Thank and support our preferred vendors!

**Endorsed Elite Preferred Vendor**
County Risk Management Services, Inc. representing ICAP and IMWCA

**Platinum Preferred Vendors**
- Election Systems & Software
- Matt Parrott/ElectionSource
- MidAmerican Energy
- Northland Securities, Inc.
- “Solutions,” Inc.
- The Schneider Corporation
- Tyler Technologies
- Wellmark Blue Cross Blue Shield

**Gold Preferred Vendor**
- ACES
- Cost Advisory Services, Inc.
- DEVNET, Inc.
- Diamond Mowers
- Dorsey & Whitney LLP
- Henry M. Adkins and Son
- I&S Group
- ImageTek-Inc.
- ITC Midwest, LLC
- Purple Wave Auction
- Speer Financial, Inc.
- The Samuels Group
- Vanguard Appraisals, Inc.
- Ziegler CAT

**Silver Preferred Vendors**
- Bankers Trust
- Cott Systems, Inc.
- D.A. Davidson and Co.
- Delta Dental
- Master Builders of Iowa
- Nyhart
- SilverStone Group
- The Sidwell Company
- TrueNorth Companies

**Endorsed Preferred Vendors**
- Iowa Public Agency Investment Trust
- National Association of Counties
- Nationwide Retirement Solutions
- U.S. Communities

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**50th Anniversary Celebration Sponsors**

**50th Anniversary Celebration Sponsor**
County Risk Management Services, Inc. representing ICAP and IMWCA

**50th Anniversary Sponsors**

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Thank you for attending.
Enjoy the celebration!
Congratulations ISAC on your 50th Anniversary!!

Your accomplishments for Iowa counties and their residents are truly remarkable.

Best wishes for the next 50 years!
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Mission Statement
To promote effective and responsible county government for the people of Iowa.
ISAC Board of Directors and Staff

ISAC Board of Directors
President: Harlan Hansen - Humboldt County Supervisor
1st Vice President: Melvyn Houser - Pottawattamie County Supervisor and NACo Representative
2nd Vice President: Joan McCalmant - Linn County Recorder
3rd Vice President: Peggy Rice - Humboldt County Auditor
Deb McWhirter - Butler County Assessor
Russell Wood - Franklin County Community Services
Matt Cosgrove - Webster County Conservation Director
AJ Mumm - Polk County Emergency Management
Jim George - Dallas County Engineer
Joe Neary - Palo Alto County Environmental Health
Wayne Chizek - Marshall County Information Technology
RJ Moore - Johnson County Planning and Zoning
Kathy Babcock - Chickasaw County Public Health
Lonny Pulkrabek - Johnson County Sheriff
Wayne Clinton - Story County Supervisor
Jeff Garrett - Washington County Treasurer
Marge Pitts - Clay County Auditor (Past President)
Darin Raymond - Plymouth County Attorney (Past President)
Wayne Walter - Winneshiek County Treasurer (Past President)
Linda Langston - Linn County Supervisor (NACo Board)
Grant Veeder - Black Hawk County Auditor (NACo Board)

**ISAC board members will be wearing navy ribbons under their name badge during the conference.

ISAC Staff
William R. Peterson - Executive Director
Lucas Beenken - Public Policy Specialist
Rachel Bennett - Marketing/Communications Coordinator
Jamie Cashman - Government Relations Manager
Kristin Comstock - Financial Administrative Assistant
Deb Eckerman Slack - CM & MHDS Services Manager
Kristi Harshbarger - General Counsel
Robin Harlow - Innovation and Research Manager
Brad Holton - Finance and Administration Manager
Andrea Jansen - Program Support Coordinator
Mindi Lewis - Receptionist/Administrative Assistant
Tammy Norman - Office Manager
Jackie Olson Leech - CM & MHDS Specialist
Daniel Rees - Software Developer
Madeleine Schmitt - Software Developer
Jeanine Scott - Information Technology Manager
Kelsy Sebern - Meeting/Event Administrator
Molly Steffen - CM & MHDS Specialist
Dylan Young - Senior Software Developer

**ISAC staff will be wearing fuchsia ribbons below their name badge during the conference. Please feel free to ask them any questions that you have during the conference.

**While not here to execute her plan, we wish to thank Stacy Horner, former ISAC Meeting/Event Administrator, for her hard work in planning this conference.
50th Anniversary Celebration Agenda

Wednesday, November 12
ISAC Registration and Information Desk Hours: 9:00 am - 5:30 pm
Exhibit Hall Hours: 9:00 am - 5:30 pm (Closed from 12:30 pm - 2:30 pm)

<table>
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<td>Exhibitor Box Lunch (Exhibit Hall/Grand Ballroom)</td>
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<td>12:30 pm - 2:30 pm</td>
<td>Exhibit hall and silent auction closed</td>
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<tr>
<td>12:30 pm - 2:30 pm</td>
<td>ISAC General Session (Pre-function space)</td>
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<td>2:45 am - 4:00 pm</td>
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<td>4:00 pm - 5:30 pm</td>
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<td>8:30 pm - 11:00 pm</td>
<td>ISAC Dance (Iowa Ballroom Salons A-D, Des Moines Marriott Downtown)</td>
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Thursday, November 13
ISAC Registration and Information Desk Hours: 7:30 am - 4:00 pm
Exhibit Hall Hours: 7:30 am - 12:30 pm

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<td>Exhibitor Lunch Buffet and Vendor Drawing (Exhibit Hall/Grand Ballroom)</td>
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<tr>
<td>12:30 pm - 1:00 pm</td>
<td>ISAC Anniversary Commemorative Group Photo (Meeting room level)</td>
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<tr>
<td>1:00 pm - 5:00 pm</td>
<td>Affiliate Time (See affiliate agendas)</td>
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</tbody>
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Friday, November 14
ISAC Registration and Information Desk Hours: 7:30 am - 12:00 pm

<table>
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**All conference events will be held at the Veterans Memorial Community Choice Credit Union Convention Center unless otherwise noted.**

Your conference name badge is required for entry to all conference events.
**Exhibit Hall Events**

**Wednesday, November 12**

**ISAC Education Foundation Silent Auction**
9:00 am - 5:30 pm
This will be an excellent opportunity to not only support ISAC scholarships, but also to bring home excellent items as well. The ISAC Education Foundation Fundraising Committee will host this silent auction featuring items donated by ISAC affiliates and preferred vendors.

**Exhibitor Morning Refreshments**
9:00 am - 10:00 am
Come and meet with the exhibitors as you get registered for the conference and enjoy your morning coffee with assorted breakfast breads, pastries and fruit.

**Exhibitor Box Lunch**
11:15 am - 12:15 pm
Join the exhibitors and get the box lunch being provided to all conference attendees. Box lunch will include a turkey or ham wrap, apple or banana, potato chips, cookie, and a beverage. Make sure to take the time to thank all of the exhibitors for coming to the fall school.

**ISAC Education Foundation Silent Auction Reception and 50th Anniversary Celebration**
4:00 pm - 5:30 pm
Don’t miss the 50th Anniversary Celebration and silent auction closing sponsored by CRMS/ICAP/IMWCA. Enjoy light appetizers and beverages with the exhibitors along with a cash bar. The celebration will feature ISAC past presidents on stage as well as raffle drawings and the silent auction closing. An anniversary toast will also be included in the festivities. Please pay a special visit to all 50th Anniversary Celebration sponsors that are listed on page 9 of your program.

**Thursday, November 13**

**Exhibitor Morning Refreshments**
7:30 am - 8:30 am
Coffee, assorted breakfast breads, pastries and fruit will be served in the exhibit hall for all attendees. Take this opportunity to enjoy morning refreshments and network with the exhibitors.

**Exhibitor Lunch Buffet and Vendor Drawing**
11:00 am - 12:30 pm
Lunch will again be served in the exhibit hall. Come and enjoy an Italian buffet that will include rolls and breadsticks, Caeser salad, tri-color tortellini, bowtie past, Bolognese sauce, Alfredo sauce, grilled chicken, ISAC anniversary cake, iced tea and lemonade. This will be your last chance to network with exhibitors. Also, take advantage of the vendor drawing that will occur during this time (must be present to win).

Please thank and support all of our exhibitors. Exhibitors are listed on pages 26-30 of this program.
ISAC General Session

Wednesday, November 12
12:30 pm - 2:30 pm

The ISAC General Session is a member-wide business meeting during which the ISAC legislative priorities are discussed and approved. ISAC will present the ISAC Golden Eagle and the ISAC Excellence in Action Awards. The incoming and outgoing ISAC Presidents will also discuss their terms. Lastly, Keynote Speaker Steve Ford will present "Getting to the Top with Character and Leadership."

Keynote Speaker brought to you by CRMS, Inc. representing ICAP and IMWCA
ISAC is honored to welcome Steve Ford as this year’s Keynote Speaker.

During this presentation, Steve Ford will share the tools of his own success in Hollywood as an accomplished actor, and those of his parents, former President Gerald Ford and Betty Ford.

Steve’s presentation will focus on such issues as leadership, overcoming adversity, the value of a strong family unit, living with values and character, setting and juggling priorities, and making the right choices in life.

Steve’s unique perspective of life as the President’s son encompasses a broad range of fascinating subjects: being 18 years old and having 10 Secret Service agents as constant companions; his father’s leadership in taking over the reins of the presidency following the resignation of Richard Nixon; two assassination attempts on his father’s life; and his mother’s bouts with alcoholism and breast cancer.

Steve’s presentation is sure to be entertaining, enlightening, insightful and inspirational.

The Keynote Speaker is brought to you by County Risk Management Services, Inc. (CRMS) representing ICAP and IMWCA. CRMS, Inc. provides marketing services to Iowa counties for the Iowa Communities Assurance Pool (ICAP) and the Iowa Municipalities Workers’ Compensation Association (IMWCA), the top two municipal-sponsored risk-sharing programs in the country. CRMS works exclusively through local insurance agents to provide property, casualty and workers’ compensation coverage packages designed to meet each county’s exclusive needs.

ISAC Legislative Priorities
The 2015 ISAC Legislative Priorities were sent to all members via email prior to the conference. The draft, as received, has been approved by the ISAC Board of Directors and must be approved by the full ISAC membership. The priorities were developed and brought to the ISAC Board of Directors by the ISAC Legislative Policy Committee which is made up of representation from each ISAC affiliate and chaired by ISAC 2nd Vice President and Linn County Recorder Joan McCalmant.

ISAC Golden Eagle
ISAC Past President and Lyon County Treasurer Richard (Dick) Heidloff will be named the 2014 ISAC Golden Eagle during the ISAC General Session. During his 31 years as treasurer, Richard has strived to give the best customer service to his constituents and to benefit other treasurers by acting as a mentor and a base of knowledge. He has been extremely active personally in his community as well as professionally on the state and national levels. No matter the committee, board, event or activity, Dick never missed a meeting and always provided thoughtful insight as an active participant.

ISAC Excellence in Action Awards
The ISAC Excellence in Action Award program is a competitive award program that seeks to recognize innovative county government employees, programs, and projects. University of Northern Iowa’s Native Seed Distribution Program, Story County’s Strategic Plan: Building a Solid Foundation, and Melissa Bird, Keokuk County Recorder received awards and will be recognized during the general session.
ISAC Educational Seminars

Meeting room level

Wednesday, November 12

10:00 am - 11:15 am

Building Disaster Resiliency Through Public-Private Collaboration (Meeting Room 302-303, Meeting room level)
Since 2007, Safeguard Iowa Partnership has been a leader in empowering business and government to collaborate around disaster efforts. Learn more about why public and private partners should partner, how this collaboration has proven successful and learn about the free programs and resources available to its Partners. Presenter: Jesse Truax, Safeguard Iowa Partnership Program Manager

Simple Solutions to Live Healthy (Meeting Room 312-313, Meeting room level)
Wellness is a hot topic these days and the information is overwhelming. Where do you start? Check out this session to learn simple solutions to get employees and community members engaged in healthy activities. Find out about Live Healthy Iowa’s tools and the upcoming 10 Week Wellness Challenge. Presenter: Nicole Bruce, Live Healthy Iowa Director

Engaging in the Legislative Process (Meeting Room 307-308, Meeting room level)
The ISAC government relations team will lead a discussion on the ISAC Legislative Policy Committee process, the ISAC legislative objectives, and getting involved in advancing the policy goals of the organization. The seminar will offer guidance on engaging with the government relations team and legislators, both local and key players on important legislation. This session will also feature an open forum on what has worked and what has been less than successful in lobbying the legislature. Presenters: ISAC Legislative Team

Wednesday, November 12

2:45 pm - 4:00 pm

Public Employment Law (Meeting Room 307-308, Meeting room level)
This session will cover a public employer’s obligations concerning its employees' free speech and other constitutional rights, terminations and discipline, wage and hour compliance, record keeping and entitlement to leave. Presenter: Brent Hinders and Hugh Cain, Hopkins & Huebner, P.C.

Writing the Right Grant to Maximize Mission (Meeting Room 312-313, Meeting room level)
Ways to develop a mission-based grant seeking organization that will find and win the best grants will be discussed during this session. Also covered will be strategies for developing quality grant projects based on organizational mission which serves as the basis for finding grants that contribute to the mission. Lastly, Lance will teach strategies for seeking grants and tips on effective writing and development. Presenter: Lance Noe, Drake University College of Business and Public Administration for Professional Studies Director

Transportation Funding for a Strong County Economy (Meeting Room 302-303, Meeting room level)
This session will explore how counties are involved in transportation and economic development and how the challenges they face differ across the country. Come and learn what solutions other counties implemented to secure transportation funding and improve their local economies. Speaker: Emilia Istrate, NACo Director of Research and Outreach
**Welcome Gift**
All conference attendees will receive a commemorative welcome gift at registration.

**ISAC Education Foundation Silent Auction Reception and 50th Anniversary Celebration - CRMS/ICAP/IMWCA**
Don’t miss the 50th Anniversary Celebration and silent auction closing from 4:00 pm - 5:30 pm on Wednesday, November 12. Enjoy light appetizers and beverages with the exhibitors along with a cash bar. The celebration will feature ISAC past presidents on stage as well as raffle drawings and the silent auction closing. An anniversary toast will also be included in the festivities. Thank you to CRMS/ICAP/IMWCA for their sponsorship of the 50th Anniversary Celebration! Please stop by exhibit booth 2 to express your appreciation.

**Membership Commemorative Map - Sponsored by D.A. Davidson & Co.**
Every member who attends the conference will have the opportunity to sign a commemorative 50th anniversary map that will be located near ISAC registration. The map will be displayed in the ISAC office. We are encouraging county officials and employees from every county in Iowa to attend. Don’t leave your county unrepresented! Thank you to D.A. Davidson & Co. for sponsoring the membership commemorative map. Visit D.A. Davidson & Co. in exhibit booth 30 to thank them.

**Membership Commemorative Photo**
From 12:30 pm to 1:00 pm on Thursday, November 13 a commemorative photo of all attending members will be taken. We are asking all attending member to please meet promptly at 12:30 pm on the east end of the meeting room level near the stairs/escalators to participate. All counties will be sent a copy of the photo to display, and it will also be available for download on the ISAC website following the conference.

**Anniversary Cake**
Don’t miss your slice of ISAC’s 50th anniversary cake to be served during the Exhibitor Lunch Buffet and Vendor Drawing from 11:00 am – 12:30 pm on Thursday, November 13.

Our 50th Anniversary Celebration events could not be possible without help from our generous sponsors. Please personally thank each of the following:
Altorfer, Inc.
Cott Systems, Inc. - exhibit booth 35
Dominion Voting - exhibit booth 28
KOFILE Preservation - exhibit booth 66
Speer Financial, Inc. - exhibit booth 25
TrueNorth
Vanguard Appraisals, Inc. - exhibit booth 32

**Food and Fund Drive**
Did you know?? One in eight Iowans are food insecure. One in five Iowa children does not have enough to eat. For every $1 donation, the Food Bank of Iowa can provide 4.5 meals.

ISAC is hosting a Food and Fund Drive for The Food Bank of Iowa during the conference. ISAC is excited to support an organization that helps Iowans around the state, and we hope that you will join us in a friendly competition as we collect for this worthy cause. The ISAC affiliate group that can collect the most donations (food and/or monetary) at the fall school will receive a complimentary soda break at their next affiliate conference. Please note the most needed items at The Food Bank of Iowa are high protein items (such as canned meats and peanut butter), canned soup, instant oatmeal, boxed meal kits, 100% fruit juice, paper and personal products (toilet paper, paper towels, bar soap, diapers and toothpaste). Thanks in advance for your participation and support! Let’s all help fight hunger in Iowa!
**Hospitality Rooms**

Des Moines Marriott Downtown

**Wednesday, November 12**

6:00 pm - 8:30 pm

DEVNET, Inc.
(Room 3116, Des Moines Marriott Downtown)

Iowa County Information Technology Organization
(Room 3006, Des Moines Marriott Downtown)

Iowa Republican County Officials Association
(Room 3105, Des Moines Marriott Downtown)

Recorders’ Meet and Greet
(Room 3005, Des Moines Marriott Downtown)

The Schneider Corporation
(Windows on 7th, Des Moines Marriott Downtown)

**Thursday, November 13**

6:00 pm - 8:30 pm

DEVNET, Inc.
(Room 3116, Des Moines Marriott Downtown)

Iowa Republican County Officials Association
(Room 3105, Des Moines Marriott Downtown)

**ISAC Dance**

**Wednesday, November 12**

8:30 pm - 11:00 pm

The ever popular dance floor will be alive once again at the fall school. From big band to current hits to your requests, an extensive music library will be available to play favorites from all genres. Enjoy a night full of fun and music! Beverages and light snacks will be available during this social event.

**Miscellaneous Meetings**

**Wednesday, November 12**

8:00 am - 9:00 am  ICEASB Board Breakfast Meeting (Meeting Room 311, Meeting room level)
11:15 am - 11:45 am  ISAC Board of Directors Meeting (Meeting Room 311, Meeting room level)
6:30 pm - 8:30 pm  ISAC Past Presidents Dinner (Off-site)

**Thursday, November 13**

7:30 am - 8:30 am  ISAC Affiliate Breakfast Meeting (Meeting Room 401, Meeting room level)
7:30 am - 8:30 am  CM&MHDS Board of Directors Breakfast Meeting (Meeting Room 307, Meeting room level)
6:00 pm - 8:00 pm  ISAC Board of Directors Dinner (Off-site)

**All miscellaneous meetings require pre-registration. If you have any questions, please visit ISAC Registration.**

ISAC reminds participants that Iowa law prohibits county officials from accepting gifts (including food and drink) valued at $3 or more, unless the event is posted in the program and open to all participants.
Wednesday, November 12

9:00 am - 5:30 pm ISAC Registration and Information Desk (Exhibit Hall/Grand Ballroom)
9:00 am ISAC Education Foundation Silent Auction Opens (Exhibit Hall/Grand Ballroom)
9:00 am - 10:00 am Exhibitor Morning Refreshments (Exhibit Hall/Grand Ballroom)
10:00 am - 11:15 am ISAC Educational Seminars (Meeting room level)
11:15 am - 12:15 pm Exhibitor Box Lunch (Exhibit Hall/Grand Ballroom)
12:30 pm - 2:30 pm Exhibit hall and silent auction closed
12:30 pm - 2:30 pm ISAC General Session (Pre-function space)
2:45 pm - 4:00 pm ISAC Educational Seminars (Meeting room level)
4:00 pm - 5:30 pm ISAC Education Foundation Silent Auction and Anniversary Celebration (Exhibit Hall/Grand Ballroom)
6:00 pm - 8:30 pm Hospitality Rooms (Des Moines Marriott Downtown)
8:30 pm - 11:00 pm ISAC Dance (Iowa Ballroom Salons A-D, Des Moines Marriott Downtown)

Thursday, November 13

7:30 am - 4:00 pm ISAC Registration and Information Desk (Exhibit Hall/Grand Ballroom)
7:30 am - 8:30 am Exhibitor Morning Refreshments (Exhibit Hall/Grand Ballroom)
8:30 am - 10:15 am New “SAS” Program and IDR Sales Lists, 2015 Equalization Update - Julie Roisen, IDR Property Tax Administrator
10:15 am - 10:30 am Break
10:30 am - 11:00 am Minimizing your Personal Liability in Lawsuits - Bill Greazel, Johnson County Assessor
11:00 am - 12:30 pm Exhibitor Lunch Buffet and Vendor Drawing (Exhibit Hall/Grand Ballroom)
12:30 pm - 1:00 pm ISAC Anniversary Commemorative Group Photo (Meeting room level)
1:00 pm - 2:00 pm Update on the Iowa Public Information Board - Margaret Johnson, Iowa Public Information Board
2:00 pm - 2:30 pm Appraiser Licensing and Reviewing Outside Appraisals - Toni Bright, Iowa Appraiser Licensing Board
2:30 pm - 2:45 pm Break
2:45 pm - 3:45 pm Preparing Assessor Budgets - Carrie Johnson, Iowa Department of Management and John Lawson, Clay County Assessor
3:45 pm - 4:10 pm Legislative Update and Election Changes - Dale McCrea, Muscatine County Assessor and Lobbyist Mike Heller
4:10 pm - 4:30 pm Inclusion of County Veteran Affairs Officers in ISAC - Deb McWhirter, Butler County Assessor and Sue Rich, CVSO & General Assistance Director, Washington County Veterans Affairs

Friday, November 14

7:30 am - 12:00 pm ISAC Registration and Information Desk (Meeting room level)
7:30 am - 8:00 am Morning Refreshments (Meeting room level)
8:30 am - 9:00 am Open Forum with ISAA President and President-Elect - Kathy Croker and Jean Keller
9:00 am - 10:00 am Appraising Golf Courses - Bob Ehler, President of Vanguard Appraisals
10:00 am - 10:15 am Break
10:15 am - 11:45 am How to Hire and Manage Employees - Dr. Celina Peerman

**All conference events will be held at the Veterans Memorial Community Choice Credit Union Convention Center unless otherwise noted.**
Wednesday, November 12

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Thursday, November 13

7:30 am - 4:00 pm  ISAC Registration and Information Desk (Exhibit Hall/Grand Ballroom)
7:30 am - 8:30 am  Exhibitor Morning Refreshments (Exhibit Hall/Grand Ballroom)
8:30 am - 9:30 am  Writing Job Descriptions- Paul Greufe, PJGreufe and Associates
9:30 am - 9:45 am  Break
9:45 am - 11:00 am  Annual Employee Reviews - Paul Greufe, PJGreufe and Associates
11:00 am - 12:30 pm  Exhibitor Lunch Buffet and Vendor Drawing (Exhibit Hall/Grand Ballroom)
12:30 pm - 1:00 pm  ISAC Anniversary Commemorative Group Photo (Meeting room level)
1:00 pm - 2:00 pm  Secretary of State Office Update - Secretary Matt Schultz and Staff
2:00 pm - 2:15 pm  Break
2:15 pm - 3:45 pm  FEMA Documentation - Brian Schoon, INRCOG
3:50 pm - 5:00 pm  ISACA Business Meeting

Friday, November 14

7:30 am - 12:00 pm  ISAC Registration and Information Desk (Meeting room level)
7:30 am - 8:00 am  Morning Refreshments (Meeting room level)
8:15 am - 9:15 am  The Bid Process - Candy Morgan, Assistant Polk County Attorney
9:15 am - 9:30 am  Break
9:30 am - 10:30 am  Liquor/Tobacco License Administration - Stephen Larson, Iowa ABD Administrator
10:30 am - 10:45 am  Break
10:45 am - 11:45 am  Drainage Districts - John Torbert, Iowa Drainage District Association Executive Director

**All conference events will be held at the Veterans Memorial Community Choice Credit Union Convention Center unless otherwise noted.**
**All conference events will be held at the Veterans Memorial Community Choice Credit Union Convention Center unless otherwise noted.**
**Conservation**

Meeting Room 309, Meeting room level

**Wednesday, November 12**

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- 7:30 am - 8:30 am  Exhibitor Morning Refreshments (Exhibit Hall/Grand Ballroom)
- 8:30 am - 9:30 am  IWILL and IACCB Updates
- 9:30 am - 10:30 am  Timber Sales in County Parks
- 10:30 am - 11:30 am  Business Meeting
- 11:00 am - 12:30 pm  Exhibitor Lunch Buffet and Vendor Drawing (Exhibit Hall/Grand Ballroom)
- 12:30 pm - 1:00 pm  ISAC Anniversary Commemorative Group Photo (Meeting room level)
- 1:00 pm - 2:00 pm  ADA Compliance in County Parks (Outdoor Guidelines)
- 2:00 pm - 3:00 pm  ADA Compliance in County Parks (Policy Requirements)
- 3:00 pm - 4:30 pm  Joint Trail Panel Discussion with IDOT, INHF, Zoning, Engineers and Conservation Affiliates

**Friday, November 14**

- 7:30 am - 12:00 pm  ISAC Registration and Information Desk (Meeting room level)
- 7:30 am - 8:00 am  Morning Refreshments (Meeting room level)
- 8:00 am - 9:00 am  CCDA Coffee/Social Time
- 9:00 am - 10:00 am  Energy Audits for County Facilities
- 10:00 am - 10:15 am  Break
- 10:15 am - 12:00 pm  Mandated Services by CCB’s (CCDA Roundtable following)

**All conference events will be held at the Veterans Memorial Community Choice Credit Union Convention Center unless otherwise noted.**
Wednesday, November 12
9:00 am - 5:30 pm ISAC Registration and Information Desk (Exhibit Hall/Grand Ballroom)
9:00 am ISAC Education Foundation Silent Auction Opens (Exhibit Hall/Grand Ballroom)
9:00 am - 10:00 am Exhibitor Morning Refreshments (Exhibit Hall/Grand Ballroom)
10:00 am - 11:15 am ISAC Educational Seminars (Meeting room level)
11:15 am - 12:15 pm Exhibitor Box Lunch (Exhibit Hall/Grand Ballroom)
12:30 pm - 2:30 pm Exhibit hall and silent auction closed
12:30 pm - 2:30 pm ISAC General Session (Pre-function space)
2:45 pm - 4:00 pm ISAC Educational Seminars (Meeting room level)
4:00 pm - 5:30 pm ISAC Education Foundation Silent Auction and Anniversary Celebration (Exhibit Hall/Grand Ballroom)
6:00 pm - 8:30 pm Hospitality Rooms (Des Moines Marriott Downtown)
8:30 pm - 11:00 pm ISAC Dance (Iowa Ballroom Salons A-D, Des Moines Marriott Downtown)

Thursday, November 13
7:30 am - 4:00 pm ISAC Registration and Information Desk (Exhibit Hall/Grand Ballroom)
7:30 am - 8:30 am Exhibitor Morning Refreshments (Exhibit Hall/Grand Ballroom)
9:00 am - 10:00 am HSEMD Update - Mark Schouten
10:00 am - 11:00 am ESF#8 Facilitated Discussion around Ebola - Facilitator TBD
11:00 am - 11:30 am Iowa Association of County Commissioners and Veterans Service Officers (IACCVSO) Affiliate Proposal - Sue Rich, Washington County
11:00 am - 12:30 pm Exhibitor Lunch Buffet and Vendor Drawing (Exhibit Hall/Grand Ballroom)
12:30 pm - 1:00 pm ISAC Anniversary Commemorative Group Photo (Meeting room level)
1:00 pm - 4:00 pm Organizational and Transformational Leadership - Lance Noe, Director of Drake University’s Center for Professional Studies

Friday, November 14
7:30 am - 12:00 pm ISAC Registration and Information Desk (Meeting room level)
7:30 am - 8:00 am Morning Refreshments (Meeting room level)
9:00 am - 12:00 pm Iowa Emergency Management Association Fall Business Meeting (Held Offsite at Polk County EOC)

**All conference events will be held at the Veterans Memorial Community Choice Credit Union Convention Center unless otherwise noted.**
**Wednesday, November 12**

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<td>8:30 am - 9:15 am</td>
<td>Personnel: Employment Law Update - Personnel Issues that will Affect County Government - Jack Lipovac, HR One Source</td>
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<tr>
<td>9:15 am - 9:45 am</td>
<td>Public Rights-of-Way ADA Updates and Small Town Applications - John Dostart, Iowa DOT</td>
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<tr>
<td>9:45 am - 10:00 am</td>
<td>Break</td>
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<tr>
<td>10:00 am - 10:30 am</td>
<td>TIF and Wind Farms/Ethanol Plants - Nathan Overberg, Ahlers &amp; Cooney, P.C.</td>
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<tr>
<td>10:30 am - 11:00 am</td>
<td>Safety Enforcement Initiatives in Iowa - Randy Hunefeld, Governor’s Traffic Safety Bureau</td>
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<td>11:00 am - 12:30 pm</td>
<td>Exhibitor Lunch Buffet and Vendor Drawing (Exhibit Hall/Grand Ballroom)</td>
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<td>1:00 pm - 2:00 pm</td>
<td>ICEA Business Meeting (Presentation by Iowa Association of County Commissioners and Veterans Service Officers, IACCVSO)</td>
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<td>2:00 pm - 2:45 pm</td>
<td>ICEA Executive Board Meeting</td>
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Thursday, November 13

7:30 am - 4:00 pm ISAC Registration and Information Desk (Exhibit Hall/Grand Ballroom)
7:30 am - 8:30 am Exhibitor Morning Refreshments (Exhibit Hall/Grand Ballroom)
8:30 am - 10:00 am Business Meeting and Veteran Affairs Visit
10:00 am - 11:00 am Cybersecurity-Our Shared Responsibility - Joint Session with Supervisors Affiliate
10:00 am - 11:00 am GIS Presentation - Joint Session with the Zoning Affiliate (Kelsi Jurik, Cody Barrett, Michelle Fields and Matt Boeck)
11:00 am - 12:30 pm Exhibitor Lunch Buffet and Vendor Drawing (Exhibit Hall/Grand Ballroom)
12:30 pm - 1:00 pm ISAC Anniversary Commemorative Group Photo (Meeting room level)

IT Track (Veterans Memorial Community Choice Credit Union Convention Center)
1:00 pm - 2:00 pm MS-ISAC Annual Conference Recap - Micah Van Maanen
2:00 pm - 2:15 pm Break
2:15 pm - 3:15 pm TBA
3:15 pm - 3:30 pm Break
3:30 pm - 4:00 pm TBA

GIS Track (Offsite at Polk County EOC, 1907 Carpenter Avenue, Des Moines)
1:00 pm - 2:00 pm Labeling/Annotation Workshop - Micah Cutler
2:00 pm - 2:15 pm Break
2:15 pm - 3:00 pm Model Builder Workshop - Kelsi Jurik
3:00 pm - 3:15 pm Break
3:15 pm - 4:00 pm Data Driven Pages Workshop - Cody Barrett

Friday, November 14

7:30 am - 12:00 pm ISAC Registration and Information Desk (Meeting room level)
7:30 am - 8:00 am Morning Refreshments (Meeting room level)
8:00 am - 12:00 pm ICS 100/700 Course (Off-Site at Camp Dodge)

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<td>8:30 am - 9:00 am</td>
<td>Welcome/Conference Overview/Informal Group Discussion</td>
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<td>9:00 am - 10:00 am</td>
<td>CoZO Legislative Update/Planning</td>
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<tr>
<td>10:15 am - 11:00 am</td>
<td>GIS 101</td>
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<td>Master Matrix - Joint Session with Supervisors Affiliate (Supervisors Meeting Room)</td>
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<td>Subdivision and Land Platting Best Practices - Joint Session with Recorders Affiliate (Recorders Meeting Room)</td>
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<td>9:30 am - 10:45 am</td>
<td>Junk Yards, Eyesores and Bad Neighbors: What County Zoning Can and Cannot Do about Them</td>
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<td>10:45 am - 12:00 pm</td>
<td>CoZO Roundtable Discussion</td>
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**Public Health**

Meeting Room 301, Meeting Room level

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<td>8:30 am - 11:00 am</td>
<td>Business Meeting</td>
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<tr>
<td>I. Call to Order – Introduction of Members – Kevin Grieme</td>
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<td>II. Approval of Minutes for September 18, 2014 Meeting – Kevin Grieme</td>
<td></td>
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<tr>
<td>III. IDPH Director's Report/Sharing – Gerd Clabaugh</td>
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<tr>
<td>IV. Iowa Association of County Commissioners and Veterans Service Officers (IACCVSC) – Sue Rich</td>
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<td>V. President's Report – Kevin Grieme</td>
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<td>VI. Treasurer's Report – Lynelle Diers</td>
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<tr>
<td>a. Budget</td>
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<td>b. Cash Flow Statement</td>
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<td>VII. ICPHA Committee Reports</td>
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<tr>
<td>a. By-Laws Committee Report/Recommendation</td>
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<td>b. Workforce Development – Ed Rivers</td>
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<tr>
<td>i. Summary of Fall Colloquium – “Putting Together the Pieces: Leveraging Your Assets for</td>
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<td>Performance Improvement”</td>
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<td>ii. Future work areas</td>
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<td>c. Growth/Membership – Julie Shilling</td>
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<td>d. Advocacy/Legislation – Doug Beardsley</td>
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<td>i. Update on Legislative Position Statements</td>
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<td>VIII. ICPHA/IDPH &amp; Coalition Subcommittee Reports</td>
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<tr>
<td>a. Iowa State Association of Counties (ISAC) – Kevin Grieme, Kathy Babcock</td>
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<td>b. PAC – Doug Beardsley</td>
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<td>c. Gaining Ground Coalition Report – Kevin Grieme, Pat Hart</td>
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<td>IX. Other Items for Discussion/Action</td>
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<tr>
<td>a. ICPHA Sustainability Planning</td>
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<td>b. April Annual meeting – Teleconference Option/Expenses</td>
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<td>11:00 am - 12:30 pm</td>
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Thursday, November 13

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7:30 am - 8:30 am  Exhibitor Morning Refreshments (Exhibit Hall/Grand Ballroom)
8:30 am - 9:30 am  Welcome - Legislative Updates, Committee Reports, Business Meeting
9:30 am - 11:00 am  Iowa Land Records
11:00 am - 12:30 pm  Exhibitor Lunch Buffet and Vendor Drawing (Exhibit Hall/Grand Ballroom)
12:30 pm - 1:00 pm  ISAC Anniversary Commemorative Group Photo (Meeting room level)
1:00 pm - 1:30 pm  Veteran Affairs - Sue Rich, CVSO & General Assistance Director, Washington County Veterans Affairs
1:30 pm - 2:30 pm  Iowa Department of Natural Resources
2:30 pm - 2:45 pm  Break
2:45 pm - 4:00 pm  Iowa Department of Public Health
4:00 pm - 5:00 pm  Iowa Department of Revenue

Friday, November 14

7:30 am - 12:00 pm  ISAC Registration and Information Desk (Meeting room level)
7:30 am - 8:00 am  Morning Refreshments (Meeting room level)
8:00 am - 9:00 am  Subdivision and Land Platting Best Practices - Joint Session with Zoning Affiliate (Recorders Meeting Room)
9:00 am - 11:30 am  Certification Class - County Budgeting
11:30 am - 11:45 am  Election and Installation of New Officers
11:45 am - 12:00 pm  Certification Graduation

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8:30 am - 10:00 am  Mental Health Update (DHS Clawback and Regional Fund Balances) – Joint Session with Community Services Affiliate
10:00 am - 11:00 am  Cybersecurity: Our Shared Responsibility – ICIT Affiliate
11:00 am - 12:30 pm  Exhibitor Lunch Buffet and Vendor Drawing (Exhibit Hall/Grand Ballroom)
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1:00 pm - 2:30 pm  Master Matrix – Joint Session with Zoning Affiliate
2:30 pm - 3:30 pm  Alternatives to Incarceration-A Collective Impact Approach – Beth Morrissette
3:30 pm - 4:30 pm  Managing Flood Risk in your County – HSEMC, Iowa Silver Jackets and DNR
4:30 pm - 5:00 pm  How the Prison Rape Elimination Act affects the Counties and County Jails - Delbert Longley, State Jail Inspector

Friday, November 14

7:30 am - 12:00 pm  ISAC Registration and Information Desk (Meeting room level)
7:30 am - 8:00 am  Morning Refreshments (Meeting room level)
8:00 am - 9:00 am  Property Tax – Lucas Beenken, ISAC Public Policy Specialist
9:00 am - 10:00 am  County Home Rule
10:00 am - 11:00 am  Road Grading

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</tr>
<tr>
<td>10:00 am - 11:15 am</td>
<td>ISAC Educational Seminars (Meeting room level)</td>
</tr>
<tr>
<td>11:15 am - 12:15 pm</td>
<td>Exhibitor Box Lunch (Exhibit Hall/Grand Ballroom)</td>
</tr>
<tr>
<td>12:30 pm - 2:30 pm</td>
<td>Exhibit hall and silent auction closed</td>
</tr>
<tr>
<td>12:30 pm - 2:30 pm</td>
<td>ISAC General Session (Pre-function space)</td>
</tr>
<tr>
<td>2:45 am - 4:00 pm</td>
<td>ISAC Educational Seminars (Meeting room level)</td>
</tr>
<tr>
<td>4:00 pm - 5:30 pm</td>
<td>ISAC Education Foundation Silent Auction and Anniversary Celebration (Exhibit Hall/Grand Ballroom)</td>
</tr>
<tr>
<td>6:00 pm - 8:30 pm</td>
<td>Hospitality Rooms (Des Moines Marriott Downtown)</td>
</tr>
<tr>
<td>8:30 pm - 11:00 pm</td>
<td>ISAC Dance (Iowa Ballroom Salons A-D, Des Moines Marriott Downtown)</td>
</tr>
</tbody>
</table>

**Thursday, November 13**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30 am - 4:00 pm</td>
<td>ISAC Registration and Information Desk (Exhibit Hall/Grand Ballroom)</td>
</tr>
<tr>
<td>7:30 am - 8:30 am</td>
<td>Exhibitor Morning Refreshments (Exhibit Hall/Grand Ballroom)</td>
</tr>
<tr>
<td>8:30 am - 9:00 am</td>
<td>Welcome &amp; Call to Order - Judy Crain</td>
</tr>
<tr>
<td>9:00 am - 10:00 am</td>
<td>DOT Presentations - Tina Hargis, Andy Lewis, Lavonne Short, Nancy Goecke, Tanya Bishop, Kim Snook, Paul Steier and Melissa Spiegel</td>
</tr>
<tr>
<td>10:00 am - 10:15 am</td>
<td>Break</td>
</tr>
<tr>
<td>10:15 am - 11:00 am</td>
<td>DOT Presentations continue</td>
</tr>
<tr>
<td>11:00 am - 12:30 pm</td>
<td>Exhibitor Lunch Buffet and Vendor Drawing (Exhibit Hall/Grand Ballroom)</td>
</tr>
<tr>
<td>12:30 pm - 1:00 pm</td>
<td>ISAC Anniversary Commemorative Group Photo (Meeting room level)</td>
</tr>
<tr>
<td>1:00 pm - 2:00 pm</td>
<td>Viewing State Reimbursement Payments - Julie Rolsen and Kay Arvidson, Department of Revenue</td>
</tr>
<tr>
<td>2:00 pm - 2:15 pm</td>
<td>Break</td>
</tr>
<tr>
<td>2:15 pm - 2:30 pm</td>
<td>Sue Rich, CVSO &amp; General Assistance Director, Washington County Veterans Affairs</td>
</tr>
<tr>
<td>2:30 pm - 3:30 pm</td>
<td>Presentation of Certificates Retiring Treasurers</td>
</tr>
<tr>
<td>3:30 pm - 5:00 pm</td>
<td>ICTEA</td>
</tr>
</tbody>
</table>

**Friday, November 14**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30 am - 12:00 pm</td>
<td>ISAC Registration and Information Desk (Meeting room level)</td>
</tr>
<tr>
<td>7:30 am - 8:00 am</td>
<td>Morning Refreshments (Meeting room level)</td>
</tr>
<tr>
<td>8:30 am - 11:30 am</td>
<td>Education: Fraud and Banking Security</td>
</tr>
</tbody>
</table>

**All conference events will be held at the Veterans Memorial Community Choice Credit Union Convention Center unless otherwise noted.**
Meeting floor level layout

Affiliate Meeting Rooms

- Assessors: Meeting Room 302-303
- Auditors: Meeting Room 305-306
- Community Services: Meeting Room 316-317
- Conservation: Meeting Room 309
- Emergency Management: Meeting Room 320
- Engineers: Meeting Room 308
- Information Technology: Meeting Room 304
- Planning and Zoning: Meeting Room 310
- Public Health: Meeting Room 312-313
- Recorders: Meeting Room 314-315
- Supervisors: Meeting Room 318-319
- Treasurers: Meeting Room 301

Convention Center Helpful Tips

The meeting room level (level 3) is located on the same level as the skywalk and 5th Street entrances. If you enter on 3rd Street, you will need to go up one level to reach the meeting rooms.

The Exhibit Hall/Grand Ballroom can be accessed using the escalators or elevators located on the east end of the meeting floor level (level 3).

If you have any questions, don’t hesitate to ask ISAC staff and volunteers who will be located throughout the convention center and at the ISAC Registration/Information desk in the exhibit hall.
**Exhibitors**

Please support our exhibitors!

| Booth 1 | IPAIT |
| Booth 2 | County Risk Management Services, Inc. representing ICAP and IMWCA |
| Booth 3 | Nationwide Retirement Solutions |
| Booth 4 | NACo |
| Booth 5 | Wellmark BC/BS of Iowa |
| Booth 6 | Mail Services |
| Booth 7 | Stew Hansen Dodge Ram Chrysler Jeep |
| Booth 11 | Alexander Open Systems |
| Booth 12 | AssetWorks, Inc. |
| Booth 13 | McClure Engineering |
| Booth 14 | “Solutions”, Inc. |
| Booth 15 | ACES Empowering Technology |
| Booth 16-17 | Tyler Technologies |
| Booth 18 | Northland Securities, Inc. |
| Booth 19 | DEVNET, Inc. |
| Booth 20 | The Schneider Company |
| Booth 21 | Henry M. Adkins and Son |
| Booth 22 | GIS Workshop, Inc. |
| Booth 23 | Koch Brothers |
| Booth 24 | Computing System Innovations |
| Booth 25 | Speer Financial, Inc. |
| Booth 26 | Pictometry International |
| Booth 28 | Matt Parrott/ElectionSource |
| Booth 29 | ITC Midwest, LLC |
| Booth 30 | D.A. Davidson & Company |
| Booth 31 | Purple Wave, Inc. |
| Booth 32 | Vanguard Appraisals, Inc. |
| Booth 33 | JEO Consulting Group, Inc. |
| Booth 34 | Lattice Communications, Inc. |
| Booth 35 | Cott Systems, Inc. |
| Booth 36 | Riverside Technologies |

| Booth 37 | Midland GIS Solutions |
| Booth 38 | Election Systems & Software |
| Booth 39 | Cost Advisory Services, Inc. |
| Booth 40 | The Sidwell Company |
| Booth 41 | Voya Financial Inc. |
| Booth 42 | ShoreTel |
| Booth 43 | A. Rifkin Co. |
| Booth 44 | Unified Contracting Services, Inc. |
| Booth 45 | IMAGEtek |
| Booth 46 | Shive-Hattery, Inc. |
| Booth 47 | Iowa Prison Industries |
| Booth 48 | Iowa Friends of Companion Animals |
| Booth 49 | Dorsey & Whitney, LLP |
| Booth 50 | I&S Group |
| Booth 51 | AZZ Galvanizing |
| Booth 52 | CoreLogic |
| Booth 53 | The Samuels Group |
| Booth 54 | R&D Industries |
| Booth 55 | Dan Corbin, Inc. |
| Booth 66 | KOFILE Preservation |

***Full exhibitor company listings on following pages.***

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**Exhibitor Events**

**Wednesday, November 12**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>9:00 am</td>
<td>ISAC Education Foundation Silent Auction Opens</td>
</tr>
<tr>
<td>9:00 am - 10:00 am</td>
<td>Exhibitor Morning Refreshments</td>
</tr>
<tr>
<td>11:15 am - 12:15 pm</td>
<td>Exhibitor Box Lunch</td>
</tr>
<tr>
<td>12:30 pm - 2:30 pm</td>
<td>Exhibit Hall and Silent Auction Closed</td>
</tr>
<tr>
<td>4:00 pm - 5:30 pm</td>
<td>ISAC Education Foundation Silent Auction and Anniversary Celebration</td>
</tr>
<tr>
<td>5:30 pm</td>
<td>Exhibit Hall Closes</td>
</tr>
</tbody>
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**Thursday, November 13**

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<tbody>
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<td>Exhibitor Morning Refreshments</td>
</tr>
<tr>
<td>11:00 am - 12:30 pm</td>
<td>Exhibitor Lunch Buffet and Vendor Drawing</td>
</tr>
<tr>
<td>12:30 pm</td>
<td>Exhibit Hall Closes</td>
</tr>
</tbody>
</table>
Exhibitors

ISAC Exhibitors

A. Rifkin Co.
Exhibit Booth 7
1400 Sans Souci Parkway
Wilkes-Barre, PA 18706
800.882.8182
plevan@arifkin.com
Elections

ACES Empowering Technology
Exhibit Booth 12
1400 Sans Souci Parkway
Wilkes-Barre, PA 18706
800.882.8182
dvopalensky@arifkin.com
Elections

Alexander Open Systems
Exhibit Booth 11
12980 Foster Street
Overland Park, KS, 66213
402.537.4426
samantha.eicke@aos5.com
IT

AssetWorks, Inc.
Exhibit Booth 12
Haymarket Square
808 P Street, Suite 317
Lincoln, NE 68501
402.858.1273
liz.king@assetworks.com
Insurance, accounting, property assessment

AZZ Galvanizing
Exhibit Booth 51
3100 West 7th Street, Suite 500
Ft. Worth, TX 76107
815.693.4242
kevinirving@azzgalv.com
Construction

Computing System Innovation
Exhibit Booth 24
791 Piedmont Wekiwa Road
Apopka, FL 32703
407.598.1812
chernandez@csisoft.com
IT

CoreLogic
Exhibit Booth 52
19900 128th Street, Lot 123
Bristol, WI 53104
855.828.0063
jbaritlaj@corelogic.com

Cost Advisory Services, Inc.
Exhibit Booth 39
PO Box 755
Johnston, IA 50131
515.993.4690
jlorenzcast@msn.com
Consulting

Cott Systems, Inc.
Exhibit Booth 35
350 East Wilson Bridge Road
Worthington, OH 43085
800.234.2688 x 310
ktarpey@cottsystems.com
Protect, preserve and present government records

D.A. Davidson and Co.
Exhibit Booth 30
515 East Locust, Suite 200
Des Moines, IA 50309
515.471.2720
chip.schultz@dadco.com
Financial Services

Dan Corbin, Inc.
Exhibit Booth 55
28 River Ridge Lane
Cedar Falls, IA 50613
319.268.1665
dcorbin@cfu.net
Photogrammetric Mapping Consultant

DEVNET, Inc.
Exhibit Booth 19
1709 Afton Road
Sycamore, IL 60178
815.758.2071
sales@devnetinc.com
Property Assessment

ISAC Endorsed Company Exhibitors

County Risk Management Services, Inc.
representing ICAP and IMWCA
Exhibit Booth 1
5701 Greendale Road
Johnston, IA 50131
515.727.1585
kasi@icapiowa.com
Insurance

IPAIT
Exhibit Booth 2
1415 28th Street, Suite 200
West Des Moines, IA 50266
515.224.2724
dzomermaand@miles-capital.com
Banking/Investments

National Association of Counties
Exhibit Booth 4
25 Massachusetts Avenue NW
Washington, D.C. 20001
888-407-6226 x221
agoldschmidt@naco.org

Nationwide Retirement Solutions
Exhibit Booth 3
PO Box 24232
Denver, CO 80224
303.452.6330
ringm3@nationwide.com
Banking/Investments

Wellmark Blue Cross Blue Shield of Iowa
Exhibit Booth 5
636 Grand Avenue
Des Moines, IA 50309
515.248.5331
nelsonam@wellmark.com
Insurance
Exhibitors

Dorsey & Whitney LLP
Exhibit Booth 49
801 Grand Avenue, #3900
Des Moines, IA 50309
303.352.1123
brenton.gregory@dorsey.com
Consulting

Election Systems and Software
Exhibit Booth 38
11208 John Galt Blvd.
Omaha, NE 68137
402.970.1217
jamie.belmont@essvote.com
Elections

GIS Workshops, Inc.
Exhibit Booth 22
4949 NW 1st, Suite 1
Lincoln, NE 68521
402.436.2150
jbartels@gisworkshop.com
GIS

Henry M. Adkins and Son
Exhibit Booth 21
219 South Main
Clinton, MO 64735
800.633.5503
bill@adkins-printing.com
Elections

I&S Group
Exhibit Booth 50
1609 US Highway 18 East
Algonia, IA 50511
515.295.2980
bill.goldy@is-grp.com
Architects/Engineers

IMAGEtek
Exhibit Booth 45
1851 Miehe Drive
Grimes, IA 50111
515.471.1675
awilliamson@imagetek-inc.com
County Document Management

Iowa Friends of Companion Animals
Exhibit Booth 48
1321 41st Street
Des Moines, IA 50311
515.556.5949
mlahay@iafriends.org
Elections

Iowa Prison Industries
Exhibit Booth 47
1445 East Grand Avenue
Des Moines, IA 50309
515.242.5774
annbaughman@iastind.state.i a.us
ITC Midwest, LLC
Exhibit Booth 29
201 3rd Street SE, Suite 300
Cedar Rapids, IA 52401
319.899.9969
clevii@itctransco.com
Electric transmission

JEO Consulting Group, Inc.
Exhibit Booth 33
724 Simon Avenue
Carroll, IA 51401
712.792.9711
rallely@jeo.com
Architects/Engineers

Koch Brothers
Exhibit Booth 23
301 East Locust Street
Des Moines, IA 50309
515.244.4900
druby@kochbrothers.com
KOLEFILE Preservation, Inc.
Exhibit Booth 66
PO Box 8501
Essex, VT 05451
800.639.3027
william.stewart@kofile.us
Mail Services
Exhibit Booth 6
4100 121st Street
Des Moines, IA 50323-2334
515.727.7715
bpaterson@mailserviceslc.com
Print to mail

Matt Parrott/ElectionSource
Exhibit Booth 26
424 South Bell
Ames, IA 50010
ddunham@mattparrott.com
515.954.3427
Elections

McClure Engineering
Exhibit Booth 13
1360 NW 121st Street
Clive, IA 50325
515.964.1229
gbrons@meccresults.com
Architects/Engineers

Midland GIS Solutions
Exhibit Booth 37
501 N Market
Maryville, MO 64468
660.562.0050
shepherd@midlandgis.com
GIS

Northland Securities, Inc.
Exhibit Booth 18
3024 Oaks Avenue
Haverhill, IA 50120
641.750.5720
jheil@northlandsecurities.com
Financial Services

Pictometry International
Exhibit Booth 26
9525 Woodland Drive
Johnston, IA 50131
515.986.1194
doug.tonnemacher@pictometry.com
GIS

Purple Wave Auction
Exhibit Booth 31
825 Levee Drive
Manhattan, KS 66502
785.537.5057
association@purplewave.com
Online Auction

R&D Industries
Exhibit Booth 54
812 19th Street
Milford, IA 51351
712.338.2999
rhannam@rdi1.com
IT
Exhibitors

Riverside Technologies
Exhibit Booth 36
105 Gateway Drive
North Sioux City, SD 57049
712.560.6937
mcollins@1rtl.com
IT

Shive-Hattery, Inc.
Exhibit Booth 46
1601 48th Street, Suite 200
West Des Moines, IA 50266
800.798.8104
mstull@shive-hattery.com

“Solutions,” Inc.
Exhibit Booth 14
2311 West 18th Street, PO Box 857
Spencer, IA 51301
712.262.4520
alaire@gmdsolutions.com
Software/hardware for county government

ShoreTel
Exhibit Booth 42
960 Stewart Drive
Sunnyvale, CA 94085
408.962.2637
lmartin@shortel.com

Speer Financial, Inc.
Exhibit Booth 25
531 Commercial Street, Suite 608
Waterloo, IA 50701
319.291.2077
lburger@speerfinancial.com
Financial Advisor

Stew Hansen Dodge City
Ram Chrysler Jeep
Exhibit Booth 7
12103 Hickman Road
Urbandale, IA 50323
515.251.4234
harryb@stewhansens.com

The Samuels Group, Inc.
Exhibit Booth 53
313 East 5th Street
Waterloo, IA 50703
715.841.1905
srowe@samuelsgroup.net
Construction

The Schneider Corporation
Exhibit Booth 20
1705 North Ankeny Blvd, Suite B
Ankeny, IA 50021
866.973.7100
rsmith@schneidercorp.com
Architects/Engineers,GIS

The Sidwell Company
Exhibit Booth 40
2570 Foxfield Road, Suite 300
St. Charles, IL 60174
630.549.1049
kloub@sidwellco.com
GIS

The Schneider Corporation
Exhibit Booth 20
1705 North Ankeny Blvd, Suite B
Ankeny, IA 50021
866.973.7100
rsmith@schneidercorp.com
Architects/Engineers,GIS

Tyler Technologies
Exhibit Booth 16-17
5519 53rd Street
Lubbock, TX 79414
800.646.2633
ron.peiracci@tylertech.com
Financial Services

Unified Contracting Services, Inc.
Exhibit Booth 44
2425 NE 46th Avenue
Des Moines, IA 50317
515.266.5700
jfre@unifiedco.com
Construction

Vanguard Appraisals, Inc.
Exhibit Booth 32
1065 Sierra Court NE, Suite D
Cedar Rapids, IA 52404
319.365.8625
bobe@camavision.com,
brad@camavision.com or
terri@camavision.com
Reappraisal Services and CAMA Software

Voya Financial, Inc.
Exhibit Booth 41
909 Locust Street, MS 155
Des Moines, IA 50309
515.698.7975
steve.hewitt@voya.com
Financial Services

Program Advertisers

ACES Empowering Technology
Cost Advisory Services, Inc.
County Risk Management Services, Inc.
representing ICAP and IMWCA
Dorsey & Whitney LLP
Election Systems & Software
I&S Group
ImageTek-Inc.
Iowa Friends of Companion Animals
ITC Midwest
Matt Parrott/ElectionSource

Nationwide Retirement Solutions
Northland Securities, Inc.
Speer Financial, Inc.
The Samuels Group
The Schneider Corporation
Tyler Technologies
Vanguard Appraisals, Inc.
Wellmark Blue Cross Blue Shield of Iowa
ISAC Preferred Vendor Listing

Endorsed Elite Preferred Vendor
County Risk Management Services, Inc. representing ICAP and IMWCA

Platinum Preferred Vendors
Matt Parrott/ElectionSource
Election Systems & Software
MidAmerican Energy
Northland Securities, Inc.
“Solutions,” Inc.
The Schneider Corporation
Tyler Technologies
Wellmark Blue Cross Blue Shield

Gold Preferred Vendor
ACES Empowering Technology
Cost Advisory Services, Inc.
DEVNET, Inc.
Diamond Mowers
Dorsey & Whitney LLP
Henry M. Adkins and Son
I&S Group
ImageTek-Inc.
ITC Midwest, LLC
Purple Wave, Inc.
Speer Financial, Inc.
The Samuels Group
Vanguard Appraisals, Inc.
Ziegler CAT

Silver Preferred Vendors
Bankers Trust
Cott Systems, Inc.
D.A. Davidson and Co.
Delta Dental
Master Builders of Iowa
Nyhart
SilverStone Group
The Sidwell Company
TrueNorth Companies

Endorsed Preferred Vendors
Iowa Public Agency Investment Trust (IPAIT)
National Association of Counties (NACo)
Nationwide Retirement Solutions
U.S. Communities
Wellmark Blue Cross Blue Shield

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2015 Fall School of Instruction: November 18-20, Cedar Rapids Convention Complex/Double Tree by Hilton, Cedar Rapids

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(312) 346-3700 • FAX (312) 346-6833

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Suite 4100 • One North LaSalle St. • Chicago, IL 60602
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Please Call Vice President
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