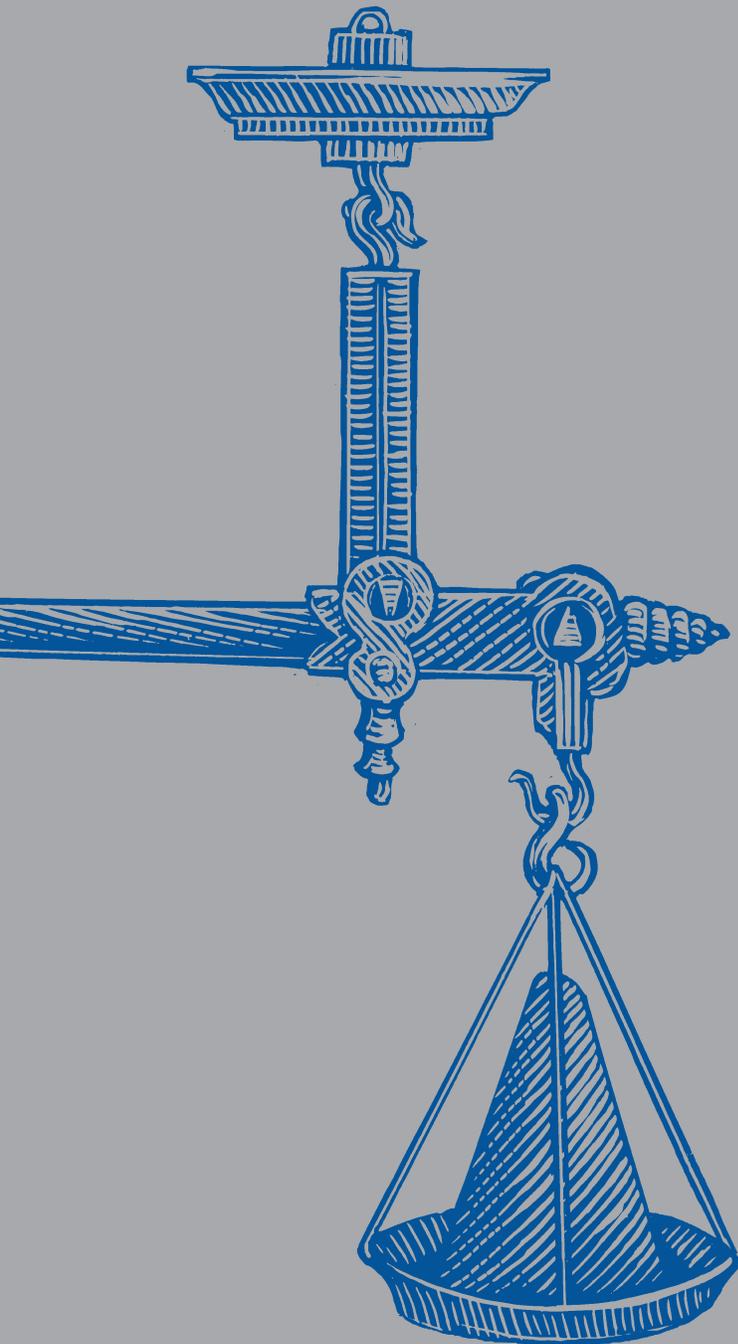
Your Ad Here!

Ads start at only \$70 for ISAC Associate Members! Contact rbicego@iowacounties.org for more information.

Wisdom at Work

RESPONDING TO GASB 45

Our actuaries can help you address the financial reporting requirements of GASB 45.



Working together, we will

- Gather the essential data and documents
- Conduct a pre-valuation planning discussion
- Review your plan experience
- Select actuarial methods and assumptions
- Assemble and review the valuation results
- Present and discuss written reports
- Offer observations about plan design

Have less than 100 employees?

With fewer than 100 employees, the Alternative Measurement Method is an option. Valuation results may be available earlier and at a lower cost.

**Qualifications, experience and
commitment to serve you.**

Des Moines Council Bluffs
Omaha Lincoln Sioux Falls

SILVERSTONE
G R O U P

800.288.5501
www.silverstonegroup.com