

# The Iowa County

Iowa State Association of Counties

**JOIN US!**

**50<sup>th</sup>**

*Anniversary Celebration*

**Iowa State Association of Counties**

**November 12-14, 2014**

Veterans Memorial Community Choice Credit Union Convention Center, Des Moines

Registration available now at [www.iowacounties.org](http://www.iowacounties.org).

**October 2014**

**ISAC 50th Anniversary Celebration**



# RENT BIG RENT SMALL



**Rent it here.**

From the biggest machines to the smallest tools. We've got it all.  
[www.zieglercat.com/rental](http://www.zieglercat.com/rental)



1914 · CENTENNIAL · 2014

# The Iowa County

October \* Volume 43, Number 10

The Iowa County: The official magazine of the Iowa State Association of Counties  
5500 Westown Parkway, Suite 190  
West Des Moines, IA 50266  
515.244.7181 FAX 515.244.6397  
[www.iowacounties.org](http://www.iowacounties.org)  
Rachel Bennett, EDITOR

## Feature:

### The History of ISAC

Grant Veeder 4-5

### Legal Brief

Kate Beenken 6

### Case Management

Deb Eckerman Slack 7

### Technology Center

Robin Harlow 8-9

### ETC Year in Review

Jeanine Scott 10

### ISAC Meetings – Fall School Insert

Stacy Horner and Rachel Bennett 11-14

### Calendar of Events

15



ISAC members are elected and appointed county officials from all 99 counties. *The Iowa County* (ISSN 0892-3795, USPS 0002-150) is published monthly by the Iowa State Association of Counties, 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266. Periodicals postage paid at Des Moines, IA 50318. POSTMASTER: Send address changes to [rbennett@iowacounties.org](mailto:rbennett@iowacounties.org). Subscriptions: \$25 per year.

## ISAC OFFICERS

### PRESIDENT

Harlan Hansen - Humboldt County Supervisor

### 1ST VICE PRESIDENT and NACo Board Representative

Melvyn Houser - Pottawattamie County Supervisor

### 2ND VICE PRESIDENT

Joan McCalmant - Linn County Recorder

### 3RD VICE PRESIDENT

Peggy Rice - Humboldt County Auditor

## ISAC DIRECTORS

Deb McWhirter - Butler County Assessor

Russell Wood - Franklin County Community Services

Matt Cosgrove - Webster Conservation Director

AJ Mumm - Polk County Emergency Management

Jim George - Dallas County Engineer

Joe Neary - Palo Alto County Environmental Health

Wayne Chizek - Marshall County IT/GIS

Kathy Babcock - Chickasaw County Public Health

Lonny Pulkrabek - Johnson County Sheriff

Wayne Clinton - Story County Supervisor

Jeff Garrett - Washington County Treasurer

RJ Moore - Johnson County Zoning

Marge Pitts - Clay County Auditor (Past President)

Darin Raymond - Plymouth County Attorney (Past President)

Wayne Walter - Winneshiek County Treasurer (Past President)

Linda Langston - Linn County Supervisor (NACo Past President)

Grant Veeder - Black Hawk County Auditor (NACo Board)

## ISAC STAFF

William R. Peterson - Executive Director

Lucas Beenken - Public Policy Specialist

Rachel Bennett - Marketing/Comm. Coordinator

Jamie Cashman - Government Relations Manager

Kristin Comstock - Financial Administrative Assistant

Hanna De Groot - Public Policy Specialist

Deb Eckerman Slack - Case Management Services Mgr.

Kristi Harshbarger - General Counsel

Robin Harlow - Technology and Research Manager

Brad Holtan - Finance and Administration Manager

Stacy Horner - Meeting/Event Administrator

Andrea Jansen - Program Support Coordinator

Mindi Lewis - Receptionist/Administrative Assistant

Tammy Norman - Office Manager

Jackie Olson Leech - Case Management Specialist

Daniel Rees - Software Developer

Madeline Schmitt - Software Developer

Jeanine Scott - ETC/CSN Program Manager

Molly Steffen - Case Management Specialist

Dylan Young - Software Developer

## ISAC's Mission:

To promote effective and responsible county government for the people of Iowa.

## ISAC's Vision:

To be the principal, authoritative source of representation, information and services for and about county government in Iowa.

# the history of ISAC

## The Eight Offices of ISAC

When ISAC incorporated in 1964, the organization had no physical presence outside of its membership. With no office or staff, ISAC members looked longingly at the Iowa League of Municipalities (now the Iowa League of Cities), which could afford such luxuries because Iowa law gave the League officials permission to collect dues from cities. County officials spent much of the '60s trying to convince the legislature that counties were as worthy of an official statewide organization as cities.

Success was not achieved until 1971, but the idea had gained enough traction by 1969 that ISAC's officers felt it was time to have a base in Des Moines. Since they didn't have a reliable funding stream, they retained as counsel attorney Wilbur Bump and arranged to use his office in the Des Moines Building (405 6<sup>th</sup> Avenue) as a temporary headquarters.

Finally in 1971, the legislature passed and Governor Robert D. Ray signed Senate File 37, a bill that gave county supervisors the authority to levy taxes to pay membership dues in ISAC, and in no other county officers' association. By the end of the year, the organization had hired its first executive director, Donald L. Cleveland, and had taken out a three-year lease on office space at 315 E. 5<sup>th</sup> Street. A few months later, the League of Municipalities (ILM) proposed sharing resources for a joint headquarters, an offer that ISAC rejected as "premature." Collocation with ILM became a steady refrain whenever ISAC looked for a new office.

When that lease expired, ISAC moved in 1974 to 730 E. 4<sup>th</sup> Street, with offices so grand that the board of directors contemplated subletting to other concerns, including ILM. Talk soon turned to the purchase of property upon which ISAC (and possibly ILM) could build a headquarters it could own instead of lease. In 1979 ISAC purchased a parcel of land at 701 E. Court Avenue for \$65,000 and hired an architectural firm. Building plans developed slowly, and in 1981, with our upstairs neighbors wanting our office space so badly they were willing to pay moving expenses, ISAC relocated to 1055 6<sup>th</sup> Avenue, where it sublet offices from the Central Iowa Regional Association of Local Governments near Mercy Hospital.

The hospital purchased the property in 1982 and renegotiated ISAC's lease. When this lease ran out in January, 1985, Mercy extended it to 1988. However, by October of 1985 Mercy wanted the space for itself, and asked to break the lease. Executive Director John Torbert recommended agreement, provided the hospital would pay moving expenses, remodeling costs at the new location, and any differential in rental cost for the amount of space that ISAC was vacating, for the term of the broken lease. Under these conditions ISAC moved to 700 3<sup>rd</sup> Street in 1986.

ISAC still owned the property at 701 E. Court Avenue. However, rather than building its own offices there, the board opted to sell the land in April of 1991 to Associated General Contractors with the understanding that AGC would build a structure and ISAC would lease space in it. Building fell behind schedule due to unexpected delays like the discovery of two sand-filled railroad tankers buried

By: **Grant Veeder**

Black Hawk County Auditor  
NACo Board of Directors



on the premises, but in May of 1992 the full board of directors met for the first time at an ISAC office. They had never before had a board room large enough to accommodate them.

Staff grew in the '90s, partly due to the formation of County Case Management Services, and ISAC was looking for a larger facility by 2000. The necessary size made owning a building too expensive, so the board again considered a number of available rental spaces. It opted for the new Riverpoint Business Park complex being built by Hubbell Realty. In April 2002 ISAC moved into Suite Q of 501 SW 7<sup>th</sup> Street in Des Moines. The area was under water in Des Moines' massive 1993 inundation, but river wall improvements satisfied the board that these offices would not be flooded. And they weren't, but that didn't stop ISAC staff from moving their furnishings into storage in 2008, when floodwaters came within spitting distance of the front door.

With another lease expiring, the process began again in early 2009 – gathering options, establishing priorities, looking for property outside the floodplain, considering a joint site with the League of Cities, etc. The board visited three finalist locations and evaluated them based on cost, accessibility, available space, ability to accommodate simultaneous meetings by different committees and groups, and technology needs. The board chose the Westbridge Building at 5500 Westown Parkway in West Des Moines, an unfinished structure where staff was able to design the space for current and contemplated needs. ISAC took up residence in Suite 190 in September of 2011 with a 10 year lease.

That brings us up to ISAC's 50 year mark as an incorporated association. Will ISAC ever stop wandering around the greater Des Moines metro area? Will it ever share digs with the League of Cities? Will it ever have its own building and grounds, like the Farm Bureau across the street? All this and more will be revealed in the 100<sup>th</sup> Anniversary issue of *The Iowa County* in 2064.





## Early Outs: What to Do When a Vacancy is Created in an Elected Office

At some point in county government, a vacancy in an elected office may occur due to retirement, death, absence, resignation, or removal. When faced with this scenario, counties may hope to utilize available personnel, such as a deputy, to fill the gap and continue to provide service to county residents. However, Iowa Code requires that counties follow specific procedures and specific timelines when appointing a person to serve in the elected office. Those procedures vary somewhat depending on the particular office in which a vacancy occurred.

### Immediate Possession of the Office

Two county offices carry with them responsibilities that immediately pass on to another county official when a vacancy occurs: the office of county auditor, and the office of county treasurer. Possession of those offices must be taken until a successor is available. When a vacancy is created in the auditor's office, the county treasurer must take possession of the auditor's office. The treasurer will act as the custodian of the books, papers, and other records in the office, but the treasurer will not assume authority over the auditor's office or employees. When the vacancy occurs in the treasurer's office, the auditor has the same responsibility to take possession of the treasurer's office, including all of the materials pertaining to the office. Neither officer is eligible to receive additional compensation for taking possession of another office.

In most cases, the remaining deputy-officer is required to continue to perform his or her duties in the same manner as prior to when the vacancy occurred. However, in the office of sheriff, the first deputy, assuming the deputy is qualified, must assume the office and hold the office until a successor is appointed or elected.

### Appointing a County Officer

When a vacancy occurs in the offices of auditor, sheriff, treasurer, recorder, or county attorney, the board of supervisors may appoint an individual to serve in the office. Unless the vacancy is in the county attorney's office, the appointed person must have been a county resident for at least 60 days prior to the appointment and the appointment must occur within 40 days after the vacancy occurs. In the event that no eligible candidate residing in the county is available for appointment, the board may temporarily employ a non-resident for at least 60 days, but no more than 90 days.

Whenever the board makes an appointment, the appointment must be in writing and filed with the office where the oath of

**By: Katherine A.B. Beenken**

Ahlers & Cooney, P.C.

office will be taken. The board must also notify the public by publishing a notice of its intent to fill the vacancy by appointment. The notice must follow the same procedures for publishing a notice of an election because the notice must also notify the public that the electors of the county have the right to file a petition requiring that the vacancy be filled by special election.

The Code requires that this notice be published at least once, in at least one appropriate newspaper. The notice must be published at least four and no more than 20 days before the date of the appointment. The board cannot make the appointment until after the notice is published. However, in the event that an elected official submits her resignation for a future date, the board may publish notice in advance of the actual vacancy.

### Vacancy on the Board of Supervisors

If the vacancy occurs in the membership of the board of supervisors, then the treasurer, auditor, and recorder will form a committee to appoint a person to serve on the board until the next pending election. This committee must follow the same notification procedures required when an appointment is made to any other elected office.

### Tenure of Vacancy Appointee

The appointed person will serve in that office until expiration of the original term or until the results from the next pending election are certified and the oath of office is administered. The vacancy may also be filled at a pending special election if the vacancy occurred more than 60 days prior to the special election. If, however, the vacancy occurs less than 74 days prior to the general election, or less than 60 days prior to a pending special election, the appointee will not appear on the ballot.

To illustrate, if the auditor were elected in 2012 to serve through 2016, and if she were to resign in October 2014, there would be more than 70 days remaining in her term after the upcoming November 2014 election. However, the vacancy would occur (October 2014) too close to the general election (within the 74 days). Therefore, a person appointed to the office by the board in October 2014 would serve out the remainder of the auditor's term (through 2016), unless a special election was called.

### Special Elections

Special elections are prohibited when the vacancy occurs after the date of the primary election and more than 73 days prior to

continued on page 16



## Case Management and Mental Health Disability Services (FKA CCMS)

By: *Deb Eckerman Slack*

ISAC Case Management Services Manager



The County Case Management Services (CCMS) Board of Directors worked with CCMS members in a workgroup to look at changing the CCMS 28E agreement to move in line with the changing landscape of the Mental Health and Disability Services (MH/DS) redesign, moving from a county based system to a regional system. The amended 28E was done to allow more flexibility in the services offered and to allow not just county case management entities to join but also if county case management agencies merge into a regional case management entity, they too could become a party to the 28E. The change also does not limit membership to just county case management agencies, but to agencies that provide other case management services, i.e. elderly waiver case management provided by area agencies on aging. The amended 28E agreement was approved at the June 12, 2014 CCMS Board meeting, and approved at the June 25, 2014 ISAC Board of Directors meeting.

The changes in the amended 28E are as follows:

- Change the name from County Case Management Services to Case Management and Mental Health Disability Services. This change allows more flexibility in the services offered and expands the service scope beyond just county case management entities.
- Allows for more options on withdrawal; the original 28E mandated that agencies had to notify the CCMS Board of withdrawal by November 15 preceding the year of withdrawal. The amended 28E allows four other options of withdrawal dates and associated costs.
- The amended 28E continues to be under the direction and control of its Board of Directors, but adds three non-voting, ex-officio advisory members of case management supervisors or directors from member agencies. It was felt that this added value to the process by getting direct input from member agencies.
- Broadens the scope of service to allow for contracting of services with any public or private agency to provide services.

It is hoped that with these changes, agencies that have withdrawn from services due to the 23% limit of indirect costs, may allow for these agencies to come back in by joining as a region, thus lowering the cost of the service.

Other changes that case management agencies are dealing with are the implementation of the Core Standardized Assessments (CSA). Consistent with recommendations of the MH/DS

Redesign (2011 Iowa Acts Chapter 121, Section 14), Balancing Incentive Payments Program (BIPP) grant with the Centers for Medicare and Medicaid (CMS), Patient Protection and Affordable Care Act Section 10202- Pub L 111-148, and Iowa Senate File 446; Division V, Section 12, Paragraph 21.c; and Paragraph 23, the Iowa Department of Human Services (DHS) will conduct core standardized assessments and develop a resource allocation methodology for specific Home and Community-Based services (HCBS) waiver populations. The Supports Intensity Scale (SIS) was the chosen CSA to be used for the HCBS ID waiver population. Telligen was awarded the contract to complete these assessments on the ID waiver population. Telligen has begun completing these assessments on new individuals coming into the service and for 1/3 of the current population in the service. The remaining 2/3s of the population will have an “off-year” assessment also completed by staff from Telligen. This changes the responsibility of assessment completion from the Targeted Case Management (TCM) to the assessors from Telligen. Case managers will still be involved with the process, and will build an individual care plan from these assessments. At this time, DHS is looking at other CSA’s for other waiver populations. Currently a resource allocation methodology has not been implemented, but will be in the future. This will mean that depending on the score an individual receives during the assessment process will drive the amount of money that will be allocated for services provided to an individual. It is unclear at this point in time when the allocation method will be implemented.

The world of MH/DS is changing at breakneck speed it seems, and TCM agencies and service provider agencies are working diligently to keep up with the changes while still providing the services that an individual needs on a daily basis. Again, as you have heard me say in the past over and over, while we must adjust to the changes in the system, our main objective is the health, safety and welfare of the individuals we serve, in the least restrictive environment of their choice.

## A Security What?

I probably hear at least once a week, “I’m not worried about cyber-security because my county doesn’t have anything anyone would want.”

My response to this is to remind them that besides their financial data, county employees also handle different forms of Electronic Protected Health Information (EPHI) that is governed by HIPAA. Where is the electronic information located for your healthcare plan, public health, or community services? Combined with HIPAA requirements, all of these areas are potentially large cyber land mines.

In short, if you are not practicing good cyber-security there is a very good chance that you’re not compliant with HIPAA. Because the fines for HIPAA are very substantial, failure to properly review and secure EPHI might be your county’s largest cyber financial exposure.

The good news is that if your county is already practicing good cyber controls, then you are well on your way to being HIPAA compliant.

In its simplest form the HIPAA policies and procedures can be broken down into Privacy and Security. From an effort perspective, 75% of the ongoing work related to your policies and procedures can be tied to implementing your security procedures.

Gone are the days where a county could develop their privacy and security policies and procedures essentially put them on a shelf. The security procedures must include a constant monitoring of your systems, users and facility. Not only must you do it, but you must document what you are doing and log actions associated with procedures. Providing only lip service to your HIPAA activities will only increase your potential fine.

It all begins with your HIPAA security officer. To be compliant with HIPAA your county must have appointed a HIPAA security officer. Depending on the size of your county, this position can be combined with the HIPAA privacy officer. The security officer oversees the development, implementation and operation of your HIPAA security program. This person does not have to be involved in the day to day technology activities, but having a person in your county that is knowledgeable about your systems and technology will go a long way toward making sure you have proper documentation, policies and procedures in place.

**By: Robin Harlow**

Innovation and Research  
Manager



This doesn’t mean you can take the HIPAA security manual and throw it at your IT manager and wish them luck. The security officer is really a point of coordination. Understanding HIPAA is the responsibility of all departments dealing with EPHI. It takes a team to make sure that HIPAA becomes a way of thinking and not an afterthought.

I’m going to lay out the important security responsibilities and then pose a few basic questions that your security officer and your county should have answers to. These are NOT all the questions to be answered, but if you begin to feel a bit queasy with these basic questions, then you might want to follow up with the appropriate person in your county for answers.

On a high level the security officer must:

Protect against any reasonably anticipated threats or hazards to the security or integrity of EPHI;

- Has your county completed the required Risk Analysis?
  - Where is all your EPHI?
  - Have you identified potential vulnerabilities to the EPHI repositories?
  - Have you assigned a risk level to each EPHI repository?

Ensure the confidentiality, integrity and availability of all Electronic Protected Health Information (EPHI) your county creates, maintains, or transmits;

- Who are the county’s business associates?
  - Do they know they have HIPAA exposure?
- When maintaining EPHI, how do you know when data has been changed?
- Who has access to your county’s healthcare plan data?
- Has your county established an Audit Control and Review Plan?
  - How often is the review?
  - Are you provided with an access report?
  - How do you track security incidents?
- Does your county have a written contingency plan?

Protect against any reasonably anticipated uses or disclosures of such information that are not permitted or required.

- Do you maintain a list of employees who require access to and are authorized to access EPHI?



- How do you clear employees requiring access to EPHI?
- Are employees required to complete HIPAA training within a set period of being employed?
- Do you have a written termination List?

Ensure compliance with the security regulations in the manual by the county employees.

- Do you have a HIPAA training program?
- Do you send out security reminders?
- What is your Password Structured Policy?

HIPAA compliance also requires the security officer to implement:

Administrative Safeguards – these policies should detail those actions, policies and procedures that manage the selection, development, and maintenance of security measures. Additionally, these policies control the conduct of county employees in relation to the protection and access to EPHI. Compliance auditors will look for ongoing activities that demonstrate that your county is constantly reviewing these policies.

- Do you have an annual review of your policies scheduled?
- If you have you identified who should have access to EPHI, does the list reflect changes?
- Do you have a written sanction policy that prescribes what happens to an employee who violates the Security Policies and Procedures?

Physical Safeguards – are physical measures, policies and procedures to protect your county's electronic information systems, associated buildings and equipment from natural and environment hazards and unauthorized entry. When evaluating and implementing these safeguards, a county must consider all physical access to EPHI. This may extend outside of an actual office, and could employee's homes or other physical locations where they access EPHI.

- How do you control access to areas that contain EPHI?
- Have you established guidelines for workstations that access EPHI?
- Do you have policies covering iPads or tablets that access EPHI?
- How do you dispose of workstations, servers or other media that contained EPHI?

Technical Safeguards – are technology and the policy and procedures for its use that protect electronic protected health

information and control access to it. How do you determine what is minimum necessary information for users that have access to EPHI?

- Can you track user activity within systems that contain EPHI?
- Who needs access to the EPHI in the event of an emergency?
- Is the automatic logoff feature activated on all workstations with access to EPHI?

These are but a few of the questions that you should have answers to. Most of these points and questions come from the sample HIPAA Policies and Procedures template available on the ISAC website, [www.iowacounties.org](http://www.iowacounties.org). But I can't say this enough, counties are expected to have more than causal understanding of HIPAA requirements. You must demonstrate that you have built a HIPAA culture of compliance in the appropriate departments and users.

In today's environment of increased enforcement, increased cyber risk, and increased fines it is critically important that your security officer and senior county management thoroughly understand their responsibilities and the financial consequences of failing to live up to these responsibilities. If you have any doubts, please google: Skagit County WA HIPAA.

Counties are reaching a tipping point with technology that will require larger investments in technology resources (people, software, hardware) to be able to continue to offer quality services to our citizens.

You really have two choices: be proactive and identify what likely could or will happen to you and address these compliance/cyber issues or ignore compliance/cyber issues and risk a lengthy audit and additional outside reviews.

If your county is struggling with HIPAA and you haven't yet joined the ISAC HIPAA Program, you might want to visit our website and review the program highlights. Currently we have around 30 counties taking advantage of this program.

Remember, it is not a matter of if you will have a cyber-event, it is only a matter of time. If this future incident relates to protected information, your county will be under legal obligation to demonstrate that you have the necessary steps in place to protect the information.

## Electronic Clearinghouse Annual Report 2014

### Overview

For ISAC – ETC, 2013 was the year of assessment and changes. In July of 2013 with the exception of our program coordinator, the entire staff were all new to ISAC IT. The users of the system and ISAC also recognized that with the maturing of the system a new approach to support, training, functionality and overall product management needed to be developed and implemented. These changes were gradually implemented over the course of the year culminating in a formalized governance structure approved by the ETC board in June 2014.

### New Beginnings

In early FY 2014, the ETC and Community Services Affiliate Boards approved a proposal by Spindustry Digital to provide a program manager for the balance of 2014. The goals of the program manager were to assess the current state of the Community Services Network (CSN) management structure as well as an overall code review. This person then was charged with recommending changes and then implementing the approved changes.

### Priorities Identified

The first thing I did as the new program manager was re-invent, so to speak, the purpose of the CSN Support staff. We found that at least 90% of the tickets were either repetitive data fixes requested by users and business process or training needs. To this end, we halted all changes to CSN until the Oversight Committee (made up of both CPCs and business experts) was able to prioritize the most pressing needs of the system. My goal was to begin to utilize the IT staff in a technical role and slowly transition support to the business experts. The end result being the dollars paid toward CSN by the counties would be spent primarily on changes and new functionality.

The next priority I had was establishing open communication and cooperation between IT and the user community. To this end, we restructured the purpose of the user groups and established an Oversight Committee. My emphasis was twofold: CSN is a statewide system and as such needed to have statewide involvement in any changes or new functionality; secondly, CSN is not divided between community services and case management to the degree that competition for resources should occur. In April, we combined the two user groups into one large group so all the users of the system could be represented in one meeting. We are still working out the logistics. We are receiving very positive feedback on this new approach and as a result have found several new business experts that are willing to work on both sides of the system.

**By: Jeanine Scott**

ISAC ETC/CSN  
Program Manager



ISAC IT also implemented a newsletter that gives tips on CSN, articles of interest, as well as other information. We have received some comments on the information presented such as 'I didn't know we could do that in CSN' or 'I am posting this so my staff sees it every time they make a copy'.

During the same time frame, I asked my staff to work with the chairs of the user groups to develop a formalized training program. We identified and developed five new training courses. Community Services Level 1: Beginner, Community Services Level 2: Intermediate, Community Services Level 3: Expert, Case Management Basic, and Case Management Billing. We began including best practice and business process training in our classes to help users understand the why's of the system along with the how's. We hosted two Community Services Level 1 classes, two TCM Beginner and Billing classes, two Intermediate classes and the first Expert User training was in development by the end of FY 2014. We also travelled to Johnson and Linn counties to hold community services trainings on site.

In late fall the Oversight Committee identified the mission critical projects needed by year end. Those projects were: Regionalization, Ad-hoc Reporting, Case Management Billing, and Compliance. During the next six months additional projects were added including migrating two of the largest counties in Iowa into CSN, implementing Department of Management Changes, adding new ETC providers, and beginning the Auditor Integration project.

We are happy to report that in addition to providing daily support and troubleshooting, your CSN IT staff completed all four mission critical projects for FY 2014, migrated data of the two largest counties in Iowa into CSN, and made a lot of progress on the additional projects for a tremendous start to FY 2015.

### To Infinity and Beyond!

In FY2015 we are very excited to involve the newly formed ETC Advisory Committee to help prioritize mission critical plans and projects.



Don't miss out!



## Anniversary Celebration

### Iowa State Association of Counties

Veterans Memorial Community Choice Credit Union Convention Center  
730 3rd Street, Des Moines  
November 12-14, 2014

*Thank and support our preferred vendors!*

**Endorsed Elite Preferred Vendor**

County Risk Management Services, Inc. representing ICAP and IMWCA

**Platinum Preferred Vendors**

Election Systems & Software  
Matt Parrott/ElectionSource  
MidAmerican Energy  
Northland Securities, Inc.  
"Solutions," Inc.  
The Schneider Corporation  
Tyler Technologies  
Wellmark Blue Cross Blue Shield

**Gold Preferred Vendor**

ACES  
Cost Advisory Services, Inc.  
DEVNET, Inc.  
Diamond Mowers  
Dorsey & Whitney LLP  
Henry M. Adkins and Son  
I&S Group  
ImageTek-Inc.  
ITC Midwest, LLC  
Purple Wave Auction  
Speer Financial, Inc.  
The Samuels Group  
Vanguard Appraisals, Inc.  
Ziegler CAT

**Silver Preferred Vendors**

Bankers Trust  
Cott Systems, Inc.  
D.A. Davidson and Co.  
Delta Dental  
Master Builders of Iowa  
Nyhart  
SilverStone Group  
The Sidwell Company  
TrueNorth Companies

**Endorsed Preferred Vendors**

Iowa Public Agency Investment Trust  
National Association of Counties  
Nationwide Retirement Solutions  
U.S. Communities

## 50th Anniversary Celebration Sponsors

**50th Anniversary Celebration Sponsor**

County Risk Management Services, Inc.  
representing ICAP and IMWCA

**50th Anniversary Membership Map Sponsor**

D.A. Davidson & Co.

**50th Anniversary Sponsors**

Altorfer, Inc., Cott Systems, Inc., Dominion Voting, KOFILE Preservation, Speer Financial, Inc., TrueNorth, Vanguard Appraisals, Inc.

All celebration information available at  
[www.iowacounties.org](http://www.iowacounties.org).





## Wednesday, November 12

|                     |  |
|---------------------|--|
| 9:00 am - 5:30 pm   | ISAC Registration/Information Desk (Exhibit hall/Grand Ballroom)                                   |
| 9:00 am - 5:30 pm   | ISAC Education Foundation Silent Auction (Exhibit hall/Grand Ballroom)                             |
| 9:00 am - 10:00 am  | Exhibitor Morning Refreshments (Exhibit hall/Grand Ballroom)                                       |
| 10:00 am - 11:15 am | ISAC Educational Seminars (Meeting room level)   |
| 11:15 am - 12:15 pm | Exhibitor Box Lunch (Exhibit hall/Grand Ballroom)  |
| 12:30 pm - 2:30 pm  | Exhibit hall and silent auction closed   |
| 12:30 pm - 2:30 pm  | ISAC General Session (Pre-function space)  |
| 2:45 pm - 4:00 pm   | ISAC Educational Seminars (Meeting room level)   |
| 4:00 pm - 5:30 pm   | ISAC Education Foundation Silent Auction and Anniversary Celebration (Exhibit hall/Grand Ballroom) |
| 6:00 pm - 8:30 pm   | Hospitality Rooms (Des Moines Marriott Downtown)   |
| 8:30 pm - 11:00 pm  | ISAC Dance (Des Moines Marriott Downtown)  |

### 2014 Exhibit Hall

Learn about new products and services and make valuable networking connections through the various events planned in the exhibit hall.

#### Wednesday, November 12

9:00 am - 5:30 pm

ISAC Education Foundation Silent Auction

9:00 am - 10:00 am

Exhibitor Morning Refreshments

- Assorted breads and pastries, fruit, and coffee

11:15 am - 12:15 pm

Exhibitor Box Lunch

- Ham or turkey wrap, apple or banana, chips, cookie, and beverage

4:00 pm - 5:30 pm

ISAC Education Foundation Silent Auction Reception and 50th Anniversary Celebration

- Light appetizers and beverages including a cash bar

#### Thursday, November 13

7:30 am - 8:30 am

Exhibitor Morning Refreshments

- Assorted breads and pastries, fruit, and coffee

11:00 am - 12:30 pm

Exhibitor Lunch Buffet and Vendor Drawing

- Assorted rolls and breadsticks, Caesar salad, tri-color tortellini, bowtie pasta, Bolognese sauce, Alfredo sauce, grilled chicken, **ISAC anniversary cake**, iced tea and lemonade.

\*\*Please email any special dietary needs to shomer@iowacounties.org by 4:30 pm on Friday, October 31. After this date we can not guarantee meeting any special dietary needs.



### 2014 Keynote Speaker

During this presentation, Steve Ford will share the tools of his own success in Hollywood as an accomplished actor, and those of his parents, former President Gerald Ford and Betty Ford. Steve's presentation will focus on such issues as leadership, overcoming adversity, the value of a strong family unit, living with values and character, setting and juggling priorities, and making the right choices in life. Steve's unique perspective of life as the President's son encompasses a broad range of fascinating subjects: being 18 years old and having 10 Secret Service agents as constant companions; his father's leadership in taking over the reins of the presidency following the resignation of Richard Nixon; two assassination attempts on his father's life; and his mother's bouts with alcoholism and breast cancer. Steve's presentation is sure to be entertaining, enlightening, insightful and inspirational.

### Dance

The ever popular dance floor will be alive once again at the 50th Anniversary Celebration. From big band to current hits to your requests, an extensive music library with favorites from all genres will be available. Enjoy a night full of fun and music! Beverages and light snacks will be served during this social event.

### Family/Alumni Ticket

For only \$40 a spouse, family member, or ISAC Alumni member can join conference attendees in the meals and refreshments being offered during the conference. Meal tickets can be purchased online with registrations prior to the October 31 registration deadline or at the ISAC registration and information desk during the conference.



## ISAC Education Foundation Silent Auction

Wednesday, November 12 - 9:00 am - 5:30 pm (closed from 12:30 pm - 2:30 pm)

This will be an excellent opportunity to not only support ISAC scholarships, but also to bring home excellent items as well. The ISAC Education Foundation Fundraising Committee will host a silent auction during the 2014 ISAC Fall School of Instruction. All affiliates and preferred vendors will be donating items of great value to the auction. There is a running list of auction items on the ISAC website at [www.iowacounties.org](http://www.iowacounties.org).

## 50th Anniversary Celebration

Wednesday, November 12 - 4:00 pm - 5:30 pm

Light appetizers and beverages will be served along with a cash bar. The celebration will feature ISAC past presidents on stage as well as raffle drawings and the silent auction closing. An anniversary toast will also be included in the festivities. The 50th Anniversary Celebration is sponsored by CRMS, ICAP and IMWCA.



## ISAC Educational Seminars

10:00 am - 11:15 am

**Building Disaster Resiliency Through Public-Private Collaboration:** Since 2007, Safeguard Iowa Partnership has been a leader in empowering business and government to collaborate around disaster efforts. Learn more from Program Manager Jesse Truax about why public and private partners should partner, how this collaboration has proven successful and learn about the free programs and resources available to its partners.

**Simple Solutions to Live Healthy:** Wellness is a hot topic these days, and the information is overwhelming. Where do you start? Check out this session to learn simple solutions to get employees and community members engaged in healthy activities. Live Healthy Iowa's Director, Nicole Bruce, will explain Live Healthy Iowa's tools and the upcoming 10 Week Wellness Challenge.

**Engaging in the Legislative Process:** The ISAC government relations team will lead a discussion on the ISAC Legislative Policy Committee process, the ISAC legislative objectives, and getting involved in advancing the policy goals of the organization. The seminar will offer guidance on engaging with the government relations team and legislators, both local and key players on important legislation. And much more!

2:45 pm - 4:00 pm

**Public Employment Law:** Brent Hinders and Hugh Cain from Hopkins & Huebner, P.C. will cover a public employer's obligations concerning its employees' free speech and other constitutional rights, terminations and discipline, wage and hour compliance, record keeping and entitlement to leave.

**Writing the Right Grant to Maximize Mission:** Ways to develop a mission-based grant seeking organization that will find and win the best grants will be discussed. Lance Noe, Drake University, will also cover strategies for developing quality grant projects. Strategies for seeking grants and tips on effective writing and development.

**Transportation Funding for a Strong County Economy:** This session will explore how counties are involved in transportation and economic development and how the challenges they face differ across the country. Come and learn what solutions other counties implemented to secure transportation funding and improve their local economies from NACo's Emilia Istrate.





## Thursday, November 13

|                     |  |
|---------------------|--|
| 7:30 am - 4:00 pm   | ISAC Registration and Information Desk (Exhibit hall/Grand Ballroom) |
| 7:30 am - 8:30 am   | Exhibitor Morning Refreshments (Exhibit hall/Grand Ballroom)         |
| 8:30 am - 11:00 am  | Affiliate Time (Meeting room level)                                  |
| 11:00 am - 12:30 pm | Exhibitor Lunch Buffet/Vendor Drawing (Exhibit hall/Grand Ballroom)  |
| 12:30 pm - 1:00 pm  | ISAC Anniversary Commemorative Group Photo (Meeting Room Level)      |
| 1:00 pm - 5:00 pm   | Affiliate Time (Meeting room level)                                  |



## Friday, November 14

|                    |   |
|--------------------|---|
| 7:30 am - 12:00 pm | ISAC Registration and Information Desk (Meeting room level) |
| 7:30 am - 8:00 am  | Morning Refreshments (Meeting room level)                   |
| 8:00 am - 12:00 pm | Affiliate Time (Meeting room level)                         |

### Shuttles and Walking

All ISAC conference hotels will provide complimentary shuttle service to/from the convention center. Please check in at the hotel front desk for shuttle service. Conference hotels include: Des Moines Marriott Downtown, Embassy Suites Des Moines Downtown, Holiday Inn Downtown, and Renaissance Des Moines Savery Hotel. Walking is also a great option! Take advantage of downtown Des Moines' skywalk system that connects many of the conference hotels and the convention center.

### Food and Fund Drive

ISAC will be hosting a Food and Fund Drive for The Food Bank of Iowa during the 2014 ISAC Fall School of Instruction in Des Moines on November 12-14. Food donations come in many shapes and sizes, and every contribution is valuable and makes a difference. The Food Bank of Iowa will direct every donation to the place where it is needed most.



### Anniversary Membership Photo

From 12:30 pm to 1:00 pm on Thursday, November 13 a commemorative photo of all attending members will be taken. All counties will be sent a copy of the photo to display, and it will also be available for download on the ISAC website following the conference.

### Anniversary Membership Map

Every member who attends the conference will have the opportunity to sign a commemorative 50th anniversary map that will be located near ISAC registration. We are encouraging county officials and employees from every county in Iowa to attend. Don't leave your county unrepresented!

### Anniversary Welcome Gift

Don't forget to pick up your commemorative welcome gift at registration.

### Parking

Parking is available north of the convention center with entrances off Third and Fifth Streets. These surface lots offer the closest and most convenient access to the facility and easy access to I-235. ADA Accessible parking is available in the lot closest and directly north of the convention center. Cost is \$7 per day. Cash only is accepted.

More information and registration at  
[www.iowacounties.org](http://www.iowacounties.org)

Pre-registration closes at 4:30 pm on Friday, October 31.

# 2014 calendar

## **October 2014**

- 8 ISAC Cybersecurity webinar
- 14 CCMS Administrators Meeting (Hilton Garden Inn, Johnston)
- 14-15 IEHA Fall Conference (Best Western, Marshalltown)
- 16-17 ISAC Board of Directors Meeting (ISAC Office)

## **November 2014**

- 6 CCMS Advanced Case Management Meeting (Stoney Creek Inn, Johnston)
- 12-14 ISAC Fall School of Instruction (Veteran's Memorial Community Choice Credit Union Convention Center, Des Moines)

## **December 2014**

- 3 ISAC Board of Directors Meeting (ISAC Office)
- 9-11 ICEA Annual Conference (Ames)
- 10 ISAC Legislative Update webinar

## **2015 Conferences/Events**

- January 14-15 ISAC New County Officers School (Meadows Events and Conference Center, Altoona)
- February 21-25 NACo Legislative Conference (Washington D.C.)
- March 11 County Day at the Capitol (Des Moines)
- March 12-13 ISAC Spring School of Instruction (Des Moines Marriott Downtown)
- July 10-13 NACo Solutions and Idea Marketplace (Charlotte, NC)
- November 18-20 ISAC Fall School of Instruction (Cedar Rapids Convention Complex)

If you have any questions about the meetings listed above or would like to add an affiliate meeting to the ISAC calendar, please contact Stacy Horner at [shorner@iowacounties.org](mailto:shorner@iowacounties.org).

## **2014 ISAC Preferred Vendors**

### **Endorsed Elite Preferred Vendor**

County Risk Management Services, Inc.  
representing ICAP and IMWCA

### **Platinum Preferred Vendors**

Election Systems & Software  
Matt Parrott/ElectionSource  
Northland Securities, Inc.  
MidAmerican Energy  
"Solutions," Inc.  
The Schneider Corporation  
Tyler Technologies  
Wellmark Blue Cross Blue Shield of Iowa

### **Gold Preferred Vendor**

ACES Empowering Technology  
Cost Advisory Services, Inc.  
DEVNET, Inc.  
Diamond Mowers  
Dorsey & Whitney LLP  
Henry M. Adkins and Son  
I&S Group  
ImageTek-Inc.

ITC Midwest, LLC  
Purple Wave Auction, Inc.  
Speer Financial, Inc.  
The Samuels Group  
Vanguard Appraisals, Inc.  
Ziegler CAT

### **Silver Preferred Vendors**

Bankers Trust  
Cott Systems, Inc.  
Master Builders of Iowa  
Nyhart  
D.A. Davidson and Co.  
SilverStone Group  
The Sidwell Company  
TrueNorth Companies

### **Endorsed Preferred Vendors**

County Risk Management Services, Inc.  
representing ICAP and IMWCA  
Iowa Public Agency Investment Trust (IPAIT)  
National Association of Counties (NACo)  
Nationwide Retirement Solutions  
U.S. Communities  
Wellmark Blue Cross Blue Shield of Iowa



# legal briefs

continued from page 6

the general election. So long as the timing is appropriate, the board may, on its own motion, call for a special election to fill the vacancy in lieu of appointment. The public may also choose to call a special election to fill the vacancy. The public's petition for special election must be filed with the auditor within 14 days of the publication of the notice or within 14 days after an appointment is made. The number of signatures required for a sufficient petition is set by statute, depending on the specific

county makeup. If a special election is called, the board may still appoint an individual to temporarily serve in the office, but that person must then be elected during the special election to continue in the position.

Please consult with your county attorney, ISAC legal staff, or private counsel if you have any additional questions pertaining to vacancies created by county office holders. 01035860-1/99520-303



**SPEER FINANCIAL, INC.**  
INDEPENDENT PUBLIC FINANCE CONSULTANTS SINCE 1954

**Registered Independent Municipal Advisors**



40+ Years  
Experience  
In Iowa  
Public  
Finance

**Larry Burger, Vice President**  
lburger@speerfinancial.com



9 Years  
Experience  
In Iowa  
Public  
Finance

**Maggie Burger, Vice President**  
mburger@speerfinancial.com

*We're on Your Side!*

**Iowa Office:**

531 Commercial Street, Suite 608, Waterloo, IA 50701  
**Website:** speerfinancial.com **Phone:** (319) 291-2077

## United States Postal Service: Statement of Ownership, Management and Circulation

1. Publication Title: The Iowa County
2. Publication Number: 0892-3795
3. Filing Date: 9-25-14
4. Issue Frequency: Monthly
5. Number of Issues Published Annually: 12
6. Annual Subscription Price: \$25
7. Complete Mailing Address of Known Office of Publication: 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266  
Polk Co. Contact Person: Rachel E Bennett  
Telephone: 515.244.7181
8. Complete Mailing Address of Headquarters or General Business Office of Publisher: Iowa State Association of Counties, 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266
9. Full Names and Complete Mailing Addresses of Publisher, Editor, and Managing Editor: Publisher- Iowa State Association of Counties, 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266. Editor- Rachel E. Bennett, Iowa State Association of Counties, 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266
10. Owner: Full Name- Iowa State Association of Counties. Complete Mailing Address- 5500 Westown Parkway, Suite 190, West Des Moines, IA 50266
12. Tax Status: Has Not Changed During Preceding 12 Months
13. Publication Title: The Iowa County
14. Issue Date of Circulation Data Below: September to August
15. A. Total Number of Copies: Average-2313, Recent Issue- 2250  
B1. Paid/Requested Outside - County Mail Subscriptions Stated on Form 3541: Average-2,061, Recent Issue-2,048  
B2. Paid In-County Subscriptions Stated on Form 3541: Average-93 Recent Issue-94  
C. Total Paid and/or Requested pCirculation: Average-2,154, Recent Issue-2,142  
F. Total Distribution: Average-2,154, Recent Issue-2,142  
G. Copies Not Distributed: Average-159, Recent Issue-108  
H. Total Sum: Average-2,313, Recent Issue-2,250  
I. Percent Paid and/or Requested Circulation: Average-100%, Recent Issue-100%
16. Publication Statement of Ownership: Publication Required. Will be printed in the October 2014 issue of this publication.
17. Signature and Title of Editor, Business Manager or Owner: Rachel E. Bennett, Editor. Date: 9.25.2014



# Some options are irresistible

Fiduciary assistance and a zero-fee option for smaller public sector plans? **Sweet.**



Nationwide's new 457(b) options offer smaller plans features normally only available to larger entities. Now more of the public sector can benefit from Investment Fiduciary Services provided by Morningstar Associates and a zero fee administration option – which makes life a little easier for plan sponsors while putting retirement within reach for participants.

Let's talk about putting  
our new offerings to  
work for your plan.

Contact Linda Barber:

-  1-614-435-8328
-  [barberl@nationwide.com](mailto:barberl@nationwide.com)
-  [NRSforU.com/plansponsor](http://NRSforU.com/plansponsor)

Information provided by Retirement Specialists is for educational purposes only and not intended as investment advice. Retirement Specialists are registered representatives of Nationwide Investment Services Corporation, member FINRA.

Nationwide Retirement Solutions, Inc. and its affiliates (Nationwide) offer a variety of investment options to public sector retirement plans through variable annuity contracts, trust or custodial accounts. Nationwide may receive payments from mutual funds or their affiliates in connection with those investment options. For more detail about the payments Nationwide receives, please visit [www.NRSforU.com](http://www.NRSforU.com).

Nationwide Retirement Solutions, Inc. and Nationwide Life Insurance Company (collectively "Nationwide") have endorsement relationships with the National Association of Counties and the International Association of Fire Fighters – Financial Corporation. More information about the endorsement relationships may be found online at [www.nrsforu.com](http://www.nrsforu.com).

Investment advisory services are provided by Morningstar Associates, LLC, a registered investment advisor and wholly owned subsidiary of Morningstar, Inc. Neither Morningstar Associates, LLC nor Morningstar, Inc. is affiliated with Nationwide or its affiliates. The Morningstar name and logo are registered marks of Morningstar, Inc.

Nationwide and the Nationwide framemark are service marks of Nationwide Mutual Insurance Company.

© 2013 Nationwide Retirement Solutions, Inc. All rights reserved.

NRM-9664M1.NX (05/13)





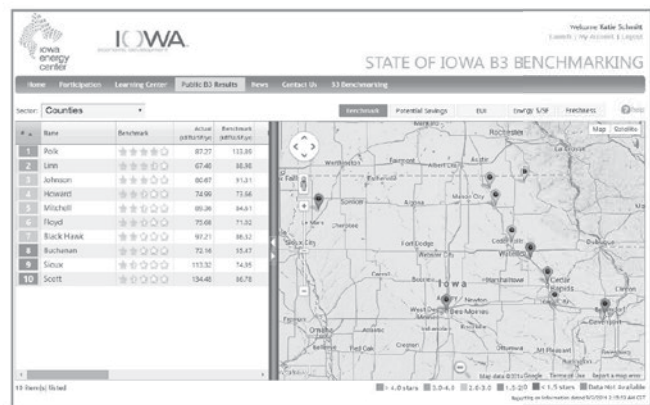
# How much energy are *your* buildings using?

You may wonder when looking through utility invoices, how is a kwh or therm number useful? By participating in the free Iowa Public Buildings Benchmarking Program, such information is put to work in a robust online system designed to help your county better manage energy in county buildings. The program facilitates not only on-going trending analysis but also provides modeling and peer comparison metrics to prioritize buildings for energy efficiency improvements.

To date, the 10 counties that have joined are tracking their energy, making improvements, and saving money – dollars that can now be put towards important county services.

As the old saying goes, “You can’t manage, what you don’t measure.” If you too want to know whether your county’s buildings are using energy efficiently, it is time to start measuring. The Iowa Public Buildings Benchmarking Program is recruiting 150 new buildings on a first-come, first-served basis, so **visit [ia.b3benchmarking.com](http://ia.b3benchmarking.com) to start measuring today!**

|            | 0-5 Star Rating | kBtu /SF | \$/ SF Spent | Potential Savings \$ | Total SF |
|------------|-----------------|----------|--------------|----------------------|----------|
| Black Hawk | 2.2             | 98.7     | 0.97         | 135,000              | 431,833  |
| Buchanan   | 1.9             | 72.2     | 0.78         | 11,000               | 39,312   |
| Floyd      | 2.3             | 76       | 0.8          | 8,000                | 39,028   |
| Howard     | 2.8             | 67       | 1.09         | 5,000                | 26,170   |
| Johnson    | 2.8             | 80.7     | 1.29         | 29,000               | 230,193  |
| Linn       | 3.3             | 67.5     | 1.15         | 57,000               | 449,609  |
| Mitchell   | 2.4             | 89.4     | 1.75         | 10,000               | 31,400   |
| Polk       | 3.8             | 87.3     | 1.06         | 0                    | 950,367  |
| Scott      | 1.4             | 137      | 2.3          | 26,000               | 423,012  |
| Sioux      | 1.7             | 113.3    | 1.32         | 42,000               | 64,746   |



**Hiding from your  
IT problems?**  
TRUST *IT* TO US



5417 Nordic Dr. Suite B • Cedar Falls, IA 50613  
acesiowa.com • 319-266-9800

**DEVNET**  
INCORPORATED

Your Information. Our Technology.  
Endless Possibilities.



**DEVNET Edge® Solutions**  
Computer Assisted Mass Appraisal (CAMA),  
Assessment Administration, Billing & Collection,  
web/e-government, permitting & zoning,  
Records Management, Tax Bill & Notice Printing  
& Mailing Services, Hardware Sales & Support  
and GIS Integration.


**DEVNET Offers Iowa:**

- INTEGRATED SOLUTIONS
- OPTIMIZED WORKFLOW
- ALL INCLUSIVE PRICING



www.devnetinc.com  
866-4-DEVNET  
Info@devnetinc.com

AN IOWA COMPANY  
SERVING  
IOWA COUNTIES



**FOR COST ALLOCATION SERVICES AND  
FINANCIAL MANAGEMENT SERVICES**

Contact Jeff Lorenz (515)-238-7989  
or Roger Stirler (515) 250-2687

**I&S GROUP**  
One firm - start to finish™

I&S Group is the leading design expert in agricultural drainage in northern Iowa and southern Minnesota. Find out more about the advantages at [www.is-grp.com](http://www.is-grp.com).

ARCHITECTS • ENGINEERS • PLANNERS • LAND SURVEYORS • SCIENTISTS

**THE Samuels Group**  
CONTRACTORS.  
INNOVATORS.  
OVER ACHIEVERS.



Waterloo 319.232.6443  
Des Moines 515.288.0467

Construction Management  
Owner's Representative  
General Contracting

[www.samuelsgroup.net](http://www.samuelsgroup.net)

**DORSEY**  
DORSEY & WHITNEY LLP

*A Proud Supporter of ISAC and Iowa Counties*

**DORSEY & WHITNEY  
BOND LAWYERS**

Robert Josten  
David Claypool  
David Grossklaus  
Cris Kuhn  
John Danos  
Amy Bjork  
Brian Damman

801 Grand, Suite #4100  
Des Moines, IA 50309-2790  
(515) 283-1000

[www.dorsey.com/des\\_moines](http://www.dorsey.com/des_moines)



**Document  
management  
made easy**



Automate. Integrate. Accelerate.

- County Wide Document Management
- Hardware, Outsourcing & Cloud Storage Services
- Integration with all County Software
- Onsite Scanner Maintenance

**Vanguard Appraisals, Inc.**

**For All Your Assessment Services**



- Consultation
- Appraisals
- Software
- Web Sites

1-800-736-8625 [www.camavision.com](http://www.camavision.com)



# Experience the ES&S difference.

Election Systems & Software is the most experienced provider of total election solutions. For more than 40 years, ES&S has remained true to their vision,

**“maintain voter confidence and enhance the voting experience.”**

Providing our customers with trusted, quality, and timely election services and products is our purpose, our promise and our passion.

11208 John Galt Blvd. | Omaha, NE 68137

[www.essvote.com](http://www.essvote.com) | 1.877.ESS.VOTE



## TIME TO STEP IT UP

If your county receives its health insurance coverage through the Wellmark Iowa State Association of Counties, you are eligible to receive up to \$250.

**To take advantage of the rewards.**

Complete up to five approved wellness program activities through your county wellness committee by Oct. 31\*.

***Act now before it's too late.***

This wellness program is a valuable benefit that is part of the ISAC health plan. Contact your county wellness committee for additional information on this great benefit.

\*program must be completed between Jan. 1, 2014 and Oct. 31, 2014.

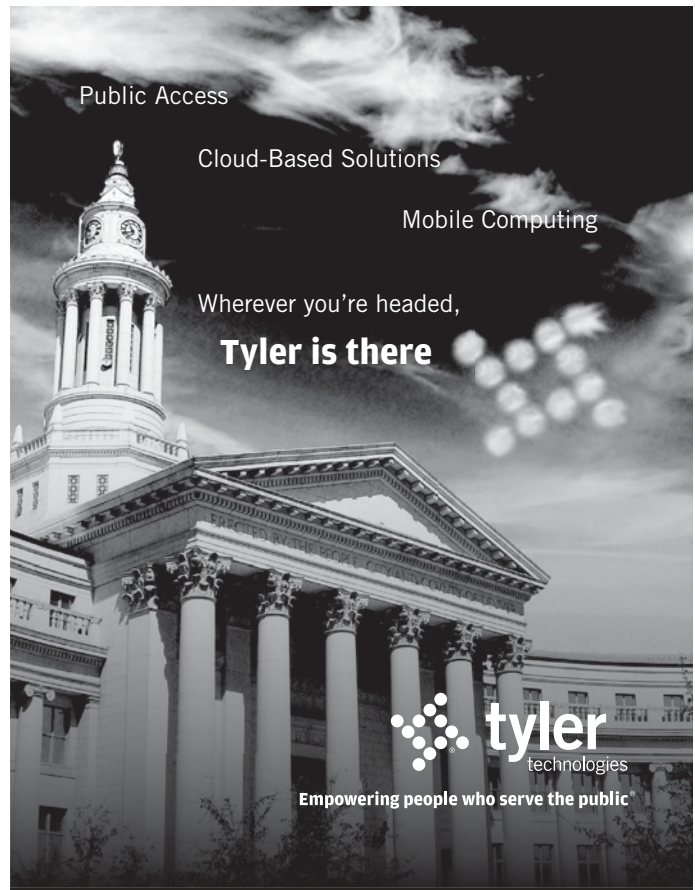


Wellmark Blue Cross and Blue Shield is an Independent Licensee of the Blue Cross and Blue Shield Association. © 2014 Wellmark, Inc.

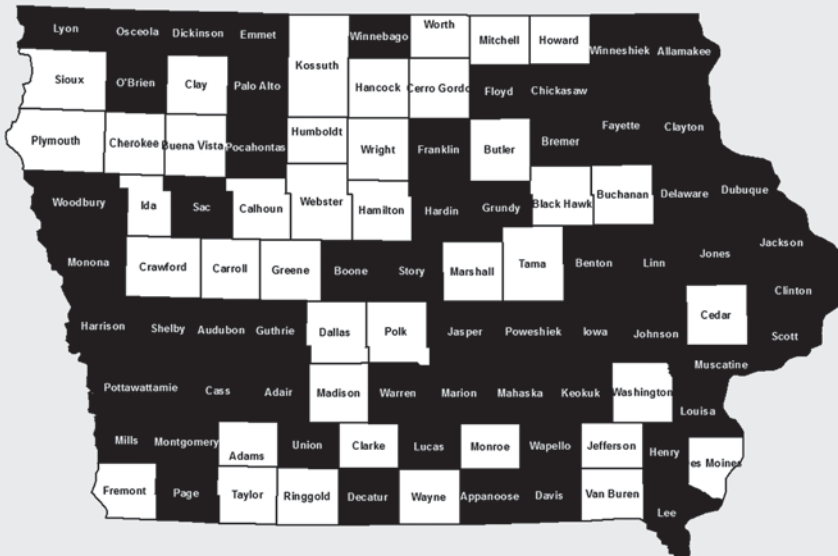
Wherever public sector offices are working to serve the public, Tyler is there. We make it our mission to improve the way Iowa county governments take care of business, by increasing efficiency, improving information sharing, and making their jobs easier. Public access. Cloud-based solutions. Mobile computing. That's empowerment. To learn more, visit [tylertech.com](http://tylertech.com) or email us at [info@tylertech.com](mailto:info@tylertech.com).





Scan now to review case studies.



## Customer service you can rely on!



 **Beacon**<sup>TM</sup>  
Customer service you can rely on!

 **Permitting**<sup>TM</sup>  
Online, easy to use affordable solution!

**Staff Augmentation**  
Innovative solution to shrinking budgets!  
(>30% savings in 2012)



866.973.7100 x2121  
<http://gis.schneidercorp.com>

# Northland Public Finance

*Providing Direction Producing Results*



Jeff Heil  
jheil@northlandsecurities.com  
641-750-5720



Michael Hart  
mhart@northlandsecurities.com  
515-657-4683



Dan Zomermaand  
dzomermaand@northlandsecurities.com  
712-251-0383



Paul Donna  
pdonna@northlandsecurities.com  
612-851-5905



6600 Westown Parkway, Suite 255  
West Des Moines, IA 50266  
515-657-4675 | [www.northlandsecurities.com](http://www.northlandsecurities.com)  
Member FINRA and SIPC

ASL 12-436

## THE IPAIT DIFFERENCE... Since 1987



Knowledge.

We have long been honored to serve the investment, liquidity, and cash management needs of Iowa's public agencies.

We know how important it is to understand your needs and offer peace of mind through money market and fixed-term investments.

Safety ~ Liquidity ~ Yield



Iowa Public Agency Investment Trust | (800) 872-4024 | [www.ipait.org](http://www.ipait.org)

Call us today to let us know how we can serve you!

Sponsored by ISAC

Investment Advisory Services provided by Miles Capital, Inc.



# Iowa's only one-stop shop for all your election needs!



9 Statewide Sales Offices



**ElectionSource**  
www.electionsource.com  
888.742.8037

**MATT PARROTT**  
A Storey Kenworthy Company  
www.mattparrott.com  
800.728.4621

*Partnering together to provide you the best in innovation, integration and accessibility.*

## We are proud to introduce the IMAGECAST Central (ICC)!

The one efficient and easy-to-use central count system.

- Security protocols exceed EAC VVSG 2005 standards.
- Use of industry-leading commercial hardware, decreases capital costs and risk of hardware failure.
- Digital ballot review allows Election Officials to adjudicate ballots efficiently.
- ✓ Scalable and affordable, no matter the size of the county
- ✓ Engineered Simplicity
- ✓ Electronic Out-Stacking



Iowa counties are often faced with risks. It's why

## COUNTY RISK MANAGEMENT SERVICES, INC.

representing



works through local agents to provide Iowa counties with

## PROPERTY, CASUALTY AND WORKERS' COMPENSATION COVERAGE PACKAGES

designed specifically to meet their needs.

www.wicaplowa.com • www.imwca.org • 800-397-4947



# A POWERFUL ADDITION.

## DIAMOND WHEEL LOADER BOOM MOWERS



*Making the most out of everything you have is what we do at Diamond. We find smart ways to get a job done right by enhancing the resources you already own. At Diamond Mowers, we have a long history of powerful, Made-In-The-USA innovations and augmentations. Our Wheel Loader Boom Mower is the perfect example of a powerful addition to your toolbox.*

**NJPA**  
National Joint Powers Alliance®  
PURCHASE WITH NO-BID



### WHEEL LOADER BOOM MOWER FEATURES:

- Attaches to 25,000 lb. and larger loaders
- Increases asset utilization and enhances budgets
- Available in 23 ft. and 25 ft. booms
- Fully self-contained with independent power, electrical and hydraulic systems
- Comes standard with actuator and joystick
- Elevated operator platform improves visibility
- Boom and loader reach combine to offer unmatched vertical capability
- 50" and 60" Rotary mower heads available
- 44" & 50" HD Flail mower and 63" STD flail heads available
- 48" Sawhead and ditcher attachments also available

***Demand Smart. Demand Diamond.***

**DIAMOND MOWERS**  
27134 S. Parklane Drive  
Sioux Falls, SD 57106



**Brad Block**  
Phone: 319.231.6392  
bblock@diamondmowers.com